

CASI



AGENDA FOR THE
2023 WINTER BOARD MEETING OF CASI-
CHILI APPRECIATION SOCIETY INTERNATIONAL, INC
IRVING, TEXAS
SUNDAY, JANUARY 29, 2023

1. Call to Order
2. Welcome and Establishment of Quorum
3. President's Comments
4. Executive Director's Comments
5. Consent Agenda
 - a. Ratification of Email Votes
6. Old Business (If there is no old business under certain of these, we will skip those items)
 - a. Compliance Report
 - b. IT Status Report (CMS)
 - c. Treasurer's Report
 - d. Tally Master's Report
 - e. Events Committee
 - f. Sponsorship Report
 - g. Ranch Report
 - h. Membership Report
 - i. Terlingua Trails
 - j. Upcomings
 - k. Scholarship Report
 - l. Old 320 Report (if in attendance)
 - m. Friends of CASI
7. New Business
 - a. CASI Promotional
 - b. Entertainment
8. Persons Approved to Address the Board
9. Communications
10. Executive Session - (if needed)
11. Location, Date, and Time of Next Meeting
12. Adjournment

President Renee Moore Called the meeting to order at 9:20 a.m.

Secretary – Kathryn W. Cavender called roll with the following in attendance:

Renee Moore – President

Brian Spencer – Executive Director

Mike Whitten – Treasurer

Nancy Hewlett – Vice President

Kathryn Cavender – Secretary

Steve Herries

James Burns

Tiffany Messer

Michael Mayorga

John Pierce

Melissa Pate

Opening remarks from Renee Moore and Brian Spencer thanking the gallery for their attendance and everyone for their hard work on the board and thanked everyone for coming for two days.

ED Brian Spencer called for the ratification of the email votes since the summer board meeting.

Motion to accept – Nancy Hewlett, Motion was duly seconded. Motion passed unanimously.

September 2022 thru December 2022

September 2022 EMAIL VOTES

September 20, 2022

Brian Spencer made the motion to accept the proposed 2022-2023 General Insurance renewal proposal. Seconded by Steve Herries.

Motion Passed: 11-0; Unanimous

September 22, 2022

Steve Herries made a motion to accept the B&S quote for portable restrooms for TICC. Seconded by Tiffany Messer.

Motion Passed: 11-0; Unanimous September

27, 2022

Brian Spencer made a motion to accept the Water Factory proposal for 30,000 lbs. of ice at a total cost of \$3,200. Seconded by Michael Mayorga.

Motion Passed: 11-0; Unanimous

October 2022 EMAIL VOTES

October 3, 2022

Steve Herries made a motion to accept the dumpster/trash handling proposal from Republic Services. Seconded by Nancy Hewlett.

Motion Passed: 11-0; Unanimous

October 5, 2022

Kathryn Cavender makes a motion to accept the Friday GPM Board Meeting minutes. Seconded by Tiffany Messer.

Motion Passed: 11-0; Unanimous

October 7, 2022

Nancy Hewlett made a motion to fund the purchase of the Bill Renfro final table chair back cover for \$90. Seconded by Steve Herries.

Motion Passed: 11-0; Unanimous

November 2022 EMAIL VOTES

November 1, 2022

Brian Spencer made a motion to release the following Brewster County / Terlingua Area donate-able Fund; Second by Nancy Hewlett

Sul Ross Rodeo - \$2,000 Brewster County -
\$4,000 Terlingua EMS and VFD - \$5,000
Terlingua Schools - \$2,000
Terlingua Area Matching Funds - \$2,000 Terlingua
Chamber of Commerce - \$100

Motion Passed: 11-0; Unanimous

December 2022 EMAIL VOTES

November 30, 2022

Mike Whitten made a motion to move \$4,000 from the general fund to the Terlingua Valedictorian Scholarship fund. Seconded by Nancy Hewlett.

Voting Closed on December 3, 2022

Motion Passed: 11-0; Unanimous December 6, 2022

Michael Mayorga made a motion to approve the US National Open application received, reviewed, and by the recommendation of the Events Committee. Seconded by Mike Whitten.

Motion Passed: 10-1; 1-Abstained (Steve Herries)

COMPLIANCE REPORT

Presented by Brian Spencer

Our Trade and Service Mark Attorney “Mark Miller” of Jackson Walker, LLP has renewed our U.S. Trademark Registration No. 1,773,206 for the Mark “CHILI APPRECIATION SOCIETY INTERNATIONAL” for “Services related to organizing, promoting, and conducting chili making contests and events promoting chili”.

The total cost for this undertaking by Jackson Walker, LLP is \$1,725. This cost includes all government filing fees and the necessary actions of filing appropriate specimens and accompanying documents.

The Trademark renewal was accepted on January 9, 2022 and is now good through May 25, 2033.

Motion to accept- Melissa Pate . Motion was duly seconded. Motion passed unanimously.

IT STATUS REPORT

Presented by James Burns

1. We had a few Requests for password resets.
2. We had some issues in late 2022 with the incorrect chili year being transferred to the results table. I researched the problem but did not find what was causing the issue. I will continue to monitor and make sure we do not have a systemic problem.
3. We have a new AQ search flag that can be selected in the 90 day and calendar searches. Will research the possibility and advise Melissa.
4. The calendar search with the flags on the location is in the final stages and will be incorporated on a map. This way you can look at what parts of the country the cookoffs are located.
5. It has been recommended and we are exploring turning the AQ cookoffs to a different color on the calendar.

Motion to accept- Tiffany Messer. Motion was duly seconded. Motion passed unanimously.

