

Minutes of the
Summer Board Meeting of the
Board of Directors
Of the
CHILI APPRECIATION SOCIETY INTERNATIONAL, INC.
Irving Elks Lodge
Irving, Tx
June 29, 2019

President Kris Hudspeth called the meeting to order at 12:01 pm.

Secretary Nancy Hewlett called the roll.

The following Directors were present:

Kris Hudspeth, President

Cindy Noe, Vice President

Keith Karaff, Executive Director

Mary Ellen Gillen, Treasurer

Nancy Hewlett, Secretary

Mike Whitten, Asst. Treasurer

Kit Rudd, Director

Don Hoy, Director

James Burns, Director

Brian Spencer, Director

Scotty Parker, Director

Kris Hudspeth opened the meeting by welcoming everyone to the summer board meeting of the CASI organization. He reminded the gallery that if anyone wanted to be recognized on the floor to raise their hand. He said we had a lot to cover today because it was the last meeting before the Great Peppers Meeting.

Executive Director Keith Karaff presented the consent agenda of the email votes that were taken in February, March, April, May and June.

Ratification of Board Action

The following motions were conducted in the ratifications of the previous actions of the board.

(Each of these votes were taken in accordance to the CASI Email Voting Policy.)

February 6, 2019

Kris Hudspeth made a motion to approve the minutes of the Winter BOD meeting, seconded by Mary Ellen Gillen.

MOTION PASSED: UNANIMOUS

February 18, 2019

Kris Hudspeth made a motion to approve the following proposal:

Starting on March 1, 2019, CASI will commence online presale of tickets for the 53rd Annual TICC. Ticket presales will be conducted solely through the Eventbrite event management and ticketing website www.eventbrite.com on a custom event site designed solely for TICC.

Ticket price structure is as follows and is per person:

3/1/19 – 8/31/19

\$30

9/1/19 – 10/14/19

\$35

10/15/19 – 10/27/19

\$40

Eventbrite service fees to event organizers for online ticketing services and other promotional activities and tools are based solely on ticket sales. CASI will incur fees ONLY as a percentage of each ticket sales price. Further, these fees will be passed on to purchasers and will not be borne by CASI. For example, the total service fee on a \$30 ticket is \$3.49; therefore, the total purchase price will be \$33.49 per ticket, per person. The fee goes up to \$3.99 for a \$40 ticket for a purchase price of \$43.99. To reiterate, CASI will incur no fixed or variable fees, retainers, penalty for low ticket sales etc. to use the service.

There is no penalty levied against CASI should the organization decide to terminate our involvement with Eventbrite.

It was seconded by Brian Spencer.

MOTION PASSED: 10 YES

1 NO VOTE – WHITTEN

February 22, 2019

Nancy Hewlett made a motion to accept the application for the Maine State Championship Cookoff as recommended by the Events Committee, seconded by Brian Spencer.

MOTION PASSED: 7-3-1

YES: NOE, GILLEN, HOY, HEWLETT, PARKER, WHITTEN, BURNS

NO: RUDD, HUDSPETH, KARAFF

NOT VOTING: SPENCER

MARCH EMAIL VOTES

March 13, 2019

Brian Spencer made a motion to accept the recommendation of the Events Committee to approve the West Texas Regional Cookoff held in Terlinqua, Texas on January 25, 2020, seconded by Don Hoy.

MOTION PASSED: UNANIMOUS

March 19, 2019

Kris Hudspeth made a motion to accept the recommendation of the Events Committee to approve the Mid Atlantic Regional Cookoff, seconded by Brian Spencer.

MOTION PASSED: 10-0 KIT RUDD ABSTAINED

March 21, 2019

Nancy Hewlett made a motion to accept the recommendation of the Events Committee to approve the Ontario International Cookoff, seconded by Cindy Noe.

MOTION PASSED: UNANIMOUS

April 8, 2019

Kris Hudspeth made a motion to accept the Volunteer Insurance policy, seconded by Mary Ellen Gillen.

MOTION PASSED: UNANIMOUS

April 17, 2019

Brian Spencer made a motion to accept the 990 and 990T as presented by Cindy Noe, seconded by Nancy Hewlett.

MOTION PASSED: UNANIMOUS

April 23, 2019

Kris Hudspeth made a motion to change the CASI legal address from Mary Ellen Gillen's physical address of 2 Green Cedar Rd, Boerne, Tx 78006 to Mike Whitten's physical address of 129 Memory Lane, Diboll, Tx 75941.

MOTION PASSED: UNANIMOUS

05/09/2019

Nancy Hewlett made a motion to supply Brandi Reid with a Bar Band to be awarded as a raffle gift and used on Friday and Saturday at TICC, seconded by Kris Hudspeth.

