

Minutes of the
Great Pepper's Meeting
Of the
CHILI APPRECIATION SOCIETY INTERNATIONAL, INC.

PENDING APPROVAL

Sheraton Hotel
Arlington, Texas
September 7, 2019

President Hudspeth called the meeting to order at 9:00 a.m.

Everyone stood while the J. J. Pearce color guard led the Pledge of Allegiance to the American Flag.

President Hudspeth thanked the J.J. Pearce color guard for leading us in the Pledge. He welcomed everyone to the 40th Annual Great Pepper's Meeting.

Credentials Committee Report

The Credential Committee members, Diane Stimson, Judy Russell and Brandy Reid.

This year the committee completed the review of the Pod Annual Reports. Here are the findings and recommendations:

Having met all the guidelines in the Bylaws Article XIII, the committee recommends lifting probation and regards them as Pods in good standing:

Colorado Chili Pod Indiana Pepper Pod High Desert Pod Heart of Oklahoma (Hooch Pod)

Having reviewed all submitted credentials and all remaining pods have fulfilled guidelines of Article XIII and recommends them for seating at the 2019 Great Peppers' Meeting.

Keith Karaff called for a motion. Ron Barnes of Cowtown Pod made a motion to accept and Earl Gorhum of Indiana Pepper Pod seconded. **Motion passed.**

The Credential Committee received an application and corresponding paperwork for the sanctioning of a new pod. The Committee has reviewed the application and all required paperwork as required by Article XIII section a thru d and 1 g has been submitted. The Committee recommends the sanctioning of the pod Head of Elm Pod of Saint Jo, Texas. Keith Karaff called for a motion. Patti Meyers-Jones of Rose City Pod made a motion to accept, Ron Barnes of Cowtown Pod seconded. **Motion passed.**

Keith Karaff welcomed Mr. Casey of Head of Elm Pod. So, now with that seating of the new pod I am going to run down a little list. We now have Sot Pod, Por Pod, Pot Pod, Tit Pod, Ass Pod, Dam Pod, and now we lovingly have the Hoe Pod.

Secretary, Nancy Hewlett, called roll of the CASI Pods, 55 were called and 55 were present. A quorum was established.

CASI Board members present:

Keith Karaff

Kris Hudspeth

Cindy Noe

Mary Ellen Gillum

Mike Whitten

James Burns

Brian Spencer

Kit Rudd

Scotty Parker

Don Hoy

Nancy Hewlett

Approval of Minutes of 2018 Great Peppers Meeting

A copy of the Minutes of the Great Peppers Meeting held in Arlington; Texas on September 8th, 2018 was in the booklet.

Motion by Michael Mayorga, Pasadena Pod to approve the minutes of the 2018 Great Peppers' Meeting, seconded by Diane Stimson, Proud of Texas Pod.

Motion passed.

President's Message

The following address was given by President Hudspeth.

Good Morning!!!

Thank you for attending the 40th Annual Great Pepper's Meeting. 40 years?!?!?! It has been 40 years that people like you have been attending the Great Peppers meeting. Let's see, how many people here attended the FIRST GPM? How many of you have been to more than 20 GPMs? How many have been to less than 5? How many first time GP's are here? As you all can see, while we have a lot of experience in this room, we also have a lot of organizational youth. While it is refreshing to catch up with old friends, it is good to see many new faces. New faces bring new ideas and new energy to CASI. I would like to take a few minutes to rewind to the days of old and provide a quick history lesson.

Most people are aware of the humble beginnings of the Terlingua chili cookoff. It's a tale as old as time, known as "The Great Chili Confrontation" and many people can recite the year (1967), the place (Terlingua), and the people (Wick Fowler and H. Allen Smith) and that it ended in a tie. Let's fast forward to the mid 70's. A small group of people from California decided that Terlingua was a barren, desolate wasteland without the modern conveniences that they were so accustomed to, and decided that they

would create their own group and provide the illusion that the Terlingua Championship was being moved to the Tropico Gold Mine and sanctioned by the International Chili Society. This brought about the first piece of litigation on behalf of CASI to ensure that the CASI brand and recognition of the Terlingua Championship were protected. Now, let's jump ahead about 10 or so years, to the "Chili Wars". ICS has been holding their championship in California, we had had 10 or so Great Pepper Meetings, and CASI is running along full steam ahead. In roughly 1982-1983 Frank Tolbert decided that he and CASI were not a fit for each other, and the rules that had been written were too much. Frank decided he and a group of followers could do the same thing CASI was doing, the same weekend, with the same success, in the same time. BOOM, just like that CASI and Tolbert's split, and there was now TICC and OTICC. Along with that came litigation #2! This time over who had the rights to the name CASI. There is not much reason to get into the lawsuit and what happened, as we all know the outcome. CASI kept its name, we own our own property, and play host to the largest chili championship of the three groups.

I bring this history up for a few reasons. First and foremost, it is important that those that are sitting in this room understand the history of this organization. Our "elders" are growing smaller in number each year, and if we do not pass this information to the next generation of CASI members it will be lost. Second, it should be no secret that CASI has stayed relevant through the decades because their volunteers have been steadfast in their guidance, leadership, and LOYALTY. Frankly, I don't care which organization someone chooses to cook chili with, all three have their positives and negatives. But you should understand that I believe in LOYALTY. I believe that when you hitch your cart to a horse, you stay committed to that horse through thick and thin. When you become a leader of CASI, that is you hitching your wagon to the belief that this collection of cooks, and this organization is the bell cow of the herd and that you will protect her, guide her, nurture her, and PROMOTE only her. You want to cook an ICS event, GREAT, you want to see what a Tolbert's only event is like, I wish you luck and hope you kick their ass. Where I draw the line, as an elected Director, and the President of the best damn collection of chili cooks in the world, is when you want to be a leader of this one, and a fundraiser or promoter for one of the others. There are many in this room that have served on this stage as a CASI Director. Each and every past, present, and future cook that sits on this stage as a Director has agreed to protect CASI, by following the by-laws, rules, and policies that have been established by the Great Pepper's and past Boards. There was a time not too long ago where the Great Peppers would police their own. In the 80's an established Pod almost lost their seat at the table because of the very same violations that showed up this year. If you have an issue with CASI requiring you to be loyal to the organization, as a leader that was elected at your local level by your fellow cooks, I invite you stand up in front of your peers and walk out of the doors at the back of this room. For those of you that are committed to working with and through CASI, I thank you, the cooks thank you, and the future generations of cooks thank you, that little girl sitting at the back of the room thanks you, because YOU are ensuring that she, and her generation will be able to experience the same thrill and pride that each of you feel when you talk about CASI and raise money for local charities. We, as directors, have not given this organizations countless hours of our personal time, taken the verbal abuse, and in some cases extreme personal attacks to see this organization fail on our watch.

It is time for the people in this room to check their egos at the door, reach down real freaking deep, and decide how great this organization is going to continue to be. If you don't like what the Board is doing, or think that you can do it better, come join us. See what it's like to sit on this side of the table, and the

weight that you carry on your shoulders with every decision that is made. YOU have the ability to make or break this organization. The last two weeks have put a spotlight on CASI in the chili world. There is another group right down the road that thinks they have watched us take a knock-out punch to the chin, and that we are in the final moments of throwing in the towel. Are you going to get up and fight, because I know that Don, Mike, Brian, Scotty, Renee, Jennifer, Meg, Kit, Nancy, Cindy, Keith and I are going to fight. We are going to fight like hell to keep this organization the GREATEST chili organization in the WORLD.

Report of Nominating Committee

The applicants for the four board positions are Nancy Hewlett, Renee Moore, Jennifer Sherfield and Allan Scotty Parker.

Pat Krenek reported that the committee has received and find all the applicants for the Board of Directors elections in compliance with Article VII, section 4, of the CASI bylaws. Their applications were submitted and received by the deadline and all are current on their CASI dues. There are no issues that would disqualify any of the applicants.

Respectfully submitted by Pat Krenek, Connie Collier and Judy Russell.

Earl Gorhum of Indiana Pepper Pod made a motion to accept the nominating committee report, seconded by Patti Meyers-Jones of Rose City Pod. **Motion passed.**

Keith Karaff said that when he received the next nominations, he was extremely proud. Nominations for Great Pepper of the Year: Southeastern New Mexico Chili Society, Jennifer Sherfield; VASA Pod, Diana Hoy; Golden Triangle Pod, Jimmy Rodgers and from East Texas Chili Pod, David Trice. Those are your nominees for Great Pepper of the Year.

Pat and the nominating committee will explain the voting procedure on all these later. When we do this category at this meeting it is a recognition of your peers, this is respect for them and the job they have done, are doing and continue to do. So, to receive letters of recommendation for four very deserving GPs. Good luck to all four of you. You all deserve it in my eyes. Good luck and thank you.

Executive Director Report

Good morning. First, I want to thank you all for attending. There are many people that donate their time and energy to put this meeting together. I would like to thank Patti Jones for once again handling the task of registration for this meeting. She always does a fantastic job. Thank you. Clayton Jones, thank you once again for the manuals. They look great. Once again Donna and Dianne volunteered to run the hospitality room and once again, they have done a fantastic job. Thank you so very much. To everyone that worked the registration tables, a huge thank you. It takes many volunteers to put on this event, and you are a huge part. To the members of Cowtown Pod and everyone that worked the hospitality suite, thank you for again stepping up to run the bar. That is a huge job and you were all great.

It has been a relatively uneventful year. Sort of. On the day to day side of what we do, everything rolls along, emails answered, reports updated, etc. There have been many discussions within committees this year regarding issues facing CASI from recruiting and retaining new cooks, how to deal with the current culture based in technology, marketing our organization, finding and retaining sponsors, the current life of the Trails, TICC vendors, residency requirements....they have run the gambit. These discussions are

necessary and sometimes there are good ideas that come up and can be implemented, and sometimes they are hypothetical. But they all involve the different aspects and the different sides of our organization in one way or the other.

Anyone that knows me has come to know that if they hear a certain phrase from me, then it might be a good thing, or it might be something out of left field. If they hear, "I've been thinking....", it's usually followed with "uh oh...I know what that means." These ideas can come from anywhere at any time. Just driving down the road, having dinner with friends, margaritas at my favorite Mexican restaurant or at a cook off. All it takes is a discussion about an idea that sounds intriguing and it goes from there. You have to always be thinking about the next idea; the next issue; the next possible solution. That's where growth and possibilities come from. Are the ideas popular; not always. But if you don't allow rejection and failure of ideas, you will never have successes. You will remain silent and never express your creativity and imagination because you are afraid of failure and rejection. Present your idea, listen to what people have to say, be flexible enough to incorporate their comments and in the end, you wind up with a great proposal. When I send out an email or post, and I am asking for your comments; it's not a whim...I NEED to know your thoughts...I am asking, check your emails, check the social media sites. Be an active participant.