TREASURER REPORT

Presented by Mike Whitten

CASI TICC 2022 vs 2021				2022			2021			2020			DIFFERENCE			Comments:
				Revenues	Expenses	P & L	Revenues	Expenses	P & L	Revenues	Expenses	P & L	Revenues	Expenses	P & L	
Friday Events																
400-105		Scholarship Day Expenses &N Pay-Outs			\$ 14,183					\$ 15,724				\$ 1,541		
					\$ 14,183	\$ (14,183)		\$ -	\$ 15,724	\$ (15,724)			\$ -	\$ 1,541	\$ (1,541)	
Bars																
300-130	400-109	Main Bar - Taxable		\$ 5,860	\$ 9,005		\$ 4,850	\$ 7,216		\$ (1,010)	\$ (1,789)					
300-132	400-113	Wine Sales-Pre-Ordered		\$ 2,274	\$ 2,199		\$ -	\$ -		\$ (2,274)	\$ (2,199)					
300-135	400-110	KF Bar - Taxable		\$ 5,601	\$ 9,005		\$ 7,010	\$ 6,845		\$ 1,409	\$ (2,160)					
300-120	400-140	Mobile Ice - Taxable		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -					
400-160		Licenses			\$ 807			\$ 800			\$ (7)					
400-215		Share-Sales Tax			\$ 1,127			\$ 967			\$ (160)					
				\$ 13,735	\$ 22,143	\$ (8,408)	\$ 11,860	\$ 15,827	\$ (3,967)	\$ (1,875)	\$ (6,315)	\$ 4,440				
Stores																
300-170	400-210	Main Store - Taxable Sales		\$ 12,031	\$ 7,623		\$ 12,238	\$ 4,492		\$ 207	\$ (3,131)					
300-175	400-211	KF Store - Taxable Sales		\$ 10,894	\$ 6,638		\$ 12,748	\$ 6,365		\$ 1,854	\$ (274)					
	400-215	Share-Sales Tax		\$ -	\$ 1,882			\$ 2,047			\$ 165					
				\$ 22,925	\$ 16,143	\$ 6,782	\$ 24,986	\$ 12,904	\$ 12,082	\$ 2,061	\$ (3,239)	\$ 5,301				
Participant Related																
400-145		Jackets			\$ 1,325			\$ 2,366			\$ 1,041					379.80 purchased in 2020
400-180		Shirts			\$ 11,485			\$ 5,685			\$ (5,800)					30.25 purchased in 2020
440-505		Champion's Travel			\$ 3,497			\$ 1,167			\$ (2,330)					
400-225		Trophys & Stoves			\$ 11,528			\$ 15,314			\$ 3,786					7108.00 peppers purchased in 2020
				\$ 27,835	\$ (27,835)		\$ -	\$ 24,532	\$ (24,532)	\$ -	\$ (3,303)	\$ 3,303				
Other TICC																
300-140		Vendor Fees		\$ -			\$ 553			\$ 553						
300-150	400-130	Gate Admissions		\$ 35,341	\$ 315		\$ 32,434	\$ 988		\$ (2,907)	\$ 673					
	400-215	Share-Sales Tax			\$ 2,901			\$ 2,858			\$ (43)					185.42 paid in 2020
300-190		Misc Income		\$ 450						\$ (450)						
400-100		Band & Sound (Main & KF)			\$ 11,250			\$ 6,300			\$ (4,950)					2500 paid in 2020
400-190		Posters - Banners			\$ 474			\$ 782			\$ 308					
400-195		Radios			\$ 1,825			\$ 1,825			\$ -					
400-200		Security			\$ 1,103			\$ 875			\$ (228)					
400-217		Sponsor Appreciation			\$ 4,334			\$ 1,395			\$ (2,939)					1057.00 paid in 2020
400-220		Site Maintenance			\$ 28,920			\$ 21,193			\$ (7,727)					
400-221		Site Cleanup			\$ 3,220			\$ 2,400			\$ (820)					
400-242		Tuesday CCO			\$ 130			\$ 86			\$ (44)					
440-505		Chilicity Expenses - Less Champion's Travel			\$ 402			\$ 83			\$ (319)					
400-150		Judging Supplies - Chili & Show			\$ 596			\$ 2,106			\$ 1,510					305.76 paid in 2020
400-170		Name Tags			\$ 328			\$ 298			\$ (30)					
400-299		Misc Expenses			\$ 574			\$ 934			\$ 360					
				\$ 35,791	\$ 56,371	\$ (20,580)	\$ 32,987	\$ 42,122	\$ (9,135)	\$ (2,805)	\$ (14,249)	\$ 11,444				
Area Contributions																
900-100		Sul Ross Rodeo Club			\$ 2,000			\$ 2,000			\$ -					
900-105		Brewster County			\$ 4,000			\$ 4,000			\$ -					
900-115		Terlingua EMS & VFD			\$ 5,000			\$ 5,000			\$ -					
900-125		Terlingua School			\$ 2,000			\$ 2,000			\$ -					
900-130		Terlingua Area Matching			\$ 2,000			\$ 2,000			\$ -					
900-140		Terlingua COC			\$ 100			\$ 100			\$ -					
900-000		TICC Contributions		\$ -	\$ 15,100	\$ (15,100)	\$ -	\$ 15,100	\$ (15,100)	\$ -	\$ -	\$ -				
TICC		Without Sponsors		\$ 72,451	\$ 151,774	\$ (79,324)	\$ 69,833	\$ 126,209	\$ (56,376)	\$ (2,618)	\$ (25,565)	\$ 22,947				
300-180		TICC Underwriting Revenues		\$ 28,001		\$ 28,001	\$ 31,468		\$ 31,468	\$ 3,467		\$ 3,467				7564 trophies paid in 2020
TICC		With Underwrite		\$ 100,452	\$ 151,774	\$ (51,323)	\$ 101,301	\$ 126,209	\$ (24,908)	\$ 849	\$ (25,565)	\$ 26,414				
320-000		Sponsorships-Cash Donations		\$ 42,600		\$ 42,600	\$ 38,581		\$ 38,581	\$ (4,019)		\$ (4,019)				
TICC		*Cash Donations														
		With Sponsorships		\$ 143,052	\$ 151,774	\$ (8,723)	\$ 139,881	\$ 126,209	\$ 13,672	\$ (3,171)	\$ (25,565)	\$ 22,395				