MOTION PASSED: UNANIMOUS

05/14/2019

Kris Hudspeth made a motion to approve the US Nationals held at Glen Rose Texas, seconded by Nancy Hewlett.

MOTION PASSED: 10-YES 1 – NON-VOTING (RUDD)

JUNE EMAIL VOTES

June 4, 2019

Nancy Hewlett made a motion to allow Brandy Reid to purchase a Lifetime Membership to be raffled at TICC for the Scholarship Fund and if a Lifetime Member receives it, they can transfer to someone else, Kris Hudspeth seconded.

MOTION PASSED: UNANIMOUS

June 18, 2019

Don Hoy made a motion to buy a merchandiser for \$500 for the main bar, seconded by Kris Hudspeth.

MOTION PASSED: UNANIMOUS

Don Hoy made a motion to approve the consent agenda, seconded by Mike Whitten.

Motion passed: Unanimous

Compliance Matrix Report

Keith Karaff gave the compliance report. He reported that the report had been revised to remove the top two trademarks that we took off the lawyer's docket because they are Texas only and we can do for a lot less money. Everything now has been updated and everything has been renewed. The two CASI logos on bottom of the report and the four Friday logos have all been applied for. The State has them, and they are in the red tape mode at this moment. They have charged the organization the \$50 fees, so we are paid for and just waiting for the State to send those approvals. When they come in, we can update. This is a 5-year deal. Once we do them, we do not have to renew for 5 years and after 5 years it only costs \$25 to renew. Keith asked for any questions. Cindy Noe asked about the CASI word only due 10/01/19 and when we had to initiate that one. Keith said it had to start by September and as long as it was started by that date it was okay with the State. Cindy asked if the 45-day applied. Keith responded with no. Keith said he had learned something about working with Texas trademarks and what they wanted and required. It is easy once you figure out their language. He gave the Beans contest as an example. A block on trademark is supposed to be checked and if that is checked you also need three examples of its being in use. He sent them a screen shot of Trails ad, screen shot of Facebook and a judging sheet. It showed the trademark was in use and the date we said it was used. That is what they require with the description of all and what they do. Some just say design and logo work, scholarship beans and they are very specific about this. So, we are just waiting for them to come back.

GSI are updated until May 2020. GSI are the barcodes that we have for our mixture. 990 and all tax things are done. Weebly is done until 2021. All auto reviews are also done. GoDaddy.net and .com are good until 2020. The lawyer items are due 2021, 2023 and 2027. The CASI word in Texas like Cindy mentioned is due in Dec. That will be another \$25 for renewal in October.

Mary Ellen Gillen asked who Weebly and GoDaddy is under. Keith said it is under the website domain. Kris Hudspeth said it is paid under our credit cards. Keith Karaff said he would get with Richard Knight and confirm.

See Addendum A.

Don Hoy made a motion to accept the Compliance Report, seconded by Cindy Noe.

Motion passed: Unanimous

CMS STATUS REPORT

James Burns presented the following IT Report:

The IT group has mainly been handling break/fixes with Dave Hewlett managing the CASPIO side of our website and Richard Knight managing the Weebly side. After the issue in May with Pam Clark's email, I modified some of the Security and Compliance features available in Outlook. Some of the changes:

1. Set up reports that will notify Dave and myself if someone makes changes to an Outlook account.
2. Changed the password policy from 735 days to 90 days. I know having to change your password often is annoying, but it decreases the chance of an account being hacked.
3. I now review the Threat Protection Status reports several times each week.

Almost all our Outlook accounts have been targeted by phish campaigns, but with little to no damage done. In June, we were targeted on 6/14 with 8 email phish and on 6/18 with 4.

I have two items on my agenda that I intend to accomplish prior to the Great Pepper's Meeting, and they are:

1. Complete the "Points by State" report.
2. Modify the log in/log out operation of our Members Only area of our website.

Kris Hudspeth reminded everyone that his email is corrupt. It is really a corporate phishing scheme. They use the highest officer's email to send out emails asking for gift cards. Changing his email and password does not help with this spoof. Only thing to help would be to remove entire corporate roster from website and that is not feasible. For best practice if it looks unfamiliar and you question if it is legitimate then reach out to the person by phone to confirm it is coming from that person. Check the emails also. Several people reported getting these emails. Keith Karaff said this is what happened to Pam Clark and she opened it and it got her.

Kris Hudspeth reminded to check with the person to clarify.

Mary Ellen Gillen made a motion to accept the IT report, seconded by Brian Spencer.

Motion passed: Unanimous

TREASURER'S REPORT

This report was given a comprehensive review in the workshop.

Mary Ellen Gillen asked that she have permission to give Mike Whitten money to open accounts at bank of his choice. Kris Hudspeth asked how many bank accounts. Mary Ellen said three accounts.

