

**MINUTES OF THE
GREAT PEPPER'S MEETING
OF THE
CHILI APPRECIATION SOCIETY INTERNATIONAL, INC.**

PENDING APPROVAL

JB WELLS PARK

GONZALES, TEXAS

SEPTEMBER 19, 2020

President Kris Hudspeth called the meeting to order at 9:00 a.m.

Jennifer Sherfield led the group in prayer.

Everyone stood for the Pledge of Allegiance led by Kris Hudspeth.

Keith Karaff introduced the Honorable Mayor of Gonzales, Connie Kacir. Ms. Kacir presented a little history of the city and welcomed CASI to the city. Keith Karaff presented Ms. Kacir and the City with a Corporate Membership to CASI.

CREDENTIAL COMMITTEE REPORT

Keith Karaff read the findings of the Credential Committee:

The CASI Executive Director has been notified that the Puget Pod in Washington State has been dissolved. The committee has found that two pods are in violation of Article 13, Section 2.E., which states: submit evidence of Section 2. a thru d to the CASI Executive Directors as part of the Great Peppers Meeting Process. This evidence must be sent in time to meet the stated deadline. This year Section 2.D. does not apply since it was waived due to COVID 19. The Credential Committee recommends that Piney Woods Pod and Virgin Pod be placed on probation and not seated at the 2020 Great Peppers Meeting. Having reviewed all submitted credentials, all remaining pods have fulfilled the guidelines of Article 13 and recommend them for seating at the 2020 Great Peppers Meeting. This report was respectfully submitted by Brandi Rather, Cecelia Rivera and Diane Stimson.

Secretary Nancy Hewlett called roll of the Pods and Directors. All were present except for Black Gold Pod. A quorum was established.

Ron Barnes, Cowtown Pod made a motion to accept the minutes of the 2019 Great Peppers Meeting, seconded by Roger Foltz, Top of Texas Pod. **Motion passed.**

Kris Hudspeth gave the following address:

Wow, it is so good to see each and every one of you. It has been far too long since we have been able to get out and be with each other. Thank you for being here this weekend and making the trip to Gonzales.

2020 has been a year that we will remember for the rest of our lives, and thankfully this year is close to being over. If I had been warned that 2020 would drastically affect the CASI organization, shut down 3/4 of our yearly events, and cause the cancellation of TICC, I would have laughed it off and said that will never happen. Before I go any further, I need to thank the 10 people sitting up here at the front of this room. Never in the history of CASI has a Board of Directors had to face these challenges. You have answered the call by making tough, responsible decisions that have positioned us for the 2020-2021 chili year.

Coming out of another successful TICC, we were looking forward to another fun and exciting year. At the January Board meeting, we started the long process of planning for the 54th TICC, setting budgets for our year, and discussing what challenges we might be facing. Admittedly, none of us had Worldwide Pandemic on our BINGO cards. When February came around, we were all feeling good, especially with the great results to the membership promotion that we ran for National Chili Day. Then came March...

Ya'll, I cannot speak for the rest of the Board, but two weeks into March started the most stressful time of my life on this Board. No sleep, constant worrying, irritable, short tempered, you name it, I had it. Keith and I have developed a very close relationship during our time on the Board, but we have spent more time communicating with each other since March than we do with Michael or Shelley. Not all these conversations were pretty, and a lot of times it was one of us venting to the other and trying to keep up the other one's spirits.

There was no playbook, no precedence, no history, no nothing, and very little chance to be proactive. We were in the blind, and trying to figure out what to do, what was best, and how do we remain composed and do what is best for the organization. I felt the weight of every ounce of this great and storied organization sitting squarely on my shoulders, with one thought on my mind every day; do not screw this up! Do not fail this organization, do not let it fall, position it to survive this year and start 2021 in a position of strength. Growing up at the knee of CASI Pioneers, the Grandson of two TICC Champions, and the son of a Past Executive Director, I could feel the pressure, every damn day.

The biggest piece of advice that I would carry into each day and each decision, was given to me by Ted Fichtl at the GPM in Virginia, When you make a decision, it is always better to be WISE, than it is to be RIGHT. Every single conference call, email, discussion, and vote was agonized over. Did we make the wise decision, are we doing what is best for CASI, are we doing right by the members and the Great Peppers? The short- term answer is YES. Your Board of Directors did a phenomenal job of handling this situation as it continued to unfold, with the information that we had at the time. As far as the long-term answer on how we have positioned CASI for the future that will be for time to tell. We have weathered this storm together and given future leaders of CASI a precedence that they can look back to, in the event we ever have to navigate these waters again.

For me personally, losing TICC was the piece that hurt the most. I was holding on to the hope that things would rebound, and we would all get to meet at the Ranch and celebrate the return to normal. When Brewster County made the decision to not issue permits, it hurt DEEP. I hurt because I absolutely love the grandeur, pageantry, and tradition of the week we are on the Ranch, but I hurt more for our members that have made the pilgrimage to the Ranch for so many consecutive years, and the

community that has so badly been affected financially. However, I understand the perspective that Judge Cano and the Commissioners Court have. This community is very isolated with limited medical resources. They have also had a higher concentration, per capita of the virus than other areas. They do not need us coming in, in large numbers from larger cities and potentially causing a larger uptick in numbers. We do not need to make a bad situation worse. Keep in mind that any activity that happens at the CASI Ranch on “our week” will be judged by the community. Like my mother drilled into my head, your actions and decisions have consequences. Those consequence can be positive or negative, be sure you are willing to accept those consequences, no matter which one it is!

Last year in Arlington, I challenged each Great Pepper to fight for this organization, and push to Keep CASI Great. During this pandemic, I have seen a great push to be creative and thinking outside of the box to make sure that CASI is able to continue making a positive difference in the lives of others. This is what makes CASI unique, and our membership so special. You have not stopped fighting to be a light in this world. We will continue to face challenges as an organization. As long as we continue to have members willing to keep persevering and fighting when faced with adversity, CASI will continue to make a positive difference in people’s lives through every pot of chili cooked. Keep rowing the boat!

NOMINATING COMMITTEE REPORT

Keith Karaff presented the Nominating Committee Report: The Nominating Committee has received four applications for the four director positions. They were James Burns, Steve Herries, Tiffany Messer, and Brian Spencer. In compliance to Article 7, Section 4 of the CASI Bylaws, the nominating committee finds that all four of the applicants are in good standing with CASI. Their applications were submitted and received by the deadline and all are current on their CASI dues. We find no issues that would disqualify these applicants. This report was respectfully submitted Pat Krenek, Connie Collier and Kathryn Cavender.

Pat Krenek said that we are also electing Great Pepper of the Year today. The nominees are Diane Stimson and Harvey West. We will pass out the ballots right after the break and will pick them up before lunch.

Keith Karaff addressed the group:

Welcome to Gonzales. I want to thank Ann Dollary and her staff here at JB Wells Park for their commitment in making sure we have the best time possible while we are here. To Ashley Stimpson who is the Director of Tourism for the City of Gonzales and Daisy Freeman who is head of Chamber of Commerce of Gonzales, thank you for your help and enthusiasm in welcoming our organization to their very beautiful and historical city. A very special thanks to Tour Gonzales for hosting our breakfast this morning and to the Farmers Daughter for preparing such a delicious meal.

Thank you, Patti Jones for once again taking on the tasks of registration and to all the volunteers who worked registration. Thank you to Clayton Jones for again offering all his help with the manuals. They look great again as always.

I would like to thank these special ladies who have been with me since I became ED. Brandi Rather, Cecelia Rivera and Diane Stimson our credentials committee. Thank you, ladies for taking the time to do

the research and informing me of everything...the good, the bad and the ugly. It is a thankless job, and I am a very lucky individual to still have you three with me. To Donna Conrad and Diane Stimson thank you again for stepping up and taking on the task of hospitality and the snacks. Since Salado, Donna and Diane have taken on the hospitality food and snacks for all the Great Peppers Meeting. And for that we say thank you.

To the adult beverage area, all I can say is thank you, thank you, thank you. I would especially like to thank those individuals and pods who donated to the hospitality this year. We were dealing with financial cutbacks in all areas and your financial donations were so generous and greatly appreciated. It helped in offering a space delegates and guests could visit, meet up with old friends, make new friends and yes, talk about CASI and the meeting. Thank you for your generosity.

I have to say thank you to the people seated up here. Without their guidance, knowledge, and ideas and most importantly their friendship I would not have made it through these last seven months. They do not know it, but you have been my constant.

At the beginning of this mess in March it was a let us wait and see. As we progressed a couple of months it became very aware that this was going to be around a long time. After many long discussions with Michael, we concluded that it was not right to leave in September with everything going on. There are three people sitting in this room that understand the complexity of this position and what it would be like to turn over the organization to a brand-new Executive Director during this turbulent time. I sent a proposal to the Board at our summer meeting of extending my term for one year. The Board voted to extend my term for one more year, but little did we know that the hardest time was yet to come. By the end of August and the end of September I sincerely began to question this earlier decision. I have made peace with it now, but I still question it now and then.

CASI owes an enormous amount of gratitude to Michael. When the times got rough and the towel was sitting on the rope ready to be thrown in, he was always there to talk me down, make me see reason and wake up every day and do it all over again day in and day out. I do not know if these last seven months have been harder on me or him.

You know what? Coming off a very successful TICC we were very optimistic about our future. We had a very successful membership drive in February and then we were thrown an enormous curve ball. We basically shut down the organization, all money-making revenues and still come out of this intact. As of right now, I am extremely proud to say that we have done that. I am not going through all the votes, research, and decisions the Board went through to follow the timeline as it was laid out. Hopefully, it was in the right order. I have become extremely familiar with the bylaws, policy book and the rule book. Every vote and every decision had to be made in steps to get where we needed to go, a bylaw, a rule or policy had to be waived that addressed the next vote or decision so that we could proceed to the next step. I know a few of you out there were not thrilled with a decision or two, but for us to be able to guide this organization these steps were necessary. To ensure that we still had an organization at the end of all this first we had to protect CASI, secondly, we had to protect the membership. Decisions that were made for the cooks early on were made with the assumption that we were going to be able to sum the year up back in June. That was not to be. In a week or two we will begin the new chili year and today you have an important decision to make. This is the last decision to be made in the chili year. We sent the proposal to the membership because this is not a decision for us to make. It is up to you. Because of

the cancellation of TICC this year our largest outlay of money was reduced, a little. And that was insurance, the reason for that was in our insurance policy every year liquor liability is included as a separate rider. Because we did not have TICC this year we do not have to have the liquor liability. So that reduced our insurance this year.

Again, let me talk about the cost or largest outlay, the insurance was over \$21,400. With these increases next year, the policy will come in around \$23,000, but we will have to see about that when it rolls around. For now, the insurance policy has been paid and we are ready for the new year. Mel Fitzhenry, Black Sheep Pod, posed the following question: Question about the liability insurance. I know my car insurance gave me a rebate because of COVID and not being able to drive, has there been any attempt to contact the insurance company and ask for a rebate? Keith Karaff said yes, he had contacted them, and we were not eligible because of the nature of our insurance. Because we are sporadic throughout the year.

Over the last year you may have noticed the website going through some changes. In January the IT Director, James Burns discussed what he felt our look was a little stagnant and needed a little change. Since that time, I would like to commend Richard Knight, our Webmaster, for the monthly changes of the look of our first page. Thank you for that. I know we are limited to the graphics we can do but if you have not been out there, go look at it. It changes every month, and it looks updated. Things are constantly being added to it. We just added a new page this week.