CASI TICC 2022 vs 2021			2022			2021			DIFFERENCE		
			Revenues	Expenses	P & L	Revenues	Expenses	P & L	Revenues	Expenses	P & L
Friday Events											
400-105		Scholarship Day Expenses &N Pay-Outs		\$ 14,183			\$ 15,724			\$ 1,541	
			\$ 14,183			\$ -	\$ 15,724		\$ (15,724)	\$ -	\$ (1,541)
				\$ (14,183)							\$ (1,541)
		Bars									
300-130	400-109	Main Bar - Taxable	\$ 5,860	\$ 9,005		\$ 4,850	\$ 7,216		\$ (1,010)	\$ (1,789)	
300-132	400-113	Wine Sales-Pre-Ordered	\$ 2,274	\$ 2,199		\$ -	\$ -		\$ (2,274)	\$ (2,199)	
300-135	400-110	KF Bar - Taxable	\$ 5,601	\$ 9,005		\$ 7,010	\$ 6,845		\$ 1,409	\$ (2,160)	
300-120	400-140	Mobile Ice - Taxable	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -	
	400-160	Licenses		\$ 807			\$ 800			\$ (7)	
	400-215	Share-Sales Tax		\$ 1,127			\$ 967			\$ (160)	
			\$ 13,735	\$ 22,143	\$ (8,408)	\$ 11,860	\$ 15,827	\$ (3,967)	\$ (1,875)	\$ (6,315)	\$ 4,440
		Stores									
300-170	400-210	Main Store - Taxable Sales	\$ 12,031	\$ 7,623		\$ 12,238	\$ 4,492		\$ 207	\$ (3,131)	
300-175	400-211	KF Store - Taxable Sales	\$ 10,894	\$ 6,638		\$ 12,748	\$ 6,365		\$ 1,854	\$ (274)	
	400-215	Share-Sales Tax	\$ -	\$ 1,882			\$ 2,047			\$ 165	
			\$ 22,925	\$ 16,143	\$ 6,782	\$ 24,986	\$ 12,904	\$ 12,082	\$ 2,061	\$ (3,239)	\$ 5,301
		Participant Related									
	400-145	Jackets		\$ 1,325			\$ 1,986			\$ 661	
	400-180	Shirts		\$ 11,485			\$ 5,655			\$ (5,830)	
	440-505	Champion's Travel		\$ 3,497			\$ 1,167			\$ (2,330)	
	400-225	Trophys & Stoves		\$ 11,528			\$ 8,206			\$ (3,322)	
				\$ 27,835	\$ (27,835)	\$ -	\$ 17,014	\$ (17,014)	\$ -	\$ (10,821)	\$ 10,821
		Other TICC									
300-140		Vendor Fees	\$ -			\$ 553			\$ 553		
300-150	400-130	Gate Admissions	\$ 35,341	\$ 315		\$ 32,434	\$ 988		\$ (2,907)	\$ 673	
	400-215	Share-Sales Tax		\$ 2,901			\$ 2,673			\$ (228)	
300-190		Misc Income	\$ 450						\$ (450)		
	400-100	Band & Sound (Main & KF)		\$ 11,250			\$ 3,800			\$ (7,450)	
	400-190	Posters - Banners		\$ 474			\$ 782			\$ 308	
	400-195	Radios		\$ 1,825			\$ 1,825			\$ -	
	400-200	Security		\$ 1,103			\$ 875			\$ (228)	
	400-217	Sponsor Appreciation		\$ 4,334			\$ 2,452			\$ (1,882)	
	400-220	Site Maintenance		\$ 28,920			\$ 21,193			\$ (7,727)	
	400-221	Site Cleanup		\$ 3,220			\$ 2,400			\$ (820)	
	400-242	Tuesday CCO		\$ 130			\$ 86			\$ (44)	
		Chilicity Expenses - Less Champion's Travel		\$ 402			\$ 83			\$ (319)	
	400-150	Judging Supplies - Chili & Show		\$ 596			\$ 1,800			\$ 1,204	
	400-170	Name Tags		\$ 328			\$ 298			\$ (30)	
	400-299	Misc Expenses		\$ 574			\$ 934			\$ 360	
			\$ 35,791	\$ 56,371	\$ (20,580)	\$ 32,987	\$ 40,188	\$ (7,201)	\$ (2,805)	\$ (16,183)	\$ 13,378
		Area Contributions									
	900-100	Sul Ross Rodeo Club		\$ 2,000			\$ 2,000			\$ -	
	900-105	Brewster County		\$ 4,000			\$ 4,000			\$ -	
	900-115	Terlingua EMS & VFD		\$ 5,000			\$ 5,000			\$ -	
	900-125	Terlingua School		\$ 2,000			\$ 2,000			\$ -	
	900-130	Terlingua Area Matching		\$ 2,000			\$ 2,000			\$ -	
	900-140	Terlingua COC		\$ 100			\$ 100			\$ -	
	900-000	TICC Contributions	\$ -	\$ 15,100	\$ (15,100)	\$ -	\$ 15,100	\$ (15,100)	\$ -	\$ -	\$ -
TICC											
		Without Sponsors	\$ 72,451	\$ 151,774	\$ (79,324)	\$ 69,833	\$ 116,757	\$ (46,924)	\$ (2,618)	\$ (35,018)	\$ 32,399
300-180											
		TICC Underwriting Revenues	\$ 28,001		\$ 28,001	\$ 23,904		\$ 23,904	\$ (4,097)		\$ (4,097)
TICC											
		With Underwrite	\$ 100,452	\$ 151,774	\$ (51,323)	\$ 93,737	\$ 116,757	\$ (23,020)	\$ (6,715)	\$ (35,018)	\$ 28,302
320-000											
		Sponsorships-Cash Donations	\$ 42,600		\$ 42,600	\$ 38,581		\$ 38,581	\$ (4,019)		\$ (4,019)
		*Cash Donations									
TICC											
		With Sponsorships	\$ 143,052	\$ 151,774	\$ (8,723)	\$ 132,317	\$ 116,757	\$ 15,561	\$ (10,735)	\$ (35,018)	\$ 24,283

CASI-Chili Appreciation Society International, Inc.