The CASI regulatory report. All trademarks, domains and bar codes are up to date and current. The federal trademark renewal process has started. This takes an inordinate amount of time and our attorney has begun the process. In the preceding week, there has been a change to the regulatory report. Some of you knew him, some of you don't. Don and Suzy Weber were instrumental in the beginning of Krazy Flats. Working the Saloon, helping out, even creating and owning the domain for Krazyflats.com, .net and .org. Several weeks ago, we were saddened with the news of Don's passing. About two weeks ago, Suzy contacted Ken Rodd about the website domains. Ken got in touch with webmaster Richard Knight and he and Suzy had several contacts. As of this week, Suzy has transferred those domain names to CASI with the stipulation that if CASI elects not to use them in the future, they will relinquish control back to Suzy. The domains were transferred to CASI and because the fees had already been paid, these domains will again come up for review in 2021. KrazyFlats.com is now tied to the CASI main website and the page has been updated and is still under construction. We want to thank Suzy for allowing CASI to continue with the work that Don began so many years ago. Suzy has seen the updated page and is very pleased.

The Kids Cooking for Kids program was in its first year, I have to say, I can't speak for Michael, but I was a little disappointed this year. In total, we only donated \$270.00 for a total of \$540.00 to the Scholarship Fund. I realize there was a little confusion in the beginning, and I also understand that some junior cookoffs are and have been designated for another worthy cause, but I urge you if at all possible, to take advantage of this program. It's free money. Michael and I want to thank everyone that took advantage this year. Specifically, we would like to thank Dianna Hoy and VASA Pod, Nancy Hewlett and Sharon Neff for their efforts at the Pendery's CCO; Matt Simmons and Concho Valley Pod; Kathy Hudson and Black Gold Pod; Cindy Noe and NOB Pod; Nancy Draper and Houston Pod; Beverly Maricle and the Blue Lotus CCO...thank you so very much for supporting this program. It does truly mean a lot to us.

Currently, marketing is becoming increasingly difficult to pursue on your own. The days of recruiting and finding sponsors that are interested in what we do are waning. In the next several years, CASI is going to have to make some hard decisions about the public face of the organization. I bring this up at

this time because I just finished talking about the Scholarship program. This program is now the crown jewel for us, and it is one of the first items we talk about when approaching prospective sponsors. Businesses want to tie into something that benefits students; that benefit the next generation. Several times this summer, when I have the chance, I proudly talk about our scholarship programs and how we administer these. One of the big topics of discussion at this time is one of the scholarships that we offer. There are only a handful of organizations that offer a two-year, trade/vocation scholarship. This is impressive to people. They realize that not everyone is cut out or wants to go to a four-year institution and we offer that chance. What are the hard decisions coming up: Do we continue with the status quo? Do we rely on random contacts? Do we work word of mouth? Or do we seriously look at hiring a marketing firm that can pursue sponsorships and represent the positive aspects of what we do? These are conversations that must be had for the future of our organization. There are some serious, unpopular topics and decisions that will need to be made that effect the financial side of this organization in order to free up capital and pursue new ideas. The days of free advertising don't exist any longer. PSA's are a thing of the past. Even if you can get a PSA these days, they are usually in much smaller markets and 99% of the time are broadcast about 3:30, 4:00 in the morning. When you hear these discussions happening, find out the reasoning, find out the information for yourself. Don't rely on the social media garbage can to form your opinions and ideas. Like so many other things these days, social media can be a great marketing tool; it is also the garbage dump of humanity. People with absolutely no clue respond to crap they don't and won't ever understand because it doesn't fit their personal ideas.

I have to admit that I have had my moments this year where I have thought about the time and dedication it takes to step up and take on this particular job. But then again, I have had these same thoughts about this time every year. They usually start about April/May. The largest part is the time commitment. Trying to keep up on responses to emails in a timely manner; setting deadlines that won't kill you; trying to remember where you are in the online voting; what day it is...but after three years now you get a handle on it. After the first year, you just cookie cutter the deadlines; try and keep some of your committee members in place that you work with year after year; listen to what you're being told and don't just respond with what someone wants to hear. If you agree with the, if you don't agree with them, talk TO them, not AT them and be sincere.... people know when you are feeding them a line of BS. The biggest part of this, when all is said and done, you must have three things: A passion for the organization, a willingness to serve, and last but not least, a skin thicker than an elephant hide. And, with that being said, I am letting you know that I will not be seeking another term. I'm going to take a break. I believe there needs to be a new outlook with someone that has fresh eyes. New ideas. Someone that still has an ass. If there is anyone out here or you know someone that is interested in the Executive Director position, get in touch with me. I will be more than happy to talk with the.... the good, the bad and the ugly. The commitment, the dedication, the rewards...the education, the support and the friendship.

I want to thank all of you for your support, your ideas, your concerns, your criticism, your creativity and your imagination. All of this combined helps to keep what we do alive. I certainly could not have done and continue to do this position without you. Lastly, and certainly not least, I definitely could not do this without the love, support and understanding of Michael...he knows when to push me...he knows when to support...he knows when to play devil's advocate, and he knows when its best to sit back, listen to the rant and keep his mouth shut. And for all these things, I could not and would not be here before you

today without him. If you see him in the hall or hospitality suite...pat him on the back. Say thank you and in that great southern tradition...say "bless your heart". Thank you.

Financial Report

The Finance Committee wishes to thank Sheila Wilkinson for her service as the reviewer for the CASI financials over the past three years. Due to Sheila's resignation, the review of the 2018 books was conducted by Miranda Turner, Controller.

Miranda has over 10 years accounting experience. She was raised in east Texas and attended Stephen F. Austin State University earning a bachelor's in business administration. For the first 10 years of her career, she worked for a non-profit hospital system. Miranda currently works for an investment portfolio company located in Lufkin, Texas, where she is responsible for the accounting operations for three fracturing sand plants located in the Permian basin.

The 2018 financial review was completed in August 2019 and Miranda's comments and our responses are below.

"In reviewing the 2018 files, I found some small inconsistencies in the cash accounts.

I would recommend that voided checks be dated in the month they are voided, not back dated.

The bank reconciliation was done on 1/4/18, but several transactions were back dated or changed to 2018. This is correct, but the bank reconciliation for year-end should be redone after additional 2018 transactions are posted. All paper copies need to be reconciled to Quickbooks prior to preparing the financial statements each month and year end closing.

The bank reconciliation should tie to the general ledger. I would recommend printing out a trial balance or general ledger detail report and staple along with the bank reconciliation report. She may have been in balance on the days she did the bank reconciliation, but from the current general ledger and trial balance reports are not in balance with the provided reconciliation report on cash account 100115 and 100117.

Also, the accounts receivable aging report needs to be cleaned up as they seem to be several years old.

Please let me know if you have any questions and thank you for giving me this opportunity."

*Miranda Turner
Controller*

In the future all checks will be voided in the month that we void them. This occurs occasionally in the scholarship account because the school will send a check back when a student no longer is enrolled.

In the future all bank reconciliations will be completed, then checked if corrections are made and if necessary redone to match the general ledger.

The accounts receivable aging report was researched several years ago. Those expenses of \$3,408.56 were created in 2012 and 2013 and are not affecting the general ledger balance or the balance sheet. This amount was overlooked when the adjustments were made in 2013. The only way to clean this up would be to expense this amount which would skew the current expense numbers for the year.

The Finance Committee extends our thanks to Miranda for her time in reviewing the 2018 books.

Cindy Noe reported that Miranda agreed to only do this for the 2018 so we are looking for another reviewer for 2019. It is not a paid position all volunteer. We welcome anyone that has any financial background so if you know someone that might be interested in doing the 2019 books please get with me.

Treasurer's Report

Mary Ellen Gillen presented the financial reports which were included in the GPM booklet. See Addendum B.

Mary Ellen Gillen said she enjoyed the last seven years as representative of CASI Treasurer. It has been a lot of good times, a few bad and a lot of learning experiences. I met a lot of people, but overall had a good time. Thank you for providing me the opportunity to do this.

Richard Knight of Yavapai Pod said, "I am sure if Mel Fitzhenry was here, he would say this...I make a motion to accept the financials "seconded by Ron Barnes of Cowtown Pod. **Motion passed.**

Kris Hudspeth said he would like to say something about the Champions Travel and the reason there is such a discrepancy in that. Last year Brent Allen really kind of got hosed by Mother Nature. Seems like every time he had a cookoff scheduled Brent ran into a weather delay, so the champions travel this year is kind of online to where it has been ..last year was an exception. As a Board we felt real bad for the way Mother Nature treated Brent.

Sponsorship Report

Kris Hudspeth gave the following report:

Gold Sponsor's confirmed for TICC are SE Mills (Louisiana Hot Sauce) and Glazer's Beer.

Our Silver Sponsors are Mrs. Renfro's, Woodbridge, Choctaw, Statewide Remodeling.

Woodbridge has undergone another full reorganization, including selling off a portion of their portfolio. Their engagement ability was touch and go for a while, but I have been assured by Mike Benedetti that they will be at TICC this year. Patti has started working on the wine pre-order. Once again, this will be a product only sponsorship to include demo's and covering the two cooks' parties. Mike was hoping to increase their visibility this year, as well as providing some cash, but due to the reorg he is just happy to be able to come back with product.

In early June, Teasdale sent notice that they have had to cut all product and cash contributions to all events due to a budget shortfall on their end, for all of their brands. According to the email, they are hoping to reengage with us next year and come back to TICC. Mexene/CASA Fiesta have been a supporter of CASI for many, many years and they will be missed.

Since receiving this notice, emails and phone calls have been generated to the following companies: Old El Paso, Bush Beans, Ranch Style Beans, Goya Beans, and HEB. Goya, Ranch Style and Bush Beans have all sent back a form response of no, we donate to Feeding the Hungry. Old El Paso has not given a yes or no. Bill Tate with HEB has looped Jon King (their bean buyer) into the conversation, but there is no response to date from Jon King. Bill Tate has confirmed that he and his wife will be attending TICC this year. Leading into TICC there is some hope that we can reengage and find a new bean sponsor. As of this moment right now, we are still searching for a bean sponsor to underwrite the bean competition at TICC. If we do not find that then CASI will absorb the winner payouts to keep in line with what they have been.