There is not much more for me to address this year. We are coming to the end of a commitment that Michael and I made two years ago. Kids Cooking for Kids. This year the combined total given to scholarship was just under \$950. I am proud that we were able to match these funds from the junior cookoffs that participated and after a discussion, Michael and I will continue to match dollar for dollar for the junior cookoffs that designate themselves, Kids Cooking For Kids, for the next 5 years. This fund is so very important not only to CASI but to the children out there who need assistance to carry on their education no matter what level it be...four-year, two year or trade school. I told her I was going to do this but this year we actually have a former scholarship recipient who just graduated, and she is now sitting in as a proxy for one of our pods, Brianna Gastaldnello.

We are going to need help in promotion of membership from Great Peppers more than ever. We must have the help from everyone to replenish what we have lost. With your help we will be able to provide an infusion to recoup some of the lost revenues. In your folders there are some post cards. I believe I first got these out in 2016. It takes so little effort to use them. If you have a cookoff and you have a cook that is not a member of CASI please address this card and mail it. It cost \$.35 in postage. Will it work, maybe, will it not work, maybe, will they join, who knows but it is an effort to try. Also, in your folder you have several flyers, I do not think I have seen a comprehensive list like this. Every donation program or sponsorship program is here. It begins with the Scholarship Program. Next is the Kids Cooking for Kids, please consider having a junior cookoff and list it as a Kids Cooking for Kids event. Remember we will match dollar for dollar. The next one is the Cooking for CASI program. This benefits CASI directly and does not affect your state totals. Corporate membership program is used by many to support your sponsors. The cost of membership is low enough to attract those businesses that would like to participate but are not financially able to participate in the other sponsorship programs. Friends of CASI program benefits TICC directly. It costs a lot of money to be able to recognize our champion and our

winners each year. This program reduces financial responsibility to this organization. The TICC sponsorship program, without this program we would not be able to offer the amenities at the Ranch during TICC.

Continuance funding includes the chili mix and the cell tower. Since the year 2017 CASI has received over \$27,000 from the sale of the chili mix. We get that payment quarterly. From the cell tower we receive \$7200 a year. That amount is earmarked for maintenance and improvements of the Ranch.

The last one is the matching and gifting programs. There are four that are listed. We have received donations from each of these for the last few years. Find out if the company has a matching nonprofit program and consider using CASI. Use the Amazon Smile program when online shopping. Just before this meeting we received news that we can take part in another program. We are learning more of the details of this to get a better understanding of this we get a look at it. The new program is with PayPal. Another program we receive funds from is called Benevity. A lot of you received the email from Amazon Smile and the quarterly payment to us was \$50 and something. We have received \$950 from them to date. If you shop on Amazon, sign up for Amazon Smile and choose CASI and we will receive a small percentage of everything every quarter. Of course, we receive membership fees throughout the year that also funds other responsibilities as well like insurance, great peppers meeting, and general fund. Also, we are the recipient of donations in memory of family and friends and each donation helps underwrite the Memorial Board. As well as funding the plaques that are added each year. Also, donations are made in memory to the Scholarship Fund. As we are a business, we do have some overhead. Not in the traditional sense, but we have overhead none the less. We do have taxes to pay. The funds above that I just talked about, that is our oxygen. That is what we have been running on these past few months. The finances have been my main focus these last few months making sure we can cut where we can, do what we can do and when can we do it.

When the Great Peppers made the decision to come here a lot of research had gone into it before we suggested this. Looking at the numbers and what was available this location popped into my head. I got ahold of Diana Hoy and many thanks to her for making the first contacts and research. I contacted Diana because for the last thirteen years that pod has run the First Shot Cookoff in Gonzales and were familiar with the scenario. We, as a board, in the talking and planning and organizing projections for the new year. How is that going, huh, we do not know. We now base our ideas and thinking on what has happened and what could possibly happen in the future. Right now, for the next two months we are almost non-existent for cookoffs. There are cookoffs that were scheduled and have remained on the schedule. It is our hope that as the country progresses through this the restrictions will be lifted, and things will begin to smooth out. And the last nine months of our chili year will increase in events.

As I close this I would like to thank the membership for their support during the first few months of this national mess we find ourselves in. Seems I say this every year. We are all volunteers. When we go through the ups and downs, we have this organization to take care of. I know we have a long year ahead of us and it is not going to be easy. We know that. We have suffered a loss this year but with the actions of the Board of Directors taken over the last several months we believe we have positioned CASI to take on and deal with the new year. Financially we are strong, in membership we have shown growth, the last piece of the puzzle belongs to you. We need you to be onboard with us this next year and continue your efforts in your communities. We need you to support the positive trajectory that we are building mostly we need your team support that you have shown, and we are truly grateful for over the last few months. Thank you.

TREASURER REPORT

Mike Whitten presented the financial reports which were included in the GPM booklet. The following pages were presented in the booklet on pages 25-44.

I am not going through the report line by line but if you have any questions on it I will be glad to answer them. I have been asked several times this weekend about the life fund. The Life Fund is a little over \$103,000. When I took over it was in a checking account and we moved that to a money market. It was drawing good interest until March but if the economy picks, we will draw interest.

Like Keith said, our insurance has been paid this year and we still have \$138,000 in the bank in general funds.

Ron Barnes, Cowtown Pod, made a motion to accept the Treasurer's report, seconded by Richard Knight, Capital Pod. **Motion passed.**

CASI-Chili Appreciation Society International, Inc.
Statement of Financial Position
As of December 31, 2019

	Total
ASSETS	
Current Assets	
Bank Accounts	
100000 Cash in Banks	
100100 Ranch Property Self-Insurance Fund	27,000.38
100101 West Texas National Bank MMA	10,000.30
100111 Regions Scholarship Fund	129,379.44
100112 Money Market - LMIF	102,699.33
100113 Regions Main Checking	115,803.32
Total 100000 Cash in Banks	\$ 384,882.77
102000 Cash on Hand - TICC	0.00
Total Bank Accounts	\$ 384,882.77
Other Current Assets	
102100 TICC Cash Banks	0.00
102110 TICC Main Bank	0.00
Total 102100 TICC Cash Banks	\$ 0.00
103000 Undeposited Funds	0.00
Total Other Current Assets	\$ 0.00
Total Current Assets	\$ 384,882.77
Fixed Assets	
110209 Net Office Equipment	
110200 Office Equipment	17,642.67
110205 Accumulated Depreciation Off Eq	-17,522.26
Total 110209 Net Office Equipment	\$ 120.41
110219 Net Ice Merchandiser	
110210 Ice Merchandiser	2,574.68
110215 Accum Depr - Ice Merchandiser	-2,230.31
Total 110219 Net Ice Merchandiser	\$ 344.37
110239 Net Sign & Plaque	
110230 Sign & Plaque	8,917.03
110235 Accumulated Depr - Sign & Plaq	-8,542.00
Total 110239 Net Sign & Plaque	\$ 375.03
110319 Net Land & Buildings	
110300 Land	39,968.00
110303 Land Improvements	71,847.00
110310 Buildings	204,561.42
110315 Accumulated Depr - Bldgs	-106,190.87
Total 110319 Net Land & Buildings	\$ 210,185.55
Total Fixed Assets	\$ 211,025.36
Other Assets	
190100 Postage Deposit	1,500.00
192000 Trademark Fees	3,870.00

Total Other Assets	<u>\$</u>	<u>5,370.00</u>
TOTAL ASSETS	\$	601,278.13
LIABILITIES AND EQUITY		
Liabilities		
Total Liabilities		
Equity		
300000 Opening Balance Equity		0.00
303000 Unrestricted Net Assets		0.00
310000 General Op Fund Balance		301,868.44
320000 GP Meeting Fund Balance		10,000.00
330000 Life Member Fund Balance		113,300.00
340000 CASI Schol Fund Balance		161,693.23
350000 CASI Liab Ins Fund (CLIF) Bal		12,390.88
Net Revenue		2,025.58
Total Equity	<u>\$</u>	<u>601,278.13</u>
TOTAL LIABILITIES AND EQUITY	\$	601,278.13

CASI TICC 2019 vs 2018		2019			2018			DIFFERENCE		
		Revenues	Expenses	P & L	Revenues	Expenses	P & L	Revenues	Expenses	P & L
Friday Events										
400-105	Scholarship Day Expenses &N Pay-Outs		\$ 9,105		\$ 6,062			\$ (3,043)		
			\$ 9,105	\$ (9,105)	\$ -	\$ 6,062	\$ (6,062)	\$ -	\$ (3,043)	\$ 3,043
Bars										
300-130	400-109	Main Bar - Taxable	\$ 6,542	\$ 8,555	\$ 8,975	\$ 9,047	\$ 2,433	\$ 492		
300-132	400-113	Wine Sales-Pre-Ordered	\$ 3,916	\$ 5,255	\$ 5,900	\$ 6,748	\$ 1,984	\$ 1,493		
300-135	400-110	KF Bar - Taxable	\$ 9,111	\$ 8,406	\$ 10,663	\$ 9,915	\$ 1,551	\$ 1,509		
300-120	400-140	Mobile Ice - Taxable	\$ 185	\$ 200			\$ (185)	\$ (200)		
400-160	Licenses		\$ 1,424		\$ 1,424		\$ -			
400-215	Share-Sales Tax		\$ 1,622		\$ 1,937		\$ 315			
			\$ 19,754	\$ 25,461	\$ 25,538	\$ 29,071	\$ 5,783	\$ 3,609	\$ 2,174	
Stores										
300-170	400-210	Main Store - Taxable Sales	\$ 15,873	\$ 11,655	\$ 19,376	\$ 13,167	\$ 3,503	\$ 1,512		
300-175	400-211	KF Store - Taxable Sales	\$ 11,534	\$ 7,421	\$ 13,493	\$ 6,495	\$ 1,959	\$ (926)		
400-215	Share-Sales Tax		\$ 2,250		\$ 2,535		\$ 285			
			\$ 27,407	\$ 21,326	\$ 32,869	\$ 22,197	\$ 5,462	\$ 871	\$ 4,592	