Statement of Financial Position

As of December 31, 2022

	Total			
	As of Dec 31, 2022	As of Dec 31, 2021 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
100000 Cash in Banks			0.00	
100100 Ranch Property Self-Insurance Fund	0.00	0.00	0.00	
100101 West Texas National Bank MMA	10,007.81	10,000.12	7.69	0.08%
100111 Regions Scholarship Fund	157,803.18	138,611.00	19,192.18	13.85%
100112 Money Market - LMIF	108,189.87	105,038.73	3,151.14	3.00%
100113 Regions Main Checking	129,364.32	149,471.77	-20,107.45	-13.45%
100114 Ranch Insurance Fund	40,006.90	31,003.04	9,003.86	29.04%
Total 100000 Cash in Banks	\$ 445,372.08	\$ 434,124.66	\$ 11,247.42	2.59%
102000 Cash on Hand - TICC	0.00	0.00	0.00	
Total Bank Accounts	\$ 445,372.08	\$ 434,124.66	\$ 11,247.42	2.59%
Other Current Assets				
102100 TICC Cash Banks	0.00	0.00	0.00	
102110 TICC Main Bank	0.00	0.00	0.00	
Total 102100 TICC Cash Banks	\$ 0.00	\$ 0.00	\$ 0.00	
103000 Undeposited Funds	0.00	0.00	0.00	
Uncategorized Asset	0.00	0.00	0.00	
Total Other Current Assets	\$ 0.00	\$ 0.00	\$ 0.00	
Total Current Assets	\$ 445,372.08	\$ 434,124.66	\$ 11,247.42	2.59%
Fixed Assets				
110209 Net Office Equipment			0.00	
110200 Office Equipment	17,642.67	17,642.67	0.00	0.00%
110205 Accumulated Depreciation Off Eq	-17,642.67	-17,642.67	0.00	0.00%
Total 110209 Net Office Equipment	\$ 0.00	\$ 0.00	\$ 0.00	
110219 Net Ice Merchandiser			0.00	
110210 Ice Merchandiser	2,574.68	2,574.68	0.00	0.00%
110215 Accum Depr - Ice Merchandiser	-2,574.68	-2,574.68	0.00	0.00%
Total 110219 Net Ice Merchandiser	\$ 0.00	\$ 0.00	\$ 0.00	
110239 Net Sign & Plaque			0.00	
110230 Sign & Plaque	8,917.03	8,917.03	0.00	0.00%
110235 Accumulated Depr - Sign & Plaq	-8,863.28	-8,756.28	-107.00	-1.22%
Total 110239 Net Sign & Plaque	\$ 53.75	\$ 160.75	-\$ 107.00	-66.56%
110319 Net Land & Buildings			0.00	
110300 Land	39,968.00	39,968.00	0.00	0.00%
110303 Land Improvements	71,847.00	71,847.00	0.00	0.00%
110310 Buildings	204,561.42	204,561.42	0.00	0.00%
110315 Accumulated Depr - Bldgs	-123,904.45	-118,521.45	-5,383.00	-4.54%
Total 110319 Net Land & Buildings	\$ 192,471.97	\$ 197,854.97	-\$ 5,383.00	-2.72%
Total Fixed Assets	\$ 192,525.72	\$ 198,015.72	-\$ 5,490.00	-2.77%
Other Assets				
190100 Postage Deposit	1,500.00	1,500.00	0.00	0.00%
192000 Trademark Fees	3,870.00	3,870.00	0.00	0.00%
Total Other Assets	\$ 5,370.00	\$ 5,370.00	\$ 0.00	0.00%
TOTAL ASSETS	\$ 643,267.80	\$ 637,510.38	\$ 5,757.42	0.90%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
200300 Accrued Liabilities - General	2,149.05	10,107.80	-7,958.75	-78.74%
Total Other Current Liabilities	\$ 2,149.05	\$ 10,107.80	-\$ 7,958.75	-78.74%
Total Current Liabilities	\$ 2,149.05	\$ 10,107.80	-\$ 7,958.75	-78.74%
Total Liabilities	\$ 2,149.05	\$ 10,107.80	-\$ 7,958.75	-78.74%
Equity				
300000 Opening Balance Equity	0.00	0.00	0.00	
303000 Unrestricted Net Assets	1,812.52	0.00	1,812.52	
310000 General Op Fund Balance	358,553.12	316,595.43	41,957.69	13.25%
320000 GP Meeting Fund Balance	10,000.00	10,000.00	0.00	0.00%
330000 Life Member Fund Balance	117,488.73	116,607.69	881.04	0.76%
340000 CASI Schol Fund Balance	151,328.01	146,680.25	4,647.76	3.17%
350000 CASI Liab Ins Fund (CLIF) Bal	-11,779.80	-1,648.18	-10,131.62	-614.72%
Net Revenue	13,716.17	39,167.39	-25,451.22	-64.98%
Total Equity	\$ 641,118.75	\$ 627,402.58	\$ 13,716.17	2.19%
TOTAL LIABILITIES AND EQUITY	\$ 643,267.80	\$ 637,510.38	\$ 5,757.42	0.90%

Motion to accept -Tiffany Messer. Motion was duly seconded. Motion passed unanimously.

TALLYMASTER

Presented by Melissa Pate

The transition between myself, and Brian Spencer is going great. Rolland Pate is currently teaching Melissa how to pull the monthly results files for the Terlingua Trails. I am confident moving forward with my duties as TallyMaster. There are currently no cookoffs delinquent in sending in results.

We had some issues with reporting due to events being entered with incorrect chili years, but we have ironed that out and all seems to be running smoothly at this time. This mostly happened due to the postponement of cookoffs and/or submissions of new cookoffs that should have just been updated. These things happen with new assignments of staff and learning the ropes, so I think it made for some good teaching moments for all. What I have learned is that there is a constant flow between Event listings, Membership, and TallyMaster. We are working well together and learning from each other. Next year's transition from one chili year to the next should be much smoother now that we are all aware of what can happen.

Because of these technicalities some cooks were qualified in error. When this happens there is no way to delete that person without deleting the qualification number. A new person cannot be assigned to that number again in the same chili year; therefore, we have 'skipped' three numbers to date. (#30, 31, and 35) This is just the way our database is and how it works.

Sometimes we find ourselves with duplicate cook entries which also poses problems and gives members duplicate points. This also may be a reason that a cook could be qualified in error and later needing to be deleted. John Pierce and I are working closely to get duplicated cooks out of the database. This problem stems from misspelled names and new entries made by people entering results. We need to stress upon the referees to be sure that the person filling out the result sheets double check with a cook they may not know and/or unable to decipher their writing on the entry page. Checking for new addresses is also important.