Kris Hudspeth made a motion to give Mike Whitten \$1500 to open three bank accounts of his choice as part of the treasurer transition process, seconded by Don Hoy.

Motion passed: Unanimous

Mike asked if anyone had any problems with the Regions Bank. No one had any problems with Regions.

Mary Ellen Gillen asked if check should be issued under Mike's name or CASI. It was decided to write 3 checks with CASI.

Cindy Noe made a motion to accept the Treasurer Report, seconded by Scotty Parker.

Motion passed: Unanimous

TALLYMASTER REPORT

Brian Spencer presented this Tallymaster report:

The Official Results Sheet was updated in April to remove all the “check boxes” next to the winner names. There are two Official Results Sheets in circulation with “check boxes”. The first one was for indicating if the cook was a CASI member. This form was later edited to utilize the “check box” to indicate an address change. These “check boxes” were used for all kinds of other reasons instead of their intended purpose. Removal of the “check box” cleaned up the Official Results Sheet and brought it back to its original state.

Reinstatement of mailed qualifying cards has been implemented with positive response.

The overall quality of received cookoff results has seen an increase in clerical errors. Examples of these discrepancies include:

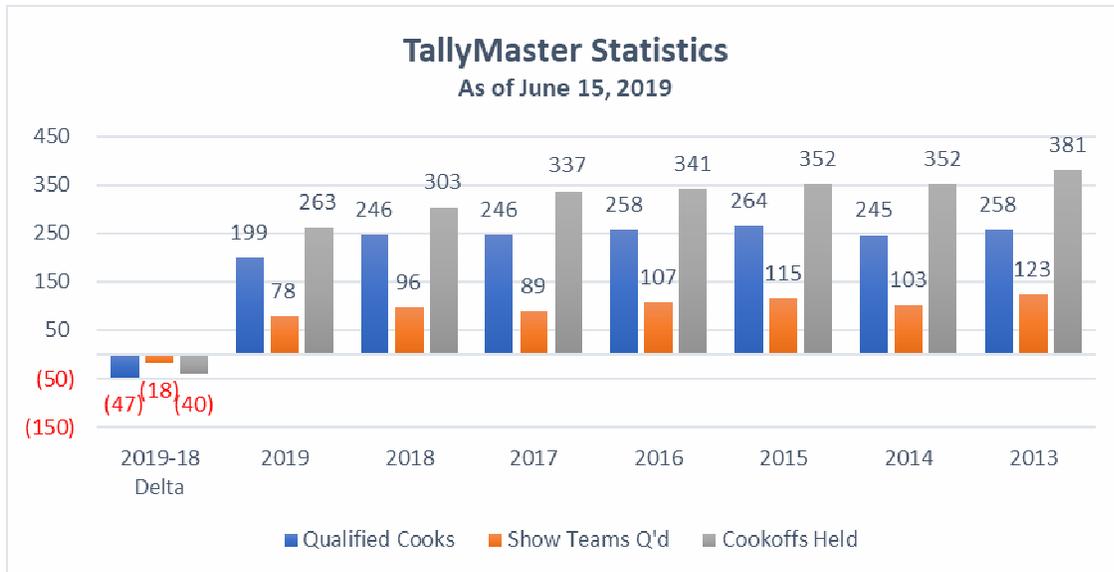
- The cookoff statistics section is left completely blank including the sanctioning payment section.
- Missing addresses on the chili and show entrants sheet.
- Missing addresses for all documented chili and show winners on the results sheet.
- Missing show names for both the winners recorded on the results sheet and corresponding show entrants’ sheet.
- Missing referee information and signature on the bottom of the results sheet.
- Incorrect payment amounts entered.
- A listed show team winner is not registered on the show entrants list.

Summary of TallyMaster Cookoff Statistics

Delinquent cookoffs: Event #2913 - Larry Joe Taylor's Texas Music Festival and CCO

**TallyMaster's Report
As of June 15, 2019**

	2018-19 Delta	2019	2018	2017	2016	2015	2014	2013
Qualified Cooks	(47)	199	246	246	258	264	245	258
Show Teams Q'd	(18)	78	96	89	107	115	103	123
Cookoffs Held	(40)	263	303	337	341	352	352	381
Chili's Judged	(495)	8,161	8,656	9,505	10,202	10,737	10,602	11,540
Money Raised	(\$5,040)	\$755,482	\$760,523	\$1,073,637	\$932,634	\$1,113,782	\$1,000,638	\$1,012,209



There are two high profile cookoffs having some effect on these numbers. One of these was a regional event which is recorded in the data of this report. This cookoff has seen a reduction in participation of 93 cooks in 2018 to 66 in 2019. This same percentage in reduction carried over into this regional's day-after event. The second-high profile State cookoff is not reported in this data. It has also seen the same drop off in participation.