Participant Related

	400-145	Jackets	\$ 1,632			\$ 1,698			\$ 66		
	400-180	Shirts	\$ 9,405			\$ 8,399			\$ (1,006)		
	440-505	Champion's Travel	\$ 2,837			\$ 2,150			\$ (687)		
	400-225	Trophys & Stoves	\$ 9,751			\$ 10,351			\$ 599		
			\$ 23,625	\$ (23,625)		\$ -	\$ 22,598	\$ (22,598)	\$ -	\$ (1,028)	\$ 1,028
		Other TICC									
300-140		Vendor Fees	\$ 1,100			\$ 1,475			\$ 375		
300-150	400-130	Gate Admissions	\$ 32,570	\$ 612		\$ 30,088	\$ 630		\$ (2,482)	\$ 18	
	400-215	Share-Sales Tax	\$ 2,674			\$ 2,320			\$ (353)		
300-190		Misc Income	\$ 722			\$ 1,576			\$ 854		
	400-100	Band & Sound (Main & KF)	\$ 9,000			\$ 8,500			\$ (500)		
	400-190	Posters - Banners	\$ 1,120			\$ 1,243			\$ 123		
	400-195	Radios	\$ 1,475			\$ 1,390			\$ (85)		
	400-200	Security	\$ 1,800			\$ 1,925			\$ 125		
	400-217	Sponsor Appreciation	\$ 3,277			\$ 3,157			\$ (119)		
300-190	400-220	Site Maintenance	\$ 23,255			\$ 17,610			\$ (5,645)		
	400-221	Site Cleanup	\$ 2,800			\$ 2,900			\$ 100		
	400-242	Tuesday CCO	\$ 125			\$ 87			\$ (38)		
		Chilicity Expenses - Less Champion's									
	440-505	Travel	\$ 883			\$ 552			\$ (331)		
	400-150	Judging Supplies - Chili & Show	\$ 1,516			\$ 5,651			\$ 4,135		
	400-170	Name Tags	\$ 257			\$ 310			\$ 53		
	400-299	Misc Expenses	\$ 749			\$ 970			\$ 221		
			\$ 34,392	\$ 49,542	\$ (15,150)	\$ 33,139	\$ 47,245	\$ (14,106)	\$ (1,253)	\$ (2,297)	\$ 1,044
		Area Contributions									
	900-100	Sul Ross Rodeo Club	\$ 2,000			\$ 2,000			\$ -		
	900-105	Brewster County	\$ 4,000			\$ 4,000			\$ -		
	900-115	Terlingua EMS & VFD	\$ 5,000			\$ 5,000			\$ -		
	900-125	Terlingua School	\$ 2,000			\$ 2,000			\$ -		
	900-130	Terlingua Area Matching	\$ 2,000			\$ 2,000			\$ -		
	900-145	Terlingua COC	\$ 100			\$ 100			\$ -		
	900-000	TICC Contributions	\$ -	\$ 15,100	\$ (15,100)	\$ -	\$ 15,100	\$ (15,100)	\$ -	\$ -	\$ -
TICC		Without Sponsors	\$ 81,553	\$ 144,160	\$ (62,607)	\$ 91,546	\$ 142,272	\$ (50,727)	\$ 9,992	\$ (1,888)	\$ 11,880
300-180		TICC Underwriting Revenues	\$ 21,915		\$ 21,915	\$ 20,116		\$ 20,116	\$ (1,799)		\$ (1,799)
TICC		With Underwrite	\$ 103,468	\$ 144,160	\$ (40,692)	\$ 111,662	\$ 142,272	\$ (30,610)	\$ 8,194	\$ (1,888)	\$ 10,082
320-000		Sponsorships-Cash Donations	\$ 43,994		\$ 43,994	\$ 32,966		\$ 32,966	\$ (11,028)		\$ (11,028)
TICC		*Cash Donations									
		With Sponsorships	\$ 147,462	\$ 144,160	\$ 3,302	\$ 144,628	\$ 142,272	\$ 2,355	\$ (2,834)	\$ (1,888)	\$ (946)

CASI Daily Operations 2019 vs 2018

		2019			2018			DIFFERENCE		
		Revenues	Expenses	P & L	Revenues	Expenses	P & L	Revenues	Expenses	P & L
General Admin										
Membership										
310-200	Annual	\$ 16,004			\$ 14,770			\$ (1,234)		
310-205	Corporate	\$ 875			\$ 1,500			\$ 625		
310-210	Life	\$ 2,125			\$ 1,275			\$ (850)		
330-400	Trails	\$ 550			\$ 1,572			\$ 1,022		
410-000	Trails Expense		\$ 20,356			\$ 17,983			\$ (2,374)	
460-600	Membership Expenses		\$ 718			\$ 112			\$ (606)	
	Total Membership/Trails	\$ 19,554	\$ 21,075	\$ (1,521)	\$ 19,117	\$ 18,095	\$ 1,022	\$ (437)	\$ (2,980)	\$ 2,543
Admin										
340-580/585/586/590/591	Misc Income - Contributions (Memorial Board & Wall, General Fund, AmazonSmile, Misc.)	\$ 2,080			\$ 3,650			\$ 1,571		
355-300	CCO Registration Fees	\$ 9,725			\$ 10,400			\$ 675		
355-400	Sanction CCO Fees	\$ 10,686			\$ 11,213			\$ 527		
390-000	Interest Income	\$ 165			\$ 2			\$ (163)		
450-559	President Exp							\$ -		
450-569	Secretary Exp							\$ -		
450-579	Treasurer Exp		\$ 1,463			\$ 1,204		\$ (259)		
450-589	ED Expenses		\$ 77					\$ (77)		
450-599	Other Directors		\$ 4,612			\$ 5,214		\$ 602		
490-000	Rules/Sanctioning		\$ 681			\$ 836		\$ 155		
480-000	Tally		\$ 443			\$ -		\$ (443)		
495-000	Misc Exp Less Legal & Online Store		\$ 673			\$ 3,026		\$ 2,353		
	TOTAL ADMIN	\$ 22,656	\$ 7,948	\$ 14,707	\$ 25,265	\$ 10,279	\$ 14,986	\$ 2,610	\$ 2,331	\$ 278

Miscellaneous

340-500	Cooking for CASI	\$ 7,513			\$ 8,780			\$ 1,268		
340-501	Royalties Revenue	\$ 10,331			\$ 6,923	\$ 50		\$ (3,408)	\$ 50	
340-515	495-915 Online Store	\$ 88	\$ -		\$ 1,789	\$ 997		\$ 1,701	\$ 997	
	495-920 Picnic Time Expenses & Income		\$ -			\$ (13)		\$ -	\$ (13)	
		\$ 17,932	\$ -	\$ 17,932	\$ 17,493	\$ 1,033	\$ 16,460	\$ (439)	\$ 1,033	\$ (1,472)

Insurance

355-100	CLIF Cooks Fee	\$ 21,372			\$ 22,426			\$ 1,054		
700-100	General Liability		\$ 11,807			\$ 11,249			\$ (559)	
700-140	D&O Ins		\$ 1,410			\$ 1,329			\$ (81)	
700-160	Volunteers Ins		\$ 531			\$ 521			\$ (10)	
700-220	Umbrella		\$ 7,966			\$ 7,611			\$ (355)	
	TOTAL INSURANCE	\$ 21,372	\$ 21,714	\$ (342)	\$ 22,426	\$ 20,710	\$ 1,716	\$ 1,054	\$ (1,004)	\$ 2,058

GPM

355-200	GPM Cooks Fees	\$ 10,686			\$ 11,213			\$ 527		
340-535	GPM Admin Fees	\$ 1,311			\$ 2,650			\$ 1,339		
	GPM Expenses Less GPM									
600-000	Director Expenses		\$ 15,546			\$ 16,138			\$ 592	
600-120	GPM Director Expenses		\$ -			\$ 4,361			\$ 4,361	
		\$ 11,997	\$ 15,546	\$ (3,549)	\$ 13,863	\$ 20,499	\$ (6,636)	\$ 1,866	\$ 4,954	\$ (3,088)

Ranch

340-525	Cell Tower	\$ 7,200			\$ 7,200			\$ -		
340-520	Old 320 Income	\$ 800			\$ 1,000			\$ 200		
470-700	Ranch Expenses		\$ 17,625			\$ 15,803		\$ -	\$ (1,823)	
470-703	Non-Depreciated Equipment		\$ 500			\$ -		\$ -	\$ (500)	
340-592	470-740 Extraordinary Expenses							\$ -		
	TOTAL RANCH	\$ 8,000	\$ 18,125	\$ (10,125)	\$ 8,200	\$ 15,803	\$ (7,603)	\$ 200	\$ (2,323)	\$ 2,523

IT Development

430-100	Recurring		\$ 5,977			\$ 5,024			\$ (953)	
430-200	Non-Recurring		\$ -						\$ -	
		\$ -	\$ 5,977	\$ (5,977)	\$ -	\$ 5,024	\$ (5,024)	\$ -	\$ (953)	\$ 953

TOTAL DAILY OPERATIONS	\$ 101,510	\$ 90,384	\$ 11,126	\$ 106,364	\$ 91,443	\$ 14,921	\$ 4,853	\$ 1,059	\$ 3,795
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CASI Scholarship 2019 vs 2018

			2019			2018			DIFFERENCE			Comments:
			Revenues	Expenses	P & L	Revenues	Expenses	P & L	Revenues	Expenses	P & L	
Scholarship												
300-100	Scholarship Related Events		8687			5800			\$ (2,887)			
370-100	Scholarship Donations		10835			12833			\$ 1,998	\$ -		
475-000	Admin Expense			1149			1133			\$ (16)		
950-000	Scholarships			23400			20625			\$ (2,775)		
	TOTAL SCHOLARSHIPS		\$ 19,522	\$ 24,549	\$ (5,027)	\$ 18,633	\$ 21,758	\$ (3,125)	\$ (889)	\$ (2,791)	\$ 1,902	
IRS Legal												
340-590	495-914/925	Legal & Other Expenses	\$ -	\$ 589	\$ (589)	\$ -	\$ 688	\$ (688)	\$ -	\$ 98	\$ (98)	
Depr	420-300	Depreciation	\$ -	\$ 6,786	\$ (6,786)	\$ -	\$ 6,912	\$ (6,912)	\$ -	\$ 126	\$ (126)	

Analysis Summary:												
	TICC		\$ 147,462	\$ 144,160	\$ 3,302	\$ 144,628	\$ 142,272	\$ 2,355	\$ (2,834)	\$ (1,888)	\$ (946)	
	Daily Operations		\$ 101,510	\$ 90,384	\$ 11,126	\$ 106,364	\$ 91,443	\$ 14,921	\$ 4,853	\$ 1,059	\$ 3,795	
	Scholarships		\$ 19,522	\$ 24,549	\$ (5,027)	\$ 18,633	\$ 21,758	\$ (3,125)	\$ (889)	\$ (2,791)	\$ 1,902	
	IRS Legal		\$ -	\$ 589	\$ (589)	\$ -	\$ 688	\$ (688)	\$ -	\$ 98	\$ (98)	
	Depreciation		\$ -	\$ 6,786	\$ (6,786)	\$ -	\$ 6,912	\$ (6,912)	\$ -	\$ 126	\$ (126)	
	Net P&L		\$ 268,494	\$ 266,468	\$ 2,026	\$ 269,624	\$ 263,072	\$ 6,552	\$ 1,130	\$ (3,396)	\$ 4,526	
	CASH FLOW		\$ 268,494	\$ 259,683	\$ 8,811	\$ 269,624	\$ 256,161	\$ 13,464	\$ 1,130	\$ (3,522)	\$ 4,652	

CASI-Chili Appreciation Society International, Inc.
Statement of Activity
January - December 2019