This year at TICC registration went smoothly with only a few minor hiccups. Of the 263 qualified cooks we had 167 registered, and 165 chilis judged at TICC. The percentage of chilis judged to the amount of qualified cooks was the same as last year (63%.) And in twelve years of reporting the number of participants at TICC was just over half of what it used to be. I attribute the decline to the aging of our usual participants, lack of new cooks, and the cost of fuel this year.

The TICC winners' jackets have been ordered and extra jacket orders have also been placed and all monies have been collected and sent to the Treasurer. Rustler Embroidery has verified that all jackets have been delivered to them and they will get started with the embroidery process as soon as they are able. They are backed up and hope to have them ready by the end of January.

The following reports have been generated for comparisons by year. Though we have a drop in chilis judged for this same time in previous years, we have close to the same number of qualified cooks and show teams. We also report an increase in money raised for charity.

After running some analysis from the past several years, it was determined that 63-67% of qualified cooks will show up to TICC. This should be put forth as an important planning tool.

TallyMaster's Report

As of January 16, 2023

	Change	2023	2022	2021	2020	2019	2018	2017	2016	2015
Qualified Cooks	(2)	40	42	184	46	48	68	67	72	76
Show Teams Q'd	0	17	17	70	19	30	34	28	29	29
Cookoffs Held	(3)	65	68	32	96	91	89	121	131	131
Chili's Judged	(281)	1,962	2243	862	3,015	2,946	2,665	3,527	3,952	3,946
Money Raised	\$12,046	\$198,062	\$186,016	\$28,768	\$278,443	\$182,145	\$217,052	\$285,588	\$302,821	\$249,855

Note: #30, 31, 35 skipped in chili Q sequence

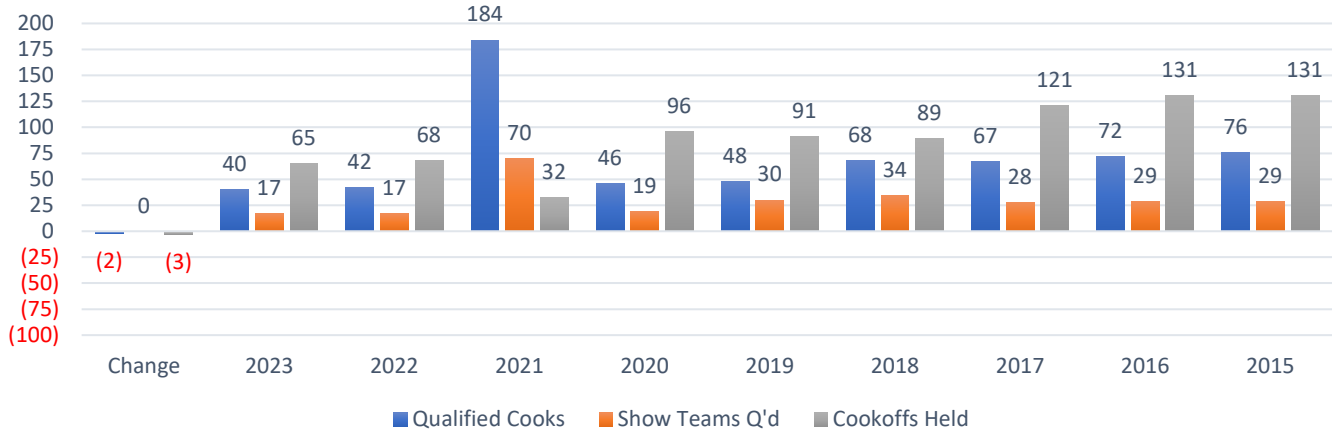
TallyMaster Yearend Results

Cookoff Year	Cookoffs Held	Chilis Judged	Cooks Q'd	TICC Chilis Judged
2022	290	7,908	263	165
2021	226	5,678	305	191
2020	192	6,020	299	0
2019	385	10,757	367	230
2018	398	11,023	388	272
2017	451	12,032	397	246
2016	493	13,657	439	328
2015	492	14,178	430	296
2014	522	14,460	425	272
2013	550	15,000	434	273
2012	542	15,174	449	305
2011	558	15,570	470	306
2010	572	16,251	459	321

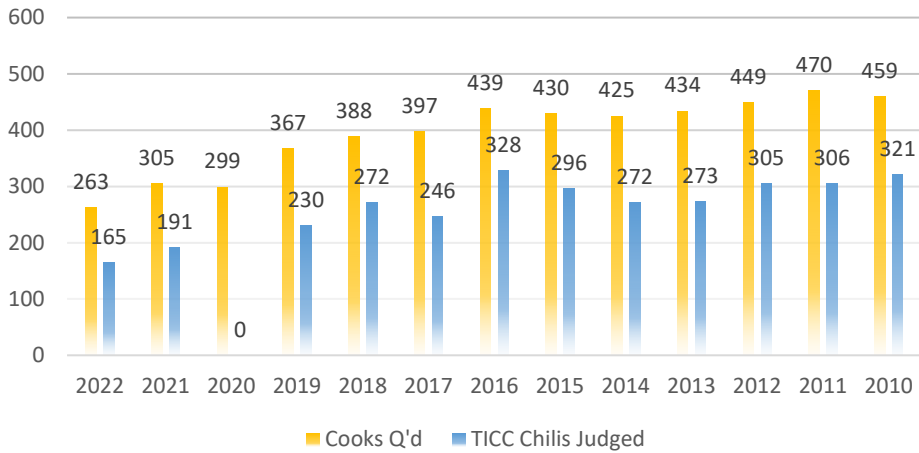
Note: TICC year 2020 was postponed due to the COVID-19 pandemic.