He reported that the qual cards have been reinstated. He is mailing in batches of 30. The first batch has gone out and the second batch is ready to go.

He reported that an education plan is needed for referees due to bad paperwork. He discussed cookoff 2913 that is delinquent as an example. Brian went over the numbers on the report. A couple of high profile cookoffs have dropped in numbers. Brian said he dropped in on Southwest Open and was surprised at the numbers on Saturday and Sunday. Kris Hudspeth said he believed that to be because of the date change, it went from a three-day weekend to a two-day weekend. Cindy Noe noted that as result she lost her travelers. Brian also brought up Texas Men's State. Kris Hudspeth mentioned that was graduation weekend and with the age of our cooks it was a family over cookoff choice and family will always win. Keith Karaff said that Texas Men's has been turned back in so that may not be an issue next year. He mentioned that Houston wanted it and wanted to move it back to April.

Don Hoy made a motion to accept the Tallymaster Report, seconded by Scotty Parker.

Motion passed: Unanimous

EVENTS REPORT

Cindy Noe presented the following report:

The Events Committee recommended, and the board approved, the following cook offs:

Maine State CCO to be held on August 10th, 2019 in Calais, Maine

West Texas Regional CCO to be held on January 25th, 2020 in Terlingua, Texas

Mid Atlantic Regional CCO held on June 15th, 2019 in Chambersburg, PA

Ontario International CCO to be held on September 1st, 2019 in Huntsville, Ontario

U.S. National CCO to be held on February 8th, 2020 in Glenrose, Texas.

The Southeast Regional CCO was held in February, 2019 and is eligible for permanency at the 2019 Great Pepper's meeting.

Kris Hudspeth asked if the Telephone cookoff was up and Cindy reported that it had one more year.

Kris Hudspeth made a motion to accept the Events Report, seconded by Mike Whitten.

Motion passed: Unanimous

SPONSORSHIP REPORT

Kris Hudspeth reported there was good and bad news. Good news was Southeastern Mills, Penderys, Woodbridge and Choctaw would be back. Woodbridge did another reorg and sold a percentage of their portfolio. Mike Benedetti is still there and still has West Texas Region. They will be at TICC with product but no cash. We will still have the wine presales. Mike will run the men's and women's parties with product.

The bad – Kris said two weeks ago he reached out to Southeastern Mills and Teasdale. Southeastern Mills reached out and said everything was perfect as long as they had their corner in the concession area. Teasdale came back and said oops... forgot to tell you we will not be back this year due to budget cuts. They cut all events. They hope to be back next year. Mexene has been a part of CASI for years but had to make the cut. That cuts \$6500 in cash. That cuts all bean underwriting money.

Kris Hudspeth has reached out to Bush, Goya, Ranch and Old El Paso. Goya, Bush and Ranch said thanks, but we give to Harvest for America or Feed America to make sure everyone has good healthy food when needed. To date Kris has not heard back from Old El Paso. He reached out to Bill Tate and he referenced John Cain who did beans for HEB. Richard is going to contact Bolner to see if there is any interest. Before he talks to them, he is reaching out to McCormick and Gebhardt on the spice side. For Bolner and HEB, maybe we could bring another product to the retail marketplace on bean side. All of this is preliminary. Keith Karaff gave Kris names of two other dry bean companies to contact.

Kris Hudspeth also called Paul Brian that is trying to help with a bigger sponsor in car manufacturing. He is reaching out this Thursday to a bean company in Chicago. Paul ran a marketing company. He would inflate to get his marketing money, but Kris said if we could replace the minimum \$6500, we would have a conversation with anyone. Kris will get back with Paul on Monday.

As for wings we talked about wings in workshop, but he needs to get back with Doug Renfro to find out more information. This company might be in direct competition with Louisiana Hot Sauce. Kris will talk with them and perhaps work out a game plan to have a blend for the Wing competition to bring a

massive restaurant chain on board but still need more information. Louisiana Hot Sauce has first right of refusal being a Gold Sponsor and could squash any deal. We would have to have their blessing.

This being said, we lost \$6500 cash money. When Kris Hudspeth came on board he was asked if he was prepared to pay his own way. Kris Hudspeth said he did not know but if it comes to that he would figure it out. Kris said it was his belief to be a good fiscal steward to CASI and show good leadership from the top that we should suspend all Director travel expenses for the rest of the year. If we do this, we would save \$4500 of the \$6500. Cindy Noe said that would be one Friends of CASI member per Board member. Dave Hewlett said maybe BOD members could get a POD to sponsor. Keith Karaff said it was a 50/50 split, but some pods already pay for their Great Pepper and pay their own way. He would not be comfortable asking a POD to pay his way. Dave Hewlett said that the DAM Pod has a cookoff for the FOC and the Great Peppers Meeting. Don Hoy asked if this was travel and hotel. Kris Hudspeth said just costs to the Great Peppers Meeting. We cover those expenses ourselves. Kit Rudd asked if that meant he would be paying his own way. Kris Hudspeth said it did not cover today's meeting. They would be paid. Kris Hudspeth said it would be all travel expenses. Scotty Parker said we should notify the new directors that applied.