	Total	
	Jan - Dec 2019	Jan - Dec 2018 (PY)
Revenue		
300-000 TICC Revenues		
300-100 Scholarship Related Events	8,687.00	5,800.00
300-105 Calcutta (deleted)		0.00
300-120 Mobile Ice - Taxable Sales	185.00	0.00
300-130 Main Bar - Taxable Sales	6,542.00	7,446.50
300-131 Wine Sales - Main Concession - Taxable Sales (deleted)		1,528.50
300-132 Wine Sales - Pre-Ordered - Taxable Sales	3,916.00	5,900.00
300-133 Wines Sales - Krazy Flats - Taxable Sales (deleted)		3,454.50
300-135 KF Bar - Taxable Sales	9,111.44	6,784.00
300-136 Donations - Krazy Flats Bar - Offset Expenses (deleted)		424.00
300-140 Vendor Fees	1,100.00	1,475.00
300-142 42 Tournament Income (deleted)		240.00
300-150 Gate Admissions - Taxable Sales	32,570.00	25,365.00
300-151 Gate Admissions - Square - Taxable Sales (deleted)		4,723.00
300-155 Port-A-Potty Fund (deleted)		300.00
300-160 Scholarship Events (deleted)		1,590.00
300-170 Main Store - Taxable Sales	15,872.60	10,184.00
300-171 Main Store - Square Sales - Taxable Sales (deleted)		8,539.00
300-172 Post/Pre TICC Main Store Sales - Taxable Sales (deleted)		653.00
300-173 KF Store - Square Sales - Taxable Sales (deleted)		4,329.00
300-174 Post/Pre TICC KF Store Sales - Taxable (deleted)		1,969.00
300-175 KF Store - Taxable Sales	11,534.00	7,195.00
300-180 TICC Underwriting Revenues	21,914.87	20,116.37
300-190 Miscellaneous Income	722.00	1,276.00
300-242 Tuesday CCO (deleted)		2,635.00
Total 300-000 TICC Revenues	\$ 112,154.91	\$ 121,926.87
310-000 Membership		
310-200 Annual Membership Dues	16,004.00	14,769.90
310-205 Corporate Membership Dues	875.00	1,500.00
310-210 Life Membership Dues	2,125.00	1,275.00
Total 310-000 Membership	\$ 19,004.00	\$ 17,544.90
320-000 Sponsorships		
320-001 Sponsorships - Gross		0.00
320-311 Teasdale Foods Inc.		10,000.00
320-312 Southeastern Mills, Inc.	13,000.00	11,500.00
320-313 Brewster County Tourism Council	5,000.00	5,000.00
320-320 Statewide Remodeling	5,000.00	4,500.00
320-330 Lajitas Resort	1,000.00	1,000.00
320-335 Pendery's Inc.		2,000.00
320-350 Renfro Foods	6,500.00	5,000.00
320-360 Friends of CASI	34,308.59	30,232.00
320-362 Glazer's	10,000.00	3,500.00
320-370 L & F Distributors		1,000.00
320-382 Outlaw Cigars		500.00
320-390 Robert Mondavi	2,500.00	2,500.00
320-395 XOCHITL INC	500.00	500.00
320-401 Choctaw Nation	5,000.00	5,000.00
320-500 Purple Haze Jeep Club	1,800.00	
320-501 Bolner's Fiesta	11,500.00	
320-502 Bloody Revolution	300.00	
Total 320-001 Sponsorships - Gross	\$ 96,408.59	\$ 82,232.00
320-999 Less Total Sponsor Allowances		
320-900 Less Sponsor Product Allowances	-26,500.00	
320-920 Less Sponsor Service Allowances	-4,000.00	-29,650.00
320-930 Less Sponsor TICC Event	-21,914.87	-20,116.37
Total 320-999 Less Total Sponsor Allowances	-\$ 52,414.87	-\$ 49,766.37
Total 320-000 Sponsorships	\$ 43,993.72	\$ 32,465.63
330-000 Terlingua Trails		
330-400 Advertisements	550.00	1,572.00
Total 330-000 Terlingua Trails	\$ 550.00	\$ 1,572.00
340-000 Miscellaneous Income		
340-500 Cooking for CASI	7,512.50	6,145.14
340-501 Royalties Revenue	10,331.28	25.00

340-502 Bolner's Fiesta Royalties (deleted)		6,898.32
340-515 Online Store	88.00	1,789.35
340-520 Old 320 Income	800.00	1,000.00
340-525 Cell Tower Lease Payments	7,200.00	7,200.00
340-535 GPM admin fee	1,311.00	2,650.00
340-580 TICC Memorial Board Donations	325.00	245.00
340-585 General Fund Donations	1,186.30	3,258.53
340-586 AmazonSmile	168.37	146.87
340-587 Krazy Flat Donors (deleted)		500.00
340-590 Miscellaneous	200.00	
340-591 Memorial Wall Contributions	200.00	
Total 340-000 Miscellaneous Income	\$ 29,322.45	\$ 29,858.21
355-000 Cookoff Fees		
355-100 CLIF Premium per Cook \$2	21,372.00	22,426.00
355-200 GP Meeting Cook's Charge \$1	10,686.00	11,213.00
355-300 Registration Fee - \$25	9,725.00	10,400.00
355-400 Sanctioning Fee per Cook \$1	10,686.00	11,213.00
Total 355-000 Cookoff Fees	\$ 52,469.00	\$ 55,252.00
370-000 CASI Scholarship Fund Income		
370-100 Scholarship Donations	10,835.00	11,003.00
Total 370-000 CASI Scholarship Fund Income	\$ 10,835.00	\$ 11,003.00
390-000 Interest Income		
	164.97	1.75
Total Revenue	\$ 268,494.05	\$ 269,624.36
Gross Profit	\$ 268,494.05	\$ 269,624.36
Expenditures		
400-000 TICC Expenses		
400-100 Band & Sound System	9,000.00	7,000.00
400-101 Band & Sound System - KF		1,500.00
400-105 Scholarship Day Expenses & Payouts	9,105.00	1,593.00
400-109 Bar Expenses - Main	8,555.17	7,887.55
400-110 Bar Expenses - KF	8,405.57	8,740.32
400-111 Winner's Circle Expenses (deleted)		200.00
400-113 Wine - Pre-Sales	5,254.91	6,747.66
400-114 Wine Purchases - KF (deleted)		1,164.48
400-115 Wine Purchases - Main (deleted)		1,156.50
400-130 Gate Expenses	612.21	500.00
400-131 Square - Credit Card Fees - Gate Admissions (deleted)		129.89
400-140 Ice Purchases (deleted)		0.00
400-140 Mobile Ice Sales - Taxable	200.00	
400-143 Hot Wings Cookoff Exp & Payout (deleted)		2,683.00
400-145 TICC Jackets	1,631.97	1,697.75
400-150 Judging Supplies	1,516.09	5,650.82
400-160 Licenses	1,424.00	1,424.00
400-170 Name Tags	256.80	309.61
400-180 Officials & Contestants Shirts	9,405.15	8,399.12
400-190 Posters & Banners	1,119.95	1,242.95
400-195 Radios	1,475.00	1,390.00
400-200 Security	1,800.00	1,925.00
400-207 Square - Credit Card Fees - KF Beer & Wine (deleted)		10.23
400-208 Square - Credit Card Fees - CASI Beer & Wine (deleted)		3.30
400-210 Store Expenses - Main	11,655.40	12,916.18
400-211 Store Expenses - KF	7,420.80	6,358.57
400-212 Square - Credit Card Fees - Main Store (deleted)		236.98
400-213 Pre/Post TICC Sales - CASI Store - S&H (deleted)		14.09
400-214 Square - Credit Card Fees - KF Store (deleted)		136.31
400-215 Sales Tax Expense	6,544.92	6,791.33
400-217 Sponsor Appreciation	3,276.70	3,157.35
400-220 Site Maintenance	23,255.00	6,095.00
400-221 Site Cleanup Expense	2,800.00	2,900.00
400-222 Portable Restrooms Expense (deleted)		11,515.00
400-225 Trophy/Stove Purchase/Donations	9,751.42	10,350.62
400-240 Salsa Cookoff Expenses & Payout (deleted)		1,786.00
400-242 Tuesday CCO Expenses	125.00	87.22
400-299 Miscellaneous Exp	749.16	770.12
Total 400-000 TICC Expenses	\$ 125,340.22	\$ 124,469.95
410-000 Terlingua Trails Expenses		
410-300 KDT - Printing Costs	10,900.00	8,820.00
410-305 KDT - Parcel Post	2,397.59	2,566.63
410-310 KDT - Bulk Mail	7,058.81	6,371.08
410-335 Editor Postage Expense (deleted)		225.00
Total 410-000 Terlingua Trails Expenses	\$ 20,356.40	\$ 17,982.71
420-300 Depreciation		

420-355 Depreciation - Signs and Plaque	149.97	210.00
420-365 Depreciation - Buildings	6,164.58	6,165.29
420-375 Depreciation - Office Equipment	241.78	306.48
420-385 Depreciation - Ice Merchandiser	229.51	229.80
Total 420-300 Depreciation	\$ 6,785.84	\$ 6,911.57
430-000 IT Expenses		
430-100 Recurring IT Expenses	5,976.72	5,023.88
Total 430-000 IT Expenses	\$ 5,976.72	\$ 5,023.88
440-000 Chilicity Expenses		
440-505 Chilicity Expenses	3,719.65	-452.00
440-512 Newspaper Advertisement (deleted)		904.00
440-515 Chilicity Misc Expense (deleted)		100.00
440-525 TICC Winner's Travel (deleted)		2,150.16
Total 440-000 Chilicity Expenses	\$ 3,719.65	\$ 2,702.16
450-000 CASI Director Expenses		
450-579 Treasurer Expenses	1,462.92	
450-575 Treasurer Postage Expense (deleted)		129.20
450-576 Computer Related Expenses (deleted)		814.01
450-577 Treasurer Miscellaneous Expense (deleted)		260.78
Total 450-579 Treasurer Expenses	\$ 1,462.92	\$ 1,203.99
450-589 Executive Director Expenses	76.50	
450-599 All Other Directors Expenses	4,611.64	
450-592 Directors Travel Expenses (deleted)		4,298.26
450-593 Directors' Meeting Expense (deleted)		600.00
450-597 Other Dir Miscellaneous Exp (deleted)		315.50
Total 450-599 All Other Directors Expenses	\$ 4,611.64	\$ 5,213.76
Total 450-000 CASI Director Expenses	\$ 6,151.06	\$ 6,417.75
460-000 Membership Expenses		
460-600 Membership Expenses	718.10	
460-625 Membership Corporate Plaques (deleted)		33.95
460-630 Membership Postage Expense (deleted)		9.97
460-640 Membership Miscellaneous Exp (deleted)		67.90
Total 460-000 Membership Expenses	\$ 718.10	\$ 111.82
470-000 Rancho CASI de Los Chisos Exp		
470-700 Ranch Expenses	17,625.28	6,986.95
470-703 Ranch Non-Depreciated Equipment	500.00	
470-715 Ranch Telephone Expense (deleted)		1,977.40
470-720 Ranch Utilities Expense (deleted)		2,050.98
470-725 Ranch Miscellaneous Expense (deleted)		2,783.16
470-730 Ranch Property Taxes (deleted)		2,004.21
Total 470-000 Rancho CASI de Los Chisos Exp	\$ 18,125.28	\$ 15,802.70
475-000 Scholarship Administrative Exp		
475-100 Scholarship Administrator Expenses	1,148.94	173.74
475-200 Printing (deleted)		184.72
475-300 TICC Plaques (deleted)		648.00
475-400 Administrative Expenses - Other (deleted)		126.67
Total 475-000 Scholarship Administrative Exp	\$ 1,148.94	\$ 1,133.13
480-000 Tallymaster Expenses		
480-770 Tally PayPal Expenses	442.94	
Total 480-000 Tallymaster Expenses	\$ 442.94	\$ 0.00
490-000 Rules & Sanctioning Expenses		
490-750 Rules & Sanctioning Expenses	681.16	78.88
490-765 Postage (deleted)		633.41
490-767 Computer related expense (deleted)		123.67
Total 490-000 Rules & Sanctioning Expenses	\$ 681.16	\$ 835.96
495-000 Miscellaneous Expenses		
495-905 Bank Charges	123.00	48.27
495-914 Bolner's Fiesta License Expenses	50.00	50.00
495-915 Online Store		996.56
495-920 Picnic Time Expenses & Income	0.00	-13.30
495-925 Legal & Other Expense	589.38	687.50
495-930 Old 320 Expenses	9.40	
495-945 NSF Checks	0.00	
495-954 Credit Card Fees (deleted)		1,052.41
495-956 TICC Memorial Board Expense	136.44	1,925.00
495-960 Sponsorship Expenses	286.00	
495-995 Miscellaneous Expense	68.29	
Total 495-000 Miscellaneous Expenses	\$ 1,262.51	\$ 4,746.44
600-000 GP Meeting Expense		
600-110 Beer,Wine, other Hosp Suite	1,711.25	1,893.45
600-111 Hotel-Audio or Visual rental		2,958.35
600-112 Hotel-Guest rooms	-6,165.75	953.21