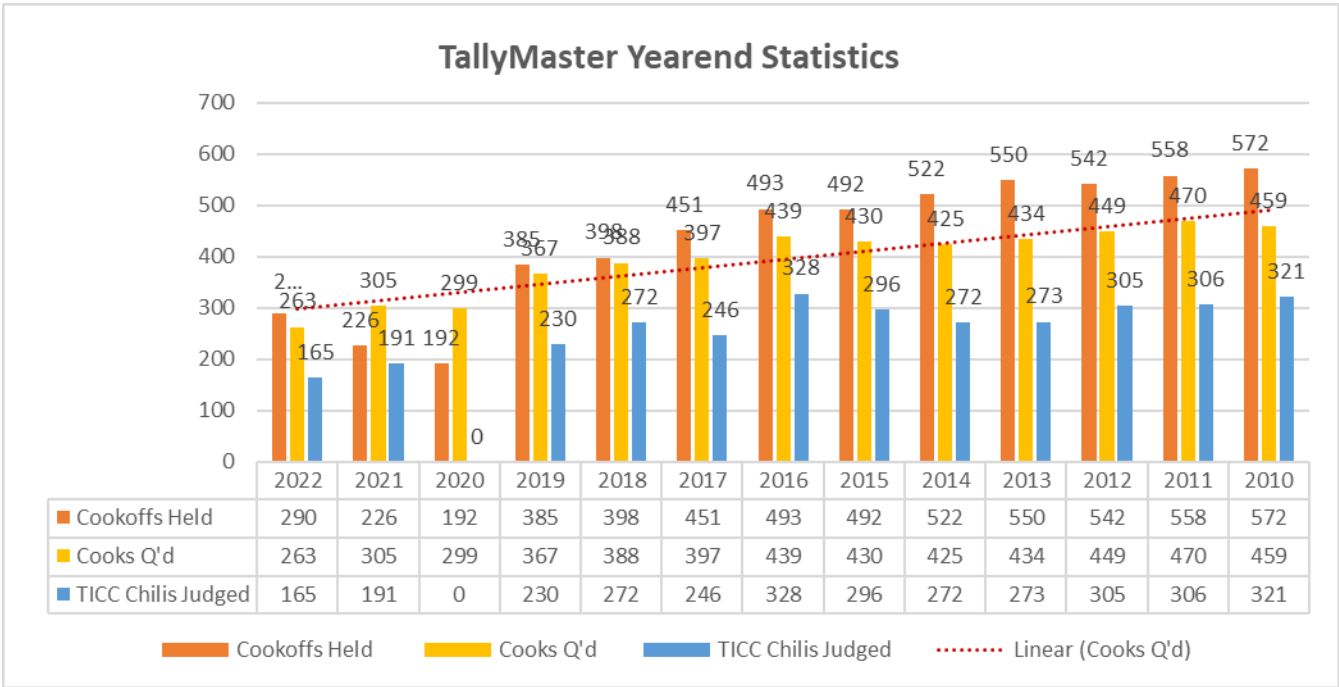
TallyMaster Statistics

As of January 16, 2023



Cooks Q'd versus Registered @ TICC





Motion to accept- John Pierce. Motion was duly seconded. Motion passed unanimously.

EVENTS COMMITTEE

Presented by Michael Mayorga

The Event Committee was advised of the request to approve a proposal for the US National CCO. The proposal was reviewed by the committee, and voted to approve the request. The approved proposal was subsequently approved by the Board of Directors. CCO chairperson was so advised and CCO preparations are in the works.

Marilyn Blair has retired from the committee. I will be looking for a new member shortly. If anyone has suggestions for a potential Committee Member, please let me know.

Motion to accept- Steve Herries. Motion was duly seconded. Motion passed unanimously.

SPONSORSHIP

Presented by Brian Spencer for Kris Hudspeth

TICC Sponsor Representation at TICC:

Texas Ranch Sales

Woodbridge Wine

Renfro Foods

Bolner's Fiesta

Statewide Remodeling

Visit Big Bend

Y Knot Ranch

Purple Haze Jeep Club

2023 Notes:

Tito's Vodka had reached out the week prior to TICC asking about sponsorship opportunities and were supposed to be on site. To my knowledge, they never arrived on site. Will continue to reach out to engage in an official conversation about sponsorship for 2023-2024.

Louisiana Hot Sauce informed us last year that 2022 would be the final year for CASI Sponsorship. They did indicate that they would like for us to continue to reach out yearly to see if the environment has changed and they are able to come back as a sponsor.

Currently, we do not have a sponsor to underwrite the two wing categories and prize payouts at TICC. Research has begun to identify a new sponsor. Looking into companies that have a wing sauce in a retail market, like: Texas Pete, Moore's Marinade, Franks Red Hot, etc.

Texas Ranch Sales had a fantastic time at TICC and a couple of conversations with Becca Vizza since has indicated her willingness to have an expanded role at TICC and wants to look at increasing her sponsorship and visibility.

Bolner's Fiesta is entering the final year of their three-year agreement. Conversations will begin this year to determine their interest in renewing/extending a new agreement that will start in the 2024-2025 chili year.

Woodbridge conversations for 2023 will begin mid Spring. There will be requests from Cody and Mike to continue with wine presales. Guidance from the Board is requested on if we will allow a wine presale again this year, and will Kathryn be the coordinator again?

As you come across any sponsorship leads or contacts, please send them my way so that we can have discussions and build a sponsorship proposal package. Recommend that contact information for Sponsorship Chair is posted back in Trails and on Website as Off Board Support.

Discussion: Kathryn Cavender will coordinate the wine sales again but will only be selling wine by the case not mixed cases.

Motion to accept- Nancy Hewlett. Motion was duly seconded. Motion passed unanimously.

RANCH REPORT

Presented by Steve Herries

A new roof extension was added onto the Si Brown Pavilion at Krazy Flats. This added approximately 400 square feet of covered area, allowing more tables and chairs to be shaded and protected from inclement weather.

The retaining wall at the Main Stage was repainted this year. It needs to be scraped, have a new skim coat applied, and painted again.

I would like to add a light for the flag pole at the Memorial to bring us into compliance with the Flag Code.

Additional pennants should be purchased for the area along Wells Creek. The caution tape used last year worked, but it was ugly. We would need approximately half a mile of pennants at a cost of approximately \$700.

Discussion: The \$700 will come from the Ranch fund. Steve will contact Roger Pate about 2023 TICC.

Motion to accept- Tiffany Messer. Motion was duly seconded. Motion passed unanimously.

MEMBERSHIP

Presented by John Pierce

Annual Membership:

CASI has 506 members as 1/23/2023

As always, we need to continue to recruit new members but, in turn, retain the current membership. I have been emailing reminders for members that are expiring every month.