Kris Hudspeth said if we find another sponsor to underwrite then we could come back and undo this decision. Don Hoy said we would have to notify new candidates there is a possibility. Several directors stated that they did not know that costs were covered when they made their decision to run. Brian Spencer said he could not be at the Great Peppers Meeting this year, so his expenses are already saved. Scotty Parker said it might be hard to get new directors if they knew that. Kris Hudspeth said we spent \$4031.60 last year on their travel. Keith Karaff said it would actually be more and if we did this it would eat a chunk of what we have to make up for the Great Pepper Meeting. Nancy Hewlett asked if we could earmark money from Friday cookoff for the Director expenses. Keith Karaff said no but making it a Cooking for Casi softens the blow.

Kris Hudspeth said Cindy Noe has some ideas for wings. Maybe she can get some underwriters from the Wichita Falls area. Kris will be looking for smaller family companies to step up right now since most budgets are set.

Keith Karaff said he was sure Bush's would not cover us because they sponsor ICS and they almost did not go with them because they have beer at cookoffs. Keith said they are looking hard to identify another sponsor.

Kris Hudspeth made a motion that Directors are responsible for their own travel and room costs for the 2019 Great Peppers Meeting, seconded by Mary Ellen Gillen.

Motion passed: 8 – 3

Ranch Report

Don Hoy gave the following report:

For solid waste— 23x3yd SL & 6-96gal carts:
If only 4 days of service = \$5,980

If 5 days of service = \$7,008

For the liquid waste— 52 standard toilets, 3 ADA toilets:

Delivery, term, and operating expenses = \$13,995

Equipment rental = \$1,047

Service 10/30/19 (55 toilets) = \$2,081

Service 10/31/19 (55 toilets) = \$2,081

Service 11/1/19 (55 toilets) = \$2,081

Service 11/2/19 (55 toilets) = \$2,081

Total = \$23,366

If we bring an additional trailer load w/ 5 additional ADA toilets, the freight & operating expenses alone are \$2,778 (\$556/unit; each pump out should be an additional \$38 each). RV pump outs need to be \$99 each.

Don Hoy reported that there was some erosion like we usually have but it is not the monsoon season yet. We have some damage to some of the security lights at City Hall, gates at the Old 320 and at Krazy Flats. It is from hail and high winds. The fluorescent lights over the back door of Krazy Flats are broken. The sunscreen at the main gate was ripped off even though it was rolled up. Some of the fins on the air conditioners are beat up. He has some combs he is going to try to comb out before they have to replace the air conditioners. Scotty Parker asked how many fan blades were broken. Don said about six, but he has two from last year and with moving some around should only have to replace one. Kris Hudspeth said he asked Don if we could build bridge across maybe with a flat bed of trailer. Don Hoy said might work for vehicles but not good for the heavy machinery. He also said he did not think it would work. We could look at but it could create more problems and be expensive. Don said they are going to paint the rail at gate and the curbing around the stage and concession area. He thinks he can get to panels on back side of concession area. It was in budget in January working on erosion he thinks but was \$2500 not \$3000. Don Hoy thinks we should wait and see if county can do it. He thinks we could also hold off on that until next year.

Scotty Parker asked about electrical RV sites. After the fiasco last year Don was not interested. Don Hoy suggested roping it off. Kris Hudspeth explained the problem from last year. Keith Karaff suggested the drawing and giving profit to Brandi for Scholarship fund.

Don Hoy will mark the sites again. He said he did not know the people last year and that was his main problem. Keith Karaff said put out to membership on first come first serve basis. Several directors wanted now and decided that would not be fair.

Mary Ellen Gillen suggest an auction. 32auctions.com was discussed as a possibility for the auction. Kit Rudd said he though Eventbrite had an auction site also. Debbie Turner said if they started in August it would not be in Trails.

Keith Karaff made a motion to authorize Mary Ellen Gillen to run an online auction for two 50- amp and two 30-amp electrical sites beginning 10/01/2019 thru 10/15/2019, seconded by Mike Whitten.

Motion: Unanimous

Don Hoy reported that the trash bid is in line with the past. He noticed another company called Republic. He wants to get more bids for the liquid waste from more companies. There are several new companies out there now. Don does not want to pay \$23000. Kris Hudspeth said last year was inflated but this year is ridiculous. Cindy Noe asked where they had to go to dump and Don said mostly Alpine. Kris Hudspeth said that with the \$100 RV dump that maybe they were trying to price themselves out. Kris Hudspeth also asked if there was a free dump with the electrical sites. Everyone replied no.