600-113 Hotel-Food and Beverage	20,000.00	10,332.89
600-120 CASI Directors Expense		4,361.33
Total 600-000 GP Meeting Expense	\$ 15,545.50	\$ 20,499.23
700-000 CLIF Expenses		
700-100 General Liability	11,807.25	11,248.65
700-140 Directors & Officers Insurance	1,410.00	1,329.00
700-160 Volunteers Insurance	530.55	521.00
700-220 Umbrella	7,966.35	7,611.45
Total 700-000 CLIF Expenses	\$ 21,714.15	\$ 20,710.10
Total Expenditures	\$ 227,968.47	\$ 227,347.40
Net Operating Revenue	\$ 40,525.58	\$ 42,276.96
Other Revenue		
890-000 Transfers between funds		
890-100 Paying Fund	-39,138.34	2,641.23
890-200 Receiving Fund	39,138.34	-2,641.23
Total 890-000 Transfers between funds	\$ 0.00	\$ 0.00
Total Other Revenue	\$ 0.00	\$ 0.00
Other Expenditures		
900-000 Charitable Contributions		
900-100 Sul Ross Rodeo Club	2,000.00	2,000.00
900-105 Brewster County	4,000.00	4,000.00
900-115 Terlingua EMS & VFD	5,000.00	5,000.00
900-125 Terlingua School	2,000.00	2,000.00
900-130 Terlingua Area Matching Program	2,000.00	2,000.00
900-199 Donations Special	100.00	100.00
Total 900-000 Charitable Contributions	\$ 15,100.00	\$ 15,100.00
950-000 CASI Scholarships		
950-100 CASI Scholarship Program	15,500.00	13,500.00
950-140 CASI Scholarship - Penderey's	900.00	1,125.00
950-150 CASI/Tex Schofield Scholarship	4,000.00	4,000.00
950-160 CASI/Ancira FoC Scholarship	3,000.00	2,000.00
Total 950-000 CASI Scholarships	\$ 23,400.00	\$ 20,625.00
Total Other Expenditures	\$ 38,500.00	\$ 35,725.00
Net Other Revenue	-\$ 38,500.00	-\$ 35,725.00
Net Revenue	\$ 2,025.58	\$ 6,551.96

CASI-Chili Appreciation Society International, Inc.

STATEMENT OF FINANCIAL POSITION

As of July 31, 2020

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
100000 Cash in Banks	
100100 Ranch Property Self-Insurance Fund	27,000.38
100101 West Texas National Bank MMA	10,000.30
100111 Regions Scholarship Fund	133,504.24
100112 Money Market - LMIF	103,255.21
100113 Regions Main Checking	150,427.36
Total 100000 Cash in Banks	424,187.49
102000 Cash on Hand - TICC	0.00
Total Bank Accounts	\$424,187.49
Other Current Assets	
102100 TICC Cash Banks	0.00
102110 TICC Main Bank	0.00
Total 102100 TICC Cash Banks	0.00
103000 Undeposited Funds	0.00
Uncategorized Asset	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$424,187.49
Fixed Assets	
110209 Net Office Equipment	
110200 Office Equipment	17,642.67
110205 Accumulated Depreciation Off Eq	-17,522.26
Total 110209 Net Office Equipment	120.41
110219 Net Ice Merchandiser	
110210 Ice Merchandiser	2,574.68
110215 Accum Depr - Ice Merchandiser	-2,230.31
Total 110219 Net Ice Merchandiser	344.37
110239 Net Sign & Plaque	
110230 Sign & Plaque	8,917.03
110235 Accumulated Depr - Sign & Plaq	-8,542.00
Total 110239 Net Sign & Plaque	375.03
110319 Net Land & Buildings	
110300 Land	39,968.00
110303 Land Improvements	71,847.00
110310 Buildings	204,561.42
110315 Accumulated Depr - Bldgs	-106,190.87
Total 110319 Net Land & Buildings	210,185.55
Total Fixed Assets	\$211,025.36
Other Assets	
190100 Postage Deposit	1,500.00

CASI-Chili Appreciation Society International, Inc.

STATEMENT OF FINANCIAL POSITION

As of July 31, 2020

	TOTAL
192000 Trademark Fees	3,870.00
Total Other Assets	\$5,370.00
TOTAL ASSETS	\$640,582.85
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
300000 Opening Balance Equity	0.00
303000 Unrestricted Net Assets	0.00
310000 General Op Fund Balance	306,187.84
320000 GP Meeting Fund Balance	10,000.00
330000 Life Member Fund Balance	115,574.33
340000 CASI Schol Fund Balance	157,815.23
350000 CASI Liab Ins Fund (CLIF) Bal	11,700.73
Net Revenue	39,304.72
Total Equity	\$640,582.85
TOTAL LIABILITIES AND EQUITY	\$640,582.85

CASI-Chili Appreciation Society International, Inc.

STATEMENT OF ACTIVITY

January - July, 2020

	TOTAL
Revenue	
300-000 TICC Revenues	
300-130 Main Bar - Taxable Sales	320.00
300-135 KF Bar - Taxable Sales	330.00
300-170 Main Store - Taxable Sales	721.60
Total 300-000 TICC Revenues	1,371.60
310-000 Membership	
310-200 Annual Membership Dues	6,157.48
310-205 Corporate Membership Dues	1,125.00
310-210 Life Membership Dues	425.00
Total 310-000 Membership	7,707.48
320-000 Sponsorships	
320-001 Sponsorships - Gross	
320-360 Friends of CASI	21,390.00
Total 320-001 Sponsorships - Gross	21,390.00
Total 320-000 Sponsorships	21,390.00
340-000 Miscellaneous Income	
340-500 Cooking for CASI	1,950.00
340-501 Royalties Revenue	8,501.76
340-515 Online Store	39.00
340-525 Cell Tower Lease Payments	3,600.00
340-535 GPM admin fee	175.00
340-585 General Fund Donations	2,616.84
340-586 AmazonSmile	454.75
340-590 Miscellaneous	0.00
340-591 Memorial Wall Contributions	25.00
Total 340-000 Miscellaneous Income	17,362.35
355-000 Cookoff Fees	
355-100 CLIF Premium per Cook \$2	7,022.00
355-200 GP Meeting Cook's Charge \$1	3,511.00
355-300 Registration Fee - \$25	2,750.00
355-400 Sanctioning Fee per Cook \$1	3,511.00
Total 355-000 Cookoff Fees	16,794.00
370-000 CASI Scholarship Fund Income	
370-100 Scholarship Donations	6,624.80
Total 370-000 CASI Scholarship Fund Income	6,624.80
390-000 Interest Income	130.88
Total Revenue	\$71,381.11
GROSS PROFIT	\$71,381.11
Expenditures	
400-000 TICC Expenses	
400-100 Band & Sound System	2,500.00

CASI-Chili Appreciation Society International, Inc.

STATEMENT OF ACTIVITY

January - July, 2020

	TOTAL
400-145 TICC Jackets	379.80
400-150 Judging Supplies	305.76
400-180 Officials & Contestants Shirts	30.25
400-217 Sponsor Appreciation	470.00
Total 400-000 TICC Expenses	3,685.81
410-000 Terlingua Trails Expenses	
410-300 KDT - Printing Costs	3,200.00
410-305 KDT - Parcel Post	490.50
410-310 KDT - Bulk Mail	2,221.98
410-330 Editor Computer Related Expense	194.72
410-955 Editor Miscellaneous Expense	134.61
Total 410-000 Terlingua Trails Expenses	6,241.81
430-000 IT Expenses	
430-100 Recurring IT Expenses	4,723.51
Total 430-000 IT Expenses	4,723.51
450-000 CASI Director Expenses	
450-579 Treasurer Expenses	1,008.92
450-599 All Other Directors Expenses	1,834.20
Total 450-000 CASI Director Expenses	2,843.12
460-000 Membership Expenses	
460-600 Membership Expenses	405.93
Total 460-000 Membership Expenses	405.93
470-000 Rancho CASI de Los Chisos Exp	
470-700 Ranch Expenses	1,680.22
Total 470-000 Rancho CASI de Los Chisos Exp	1,680.22
475-000 Scholarship Administrative Exp	
475-100 Scholarship Administrator Expenses	274.22
Total 475-000 Scholarship Administrative Exp	274.22
490-000 Rules & Sanctioning Expenses	
490-750 Rules & Sanctioning Expenses	205.23
Total 490-000 Rules & Sanctioning Expenses	205.23
495-000 Miscellaneous Expenses	
495-914 Bolner's Fiesta License Expenses	50.00
495-915 Online Store	73.16
495-920 Picnic Time Expenses & Income	84.82
495-925 Legal & Other Expense	1,200.00
495-945 NSF Checks	0.00
Total 495-000 Miscellaneous Expenses	1,407.98
600-000 GP Meeting Expense	
600-100 Money Paid to Sponsoring Pod(s)	-200.00
600-110 Beer,Wine, other Hosp Suite	-115.20
600-111 Hotel-Audio or Visual rental	7,874.00

CASI-Chili Appreciation Society International, Inc.

STATEMENT OF ACTIVITY

January - July, 2020

	TOTAL
Total 600-000 GP Meeting Expense	7,558.80
700-000 CLIF Expenses	
700-160 Volunteers Insurance	549.76
Total 700-000 CLIF Expenses	549.76
Total Expenditures	\$29,576.39
NET OPERATING REVENUE	\$41,804.72
Other Revenue	
890-000 Transfers between funds	
890-100 Paying Fund	3,822.50
890-200 Receiving Fund	-3,822.50
Total 890-000 Transfers between funds	0.00
Total Other Revenue	\$0.00
Other Expenditures	
950-000 CASI Scholarships	
950-100 CASI Scholarship Program	2,500.00
Total 950-000 CASI Scholarships	2,500.00
Total Other Expenditures	\$2,500.00
NET OTHER REVENUE	\$ -2,500.00
NET REVENUE	\$39,304.72

FINANCE COMMITTEE REPORT

Cindy Noe gave this report.

The Finance Committee wishes to thank Debbie Dignan for reviewing the 2019 CASI books. She has an accounting degree and works for H & R Block. Thank you, Nancy, for helping us find her.

Debbie's report is as follows:

"I have finished the review of the 2019 year. Everything appears to match up to what is in the in and out folders for the year. There were a few deposits that I could not find backup for and one check, 2099, in August that I could not find. Also, there were a couple of check numbers that were assigned to the wrong entries-2120 and 2122, written in September. There were a few entries that had incorrect numbers that did not match what was on the original document, but that did not affect the final result.

I think that the main items to be addressed would be to make sure that there is consistency in keeping the backup for the deposits, as the checks appeared to be consistent. Also, when making corrections, make sure that there is enough information that anyone could match up that entry, as well as make sure that the original has a note and where the entry is made has backup.

Thank you for allowing me the opportunity of reviewing your books. I hope that you continue to have productive years."

The deposits in question were early in the year and the current Treasurer has and will continue to be sure that all deposits have backup.

The Treasurer has researched and found that check number 2099 was written to Picnic Time on August 12, 2019. It was for the invoice, which was not printed off email, for the chairs for the HOOCH Pod OK state cookoff which the pod reimbursed to CASI and was deposited on August 13, 2019.

The other two checks were among the first checks that were written by the new Treasurer at the Great Peppers meeting in 2019 and were entered later into QuickBooks incorrectly, having swapped the check numbers.

A log of all corrections is kept, with descriptions included, however we will strive to do a better job in this area.