Corporate Membership:

CASI Corporate Membership is 5 Members as of 1/23/2023

Please remember to send me any correspondence for any new corporate sponsor.

Lifetime Membership:

We have 2 new lifetime members for a total of 513 as of 1/23/2023

Deceased Members:

All information of which we have been made aware has been updated in the CIS.

Membership Report

as of 1/23/2023

Winter 2023 BOD					
	2021 GPM	2022 Winter	2022 Summer	2022 GPM	2023 Winter
Annual	621	535	509	535	506
Corporate	14	12	10	5	5
Life	513	513	509	511	513
Total	1148	1060	1028	1051	1024

Discussion: Currently there are 181 Life members without email addresses. Both the annual membership and the life members is actively being cleaned up. Renee Moore asked the Membership Chair to consider revising the Corporate Membership program.

Motion to accept- Tiffany Messer. Motion was duly seconded. Motion passed unanimously.

TERLINGUA TRAILS

Mike Watkins, Editor-in-Chief with Carol Knight, co-editor continue to do a fantastic job on the Trails. Approximately 1200 trails are emailed each month to lifetime, annual members current in their dues, sponsors, corporate members and FOC members who are not members of CASI. The Trails is now sent in a compressed format with the hopes that not as many are kicked back by the members server.

Once emailed the publication is placed on the front page of the casichili.net website and post are made on all CASI Facebook pages and Instagram. Cost for the Trail's publication continues to be minimal with an annual fee for the In-Design software license. This cost has been offset a little by business card size ads. The cost of the ad is \$50 a year and we currently have 2 ads which run every month.

Update continue to be made to the format. Mike has developed several new ads for our sponsors as well as logos. We continue to include a picture of the winners of the beans, salsa, hot wings competition and Anything But Chili winners. These pictures have been incorporated with the sponsors ads. The Champion pictures has been removed from the HEB ad and is now a standalone ad. Sponsor ads continue to rotate and Michael contacts them each month to ensure we have the correct ad running. A policy change was approved which allows a cookoff to advertise for free for two months prior to a cookoff and the month of the cookoff. In exchange if they do not submit pictures or an article the cookoff cannot submit a fee ad the following year.

There continues to be issues with emailing the trails to the members. Approximately 36% of lifetime members do not have an email listed. Almost all of the annual members now have emails listed. This is due to an update in the online membership application requiring an email address. In addition, 15-20 emails are kicked back each month because they are bad addresses, or the email is not accepted by the recipient's server. I have also received random emails saying they did not receive a Trails and those are hit or miss. There are two members who do not receive the trails unless emailed individually.

Motion to accept- Steve Herries . Motion was duly seconded. Motion passed unanimously.

UPCOMINGS

To-date in chili year 2023, there are 78 active cookoffs (80 registered, less 2 canceled). This is just a bit lower than the same time as last chili year with 82 active cookoffs (93 registered, less 11 canceled). Most of the registration requests are already entered on the system, making processing efficient. A few still need completion as not all the data required is provided on the emails requesting: "can you enter this cookoff for me?)." .

Of the 80 registrations, 47 had packets mailed out, due to needing cup tickets. This is a little higher than last year. But suspect that the stashes of tickets are running low for a lot of cooks.

Since a PDF version of the Rules Book is being included with every CCO registration email, there are very few requests for the printed version. For those that do require a hardcopy, the booklet-size 2017-2020 book, with a 2021-2024 Addendum Sheet inserted are mailed in the packet. We may need to start thinking how the next version will be handled.

Expenses to date are:

Postage for 47 requested mailed packets:	\$287.60
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Materials: ink, paper, mailing envelopes:	<u>\$136.21</u>
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Total: \$423.81

I would like to extend a most heartfelt Thank You to Carol Knight for all the work she does in making sure the most current and correct information appears in the Trails for the "dead" time between submitting the most current information and the Trails printing dead-line. Thank you, Carol.

Motion to accept- Nancy Hewlett. Motion was duly seconded. Motion passed unanimously.

SCHOLARSHIP

Presented by Nancy Hewlett for Sherrie Davis

Scholarship

- Recipient Number (Motion) Feb 15th is the deadline for all applications to be into my office. Based on the Winter Board meeting last year in Feb – I had all of them in.

At this present time, I am requesting again.

5 Academic - \$20,000 over 4 years – the funds are available

2 Terlingua High School – which are already funded by the moving of \$8000 in December.

2 Trade School/Technical – up to \$4000 which might not be used if none are received in Feb.

- Un-encumbrment of Unused Funds (Motion) Per the Friday Minutes of the GPM these were voted on and the motion was passed. Per the minutes it is under the title of Sponsorship Committee instead of Scholarship Committee –

Motion to accept the report with no action. The request will be voted on after the applications deadline is passed and the number of applications are reviewed- Tiffany Messer. Motion was duly seconded. Motion passed unanimously.

FRIENDS OF CASI

Presented by Tiffany Messer

FOC membership numbers were about the same as in the previous years. We lost two members to sponsorship. The earlier deadline helped with getting the shirts and plaques done but we still need to make sure the names and the shirt sizes are correct. The shirts were distributed at the GP meeting which appeared to be well received. We will continue with this distribution process unless there is concern. The wrist bands were distributed on Tuesday at earlier distribution and the remainder of the week in the store. That also worked well.

A total of \$30,000 was received from approximately 43 FOC memberships. There were a few payments through PayPal that were not captured at first look. We will work closely with John to get the FOC through PayPal captured. There were four “in kind” memberships. The total money collected was down from the previous year but that was due to rollover money and COVID. There are 4 FOC members that are not CASI members. They are receiving a Trails each month.

Last year we started the FOC campaign earlier than previously. The article for FOC will be in the June Trails and will discuss the \$500 minimum which can be split between two people and each additional person is \$250. The online application was revamped last year and we will look at that again to see if any changes are needed.

The reception at TICC was well attended. We reduced the amount of food provided and there didn't seem to be an issue. In fact, there was food left over.

Tiffany also asked that in the future the check be mailed to her and she would then forward to Mike Whitten. This will be done to ensure she get a good count on FOC. Early invitations will be going out in the spring.