Don reported that Troy would be coming back. He also reported that the sheriff is lined up.

Mary Ellen Gillen made a motion to accept the Ranch report, seconded by Cindy Noe.

Motion passed: Unanimous

Membership Report

Kit Rudd presented the following report:

Summer 2019 BOD				
	2016	2017	2018	2019
Annual	711	645	523	536
Corporate	20	10	11	10
Life	549	633	633	520
Total	1280	1288	1167	1066

Kit Rudd reported that the difference in Life Members as questioned last year was that deceased had been included in those years. Kris Hudspeth asked why the corporate shows one paid, but this report has ten. Kit said those figures were from the past year.

Kris Hudspeth made a motion to accept the Membership report, seconded by Brian Spencer.

total

Postmark

Box

Motion passed: Unanimous

Trails Report

Kit Rudd said numbers were drifting because of changes in numbers delivered. Families changing the number received from 2 to 1. He said the table was self-explanatory. Kris Hudspeth asked for a clarification of number of copies and boxes. Kit Rudd said it was number of copies in box times number of boxes. Kris Hudspeth said he appreciated this view of report and particularly the new columns showing the data it was post marked and when it was received in California since it allows us to identify issues and shows transparency and gives him more date to explain to sponsors.

Dave Hewlett asked who was maintaining the corporate. Kit said he was maintaining these. Cindy Noe asked what the time period was. Is it a year later after they give the check? Kit said yes from the date of the check. Cindy Noe said she gave a check today for Rolling Meadows so it should expire a year from

	<u>bulk</u>	<u># boxes</u>	<u>box total</u>	<u>copies</u>	<u>pages</u>	<u>To Press</u>	<u>Date</u>	<u>Arrived</u>
2019								
Jan	1047	15	375	1422	32	12/23	12/28	1/7
Feb	1034	15	375	1409	28	1/20	1/23	1/28
Mar	1030	24	600	1630	36	2/22	2/27	@ 3/7
Apr	1025	18	450	1475	28	3/22	3/26	4/1
May	1017	12	300	1317	28	4/22	4/24	4/27
Jun	1015	20	500	1515	32	5/21	5/23	@ 5/28
Jul	1001	14	350	1351	32	6/24		
Aug			0	0				
Sep			0	0				
Oct			0	0				
Nov			0	0				
Dec			0	0				

today. Cindy Noe said no plaque please. Mary Ellen Gillen said she already had a check for 2019 – 2020 from Rolling Meadows. Cindy Noe asked if that was last year and do you not see the name in Trails. Cindy Noe said so she gave again. She said it's all good and that June of next year would be great.

Kit Rudd said in advance of the Great Peppers Meeting he needs to know how to best explain his chart. Kris Hudspeth said the way he explained it today was the best and very transparent that those numbers had included deceased. Keith Karaff said by showing the 633 it shows numbers remained the same.

Keith Karaff asked what is the base number required? Discussion of whether it was 1000, 1200 or 1400. Kit Rudd was not sure. Kris Hudspeth thought we were right at it. Kit Rudd said he will check with Pam Clark. He said she keeps him updated on it. Scotty Parker reported he was not receiving his paper. Kit Rudd explained that if you have a nine-digit zip code it was an issue and that was out of our control.

Kris Hudspeth said Pam had at one time mentioned looking into other press. Kit said she has looked at other options especially on the coast. Kris Hudspeth said he thinks Kerrville was chosen because editors lived in that area at the time. Keith Karaff said Myrl lived in Arizona and used Kerrville. He also stated that part was if we changed editors then it remained in Kerrville. Kris stated that if we could find cheaper option it would be great. He said this was one of our biggest expenses. Kit Rudd said he would look. Kris Hudspeth said that with the financial climate if we could cut \$5000 and get the same level of

service that we owe it to the organization to have those discussions. Kit Rudd said Richard Knight had said this did not need to go out of the state of Texas.

Brian Spencer asked what drives the number of copies. Cindy Noe said it was the number of cookoffs. Kit explained that when you entered cookoffs you request a box of Trails and it jumps all over the place because of cookoffs ordering. We will see a jump in October because that is a big issue.

Brian Spencer made a motion to accept the Trails report, seconded by Kris Hudspeth.

Motion passed: Unanimous

Upcomings

Nancy Hewlett presented the following report:

Currently we have 21 cookoffs cancelled from October 1, 2018 to September 30, 2019. Of the cookoffs cancelled these were the reasons:

- 1 no interest generated
- 2 duplicates
- 3 venue problems
- 4 not enough cooks

- 5 weather

- 5 no reason given

- 2 not enough workers

Everything is running smoothly. I have had a problem with mailing packets to British Columbia, but I take it back to the post office explain it is just paper tickets and they clear it. They seem to always want a customs form.