In addition to the attempts to the bean companies listed, sponsorship proposals were sent to Rtic, Yeti, and Bison Coolers, Rtic provided a hard no, with no details. Bison has not responded to the initial or follow up request. Yeti has provided a very soft “no”. Instead of sponsoring non-profits and their events, they instead offer a discount off product.

We just found out this week that Whiskey will be coming back. Svedka Vodka will be back for the ladies party this year. Casa Noble Tequila will be back for the men’s party. And we will have Woodbridge back this year. They did sell off their Cooks Champagne line, but they are bringing Prosecco instead. According to Benedetti Prosecco is the hottest thing in the market right now.

Who has seen the Trails this month? Who has seen the new sponsor ad in the Trails this month? Thanks to Richard for his help in bringing this brand in. When we started reaching out for new sponsor, we kind of kept it in the family and decided to reach out to Fiesta who is the packager of our HEB chili mix. Bolners has agreed to come on as a Gold level sponsor this year. There is some exciting information with that. They are coming in at the same level that Teasdale was. We could put them over in the beans, but we are not. Ricky Powell asked Kris what was the amount of the bean sponsorship? Kris said that was a tricky question from a tricky individual. It is a \$10,000 sponsorship. That is what it has been. The bean payout is \$1500. It goes 5, 4, 3, 2 and 1. That is \$500 for first place. With that it is some cash and some product, but a Gold Sponsor starts at \$10,000 and goes up from there. Fiesta is coming in at that \$10,000 level and they are giving \$1500 in underwriting for the Anything but Chili Contest. There will be more to that later. So, there are our Silver and Gold sponsors. Big Bend Tourism Council is coming back. We have done a lot for the community center and a lot to support the tourism council down there in the Big Bend area. This is the second year that they are coming back. They want to repay us for what we have done to help get them on the map and really helps getting them going.

Motion was made by Ron Barnes of Cowtown to accept the sponsorship report, seconded by Patti Jones of Rose City Pod. **Motion passed.**

Friends of CASI

Cindy Noe presented the FOC report.

Friends of CASI is a major support group for the CASI TICC event and their contributions underwrite the cost of the TICC awards. This group of sponsors underwrites the cast metal TICC pepper trophies, the TICC winner jackets, and the TICC winner chairs. Any proceeds over the cost of the awards will be used towards one Friends of CASI Scholarship, and then any remainder may be applied to cover other TICC expenses.

The benefits are:

- FOC sponsor polo shirt
- Complimentary concessions at TICC
- FOC Reception at TICC
- Recognition on national CASI poster
- Recognition on FOC page in the Terlingua Trails
- Photo opportunity with the TICC first place winner and/or trophy
- Recognition at GP meeting and all sponsor functions
- Annual window decal to show pride of membership
- Monthly electronic or paper copy of the Terlingua Trails
- Optional: Recognition Plaque

The Friends of CASI donations for 2018 were \$28,982 which was \$4,468 less than the \$31,950 collected in 2017. In Kind donations were given to Bloody Revolution, CED Dallas, High Sierra Bar & Grill, Fast Signs, Clayton & Patti Jones and Wendell Rankin.

The FOC program funded the TICC prizes for 2018 and funded \$4,000 for the Terlingua School Scholarship.

July 2019 was FOC month for the 2019-2020 year. As of 9-6-19 the program had 50 paid and pledged contributors totaling \$28,800.

There was a total of five declinations, and we had six new supporters that joined in 2019. In Kind donations will be given to Bloody Revolution, CED Dallas, High Sierra Bar & Grill, Clayton & Patti Jones, Wendell Rankin, Mike Watkins and Chisos Mining Company.

Word of mouth is the best way to promote the FOC program. We encourage every board member to discuss the FOC program with anyone they know. If you have someone you would like for Cindy or Nancy to talk to, please let them know. The information to become a Friends of CASI member is also on the casichili.net site.

Just two days ago Susie Weber contacted me, and she and Don are supporters of Friends of CASI. They did not make the poster, but they will be in the Trails and we are proud to have them included in the FOC.

Pam Clark remarked there was concern with the complimentary concessions. Cindy Noe said that a lot of the FOC did not take advantage of the concessions but that it was not costing us a lot to offer that.

Motion was made by Dusty Hudspeth of East of Dallas Pod to accept the FOC report, seconded by Craig Schlicke of Highland Lakes Pod. **Motion passed.**

Ranch Report

Don Hoy gave the Ranch report.

The 53rd TICC is fast approaching! There has been a lot of rain with wind and hail at the Ranch so far this year. So far, the Ranch has been spared the worst of the weather. The damage has been minimal with broken security lights and bulbs, sunscreens damaged, paint beat off and bent window unit fins. These things will be repaired and replaced if needed. An ice merchandiser has been purchased to replace a freezer that has quit working at the Main Bar. Work will be done to help solve the flooding in the main concession area along with the replacement of the rusted-out sections of the wall. A railing will be added at the main bar area to prevent falling and a railing will be added at the 320 area as well.

Look for an online auction for two 50 amp and two 30-amp electrical hookups at the Ranch.

Bids for ice, trash pickup and port-a-pottys are in the works. Be sure to watch for information in the Trails for where to get your port-a-potty for your camp and clean out charges.

That being said, I have one more year on my term as Director and this will be my last year. I will not be running again so if anyone wants to take over, we will show you what to do.

I would like to thank all the CASI members for your continued help and support during the past year. Please contact me if you have any concerns, suggestions or questions. Safe travels to Terlingua for the 53rd TICC!

Motion to approve the Ranch Report was made by Happy Burton of Aces Pod, seconded by Mike Mayorga of Pasadena Pod. **Motion passed.**

Krazy Flats Report

Don Hoy presented the Krazy Flats report.

Krazy Flats once again is the place you wanna be! The goat roping will be back so all of you practice roping those goats! Wally's Pole will also be returning to the Flats. The ABC contest will have two divisions this year, one being sweet and the other savory. Be sure to watch for some exciting news for this event which will be held on Wednesday! Don't forget the ATV parade which will be held on Tuesday evening this year and will end up at Krazy Flats.

Open house is Thursday and starting out mid-morning will be Bloody Mary's compliments of the Buzzard Bar. Appetizers will also be served, please come join us! Happy Hour on Thursday afternoon will have beer specials and Mrs. Renfros delicious salsa and chips!

The Blue Kountry Band has disbanded so we are looking for another band. We will let you know when we get someone for that.

The Store will be selling their Krazy Flats T-shirts, caps, koozies and a few other special items which include a new Krazy Flats flag. Get yours before TICC for \$20, they will be \$25 in Terlingua.

I want to say that my wife...without her it just would not be Krazy Flats. That being said, this next year will be her last year. At the end of this next year she will have been there for 18 years.

If you want to join the fun of working at the Saloon or Store you are always welcome. Come on over and meet your friends, have a cold one and purchase an item to take home!

Motion to approve the Krazy Flats Report was made by Ron Barnes of Cowtown Pod, seconded by Earl Gorhum of Indiana Pepper Pod. **Motion passed.**

Alcaldessa Report

Dusty Hudspeth gave the Alcaldessa report.

First, I would like to thank the Old 320 members for electing me to represent the membership as Alcaldessa. And I would like to thank Bob Steinle and all past Alcades for their service in this role. It is not as easy as one might think!

Chili Sales at TICC 2018 were again a great success! With the proceeds from sales this year, Bob Steinle purchased a wireless microphone for use in the judging area. Remaining funds are being held for the purchase of items needed for TICC 2019 that include marking paint, flags, a roaster, bowls and condiments for chili sales, etc. We hope to bring more attention to chili sales in the arena this year with the donation of a new canopy by Dave and Nancy Hewlett and a new Chili Sales banner donated by Keith Karaff and Michael Mayorga. We will also be moving the Chili Sales closer to the judging area.

The first weekend in December, I met with Bob Steinle to pick up the OLD 320 info from him and past Alcades. I was given a whole tote of information including certificates, old correspondence, and several flash drives of information. As I started reviewing the information that I received, it became very clear to me that each Alcalde had their own way of record keeping with very little uniformity. I have been working on compiling a comprehensive list of all Old 320 members from lists provided to me from 1999 through 2018. Each Alcalde in the past has had their own way of numbering new members and issuing new certificates and I can't say that the system has been consistent. I have heard from several members that they have never received a certificate. I am still working to resolve this issue. If you know of a member that has not received a certificate please ask them to email me CASIAlcald@casichili.net.

At this time, I would like to welcome new members that were awarded sites either at or after TICC 2018.

Roland and Melissa Pate	October 2018
Annette Daly	January 2019
Randy and Cindy Pittman	October 2018
Kris Hudspeth	October 2018
Kasey Hudspeth Watters	October 2018
Diane Lewis	October 2018

I was hoping to have a new list of current Old 320 members by site and an updated waiting list posted on the CASI website by now but reconciling lists has been more time consuming than I counted on and has resulted in a great deal of research of old files and notes. Watch for updates coming soon. We are still in need of sites for those on the waiting list. If you know of someone willing to surrender a site, please contact me so I can reach out to them.

Below are the volunteer opportunities for the Old 320 during TICC 2019.

Please register on Sign-up Genius or send me an email if you can volunteer during any of these times.

OLD 320 SITE MARKING: 8:30 AM, WEDNESDAY, OCTOBER 30, 2019

REGISTRATION

Old 320 Registration (2) 10/31/2019 (Thurs. morn 10 am – 1 pm)

11/01/2019 (Fri. 11 am – 1:30 pm)

11/01/2019 (Fri. 1:30 pm – 4:00 pm)

CHILI SALES: 12:30 pm – 3:00 pm Saturday, November 2, 2019 in the Old 320 Arena

I look forward to continuing to work as Alcadessa until TICC 2020! Wishing each of you safe travels home and down the Chili Trail.

Motion to approve the Alcadessa Report was made by Mike Mayorga of Pasadena Pod, seconded by Patti Jones of Rose City Pod. **Motion passed.**

Governance Report

Don Hoy presented the Governance report.