Again, I want to thank Debbie Dignan for her time and effort in reviewing the CASI books.

Michael Mayorga, Pasadena Pod, made a motion to accept the report, seconded by Patti Jones, Rose City Pod. **Motion passed.**

SPONSORSHIP REPORT

Kris Hudspeth reported on this.

At the time of publication, we did not know what was going to happen. We did not know if we were going to have TICC or if we were not going to have TICC. If we were going to have TICC then we were

going to start recruiting sponsors and reaching out to our sponsors from years past. At the summer board meeting I advised the Board I was not actively seeking sponsors because it was too easy of a no at that time. As we got closer to Brewster County's decision, we had sponsors start asking what the plans for TICC was and the response we gave was that we were still moving forward but were waiting on guidance from the county. We will let you know. Once the county made their decision, we were able to go back to our entire sponsor group and let them know TICC was cancelled. We received a lot of positive feedback from our major sponsor group. Louisiana Hot Sauce, Woodbridge, Renfro Foods, Boehner Fiesta, everybody was upset that TICC was not going to happen. They were looking forward to their trip, but they understood why the decision was made and they would be back next year. So, we have no money coming in from sponsorship because we have no TICC. As far as sponsorship goes if you have any leads reach out to me or Keith Karaff. We would love to bring on a new sponsor or have a discussion with a new sponsor to try to bring in new money.

Dusty Hudspeth, East of Dallas Pod, made a motion to accept the sponsorship report, seconded by Ron Barnes, Cowtown Pod. **Motion passed.**

FRIENDS OF CASI REPORT

Cindy Noe gave this report.

Friends of CASI is a major support group for the CASI TICC event and their contributions underwrite the cost of the TICC awards. This group of sponsors underwrites the cast metal TICC pepper trophies, the TICC winner jackets, and the TICC winner chairs. Any proceeds over the cost of the awards will be used towards one Friends of CASI Scholarship, and then any remainder may be applied to cover other TICC expenses.

The benefits are:

- FOC sponsor polo shirt
- Complimentary concessions at TICC
- FOC Reception at TICC
- Recognition on national CASI poster
- Recognition on FOC page in the Terlingua Trails
- Photo opportunity with the TICC first place winner and/or trophy
- Recognition at GP meeting and all sponsor functions
- Annual window decal to show pride of membership
- Monthly electronic or paper copy of the Terlingua Trails
- Facility Usage Fee at TICC waived
- Optional: Recognition Plaque

The Friends of CASI donations for 2019 were \$34,308 which was \$4,076 more than the \$30,232 collected in 2018. In Kind donations were given to Bloody Revolution, CED Dallas, High Sierra Bar & Grill, Clayton & Patti Jones, and Wendell Rankin.

July 2020 was FOC month for the 2020-2021 year. As of 9-14-20 the program had 42 paid contributors totaling \$32,440. Due to canceling TICC, nine of those members chose to move their donations to 2021 for a total of \$5,500.

As of the date of this report, there were 13 past supporters that did not respond.

In Kind donations were given to Clayton & Patti Jones, Wendell Rankin, Michael Watkins, Bloody Revolution, Chisos Mining Company and High Sierra Bar & Grill.

Word of mouth is the best way to promote the FOC program. We encourage every member to discuss the FOC program with anyone they know. If you have someone you would like for Cindy or Nancy to talk to, please let them know. The information to become a Friends of CASI member is also on the casichili.net site.

Patti Jones, Rose City Pod, made a motion to accept the report, seconded by Diane Fitzhenry, North of Brazos Pod. **Motion passed.**

Mel Fitzhenry asked Mike Whitten to go back to Trails expenses. I guess I am reading the updated financials, it shows \$2,221.98 for bulk mail. Did we not decide to discontinue that bulk mail shipping? Mike Whitten replied that we were not doing any printing of the Trails. Kris Hudspeth said that money was from before we turned off the Trails. It was money already spent. It was for January through May.

Richard Knight said back to sponsorship. If every pod, we have 52 pods now, brought in one new corporate membership that would equal to a gold sponsor. My challenge is each pod to bring CASI one corporate sponsorship and we could have a few new gold sponsorships.

RANCH REPORT

Don Hoy reported on the Ranch.

This will be my last Ranch Managers Report. I hope I have fulfilled the responsibilities of Ranch Manager and have left the Ranch with needed improvements to make it safer and more enjoyable for those working, cooking or just coming to be a spectator or judge during TICC. My last trip to the Ranch was the end of January and then came the COVID Virus and the pandemic and budget and travel freezes for the CASI Board. In January I found everything good at the Ranch. At this time there are just minor projects that will need to be done before TICC as well as the usual cleaning up and weed eating of tall grass etc. I do plan on making a trip to the Ranch before the Great Peppers Meeting and will have an additional report.

I would like to thank the Board and all CASI members for all their help and support during my term the past five years as Director. I will continue to support CASI in any way possible. It has been an honor and great pleasure to serve as a member of the CASI Board of Directors.

Thank you again everyone and hope to see you all down the chili trail and safe travels to Terlingua for the greatest part in the Desert.

There has been a request to go and camp on the Ranch the weekend that would have been TICC. After discussion with the sheriff and the judge we are going to be allowed to do that, but it is members only. You must have a permission to be able to present to the Sheriff Department when they come to check, and it is limited to 100 people. That is not 100 campers, that is 100 people on the Ranch at any given time. If there is more than that the deputy will ask someone to leave and if you do not have a permit the sheriff will ask you to leave. Just send me an email with the name and each person that is going to be there and the dates you plan to be there, and I will have my secretary send you a permit.

Mel Fitzhenry asked that it was mentioned about a cookoff. Don said it was rumor that got started and I heard about when I was at the Ranch that there was going to be an open cookoff on November 7th on the Ranch. It is not going to happen. I will be on the Ranch and I will make you leave. It is not going to happen. It is against our bylaws or policy to have an unsanctioned event on the Ranch.

Diane Fitzhenry said that Don may have only been on the Board for five years, but I will tell you that Don and Diana and Krazy Flats, we appreciate the five years at Krazy Flats. Thank you.

Mel Fitzhenry spoke up and said about the cookoff not being held, one of the reasons for that is when the word got out about a cookoff on the CASI site you would get tourists and people that should not be there. All of a sudden you have more people than we need, and the county gets involved and we get a black eye because we did something that we should not do. We do not need more people down there than necessary so we can get over this COVID stuff.

Mel Fitzhenry, Black Sheep Pod, made a motion to accept the report seconded by Ron Barnes, Cowtown Pod. **Motion passed.**

KRAZY FLATS REPORT

Krazy Flats continues to be in the planning stages in TICC for our annual trip to the desert. What an impact this virus has had on our organization financially and what changes there have been and will need to be made. I need to remind everyone our cookoff is dependent on Brewster County approving of our Mass Gathering Permit .This permit will be granted the end of September .We have budget cuts and presently a freeze for purchasing any merchandise. With this said the KF Store will have a limited number of items for purchase this year. There are still flags and limited sizes of last year's shirts and a few other items that will be available to purchase. Watch for the October Trails for further information of events happening at the Flats.

I want to thank the Krazy Flats crew that have put in tremendous hours and work before, during and after TICC at the Saloon and Store. Thank you, Brent and Becky Allen, Diana and Mike Klade, Roger Pate, Gary Reid, Mark Smith, Linda and April McDonald. Thanks to all the others who have volunteered to work during the week, help fold shirts, unload ice and all the cooks and spectators that come to gather to enjoy a cold beverage and purchase merchandise. Special thanks to Dianna, that Krazy Flats Lady, as the spectators call her, for always being there and supporting me through out all the years, I could not have done it without your support and help! As they say-all good things must come to an end, and this is the end of our time in running the Saloon and Store. It has been fun times and great memories with good friends. Thank you all for your support during the last eighteen years and wish for great success for the years to come!

Dusty Hudspeth, East of Dallas Pod, made a motion to accept the report, seconded by Melissa Pate, South of Texas Pod. **Motion passed.**

ALCALDE REPORT

TICC 2019 was a great event, as we in CASI have come to expect. The arena was filled with chili cooks, both 320 members and friends, and a good time was had by all. Winners of the stove raffle on Saturday were Linda McDonald and Bill Pierson.

At the 320 meeting Friday night prior to TICC two new members were introduced and welcomed: TJ Friedel and Lewis Garrett. The hot topic of discussion at the meeting was incorporating some of the unused show sites into the Old 320 to be used as POD sites or sites for large groups wanting to cook together. After much discussion, the membership voted to not request the use of those show sites but to allow the Alcalde to do their job and help pods or groups find unused sites that are available to accommodate these groups.

Chili sales were again brisk resulting in \$606 in sales. Plans are to discuss the use of these funds at the Old 320 meeting at TICC in November. A portion of those proceeds will be used to replace supplies necessary for chili sales such as chips/ cheese/ onions as well as supplies required to mark the 320 sites such as marking paint and flags if needed.

I again would like to express my appreciation for all the volunteers at TICC that helped mark the sites and worked during registration. Opportunities to volunteer will be available again this year in those areas so please consider volunteering some time in this area. Times and dates will be posted on Sign Up Genius.

Finally, I will not be running for reelection this year. COVID has impacted my company like it has many other and my job duties have increased so I do not feel that I have the time to devote my attention to the Old 320 as needed. Of course, if TICC is impacted by COVID and we are unable to attend, I am willing to continue as the Alcaldesa until we return to TICC and can have an Old 320 meeting to vote on a new Alcalde. If you are a 320 member and would like to be of service to CASI by running for Alcalde, please let either Keith or myself (preferably both) know as soon as possible and we will fill you in on the details.

Mel Fitzhenry, Black Sheep Pod, made a motion to accept the report seconded by Patti Jones, Rose City Pod. **Motion passed.**

GOVERNANCE REPORT

Don Hoy presented this report.

I would like to thank Renee Moore, Kyle Adams, Sheri Johnson, and Dick DeiTos for serving with me on the Governance Committee. Although we have had an uneventful year, I think that our Board of Directors have done a great job of managing the business of CASI through these trying times. I commend the Executive Board for all their hard work as well as the entire Board. I have enjoyed serving on this

committee for the past three years through the good times and the not so good times! Thank you all again, but now is the time to pass it on to others to serve in this great organization.

Ron Barnes, Cowtown Pod, made a motion to accept the report seconded by Earl Gorhum, Mid Atlantic Pod. **Motion passed.**

MEMBERSHIP REPORT

Jennifer Sherfield gave the following report.

Annual Membership

CASI has an increase of 101 members since the 2019 GPM. This increase can be attributed to several factors.

- 1 - Approximately 21 new members from the 2018/2019 chili year were never activated in the system. This became apparent when these members tried to renew last year.
- 2 - National Chili Day was highly successful with 11 new members and 71 renewals.
- 3 - The recent, National Member Appreciation Week, was an overwhelming success resulting in 1 new life member, 10 new members and 115 renewals.

As always, we need to continue to recruit new members but, in turn, retain the current membership. Monthly renewal notices are emailed, and I personally call and text members. The most heard comments are "I'm not sure if I'm going to qualify" or "I'm not sure I'm going to TICC".

Corporate Membership

CASI Corporate Membership is up 5 members, from the 2019 GPM. Total number is 14.

Lifetime Membership

We have gained 4 new Life members during the past year, but sadly, also lost 4 Life members who passed this year. Total number is 516 Lifetime members.

Deceased Members

All information of which we have been made aware has been updated in the CIS. I have a master list of those members who appear on the Memorial Board if someone would like a copy.