Kris Hudspeth asked which cookoffs were cancelled for lack of workers. This might be a chance for education. Nancy reported those two were both at the VFW in Geronimo, Texas.

Kris Hudspeth made a motion to accept the Upcomings report, seconded by Brian Spencer.

Motion passed: Unanimous

Scholarship Report

Nancy Hewlett presented this report:

2019 Scholarship Recipients

Amber Lindsey, Houston, Texas

Jasleen Goraya, Rowlett, Texas

Kelly Thomas, Goliad, Texas

BIG BEND RECIPIENTS

Joshua Eby, Valedictorian

Grace Sullivan, Salutatorian

Josh will not be attending college and Brandi wants to award that money to next person. Nancy will discuss those options and talk about the Scholarship Policy.

Scholarship Raffle

Arm Band for Friday and Saturday only

Lifetime Membership to CASI

Alcohol wagon

She would like more if you have something to donate. Her plans are to sell tickets for \$10 each or 11 for \$100.

The Board recommends Brandi Reid sell the drawing tickets for \$5 each or 5 for \$20. The Board thinks the climate does not warrant the amount she suggested. Nancy Hewlett said everything will be drawn on Friday. Dusty Hudspeth asked if a Lifetime Member won the Lifetime Membership what happened. Nancy said we had voted as a Board that the person could give to a person of their choice.

Nancy reported that the Valedictorian was not going to school because he was going into the B&B business and Brandi would like to give to the next person on the list. She also reported that according to our Scholarship Policy that the recipient has a year to enroll in school before the money is forfeited therefore, she does not believe that this can be given to the next person. This scholarship is a special scholarship that we have no control over. Kris Hudspeth asked if I had reached out to Barbara Herrin to see if any history was established. Nancy said she would reach out to Barbara. Kris Hudspeth said we could unencumber this money after a year.

Keith Karaff has a basket to give to Brandi for the drawing. He suggested that she spend a day or two back up in Crazy Flats early in the week and push ticket sales because two items will interest them particularly. The Crazy Flat people also enjoy the visits. Nancy Hewlett said that they will have money then and will need the items later in the week.

Don Hoy asked why the recipients were notified so late. They were not able to notify their schools. Nancy stated that she thought Brandi had problems getting results from committee members and she did not have results tallied until just before students were notified. Kris Hudspeth said if she is having issues has this been addressed. Nancy reported that she was making changes. Keith Karaff said our biggest thing is the exposure of being able to present to our sponsors. Don Hoy said the girl at Goliad was disappointed because she could not even notify her school. Kris Hudspeth said because of the large

committee a date is set for April and if the deadline is not met then use what she has at that time so the students can be notified, and we can make the presentations. Kris Hudspeth said this job on this committee is very hard because of the number of applications received. Kris also takes great issue with some of our members that showed their back sides this year after results were announced. He received quite a few attacks toward the committee because a person they knew did not get a scholarship or was a family member and did not get a scholarship. If you look at the three bios in the Trails of the chosen ones you will see that they were not chosen just based on names or accolades. Gone are the days of few applications. We are getting 50 or 60 with valedictorians, salutatorians and ones with 100s of hours of service and many extracurricular. Just looking at these applications and coming up with a top 10 is hard. Kris Hudspeth reported that they complained about just giving three scholarships. He challenged them to help raise money to give more. This ended the attacks because they want to complain but not help. If you want more scholarships given, then reach into your own pocket and give or buy more drawing tickets. Kris understands what Brandi is trying to do. This is the crown jewel of our program. Sponsors do not care about a party in the desert. They want to know what we are doing to help people. Keith Karaff said there is free money out there. There was four cookoffs that held junior cookoffs and brought no money in for the kids. There was at least \$500 left on the table. Step up and help.

Don Hoy made a motion to accept the Scholarship report, seconded by Scotty Parker.

Motion passed: Unanimous

Old 320 Report

Dusty Hudspeth reported that she is still working on getting a comprehensive list of anyone that ever had an Old 320 site. It has been a huge undertaking. She will have a check in list for TICC. She sold one site for \$200. The certificate numbers will translate to the membership number. She has already ordered stoves from Wendell through Carol.

Brian Spencer made a motion to accept the Old 320 report, seconded by Mary Ellen Gillen.

Motion passed: Unanimous

Friends of CASI

Cindy Noe presented the following report:

Nancy Hewlett and I are handling the Friends of CASI in 2019. Over 52 Invitation cards were sent out around the 5th of June and as of June 21st, there were 19 paid members, totaling \$12,175.

We have In Kind donations where a FOC membership is given in return for High Sierra Bar & Grill, Clayton Jones and Wendell Rankin.