I would like to thank Mary Ellen Gillen, Renee Moore and Kyle Adams for serving on this committee with me this year. The Governance Committee has had a relatively quiet year up until the end of July. We had a request from the Board to look at an issue concerning Pod officers promoting a chili cookoff of another organization and also establishing a chili group in that organization. To me this was very hard to investigate.

There were two officers of a pod that started out promoting a cookoff of another organization. In doing research on it we found that the, the officers, had established a group in the other organization. So, under Article XIII of our bylaws it says that a Director, a great pepper, pod officer, a regional or area referee cannot therefore it was decided that they were in violation of our bylaws. The Board elected to suspend them from being officers for this year and a two-year suspension of not being able to run for office.

That may sound harsh, by the same token we have our bylaws and we do not take them lightly.

When asked if there were any questions, Jimmy Rodgers of Golden Triangle Pod said, "Under our bylaws, could the Board state where it says a Great Pepper is an officer cause if you read in the officers section of the bylaws a Great Pepper is not brought in."

Don Hoy states that under the bylaws Article XIII, section 6, it states "Any Director, Great Pepper, Pod officer, regional or area referee not conforming to Article XIII can be removed from office by the Board of Directors."

Jimmy says "Correct but what I am saying is, in the previous Articles where it is talking about officers we are not listed. We are listed under affiliated pods which we are...I understand the problem that we are in here. I think the penalty was a little stiff. I mean we are trying to gain cooks; we may have lost an entire pod."

Don states that the pod was not chastised, the officers were.

Jimmy asks “Are we not doing the same thing as these people when we do the Pendery’s cookoff? We are advertising...

Kris Hudspeth said “We are not advertising. When there is a joint event like that like the Pendery’s cookoff. We are sanctioning and promoting the CASI cookoff. We cannot tell a promoter you cannot run an ICS or Tolbert cookoff at the same time you are running the CASI cookoff. If you go in and look under the cookoff and I will use Pendery because that is what you used. All we have in the Trails is the CASI side, it says nothing about the Tolbert or ICS event. It is a separate entity being brought at the same time and same location. We are not promoting or sanctioning all three events. We are sanctioning the CASI cookoff. It is the same as a BBQ cookoff being held at the same time. I know that you guys have held one in Denton for many years that was a BBQ and a CASI cookoff at the same time. You could make the same argument, but we are sanctioning chili and it is being held in conjunction of each other to increase the participation and the local draw. CASI is responsible for the CASI side and CASI side only.

Jimmy replied “That it was concerning to him. There are no rules that states in the bylaws that you could be punished if you want to use that up to suspension. I believe it could have been handled a little better. That is all I am saying. There is a lot of gray area. And I am sorry, and I do not even know the people involved in it, but I think we need to look at all the possibilities and I know that you did look at all the possibilities. Thank you.”

Mike Mayorga of Pasadena Pod made a motion to accept the Governance report, seconded by Nancy Draper of the Houston Pod. **Motion passed.**

Membership Report

Kit Rudd presented the following report:

As you know I am not running for reelection and I just wanted to say first of all thank you for entrusting me with the responsibilities of serving on this Board of Directors. I would love to have to lead on in this organization in this capacity, but sometimes there are life and other responsibilities outside this room . So, I do not believe that would be in the best interest of myself and my wife, Sharon and my family. So, I take a step off this stage here and go back to the rest of all of you. It has been an education and experience, but it has been good. There is a saying that there are two things that you really don’t like to see being made..that is sausage and the law. It is kind of funny when you are charged with making the sausage, you get a lot better appreciation of how hard that task is. This is a hard job what we do here, and I am not trying to pat myself on the back, I am just talking about these folks here. They do a hard job and they have my undying appreciation and support. And I task each one of you to remember that we all have different things about how this organization should be run. That is good we should not all be like a bunch of sheep going in the same direction. We need to express those feelings and stand up and say that we agree or disagree. Do that. But I think we all have this organization best interest in mind so that is how I am going to operate, and I just ask that you do the same. Thanks for that.

2019 GPM

	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Annual	711	645	523	528
Corporate	20	10	11	9

Life	549	633	633	520
Total	1280	1288	1167	1057

Note: 2017 and 2018 lifetime member totals include deceased members. January 2019 lifetime total was 521.

Membership Notes

Annual

- Membership numbers stabilized over the past year
- New memberships offset losses due to non-renewal and deceased
- Demographics and the trend line working against us, so keep recruiting

Corporate

- Gains and losses resulted in a slight decline
- Ideas on how to recruit.

Lifetime

- Query error
- 2017 and 2018 lifetime membership numbers include deceased members
- Discovered the error in spring 2019
- Very difficult to design a query to get the exact number of living lifetime members
 - For 2017 and 2018, but estimated loss from deceased of 10 per year
- Gained four new lifetime members since last meeting
- Increased lifetime membership growth is a challenge (18 years to break even)

Bottom line, the sky isn't falling BUT LONG-TERM TRENDS ARE WORKING AGAINST US. Maintaining existing members, recruiting new members and finding new venues are essential.

Jim Ezell asked why there had been a discrepancy in the Corporate numbers. Dave Hewlett of IT Committee reported that the corporate had not been maintained correctly in the data base and membership never coordinated with the Trails to get the right graphic in there. Jennifer Sherfield will take care of getting that corrected. Dave said he did not believe that number actually reflects the number of corporate members that have paid. He believes that number should be three.

Motion to accept the membership report was made by Ron Barnes of Cowtown Pod, seconded by Sherrie Davis of Alamo Pod. **Motion passed.**

Cookin' for CASI Report

Mike Whitten presented the following report:

Date	Location	Event #	Amt Raised
10/30/2018	Terlingua, Tx	2787	2635.00
01/26/2019	Garland, Tx	2887	799.00
02/01/2019	Hobbs, NM	2893	840.00
03/23/2019	Homosassa, Fl	2917	263.00
05/19/2019	Odessa, Tx	3028	311.00
07/27/2019	Durant, Ok	2780	510.00
08/03/2019	Wichita Falls, Tx	3103	580.00
09/06/2019	Arlington, Tx	3154	809.00
Total			\$6747.00

Mike said he would like to thank Keith Longabaugh. This program was his baby and he is still very active in it.

Mike said everywhere he goes he hears “Wish you had more cookoffs. I need points.” I want to remind you that with the Cookin’ for CASI cookoffs they do not count against your state cookoffs held. This is an excellent way to have another cookoff. It raised money for CASI.

Motion was made to accept the Cookin’ for CASI report by Dusty Hudspeth of East of Dallas Pod, seconded by Earl Gorhum of Indiana Pepper Pod. **Motion passed.**

Tallymaster Report

Brian Spencer gave the following report:

It has been a year since I got elected and over the last year it has been fun. I have a lot of respect for all these ladies and gentlemen up here on this panel. I have a lot of respect for every single one of you and the people you have elected on your pods and who you have selected as your regional referees and your area referees. As Tallymaster this last year, I can tell you by just looking at addresses and names I can say that person is almost there, not quite. I have learned a lot of different names. Some people go by Robert, Bob, William, Bill, Rebecca and Becky’s. And in the membership record we have duplicate memberships and I have actually tallied the points to the wrong person, and I can tell you I have made some errors and mistakes. With those failures those are all the greatest teachers. Everybody in this room has taught me a tremendous amount when it comes to this job. I can tell you coming up next year when my term is up, standing here before you I will be running again. I want to thank Randy for teaching me this job and Melissa. We spend countless hours with Dave video conferencing as well as going over the computer program and learning this job. It is all about working with great peppers, regional referees or area referees. That is the people I work with the most. It is building on those relationships, getting to know you guys and you getting to know me. It does help each other out. I am just a phone call or email away. I cannot tell you how many times I have gotten an instant message on facebook at 10:30 a night

when someone is trying to put in their results, and they have a question. There is one other person I need to thank and that is my wife, my bride. Without her, she is my greatest support and my greatest rock. And I think that everyone in this room with a significant other realizes that. She has had to deal with me a lot. How many people in this room liked the Q Card? I want to thank the Board, Mary Ellen and Mike and anyone else for allowing those mailings to go out. I get a lot of junk mail and when you thumb thru the mail and you get to that little card...it is pretty neat. Put it on the refrigerator with a magnet.

SEPTEMBER 7, 2019

2019 TallyMaster Highlights and Initiatives:

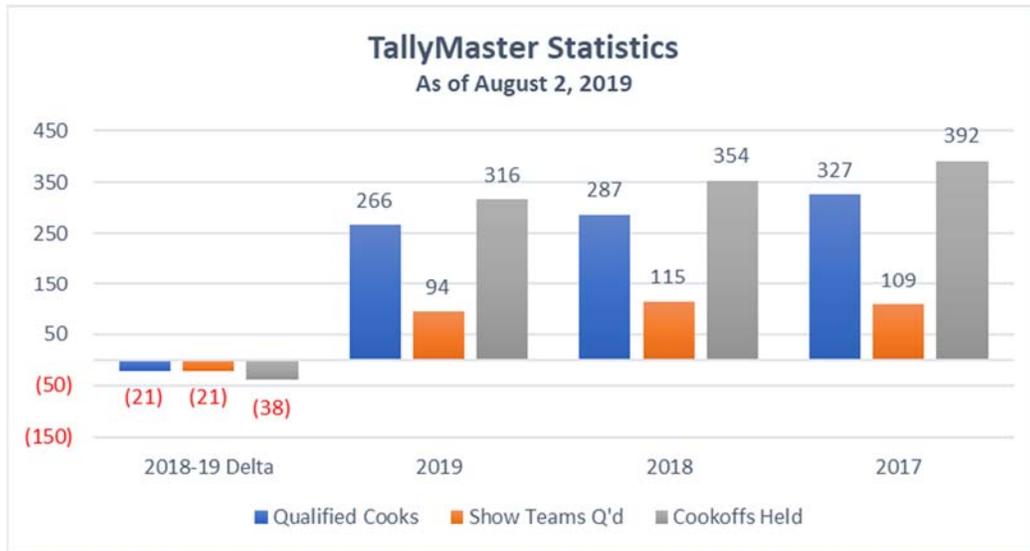
- Develop and strengthen positive relationships with Great Peppers, Regional, and Area Referees.
 - Learnings over the past year will aid in better interaction with Great Peppers, Regional, and Area Referees at the 2nd Annual Referees Meeting at TICC on the issues and opportunity areas.
- Reinstatement of qualifying cards.
- The Official Results Sheet was updated in April to remove all the “check boxes” next to the winner names.
- Identified areas where how-to visional aids (screencast) may be beneficial to Regional and Area Referees. Like “YouTube” videos.
 - Instructional video on how-to enter online results.
 - Instructional video on how-to be a table monitor.
 - Plus, some others and suggestions are welcomed.