David Manske said, "All we hear is grow our membership, grow our membership. We are wearing ourselves out. What we need to do is put the Trails out on the network for everybody to see. And we might get some new members coming out to see what we do. We do not need to hide it now that it is electronic. Our sponsors can see it also. This is what we need to do to grow sponsorship. I said this a year ago. All the kids that are getting scholarships should get the Trails. The kids receiving the scholarship should come to one cookoff a year to see how the money is raised."

Mel Fitzhenry said that we should have information on the judging sheets about how to become a member or if they would like more information. We have a captive audience right there. Let us take advantage of this. Diane Fitzhenry said that Cindy Noe has the monitors tell the judges to write their

email addresses on the bottom of the judging sheets and she will send out notices about the next three months cookoffs. This way the judges will come back out to other cookoffs.

Kris Hudspeth said he had a conversation at one of the tables yesterday about the Trails. When we were printing out the Trails and sending them out, we kept it inside the paywall for the membership benefit. Now that it is online and we have no expense for mailing them out, we are going to have a session with the Board to make it more readily accessible to nonmembers. There is no cost to producing the Trails anymore so it will be something the Board will discuss. As far as the judging sheets, we are going to look at putting a QR code on the sheet so the judges can take their smart phone and go to the link and input the information themselves and then we will work with the IT department so we can start sending out zip code based information to the Regional Referees and Great Peppers.

Renee Moore said, we tried this several years ago. It is a great tool, but it is only as good as the monitors that will promote it and push it. If you do not push it, it is not going to happen. It goes back to the judging information also. I tried at a bigger cookoff to solicit judges for TICC. A lot of these people all you have to do is ask and they will come. So, we can only put the ideas forward, but we cannot make the people running cook-offs make it happen.

Ron Barnes, Cowtown Pod made a motion to accept the report seconded by Tim Collier, Yavapai Pod. **Motion passed.**

COOKIN' FOR CASI REPORT

Mike Whitten gave the following reports.

Date	Location	Event #	Amount Raised
10/29/2019	Terlingua, Texas	3233	\$3102.00
11/29/2019	Victoria, Texas	3190	\$1000.00
01/31/2020	Hobbs, New Mexico	3332	\$ 759
06/13/2020	Homosassa, Florida	3466	\$191
TOTAL			\$5,052.00

Kids Cookin' for Kids

<u>Date</u>	<u>Amount deposited</u>
12/10/2019	100.00
12/21/2019	80.00
12/31/2019	10.00
01/18/2020	350.00
03/02/2020	90.00
04/09/2020	140.00
TOTAL	\$770.00

Diana Hoy, VASA Pod, made a motion to accept the report seconded by Michael Mayorga, Pasadena Pod. **Motion passed.**

TALLYMASTER REPORT

Brian Spencer gave this report.

2020 Tally Master Summary of Statistics:

At the time of this report of August 3, 2020, the number of qualified cooks and show teams are in line with matching the number of qualifiers at the same time in 2019. This was made possible by the temporary restructuring of 'Rule VII.E.1.e' titled "Qualified on Points".

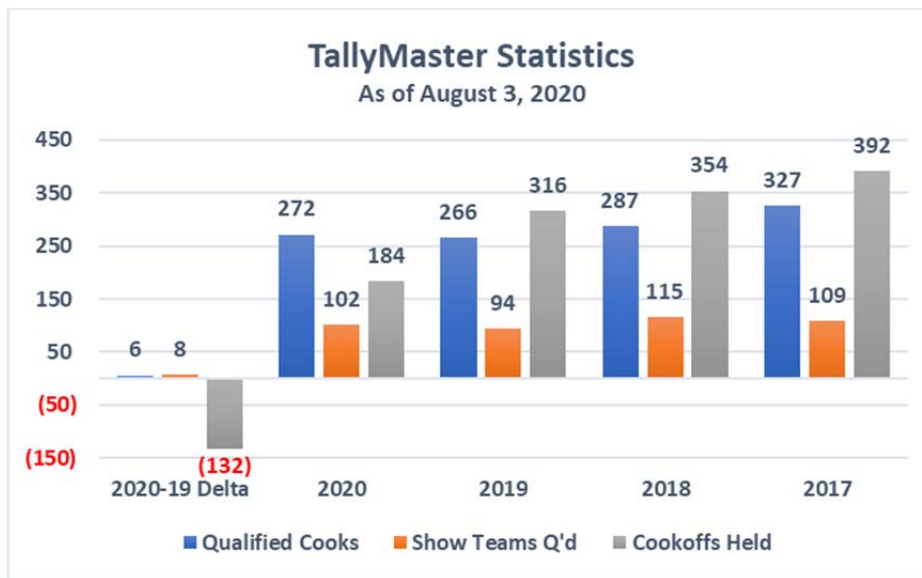
As of August 3, 2020, the number of cookoffs are down by 132 due to cancellations and postponements of events. This missed opportunity of having cookoffs has ultimately yielded a 3,497 decrease in chilis judged compared to this same time in 2019.

There are four successfully held cookoffs not accounted for in this report. There are currently 27 registered cookoffs listed from August 3rd to the end of the chili year.

Delinquent Cookoffs: Event #3325 - Washington Sportsmen's Show Cooking Championship

**TallyMaster's Report
As of August 3, 2020**

	2020-19 Delta	2020	2019	2018	2017
Qualified Cooks	6	272	266	287	327
Show Teams Q'd	8	102	94	115	109
Cookoffs Held	(132)	184	316	354	392
Chili's Judged	(3,497)	5,875	9,372	9,821	10,782
Money Raised	(\$337,371)	\$482,967	\$820,338	\$823,498	\$1,148,246



Dusty Hudspeth, East of Dallas Pod, made a motion to accept the report seconded by Darrell Baxter, Thousand Trails Lake Whitney Pod. **Motion passed.**

EVENTS COMMITTEE

Cindy Noe reported:

The Events Committee recommended, and the board approved the following regionals:

The DFW Metroplex Regional CCO was scheduled to be held on April 4th but was cancelled due to the shelter in place order due to COVID19.

The Northeast Texas Regional CCO which was held on July 4th, 2020 in Telephone, TX.

The West Texas Regional CCO to be held on January 30, 2021 in Terlingua, TX.

The Central Texas Regional CCO to be held on February 6, 2021 in Glenrose, TX. This is a new regional covering the TXR and TXS regions in Texas.

There were no U.S. National applications submitted by the May 1st, 2020 deadline.

The DFW Metroplex Regional CCO is now eligible for permanency, since they were already scheduled in 2020, per the email vote approved by the CASI board on April 13th, 2020.

The North East Texas Regional is eligible for permanency, having completed their fifth consecutive cookoff, in the year 2020.

Frances Manske, North of Waco Pod, made a motion to accept the report seconded by Patti Jones, Rose City Pod. **Motion passed.**

UPCOMINGS REPORT

Nancy Hewlett gave this report:

This was an unusual year to say the least. I want to thank everyone who contacted me with the changes involved in changing the status of the cookoffs.

Last year I had cancelled 22 cookoffs but this year the number was 104 cancelled. There were 18 cookoffs postponed and 17 had new dates posted. That is a total of 139 cookoffs affected by the virus.

I brought some packets with me instead of mailing to save expenses so if you asked for a packet and have not received one please see me after the meeting.

Mel Fitzhenry, Black Sheep Pod, made a motion to accept the report seconded by Craig Schlicke, Highland Lakes Pod. **Motion passed.**

SCHOLARSHIP REPORT

Brandi Reid gave this report.

REPORT SUBMITTED SEPTEMBER 18,2020

Committee Members:

Tammy Wooster (2018-2021)	Michael Watkins (2016-2019)
Mayo Blair (2020-2023)	Rickey Powell (2020-2023)
Sue Ann Brooks (2017-2020)	Darrell Baxter (2017-2020)
Krystal Jones (2018-2021)	Kevin Stovall (2018-2021)

REPORT OF DONATIONS

September 2020- August 2020

\$2,650.00 Pod Cookoffs (3pods) VASA, Space City, SENMCS

\$900.00 Memorials and Donations

\$8,823.00 Friday TICC Entry Monies

\$948.00 Cooking for Kids

\$ 13,518 TOTAL

SELECTION PROCESS

This year I received 23 academic applications and 0 trade applications. We awarded 4 academic scholarships.

Receiving Academic Scholarships:

Madison Tarrant, Brownfield TX

William Green, Meyerville TX

Tarynn Luttrull, Rowlett TX

Robert Head, Shreveport TX

Brandi Reid, Scholarship Chairman

While we were on break, Red River Pod presented me with a check for \$2000.

I have one vacancy and I need volunteers to serve.

Brandi challenged every Pod to hold a cookoff for Scholarship this year. There were only 4 last year.

Ted Fichtl, High Desert Pod, made a motion to accept the report seconded by Nancy Draper, Houston Pod. **Motion passed.**

SPECIAL

Kris Hudspeth said that Keith Karaff received notification of a blog post in the Terlingua area. Chili cookoffs have been cancelled in the Terlingua area this year. These events bring in a lot of money for scholarships for our school and graduating classes that sometimes only has 10 kids. Which means that even if you are the valedictorian you do not get into the big colleges because you are not in the top 10 percent. The kids depend on these scholarships and sometimes work their entire school career to graduate high school and get that money for their education. These scholarships can mean going to college or not for some. This year it is likely that without the donations the scholarships may be less or none for some. If you give anything this year, donate here and specify for high school graduates.

The CASI information was listed with Brandi's address. With the community not having cookoffs they are concerned with what is going on. Yesterday at the Board meeting, Don mentioned that the county had removed all the CASI donations out of their yearly budgets. As a Board we saw this as a chance to take care of our community in Brewster County. The Board approved yesterday that we would make our \$15,100 donation to the Terlingua charities that we normally support. This includes \$2,000 to Sul Ross Rodeo Club, \$4,000 to the Sheriff Department, \$5,000 to the Volunteer Fire Department, \$2,000 to the Terlingua School, \$2,000 to the Terlingua Area Matching Fund and \$100 to the Chamber of Commerce. We did that so that the community would be at ease, so the school would understand that we support what they have done and the difficulty they are having. The donation to the Sheriff Department is the cheapest form of security that we can have as an organization. They patrol our Ranch two or three times a week just to make sure things are protected and going okay. We called Ronnie yesterday to let him know that we were going to make this donation. We have all met Ronnie and know that the man loves to talk, and he always has something to say. There were two periods of about 15 seconds of dead silence from Ronnie yesterday. He was completely overwhelmed at our organization that we would still think about them and care for them in this time. So, make sure you keep that community in your thoughts. Make sure that you support the programs. A lot of those kids rely on this money.

Mel Fitzhenry said he spoke with the chief of the fire department not too long ago and he was very concerned about us not having that cookoff. In fact, his suggestion was that we have the cookoff because of the donations that we make to the community. I can tell you right now that if I spoke with him this minute now, he would be overjoyed about this decision. They need the money. Thank the Board for making that decision. That is a great thing.

Kris said that the Houston Pod would like to be recognized now.

Nancy Draper, Houston Pod, would like to donate \$100 to the community charities and would like to challenge other Pods to do the same.

Pods accepting the challenge:

State of Texas Pod \$100

Pasadena Pod \$100

SENMCS Pod \$100

Tall in Texas Pod \$100

Space City Pod \$200

Top of Texas \$250

Highland Lakes Pod \$100

DAM Pod \$100

VASA Pod \$100

Mason Dixon Pod \$100

David and Frances Manske \$100

Denton Pod \$100

Cowtown Pod \$100

Tim and Connie Collier \$100

Rose City Pod \$100

SAP Pod \$100

Pod on the Pedernales \$100

Carrie Kinnison \$157

Mel Fitzhenry suggested that we might include a Toy Fund for the School because we would not be there with toys this year.