July is FOC month and an ad is running in the Trails. If you know of someone, we need to talk to about FOC, please let one of us know and we will approach them.

Cindy reported that CED Dallas should be added to the in-kind donations. If you know of anyone interested, please let us know and we will contact them.

Kris Hudspeth said if you are a member of an Elks, they are very competitive. Keith Karaff mentioned to Elks in Harlingen and they pulled out the checkbook to join. They are very excited about joining FOC. Keith said when the Harlingen cookoff rolls around next year try to make it. It is a great site and they are excited about it. John Gray is trying to organize a POD there and he travels to all the cookoffs down that way.

Mike Whitten made a motion to accept the Friends of CASI report, seconded by Don Hoy.

Motion passed: Unanimous

CASI Store

Keith Karaff reported that they had been talking with Kit Rudd and decided to jump in and help. He has been looking at things and designing shirts. Talking to Pat Krenek, Diana Hoy and the Longabaughs as he goes. Pat, Max and Diana did an inventory of stuff we have, what worked and what did not work. Diana did discover a mistake from last year. The poster shirt from last year stuck together so the remaining shirts will be garage sale.

There is a new procedure called DTG (direct to garment). It is not silk screen but a computer print with special ink printed directly to garment. Also, another process DTGW (direct to garment white). The DTG does not print white but the DTGW will. It is less expensive, and we can do fun things with color so we can do a full range of color. Silk screen would be \$25 a color. He has worked up fun shirts without CASI all over them. CASI is on the shirt but on the 50-cent piece on the back of the neck. Cute sayings and fun stuff that he thinks will work and sell. Pat and Max just happened to be in Terlingua at this time so came to ranch and did inventory for me. So, we are inline. He mentioned that he needed to put on Signup Genius for help.

Kris Hudspeth said one thing he would like for us not to do this year was the extreme price slashing that was done to help move inventory. But a lot of people were upset that at the end of week cuts by 50% were made. Cuts should not be made on current stuff. He believed opening the store on Tuesday was a good thing.

Keith Karaff said he is in process of having 100 special shirts made up for Scholarship Fund. White t-shirts with the scholarship logo in center that says Our Pride, Our Joy. He is taking up donations from people. It is going to cost about \$1000. Sizes were discussed and decided on large, x-large and 2xl. This should cover most. He has about \$300 now and that money will cover cost of shirts. Profit goes to the scholarship fund. They will sell for \$20 and will be sold on Thursday and Friday. He would love to see a sea of white at announcements on Friday. Cindy Noe asked if Brandi was going to set up and sell. Keith said he had not talked with her yet. This was an "I've been thinking idea". CASI logo is pepper on books. He may be able to buy his own shirts and Don do for him since Don showed him the website to buy Gildan shirts.

Brian Spencer made a motion to accept the CASI store report, seconded by Cindy Noe.

Motion passed: Unanimous

Governance Report

Don Hoy said the Board Self Evaluation had been brought up again.

Mike Whitten made a motion to accept the Governance report, seconded by Brian Spencer.

Motion passed: Unanimous

Financial Report

The Finance Committee wishes to thank Sheila Wilkinson for her service as the reviewer for the CASI financials over the past three years. Due to Sheila's resignation, the review of the 2018 books will be conducted by Miranda Turner, Controller.

Miranda has over 10 years accounting experience. She was raised in east Texas and attended Stephen F. Austin State University earning a bachelor's in business administration. For the first 10 years of her career, she worked for a non-profit hospital system. Miranda currently works for an investment portfolio company located in Lufkin, Texas, where she is responsible for the accounting operations for three fracturing sand plants located in the Permian basin.

When the review of the 2018 financials has been completed, the report will be disseminated to the board and to CASI members.

This was covered in the workshop. Kris Hudspeth asked if there were any questions.

Don Hoy made a motion to accept the Financial report, seconded by Mike Whitten.

Motion passed: Unanimous

New Business

Cindy Noe said she assumed we are doing name tags and since it would be over \$250, she needs approval. Cindy said it was in budget and runs about \$400. Kris Hudspeth said for her to get a closer number and come back.

Kris Hudspeth made a motion to give a donation of \$300 to Irving Elks to pay for facilities. Don Hoy seconded. Keith Karaff said it should also include \$20 for the RV spot used. Don Hoy rescinded his second. Kris Hudspeth amended his motion to say we give a donation of \$320 to the Irving Elks for facilities and the RV spot, seconded by Don Hoy.

Motion passed: Unanimous

Kris Hudspeth announced the next meeting would be at 8 am on September 6, 2019 at the Sheraton Hotel in Arlington, Texas. All reports will be deferred at that meeting.

Keith Karaff made a motion to adjourn the meeting, seconded by Don Hoy.

Motion passed: Unanimous