Summary of TallyMaster Cookoff Statistics

Delinquent cookoffs: None to report

**TallyMaster's Report
As of August 2, 2019**

	2018-19 Delta	2019	2018	2017
Qualified Cooks	(21)	266	287	327
Show Teams Q'd	(21)	94	115	109
Cookoffs Held	(38)	316	354	392
Chili's Judged	(449)	9,372	9,821	10,782
Money Raised	(\$3,160)	\$820,338	\$823,498	\$1,148,246



Brandy Reid of Black Gold Pod said they were discussing how at cookoffs you need to ask new cooks to join CASI. She was wondering if there was a way the tally team could communicate with membership when they put in a new cook to send a message to the Great Pepper to send them a message to invite them to join CASI. Brian thinks something could be worked out. Keith Karaff said that two years ago we actually had post cards. I have a post card. It was from the ED saying that I understand you were at a cookoff, but I see that you are not a member of CASI. We would like to have you. He said he will send them out again for us to use. You just address it, stamp it and send it out.

Ron Barnes of Cowtown Pod made a motion to accept the Tallymaster report, seconded by Mayo Blair of the Mid Atlantic Pod. **Motion passed.**

Keith said, before he leaves back in the summer board meeting, in June Brian informed us that he would not be able to attend the GPM. He is in a black out, shut down, refinery mode until the end of September. We spend the last several weeks figuring out how to do a WebEx seminar so that Brian could be where he was and on this little screen. Yesterday morning I got a phone call from Brian that says I booked a flight for 1:30, I will be there by 5. He was here at 5 yesterday afternoon to be with us today.

Keith Karaff said that just for a little bit here, we are going to hold off on presentation reports. The nominating committee is going to pass out ballots for the Directors and the Great Pepper of the Year ballots. And also, the Texas GPs will get the ballots for Texas Men's State Championship. They are asking that we go ahead and vote then they will come back by and pick all those up. Once all the voting is all done, they will go off and count and we will continue with the reports until noon. Texas GPs, I believe Pat has envelopes that have your pod names and there is a ballot inside. After you vote do not put your ballot back in the envelope. Throw your envelope away and just hand her the ballot. Miss Krenek, it is all yours.

Pat Krenek said "The green ballot is for the candidate. You select two for three-year term. Since there are just four running the two with the highest votes get the three-year terms. The white is for the Great Pepper of the Year, just vote for the one you choose. If you are a Texas Pod there is an envelope for the Texas Men's State, and you check the location you want to vote for. Again, do not put it back in the

envelope. We will pick it up with the ballots. Any questions?" Directors vote for the two you want to have the three-year term. Got it?

Events Committee Report

Cindy Noe gave the following report:

The Events Committee made recommendations for the following events which were approved by the board via email vote.

The U.S. National held in Hobbs NM in March of 2019.

The Maine State Championship held in Calais, MN in August of 2019.

The Mid Atlantic Regional held in Chambersburg, PA in August of 2019.

The West TX Regional held in Terlingua, TX in January of 2019.

The Southeast Regional CCO held in Orlando, FL in February of 2019.

The U.S. National to be held in Glen Rose, TX in February of 2020.

The DFW Regional was approved 9-6-19 which will be held in Dallas on April 4th, 2020.

The Southeast Regional CCO includes FL, AL, GA and TN. At this time, with the folding of GA and TN pods, it only contains FK and AL. The Pride of Dixie Pod has agreed to let Florida hold the CCO for two years at a time, with 2019 as the second year in a row and Alabama will hold it every third year beginning in 2020. This agreement will change if there is formation of any pods in GA or TN.

This regional met their five-year requirement at the end of 2018 and is now being brought to the Great Pepper's for a vote to become a permanent regional in 2019.

Ron Barnes of Cowtown made a motion to approve the Southeast Regional CCO as a permanent cookoff, seconded by Patti Jones of Rose City Pod. **Motion passed.**

Preston Nickle of Arkansas Social Society said, "According to this you are saying that there is not a pod in Tennessee?" Kris Hudspeth said correct. Preston replied that that was incorrect. POR Pod is borderline pod in Tennessee. They have an officer from Tennessee in their pod. Kris Hudspeth said they would make that adjustment. Richard Knight stated that if it served him right the POR Pod was kept in the Mid-South Region not the Southeast. Preston said I do not think so. Richard said to go back in the prior meeting minutes you will find that the POR Pod was kept in the South region.

Earl Gorhum of the Indiana Pepper Pod made a motion to accept the Events Committee report, seconded by Patti Jones of the Rose City Pod. **Motion passed.**

Upcomings Report

Nancy Hewlett presented this report:

There have been 424 cookoffs input doing the period from October 1, 2018 thru September 30, 2019. Twenty-two of these cookoffs were cancelled but 11 of those established new dates during the chili year. That leaves us with 413 cookoffs to be held during this chili year. That is only 25 less than last year.

The reason given for cancellations are as follows:

- 7 gave no reason
- 2 weather
- 3 not enough cooks
- 3 problem with venue
- 1 lack of interest
- 2 duplicates
- 2 not enough people to work it
- 1 no chili competition
- 1 not enough signed up ahead of time

If after inputting your cookoff, you find a change needs to be made, you will need to contact me to make that change. Please do not attempt to do it yourself.

I want to thank everyone for doing a great job of inputting the cookoffs.

A motion was made by Ricky Powell of Piney Woods Pod to accept the Upcomings report, seconded by Jennifer Sherfield of the Southeastern New Mexico Chili Society Pod. **Motion passed.**

Scholarship Report

Brandy Reid presented the following report:

Program Administrator: Brandy Reid

Committee Members:

Tammy Wooster (2018 – 2021)	Michael Watkins (2016 – 2019)
Cheryl Pierson (2016 – 2019)	Patti Meyers-Jones (2016 – 2019)
Sue Ann Brooks (2017 – 2020)	Darrell Baxter (2017 – 2020)
Krystal Jones (2018 – 2021)	Kevin Stovall (2018 – 2021)

Brandy reported that she had three people coming off, so she was looking for three people to serve. I am really looking for some people outside Texas so that it is not all in Texas.

Report of Donations

September 2018 – July 2019

1,600 Port-A-Potty

8,214 Memorials and Donations

5,800 Friday TICC Entry Monies

540 Cooking for Kids

\$16,154 Total

Selection Process

This year I received 50 academic applications and 0 trade applications. We awarded 3 academic scholarships.

Receiving Academic Scholarships

Amber Lindsey, Houston, Tx

Kelly Thomas, Goliad, Tx

Jasleen Goraya, Rowlett, Tx

Brandy Reid

Earl Gorhum asked how many recipients we currently had on our rolls. Brandy reported that we sent out 17 checks. Meg replied that 24 or 25 checks were sent out. That including the Penderys because Nancy is still taking care of the Pendery Scholarship.

Mike Mayorga of Pasadena Pod made a motion to accept the Scholarship report, seconded by Craig Schlicke of Highland Lakes Pod. **Motion passed.**

In addition to the Scholarship report, we are needing to raise some much-needed funds for the program. There will be a fund raiser on Thursday and Friday morning. We realized that all these years we had never had a special shirt to raise money. Some generous individuals raised money and we are proud to say that we will be selling special shirts for the National Scholarship Day this year. The shirts will be \$20 and 100% of the proceeds will go to the benefit the Scholarship Fund. I would like to thank the following people for their generosity: Cindy Noe, Don and Diana Hoy, Mary Ellen Gillen, DAM Pod, Big Frog of Tomball, Michael Mayorga, the Little LiteHouse in Spring Texas and Keith Karaff. The shirts will go on sale Thursday morning and we would like everyone to wear them on Friday at announcements to show their support. And this is the design that we came up with for the shirt this year. This kind of surprised me when I found out. We are also having our raffle items. Jessie and Jeanette donated a wagon to fill with alcohol. I will be accepting donations for that. We also have a Lifetime Membership and a Bar Band. Keith Karaff has a couple of coffee baskets. Cindy Noe donated two more wagons. And Craig Schlicke has given some alcohol to start the wagons. Preston Nickle has donated four squirrel cages for us to use so we do not have to save snack boxes.

I would like to take a minute to thank you all for your kind words for the passing of my mom last week. I appreciate it.

CASI Store Report

Keith Karaff gave the following report:

The CASI online store this year took a hiatus. With a new merchandising director coming on board, the online store is going to go through a re-evaluation in the new year. We will be looking at our current situation and supplier and assessing alternatives.

For the TICC store, we were looking at the logistics and the amount of product that we were going to need, shipping, storage etc. Getting product to the Ranch is a bit daunting. So, Keith Karaff has been lead in purchasing product for the store this year. With the help of some members and directors, we think we have an interesting selection of merchandise this year. We hope that you like it.

With some help from some Directors we made some interesting selections for the store this year. My house looks like back room of Walmart. There are a bunch of shirts and things at the printers right now. They will be done in a week or so. At the end of September, we are taking a trip to the Ranch to drop off things because they will not fit in my motorhome along with me and Michael, the dog and the golf cart.

We held a t-shirt contest this year for the poster but for design. We wanted to transfer the artwork to a t-shirt. Susan Armand came up with that idea several years ago and we wanted to keep up with that tradition. This is the winning design this year. It will be available on raglan shirts, baseball jerseys with $\frac{3}{4}$ sleeves. One is white with red sleeves and one is white with black sleeves. This artwork was done by Tom Edmundson. I know the name is familiar to you because he is the brother of the Carnies. So, this is the t-shirt artwork this year that will be on sale at the store. We also did commemorative koozie and just a few little things for the store. Something for the fur babies. Down in the bottom is a unisex pink (many pink) polo and the logo is embroidered all in black. There are some humor shirts and we brought in a zippered long neck koozie with the logo on it.

This afternoon, I know a bunch of you saw this picture on Facebook about a month or so ago. It is a belt buckle. It is a test for us just to see if there is any interest in it. When we were pricing out things for TICC store most everything is \$25 and below. There were two items that were not. One was the pink polo; I believe it was at \$30. The belt buckle since it is a test and there are not inexpensive, we only did a test run of a dozen and they are \$35 apiece. Now I have the dozen here and after the meeting this afternoon after the meeting when we break. If you would like one of these the first twelve with cash or check. Michael will be set up in the lobby and he has the dozen. Once the dozen is gone, we are going to do pre-pay presales on the buckles again. The break on the buckles is \$12 to get the good pricing so we are going to start taking orders today and we are going to put it out on the websites and open it up that way and set a deadline of early to mid-October. Their turn around is 5 days from placing order to receiving. If you are going to Terlingua, let us know and you can pick up out there. If not, we will work out arrangements to get them to you.