Motion to accept- Steve Herries. Motion was duly seconded. Motion passed unanimously.

KRAZY FLATS

Unable to attend TICC-2022, I don't have an on-site report. However, based on feedback from those that were there, Krazy Flats had an excellent run.

Below provided by Keith Karaff -

Had a good year for my first FULL year in the Flats

First, I want to thank Steve and Lori Herries, Don and Dianna Hoy, Roger Pate, James and Sherrie Burns and Robert Delashaw for coming out two weeks early to install the new expansion to the Pavilion. It looks great and was a wonderful addition. Thank you also to the Friends of Krazy Flats for the donations over the years that made this possible.

The new expansion was a huge hit this year. Working on Phase 2.

The new dart boards and dominoes were well received.

The Thursday morning breakfast was huge this year. Approximately 30-35 people attended. This is partly due to the registration for the Corn Hole tournament.

Speaking of the tournament- it too was a great success. 13 teams entered this year compared to 6 last year. Texas Ranch Sales were very excited with the turnout and are looking forward to next year. Becca and David Vizza had a great time at the Ranch this year.

To cut down on credit card fees, we instituted a \$10 minimum this year. If they wanted to buy beer with a cc, we gave them chips for the remainder. It was successful. KF is purchasing custom chips for next year to use.

Thursday, Friday, Saturday nights were fantastic. The crowds were huge, and the golf carts were 3/4 deep around the saloon. Looking forward to next year.

Sent a thank you letter to CJ Aragon and the Sul Ross Rodeo Club. Had a great group of students working the Flats Thursday and Saturday. They are all wanting to come back next year.

The Sunday shirt folding had a great turnout. About 18 people showed up to help. We were done in about 30 minutes.

It was remarked upon about the lack of sponsor banners in the Flats. I have talked to Steve about having a cable strung up on the side of the pavilion where banners can be hung.

It would be beneficial to me if I am informed of events that are happening in the Flats so that we can be more prepared. IE: scheduling Happy Hours and not knowing until the schedules are released. I need to be included in these discussions in the future.

Special thanks to Brent and Becky Allen, Diana Klade, Donell Dickerson, Don Hoy and especially Dianna Hoy for their hard work. Dianna was enjoying her retirement but was always available for consultation and questions.

Plans are already in the works for next year. I am looking forward to working with James Burns next year as the entertainment chair.

All in all, it was a great year in the Flats. The store and the bar did well, and I learned a great deal. Lots of little details that I picked up on.

Discussion: Renee Moore discussed with Michael, Dianna Hoy, Don Hoy and herself about the happy hour dates and times during TICC at the Great Peppers meeting. The Board is in support of Keith Karaffs' new idea of a HOA association in Krazy Flats. Steve Herries stated he will have more cable strung to accommodate additional banners.

Motion to accept- Tiffany Messer Motion was duly seconded. Motion passed unanimously.

320 REPORT

Renee Moore for Patricia Krenek

Currently working on recreating the list identifying the original certificate holder and all holders to date. Also working on combining all the various waitlists into one.

No Vote necessary.

OLD BUSINESS- None

NEW BUSINESS

TICC General

Renee Moore stated that she would move forward with the purchase of the Trophies, Chairs, Chair Backs. Thirty-Three chairs are used at TICC with an additional three chairs ordered to cover any additions to final table.

Renee Moore will also contact the Radio Company and secure the Radios for 56th TICC.

Renee Moore also stated she would order the Judging and Staff shirts now and deliver them to the Ranch in July. That would allow better organization of those shirts and reduce what needs to be brought in October.

These items are already funded so no motion is necessary.

TICC Bar

After reviewing the purchase cost of beverages and loss in revenue at both bars at TICC a motion was made to adjust the cost of beverages in both bars to:

Beer and Wine \$4.00

Soda \$2.00

Water \$1.00

Gatorade- \$3.00

Motion to accept- Steve Herries, Motion was duly seconded. Motion passed unanimously.

Discussion: There were some snacks ordered for TICC 55th and they sold really well. It was agreed that snacks would be ordered again.

Wine Fairy Wine Sales will be whole cases only. The few bottles that were left from broken cases did not sell.

OLD 320

A motion was made that no one may remove any marker from any 320 space. Motion to accept- Tiffany Messer Motion was duly seconded. Motion passed unanimously.

A motion was made to provide a stove to the Old 320 area for their raffle at TICC.

Motion to accept- Mike Whitten. Motion was duly seconded. Motion passed unanimously.

A motion was made to procure and replace the end corners and markers in the Old 320 area.

Motion to accept- Brian Spencer, Motion was duly seconded. Motion passed unanimously.

General Administration

A motion was made to place Renee Moore on all bank accounts and remove Kris Hudspeth

Motion to accept- Mike Whitten, Motion was duly seconded. Motion passed unanimously.

A motion was made to activate the "National Chili Day" on the website and have reduced membership cost of \$15 for new members and \$20 for existing member on February 23, 2023. One day only from midnight to midnight.

Motion to accept- Tiffany Messer, Motion was duly seconded. Motion passed unanimously

A motion was made to renew the Texas Festival Events Association Membership.

Discussion: Anyone who would like to go to the conference please let Brian know. He has used the membership to research advertising, insurance and Sponsorship.

Motion to accept-Brian Spencer , Motion was duly seconded. Motion passed unanimously.

A motion to donate \$300 to the Irving Elks Lodge for their hospitality.

Motion to accept-Nancy Hewlett , Motion was duly seconded. Motion passed unanimously.

General Discussion

Nancy Hewlett presented information on the North Texas Giving Day. She has a small committee and has registered as a non-profit for the event. All of the money raised at that event must be used in the North Texas area. She believes it will raise awareness of CASI in the area.

Michael Mayorga stated that he would not be seeking re-election onto the board. Renee Moore thanked him for notifying the board well in advance and encouraged anyone else whose term is up to make a timely decision so the announcement and recruitment of the open positions could begin.

Brian Spencer selected July 8th 2023 as the date of the Summer Board Meeting. A location TBD.

There was no request from anyone to address the Board

A motion was made to adjourn the CASI Winter Board Meeting at 11:38 am.

Motion to accept- Nancy Hewlett; Motion was duly seconded. Motion passed unanimously.