Mel and Diane Fitzhenry \$100

Bottom of the Barrel Gang \$100 and challenged the other cooking teams to do the same

Chilini Pod \$100

Darin and Tonya Jester \$100

Rose City Pod \$100

Kris and Shelley Hudspeth \$100

Tom and Cindy Noe \$100

Dusty Hudspeth \$100

Buzzard Bar \$100

Texas Open \$100

ACES Pod \$100

Brian and Kim Spencer \$100

Pride of Dixie Pod \$100

Finish Line Cooking Team \$100

SAP Pod \$100

Monies also collected for the Scholarship Fund:

Indiana Pod \$100

Sherrie Davis birthday fund \$585

Tim and Connie Collier \$100

Red River Pod \$2000

Renee Moore said that she always says that chili cooks have the biggest hearts of anyone in the world and this just backs it up. When everybody cares so much when everybody is suffering it really says a lot about all of us.

MERCHANDISING REPORT

Renee Moore gave this report.

I am not going to read the report. It is pretty boring and dry. We sell things and thank goodness we have all of you to buy those things. We have things back there from Krazy Flats and the TICC store from last year. Obviously, we would like to get rid of everything. Obviously, we will be taking some things home. There are some things that we have quite a few so if you are interested in giveaways for your cooks or interested in trophies.

I have been asked about the online store. It is not a dead thing; it is still there. We only have one item in the store but at this point in time as you well imagine, we are not buying anything. We had not purchased for TICC yet this year, so we are not out any of those funds. The online committee members are Brandi Rather, TJ Friedel, Christy Watkins, Ted Fichtl and Sherrie Davis. If any of you have ideas for the store, please get with those members or me. We would like to get the store up to running again and make it available to everyone, not just CASI cooks through our website. We would like to have a link that would take you to that online store so that others out there interested in chili cookoffs. There are a lot of people out there in this world interested in chili cookoffs. They might find us, buy some of our items and in turn they might start coming to our cookoffs. You never know.

As Kris Hudspeth mentioned earlier, Michael Mayorga is taking over the assignment of TICC Judges and I am so happy. Diane Fitzhenry did it for many years and gladly turned it over to me 12 or 13 years ago and I am so happy to give it to Michael. It is a long time spent but Michael has created a program that will assign judges when we are in Terlingua. I would sit two nights in a row assigning judges and it would take four to six hours each night to get all the judges assigned. Diane spent many nights doing the same thing. We must have the information by early Saturday morning so the posting can be done. If you know anyone who would like to judge, please let Michael know. He sent out cards to all our existing judges this year to let them know that TICC was not going to happen but to look forward to next year.

If you have anything you would like to see in the Terlingua store, please get with me. When we would entertain a lot of ideas, some things are impossible to get because of the cost of getting in the small

quantities that we buy. Please buy, buy, buy. We do not want to take it home. If anyone is interested in Terlingua dust I have some in the back you can take.

In closing I would like to give special thanks to Don and Diane Hoy and to Cindy and Tom Noe. When you are a director if you do not have support of your spouse you do not have anything. So, without Tom and Diane standing behind Don and Cindy they would not have been able to achieve all that they have. And thank you for supporting your store and me.

Ron Barnes, Cowtown Pod, made a motion to accept the report, seconded by Tim Collier, Yavapai Pod.

Motion passed.

Renee said look in your books on the Merchandising page, if you find an all brown sticker, see me. I have something special for you.

IT COMMITTEE REPORT

Director – James Burns

IT Chairman – Dave Hewlett

Web Master – Richard Knight

This past year has been relatively uneventful as far as issues with the website and pages. We did implement a change after the Great Pepper's Meeting last year to periodically change the landscape of the home page. Richard has made several changes during this past year to the home page to reflect important current events, chili related information or seasonal events. I have not heard any complaints, so I hope everyone likes the change. I was not notified of any system downtime this past year, which is good.

We have the following carry over projects that are still being worked.

1. Implement the refined results entry process.
2. Implement stronger security features on the Member's only pages.
3. Refine the Trails feed process.
4. Add previous year's chili and show results.
5. Continue to provide break/fix support on Weebly and Caspio.

Thank you for your support this past year and do not hesitate to contact me by phone or email with your complaints or ideas about our website.

James Burns, IT Director

Ted Fichtl, High Desert Pod, made a motion to accept the report seconded by Darin Jester, Indiana Pod.

Motion passed.

TRAILS REPORT

Mike Watkins presented the following report:

Thanks to all those volunteers who serve, have served, and will serve on Team Terlingua Trails. The Trails historically has been the primary communication channel to CASI members throughout the world. The CASI website and Facebook pages are now important communication channels, too. Email has become an extremely important channel, as the COVID-19 pandemic has necessitated frequent communications from the CASI Executive Director and Board of Directors.

- 1988-1992 Bobby Aldridge
- 1988-1989 Jim Ewoldson
- 1991-1992 Sherry Stucky
- 1992-1993 Ken Large
- 1993-2001 Myrl Coultas
- 2001-2002 Jim Stateczny
- 2002-2004 Jim Stateczny, Editor/Bob Horan, Publisher
- 2004-2009 Doug (Bucky) Seelig
- 2009-2012 Dana Plocheck
- 2012 Randy Duke
- 2012-2015 Dana Plocheck - Editor / Carol Knight - Asst Editor
- 2016- 2019 Pam Clark - Editor / Carol Knight - Asst Editor
- 2020 Interim Editor: Mike Watkins; assisted by Carol Knight, Cal Ceroll, Mechelle Radcliff

Pam Clark served as Trails Editor through the end of 2019. In late November, Pam was unable to continue her duties as Trails editor due to health issues. This necessitated a rapid transition of Trails editing responsibilities. The transition took place prior to the completion of the December “TICC results” issue. Carol and Richard Knight took on the momentous task of completing the issue. Thank you to them for their MANY HOURS of “brute force” editing required to produce the December Trails.

We are happy to report that Pam’s health has improved since that time. Fortunately, this disruption to the Trails production was a blessing in disguise. We learned that our reliance on a single editor to produce the Trails on a single laptop that had no cloud-based backup was a very risky proposition. In mid-December, Mike Watkins agreed to lead a transition team and become the Trails editor on an interim basis. Mike formed a team which consists of Cal Ceroll, Carol Knight, and Mechelle Radcliff.

The editing team has transformed the way the Trails is produced. The Trails is now produced using a collaborative, cloud-based workflow that reduces the reliance on a single editor. It also stores and protects key CASI assets on cloud-based storage. The new workflow utilizes Microsoft Teams, which is part of the CASI Microsoft 365 subscription. A few of the highlights are summarized below:

- Based on our recommendations, the BOD approved an Adobe Creative Cloud subscription for InDesign, which is the desktop publishing/page layout software used to create the Trails. This subscription allows for simultaneous use on two computers.

Launched Microsoft Teams team site in early March to facilitate Terlingua Trails production

- Teams enables historical archive of all Trails communications, stories, discussions, process, etc. for use by all current and future team members.
- Microsoft Teams used to collaborate in creation of April, May, June, and July 2020 Trails.

- April 2020: last paper issue, first issue using new InDesign 2020 (CASI subscription to Adobe CC).
- May 2020: first electronic only Trails (PDF posted at casichili.net)
- June 2020: first electronic issue was emailed to the membership.
- All Trails assets produced and archived in the cloud using CASI Office 365 tools: Teams, OneDrive, Outlook. All primary copies are in the cloud. Local copies are for additional backup only. No primary copies stored locally, i.e. on Trails laptop. This includes all Trails issues from 2014 to present day.
- Other Trails assets like the ad library, photos, clipart library, etc. were also copied and backed to Microsoft OneDrive.
- We are documenting the job descriptions and recommended production workflows to act as a “how to” handbook for future team members and editors.

Thanks to the BOD for their support of our Trails transformation efforts. We welcome additional team members and are actively recruiting for a new Trails editor. The existing team will provide all the support and training necessary – all you need is a desire to give back to CASI and share our stories of chili, charity, and fun with the world!

Nancy Draper, Houston Pod, made a motion to accept the report seconded by Richard Knight, CAP CASI Pod. **Motion passed.**

OLD BUSINESS

There was no old business to discuss.

Recessed at 11:56 am for lunch.

Resumed with New Business at 1:30 p.m.

Kris Hudspeth reminded everyone that pledged donations to make the checks out to CASI and put what it is for in the memo section of the check.

Pasadena Pod is going to give a Corporate membership to Stockstill and Associates in appreciation for their support and challenges other pods to give a corporate membership also.

NEW BUSINESS

Ron Barnes, Cowtown Pod, made a motion to accept the DFW Metroplex Regional CCO as a permanent regional, seconded by Roger Foltz, Top of Texas Pod. **Motion passed.**

Frances Manske, North of Waco Pod, to accept the North East Texas Regional CCO as a permanent regional, seconded by David Manske, Show Me Pod. **Motion passed.**

Keith Karaff said the first rules change proposal was VII.E.d.1.

- 1) All cooks and show teams qualified under b, c, and d above in chili year 2020 will have that qualification carry over to the 2021 chili year.

Ron Barnes, Cowtown Pod, made a motion to accept, seconded by Ted Fichtl, High Desert Pod. **Motion passed.**

Keith Karaff said the second rules change proposal was VII.E.1.e.1

- 1) Cooks and show teams who qualified under the 2020 reduced points requirement will not have that qualification carry over to the 2021 chili year.

Ron Barnes, Cowtown Pod, made a motion to accept, seconded by Michael Mayorga, Pasadena Pod. **Motion passed.**

Keith Karaff said the third rules change proposal was VII.E.e.1

- 1) Points earned by cooks and show teams in 2020 will be brought forward to chili year 2021.

Ron Barnes, Cowtown Pod, made a motion to accept, seconded by Craig Schlicke, Highland Lakes Pod. **Motion passed.**

Keith Karaff said the cost, with guest fees added in for this meeting was \$3,600 and the budget was \$6,000.

Ken Rodd, San Antonio Pod, made a motion to cancel our contract with the Sheraton Arlington, seconded by Craig Schlicke, High Lakes Pod. **Motion passed.**

Craig Schlicke, Highland Lakes Pod, made a motion to hold the Great Peppers Meeting 2021 in Gonzales, Texas on September 10 - 12, seconded by Richard Knight, Capital Pod. **Motion passed.**

Keith said that this year we had a lot of loss in our chili family, but in the last 2 weeks we have had 4 of our family. Carol Knight has put together this Memorial Slide show.

ELECTION OF NEW DIRECTORS/VOTING RESULTS

Keith Karaff announced the results of the election.

3- year term Brian Spencer 53

3-year term James Burns 48

2-year term Steve Herries 16

2-year term Tiffany Messer 7

Keith Karaff called a recess at 2:00 p.m. for a short Executive Session.

Keith Karaff announced the following awards:

Great Pepper of the Year 2020– Diane Stimson

Chilihead of the Year 2020 – Patti and Clayton Jones

Keith Karaff announced the Officers for 2020 – 2021

President- Kris Hudspeth

Vice President- Renee Moore

Secretary- Nancy Hewlett

Treasurer- Mike Whitten

Kris Hudspeth gave plaques and recognition to the outgoing Directors Don Hoy and Cindy Noe.

Mel Fitzhenry, Black Sheep Pod, made a motion to adjourn until September 9, 2021, seconded by Ron Barnes, Cowtown Pod. **Motion passed.**

Respectfully submitted

Nancy Hewlett, Secretary