The two logos on the nice decals that we use were out, so we reordered. One is for the outside and one is for the inside and is a mirror image. So, if you do not want to put outside on your doors and windows you can get the other one and put it on inside and it reads correctly. They are \$5 apiece and Michael will also have those in the lobby this afternoon.

There are a few more little shirts button things this year with funny sayings and stuff. We are still working and working with Renee now. If you want to break a shopping habit sit online for a month and look at every website in town trying to find things. You will never want to shop again...trust me. He said he had done very well shopping within the budget that we have still have a few more ideas. We had some when I was waiting for Renee. When she gets in, we still have some more time to get some more merchandise for the store.

A motion to accept the Store report was made by Ron Barnes of Cowtown Pod, seconded by Diane Stimson of Proud of Texas Pod. **Motion passed.**

Kris Hudspeth said he apologized that he forgot to do this in the morning portion, but he would like to take a minute to take a moment of silence for all the chili cooks we lost this year.

Kris reported that during lunch we gained a good sponsor. The Purple Haze Jeep Club has agreed to underwrite the cost of the hot wings for the hot wing's competition. The Purple Haze Jeep Club is a jeep enthusiast group that is down in the Big Bend Area. They are the group that helped underwrite the cost of the ramp for getting up to the pavilion.

IT Committee Report

James Burns presented the following report:

Director – James Burns

IT Chairman – Dave Hewlett

Web Master – Richard Knight

First, I would like to thank Richard Knight and Dave Hewlett. The two people who take care of our website. Richard takes care of what you see when you log on and go into the system and search. Dave takes care of what happens behind the scenes. Dave takes care of the inside when you input your data and you pull a report. I could not do this without these guys. They have been doing it way longer that I have with the CASI system.

The first list below contains projects/fixes completed by the IT Team since the 2018 GPM. The second list contains projects/changes that either we are aware of or those that have been brought to our attention by CASI members.

Accomplishments:

- Removed unused Caspio Data Pages

- Added several security features to Office 365 Outlook

- Upgraded our Caspio base plan

- Corrected the issues with the Chili Points by State report

- Corrected the issues with the Show Points by State report

- Responded to and addressed issues submitted through the Help Desk.

Provided training and support on IT issues when requested. Dave did this.

Modified the Casichili.net home page scheme to promote TICC. Richard did this a couple of months ago.

Scheduled Projects:

Clean up worktables, views and unused Data Pages in Caspio

Update the Trails feed data process

Implement the refined results entry process

Implement stronger security features on our Member's Only Page

Work with/train new Director's on our applications

Research adding 2003 – 2015 chili results from CIS data

Provide break/fix support on Weebly and Caspio

Dave did get where we have the results listed for 2013 – 2015. The data is there, but we have to write code to present them on the website. If anybody needs those, we cannot send you a report, but they will be available on the website also. Dave stated it was from 1992 to current.

We will continue to provide break fix support for you also I want to make intuitive navigation. That is my big peeve on the website. It is like going to Walmart and going to bread aisle, I do not expect to see chili there. I want to see bread. So that is what we want to work toward, so it is really intuitive when you select something, and the menu pulls down what you expect to see is on that page.

Richard has provided us with an update on the website activity. See the page views are up 4% from last year. Any visitors that are first time visitors is up 7%.

Ron Barnes of Cowtown Pod made the motion to accept the IT report, seconded by Craig Schlicke of Highland Lakes Pod. **Motion passed.**

Trails Report

Pam Clark, Editor presented the following report:

Howdy ya'll. Thank you for having me. It is my joy and my pleasure to serve as the editor of our paper. I have a lot of information to pass on to you. You may have a lot of questions but if you could please hold to the end.

To begin with two very special people deserve as final cogs in this field...Carol Knight and Mike Watkins. I know Carol is here, but I have not seen Mike. Without these two fabulous volunteers your paper would be filled with bad graphics. So, to tell you a little something about what they do. Carol as assistant editor not only formats the events section, a huge job with a very short deadline, she also tracks down names to match faces, facts to match cookoffs and photos to match names, always on short notice. Not to mention that she is the best proofreader that I have ever met. Carol always finds typos and

inconsistencies that I have missed. Also, Carol thank you for talking me down from the crazy tree after my email was hacked in May.

As Graphic Editor, Mike works his speedy magic with all our notices and advertisements, usually with hours or if not minutes of my asking him. He updates our sponsor ads such as HEB and Tyson every year at TICC. He reworks admissions to correct mistakes or fit any our standard spaces. Mike also contributes a lot of content. He is always faithful to send photos and interesting articles about cookoffs with which he is involved (with headlines and photo captions included – makes my job so easy!)

If you enjoy reading the Trails either in hard copy or full color online, please thank Carol and Mike. It would not be the same without them.

So, after the sugar here comes a little spice.

When I joined CASI in 2006 getting our cookoffs and pod events published in the Trails was a big deal. Knowing that we were contributing to a nationally distributed newsletter, we were always so proud to see our charity publicized. One of the members of my chili team, Whatever Floats Your Boat, kept a scrapbook that we displayed at every cookoff. But we seem to have lost that pride and pleasure as an organization.

My editorial policy is to publish everything that is sent to me and it hurts to see the decline of submissions over the last couple of years. I beg all of ya'll to please, please at your cookoffs appoint somebody to take some pictures, take down some names and send it to me.

Also, other things that ya'll can send are ...I am going to start a little congratulations box. So ya'll send me news when you have a baby or grandbaby, or somebody gets married in your family. And we will put it in there. Don't you like to see your family. We should not have to beg.

I am not going to go into as much detail of the website security concerns since James covered those so well. You should just be careful. You never know to what that address refers.

On to the nuts and bolts of producing the Trails. This will all be created in the November issue of the Trails, so you don't have to take notes.

Starting at the 15th of every month which is the deadline for content submission, we get rolling. Also due on the 15th are the cookoff reports to the tallymaster, membership payments to the Membership Director and new cookoff registrations either online or to the Events Director. The tallymaster compiles a list of qualified cooks, show teams, the cookoff winners and the cookoff statistics. The Membership Director updates the standard database, maintains the list of corporate members and prepares the list of member numbers as well as any of our members who have died. Of course, this is an ongoing process for everyone involved. The 15th of the month is merely a cutoff date for the reporting for the next issue of the Trails. If you renew your membership or report a cookoff after that it will go in the next issue.

Once the Events Director has assured that all the registered upcoming events are entered she notifies me and Carol. Then Carol downloads them, three months of events and formats them with the correct font and spacing and sends them to me. Other regular contributors are the President and the Executive Director who alternative monthly page two columns. Our Senior Referee with his Make No Mistake Column, and the Scholarship Administrator that keeps up with donations to the scholarship funds and updates the

recipients. Occasionally, the treasurer will receive a donation for the Memorial Board or general fund which also comes to me for inclusion to the donation section.

So, after I get all these reports, my job is to fit them into the paper along with the cookoff articles and photos that have been sent to me. This usually takes about 3 to 5 days and is like working on a multi-page jigsaw puzzle. Then I send it out to the team for proofreading and corrections. Once the final draft has been approved by the team, I send to the Kerrville Daily Times for them to print and mail.

The timing of this process can be problematic. Working backwards the Kerrville Post Office process bulk mail only on Fridays so KDT has to have enough time to print, label and bag papers and get to the post office with a check for the postage by Friday morning. Everyone had problems with their August issue. It was printed and bagged on Wednesday, July 24th. But not delivered to the post office until Monday, July 29th. The parcel post went out that day, but the bulk mail sat in the post office until the next Friday, August 2. KDT told me that the only person that could write a check for postage was out sick until Monday. In the past year there has been a complete staff turnover at KDT. Some of the positions I work with there have changed two or three times. New press manager and circulation manager for instance did not know about the Friday thing until I told them. It is just an example of information that does not get passed down when people change jobs. I have no way of knowing that until there is a problem. So, for the time being everyone is on the same page and the business manager has set up backup procedures for Friday ships. So, we should not have that problem again. Please do not think I am blaming KDT for everything. The postmaster general could not explain the US bulk mail system. As briefly as I can state it each process and delivery center have 5 days to process incoming bulk mail. This means the more pdc's between you and the Kerrville Post Office the longer it takes to get your paper. I got my August box, mailed on July 29 and I received on August 5. I did not receive my single copy until August 20. That is just an example because I am a thousand miles away.

Another thing about bulk mail is the USPS, does not forward bulk mail. Let me repeat that. USPS does not forward bulk mail. So, if you move you need to go online and change your address or contact me or Membership Director and get it changed so you can get a Trails.

And here is something you should know about me...I do not do social media. Posting your complaints on spacebook or twitter, whatever, I am not going to see them. I don't do that. If you have problems, get in touch with me directly. My contact information is printed in every issue of the Trails.

In closing, Kit Rudd, I have really enjoyed getting to know you a little better and I appreciate all the great advice you have given me. And Jennifer Sherfield thank you for stepping up like you have this past month. You are a super star; I am excited to be working with you. Please let me know if there is anything, I can do to help you.

Kris Hudspeth said Pam deserves a big round of applause. It is a big job to work this in, it is a jig saw puzzle. Cindy, Keith and I sometimes get roped into the editorial process and from what we look at and see to the final product is like night and day difference. Another thing that Pam did not mention, if you are not a lifemember and you are not getting your Trails you need to go on and check it to make sure your dues are paid. If they are not paid you are not going to get a Trails. We see a lot of people that are saying I did not get my Trails and we go in and pull up their information and it is because their membership is not paid.

Dusty Hudspeth of East of Dallas Pod made a motion to accept the Trails report, seconded by Happy Burton of the Aces Pod. Dave Hewlett thanked Pam for the good explanation about August. Carol wants to remind everyone if you did not get your Trails, do not put on Facebook. It will not help you. Pick up the phone. Call membership. Kris said it does not just go to Trails. If there is something you do not understand or you do not agree with, there are a lot of us sitting up here and our phone numbers are all over the internet, pick up the phone and call one of us. Do not put it off. Don't want to pick on Pam for the Fraudulent slip but this Facebook crap has got to go. When you trash talk the organization, a lot of people say it makes us look bad to the sponsors. Let's be frank. This room is not getting any younger and the younger generation that is all over the social media sites and they start seeing us fighting, like a bad family reunion. They are not going to want to come join us either. Jennifer Sherfield said that for the last month that she has been doing membership and I see all this on Facebook, I go in and make notes and then when I go check it out, 99% of the time it is because dues were not paid and a couple were address changes. So, if you are not getting your Trails, call me and let me see what is going on. **Motion passed.**

Old Business

Jimmy Rodgers stated that last year he brought up a deal with the pod spaces for the Old 320. To give you a little bit of history, the Golden Triangle Pod was established in 1982 and as a charter member of the CASI Ranch per my understanding that when the CASI Ranch was purchased the Old 320 created to sell cooking spots to the pods and individuals to help with the cost of the purchase of the Ranch. As a charter member Golden Triangle Pod purchased a spot in the Old 320. And then was provided a deed dated June 27, 1990, spot number 120. Jumping ahead, Robert Bell the Great Pepper of the Golden Triangle was no longer interested. Delora Goin took over and for reasons I don't know, both of them changed the name to Coming Up Tough. When I became Great Pepper of the CUT Pod in 2012, at this time the pod decided to change the name back to the original, Golden Triangle. It was not until I attended TICC to sign in to cook in the Golden Triangle Old 320 spot I was told that it was no longer available. Attempts to research and find out what happened to our spot, I could not find any answers and at the 2018 Great Peppers Meeting I asked the Board what happened to our spot. I still have not answer. When I reviewed the winter board meeting January 13, 2019 it was reported that the Old 320 records were kept in different ways, there were no policies in place for anything and made the CASI Board now aware of these problems. A few weeks ago, at the Oklahoma State Cookoff in Durant I talked with Dusty Hudspeth and informed me that her investigation of the Old 320 she decided that she had not received any response or answers since the 2018 Great Peppers Meeting. CASI proclaimed 2018 the year of the Pod but exactly what does a pod get for all their hard work establishing and running cookoffs and promoting chili and CASI. Nothing is what I saw. The Old 320 spots began with 8 X 8 spots not large enough for a pod cook site. I believe each pod should have a larger designated spot to cook in or near the Old 320 that would be enough room for qualified pod members to cook together as a pod.

Our proposal is as the Great Pepper of the Golden Triangle Pod and the Golden Triangle Pod being in good standing with CASI it is proposed that the Old 320 and the CASI Board set aside a 10 X 20 spot for each CASI pod that is in good standing to be established south of the Old 320 and to be used for pod cooking sites. It is also further proposed that the cooking spots be numbered and assigned to each CASI Pod in good standing from the oldest established to the newest.

Keith Karaff said that when it comes to the Old 320 the Board does not make decisions for the Old 320. That is the Old 320 members that make those decisions with the Alcade or Alcadessa. Jimmy said but the Board governs the Old 320.

Keith said I think where you are talking about is the North, east, south, west thing is always messing me up. Jimmie says from the stage to the right. Keith – I know where you are talking about because I have talked to Dusty about this. Discussion was held about the exact location. Jimmy stated that there should be plenty of land.

Keith stated – I think that because two years ago they voted, Old 320 members voted, to not allow a pod to purchase however, I think what he is purposing is something that needs to definitely be looked at, worked up and sent to the 320 members this year becauseDusty Hudspeth said based on the discussion, the research that I have done, you and I have talked about it, I talked to Jimmy about it . I think that this needs to go back to the Old 320 member meeting this year in November. I think we need to discuss the option and bring it to the Board. Look at that area, you guys are aware of the area and we can walk it off and discuss it at the meeting and come up with a solution that will make the pods happy, have a place to cook, maybe not designate it Old 320.

Keith – I think that if I understand his proposal, I like his proposal honestly because of the restriction that the Old 320 members put on the not purchasing this still gives pods a way to be pods together and cook as a group. I think that when we get on there this Wednesday with the marking that we look at that site or stretch and see exactly how much room we have..footage that we have and how many we can actually get down that row, work up a proposal on a numbering system or oldest to newest, establishing that system. That way we can do that and take it to the 320 members on Friday. And the 320 meeting with the proposal and the explanation of why and what we are wanting to do.

Jimmy says technically the Golden Triangle Pod is still an Old 320 member because I have the deed. On the other hand, it was taken away from us so who governs all this.

Keith said it was always his understanding that it falls under the Old 320 Members and the Alcalde.

Dusty said and this was all done prior me being elected and I do not know when or why the Golden Triangle was removed. I have offered Jimmy at this point an available site that he can have right away that I have held for this discussion for them to come back in, attend the membership meeting and help drop this.

Jimmy stated that his deal was an 8 X 8 spot can barely get two people in it. Right? Myself, if pod members qualify and it is their first time there it is difficult to navigate. That is why I said a 10 X 20 so 4 or 6 people can cook together, and they can learn the ropes the first time.

Keith said he liked this idea because as we discussed that was where show flipped around in the whole thing. But now that part of the 320 is not being used. I think by utilizing that in this manner it puts everything together ...like you said if several pod members just want to group together and cook together out on the 320. I think that by doing it this way using an alternate numbering system that it will pacify the original Old 320 members from not changing their original numbering system. That it is an alternate like we do the show sites, S1, S2 etc. system. If you would let us get out to the Ranch, let us measure and get the square footage, see exactly what we can get this broken down into.

Kris Hudspeth said we have 53 pods try to do the math and to make sure we have enough room to accommodate the pods in that area. I am not saying a 10 X 20 site is not possible but maybe, 10 X 15 is a little more realistic. Make sure that when we get out there, we have the room to be available to put enough.

Jimmy said the only reason he used 10 X 20 was you have got 2 and 2. Back in the days when this was all drawn up an 8 X 8 canopy was normal.

Keith – I think what we could also do, Dusty, is we can go thru the Old 320 list and look at pods that already own sites in the Old 320 and see if they want to stay there or turn their site back in and get one of the bigger spots. We can check with them and see if they are interested in participating in this which would also help us with our numbers down there. So, when we are out there marking the Old 320 on Wednesday, we have the tape out. I am in that I have been thinking mode. When we are out there marking let us measure out the sites and see what we have, then contact the pods. Let's get a good proposal together that benefits everybody and that way then Friday we can take it to the Old 320 at that meeting and we can discuss this proposal. I like this idea that it puts pods cooking together at that time at TICC and it gets people in the arena and not at their campsites. Thank you, Jimmy.

Happy Burton from Aces Pod asked if we were selling these sites to the pods? Keith said no because we cannot because 320 made the rule that they could no longer sell sites to pods.

Richard Knight of Yavapai Pod stated that just looking at the numbers though, the reason I agree that we need to go out and walk it off. Do 10 X20 X 55 pods that is equal to 165 8 X 8 spots. One hundred and sixty-five is 50% of the current space we are using out in the Old 320. So, I think we have to walk thru it, I agree with you. Keith said that is why we need to talk with the pods that have sites and see if they are interested in participating. If they are not, then we can start popping pods off that list. So, Jimmy, I do like this a lot.

New Business

Bruce Brandel said that in the past pods have donated to the port a potty and the SOT Pod would like to donate \$100 and we challenge any other pods to do that as well. Keith said thank the SOT Pod for that, but can we delay any other responses or challenges until a little bit later.

Cindy Noe said "Volunteers, volunteers where are you? I need you." She reported that we did set up the sign-up genius this year. There are lots of opportunities for you guys to sign up. I have about 20 people that have already found the site and signed up. It is on front page of the CMS now. Go in there and sign up. By using the Sign-Up Genius, it helps the Directors know who we are going to have before we get there, who is on our volunteer list and we can say hey we have some slots to fill. This helps us to know how many we need to recruit when we get there. It also gets you an opportunity when you sign up this way to get a t-shirt, staff t-shirt. I am using the Ladies party because they need help decorating. Also Thursday Memorial service they need help setting up for that and blowing up balloons. So, look for those sign ups as well. It is a lot of fun volunteering out there. Just spend a couple of hours, meet some new people, catch up with some people. We haven't seen some people in a while from other areas of the state and country. We would appreciate your help. Do you know how to use Sign Up Genius? It is real easy. You just click on what you want to sign up for and if you give me your email address I will response. Otherwise I will not know how to respond. I will know your name but not going to look up to

thank you. If you send me your shirt sizes, I will make sure you get the that shirt size. I know some of you just volunteer just because you want to not necessarily to just get the shirt. If you don't know how to use it contact me, call me, email me or tell me what you want to sign up for and I will sign you up for it.

One other thing we put in your packet; we are doing the Toy Drive again this year. They do not need food products this year. Just toys and wrapping paper will be greatly appreciated. I will collect those every day. Cindy said no sugar, no flour or food products will be accepted this year and I won't know what to do with it. And I don't want to take it home. And you don't want to take it back so just toys and wrapping paper if you would. The article will be in the October Trails and it will be full of information so I will make sure that no sugar, flour will be in there as well. Toys will be accepted in the judging area and Tom will come and collect them every day. Thank you.

Keith said in your folders you received a Birds Eye View Map. This map front and back is the Big Bend area. We were approached in November last year, right after TICC, about this company or this ad or this item. We purchased an ad and you can see it down at the bottom. It's a map of everything in that area. It is front and back. These maps are distributed. The Birds Eye View Map Company is scattered all over Texas. They pick hot area spots for things to do. This map like I said is the Big Bend area and it covers quite a lot. Then there is also one they have that is like specifically for the Fredericksburg area that covers the antique markets. They have one that is strictly wide trail from Johnson City up into Fredericksburg. The woman who owns this is named Sarah. She is a fireball that knows everybody. It is amazing. I met her to pick the maps up in Bryan one Saturday morning at a Harley dealership because I knew how to get there. While we were talking to her, we got a case of 450, you have some of them, some are out there, and we are also going to get another case or two of 450 that we will hand out at the gate coming into Terlingua. She is also going to give us a case to pick in goody bags for Comfort, Fredericksburg, the Wine Trail all those. For our Scholarship Drawings she has donated a basket to us that was given to her and it is a \$400 value of Rebecca Creek Whiskey. So that is on its way. And from our little point of view up here to help us she also forwarded us a couple of nice business contact lists of names, places, where they are, what they do, a little bit of everything. We are on the front and the back of this map. One shows the Ranch, see the front gate with the chili pepper on it. Our ad is back here in the corner. Then if you flip over and on the very top, major desert events, we are right there as number 1. The woman is energy times 50. She was great to meet with. The people she knows is insane and she threw out a name that kind of took me back. We were talking about cookoffs in Terlingua and she threw out the name Allegheny Jane. I said you know Allegheny and she said yes, she is actually thinking about coming out to Terlingua this year. I said Really. She says hold on a minute and pulls out her phone and speed dials Allegheny Jane. I thought you know what this lady is great. She has been very generous with us and very giving. This is just a little something I wanted to show ya'll about it. Kris alluded to it earlier when Bolners Fiesta came on. I am happy, happy to say that after two years I call it legitimizing for this third year The Anything But Chili is now Bolners presents Anything But Chili. There are two categories. There will be a sweet category and a savory category. There is prize money. First, second, third and fourth, \$350, \$250, \$150 and \$50 for each category. Fifth place in each category will receive a \$25 bar tab. And because of the anticipated rise in entries there will be changes in how the contest is handled from the way we have done it in the past where you decorated your table space. That will no longer happen because of what we are expecting in the rise of entries. For the judges to walk around and judge. We are hopefully, keep your fingers crossed, we will have sit down table judging for this and

because of the anticipated rise VASA Pod cannot do this alone, so it will be split between two groups. Vasa will handle one category and Pasadena Pod will handle the other. Judging sign up and all that. We are in process of having some of the banners, a couple of big banners like on the front gate at the Ranch with the box of mix with the Pepper that as you bring your entry to turn in your picture will be made there in front of that banner then you will go to the judging. Announcements will be Friday afternoon. Again, the banners will be there, your winner picture will be taken there in front of that banner. As this will continue with the recipe cards as we have done in the past, part of the requirement to entry will be you still have to fill out recipe cards so that we can input them and put on website under the recipe tab on the website. We have with Bill Tate coming out, Bolners will be out this year. So, ABC has become legitimized. That is the only way I know how to put it. I am very thrilled about this. After we get past this, more details will come out about the rules and how this is going to operate. Can you enter both categories? Yes, you can. Does it have to be two separate dishes? Yes, it does. Entry fees will stay the same. I believe they were \$20. Diana? Proceeds go to the Scholarship Fund. It is a win-win all the way around for everybody. I am super excited to see how this works this year. We will still be doing it down in the Flats at the Cy Brown pavilion down there. I am really excited about the change in this contest.

Another thing that we have learned, I have been on the phone recently with Kayse Muratori, the goat girl, the goat roping. She let us know that she has been contacted by a company that wants to do a documentary on goat roping. They are actually going to follow her for a year filming. They are going to start filming at TICC. They will start at the Ranch and the year will end at the Ranch. So, we are really excited to learn that. Kayse has become a good friend to us. I got on the phone with her this week...we just placed an ad last Friday. We all know we have our issues at TICC about vendors, food vendors and things. So, we came up with a plan about food trucks. As of last Friday, in the Alpine paper we put an ad ...Do you own a food truck? I contacted Kayse she went and purchased several copies of this paper because she knows all these people in Alpine and Fort Davis and all that. She is spreading the ad out and around to all the food trucks and things out there in Alpine to see if we can get anybody to come out and advertise that way. As Don mentioned earlier, without Blue Kountry one of the ways we are looking for someone to step in is again I talked to Kayse about bands in that part of town or Alpine area to do some searching for us as well to see if anyone would be interested and please contact us. So, Kayse with Chivo Chasers, she has been a great, great friend to us. At TICC this year please drop by and say hi and thank you. She has become a great friend.

Here we go! This is the information poster for this year. They will be available outside in the foyer. This is the small version of the poster with the basic information of what we do. Please help yourself to those. Please get them out there so everyone can see. And there it is. This is the poster for this year. The artwork is from a gentleman sitting out here, where are you? Calvin, there he is. This is Calvin Ceroll from Snow Pod. This is his design. We like it. It is a little modern and a little edgy. A little different. Mike Watkins, of course he is the poster guru. I cannot thank either one of them enough for this. It's been a good thing. The posters are also going to be available out in lobby when we are done here. So, I hope you like them. I hope you enjoy them. Talk to Calvin, actually the t-shirts last year. Where is she? Jennifer, where is she? The shirt that Jennifer has on from last year was also one of Calvin's designs from the winning contest last year. So, please visit with them and thank them for their creativity. And it is now online!

Kris Hudspeth said he wanted to take a minute real quick before we get into the election results to talk about the HEB chili mix. There was some concern due to an HEB having a closeout sale in the Austin area

that HEB chili mix was going to go away. We have reached out to Bill Tate and he says absolutely not. It is one of the best pre-packaged chili mixes that we have in our stores. They are over the moon in response. The customers are happy with the product. He said that one store probably had a bunch left and trying to move inventory. He said he was very excited, very pleased with the performance of that product and the change from ship to home featured on the HEB website. They have decided to, not because of the chili mix, go a different route because that wasn't. that feature on their website was not performing like they expected. The chili mix is not going anywhere, Bolners just keeps cranking them out, HEB keeps selling them. They keep flying off the shelves. For right now, if you have someone that has an HEB near them and you need chili mixes, reach out to them. We are working on some additional ideas to be able to get it shipped to the house.

The other place that Keith and I found this weekend. It is on eBay and it is on Amazon. So, you need it that bad you can go there and get in an auction for it. It is a little higher than it is in the store but there are additional avenues. Ted Fichtl, High Desert Pod, stated that it would be put in the CASI online store very shortly. Like I said, can't steal my thunder! We are working on a process and as soon as we revamp the store like Keith was talking about this morning. We will have some of the HEB chili mix on the online store so that you can order it directly from us.

Richard Knight of Yavapai Pod stated that if you look at your financials what CASI received last year was about \$7000 off the sale of our chili mix. This year so far, we don't have our winter order in yet, but it is \$9200. So that tells you the increase on the sales. Kris said keep buying it, keep talking about it. It is a huge financial boom for us as an organization.

Mary Ellen Gillen reported that it was mentioned briefly earlier about the four electrical slots we have out at TICC. We were going to just going to sell drawing tickets or eliminate access to them this year. I just made a suggestion to auction them out. We do have a link on the webpage if you are interested in bidding on these four. It runs from the 1st of September to the 15th. As of 12:01 am September 16th, the auction is finished and goes to the highest bidders. Just wanted to make you aware that if you wanted electricity you are welcome to bid on it. As long as you have got a Gmail, yahoo or chilicasi.net email address you can automatically go on. Other than that, put in your request, I will see it and I will approve the request and you can start bidding.

Keith Karaff stated that it has been decided that the 51st Texas Men's State Chili Championship will be in Granite Shoals. You have a lot of work coming up.

Keith announced Directors: With 50 votes and a three-year term, Renee Moore, with 43 votes and a three-year term, Nancy Hewlett, with 30 votes and a two-year term, Jennifer Sherfield and with a two-year term going to Mr. Scotty.

The meeting was recessed for election of new officers at 2:33 p.m.

The meeting was called back to order at 2:49 p.m.

Closing Statements

Renee Moore said just to piggyback on the Sign-Up Genius for Volunteers. I am working the judge's registration again this year. That will be Thursday and Friday and that is on Sign Up Genius. Also, I will be

running the store, there will be folding on Monday. We will be open for abbreviated hours on Tuesday and Wednesday. On Thursday will be a little bit longer, Friday also. Saturday will be a fairly short schedule. And please I ask you to volunteer. We need volunteers. I do have some that only come to Terlingua to judge every year and they are signed up on Sign Up Genius to volunteer. So, if judges can do it, we can do it. Please sign up.

The 2019-2020 CASI officers are:

President – Kris Hudspeth

Executive Director – Keith Karaff

Vice President – Cindy Noe

Treasurer – Mike Whitten

Secretary – Nancy Hewlett

Keith thanked everyone for being here and for your dedication. Thank you for everything you do for this organization at all levels.

The 41st annual Great Pepper's meeting will be held on September 12, 2020 at the Sheraton in Arlington, Texas.

Ron Barnes of Cowtown Pod made a motion to adjourn, seconded by Patti Jones of Rose City Pod.

Motion passed.

TICC

		2018	2018	2018	2017	2017	2017	Diff P&L
		Revenues	Expenses	P & L	Revenues	Expenses	P & L	'18 vrs '17
Friday Events								
400-105	Beans		\$ 1,593		\$ 1,593			
400-143	Hot Wings		\$ 2,683		\$ 1,593			
400-240	Salsa		\$ 1,786		\$ 1,786			
		\$ -	\$ 6,062	\$ (6,062)	\$ -	\$ 4,972	\$ (4,972)	\$ (1,090)
Bars								
300-130	400-109, 400-110/2	Bar - Main	\$ 5,687	\$ 6,155	\$ 5,563	\$ 7,664		
300-131	400-115	Wine - Main	\$ 1,529	\$ 1,157	\$ -			
300-133	400-114	Wine - KF	\$ 3,455	\$ 1,164	\$ -	\$ -		
300-132	400-113	Wine Sales-Pre-Ordered	\$ 5,900	\$ 6,748	\$ -	\$ -		
300-135	400-110, 400-110/2	Bar - KF	\$ 5,024	\$ 7,008	\$ 5,873	\$ 7,664		
300-136		Krazy Flats Bar - Offset Expenses	\$ 424		\$ -			
300-120	400-140	Ice	\$ 3,520	\$ 3,465	\$ 5,695	\$ 3,945		
	400-160	Licenses		\$ 1,424		\$ 962		
	400-207	Credit Card Fees - KF Beer & Wine		\$ 10		\$ -		
	400-208	Credit Card Fees - Main Beer & Wine		\$ 3		\$ -		
	400-215	Share-Sales Tax		\$ 1,936		\$ 1,321		
			\$ 25,538	\$ 29,070	\$ 17,130	\$ 21,557	\$ (4,426)	\$ 894
				\$ (3,533)				
Stores								
300-170	400-210	Store - Main	\$ 10,184	\$ 12,916	\$ 8,824	\$ 11,979		
300-171	400-212, 400-213	Square Sales - Main	\$ 8,539	\$ 251	\$ 8,932	\$ 266		
300-172	400-209	Post/Pre CASI Store Sales	\$ 653		\$ 498			
300-175	400-211	Store - KF	\$ 7,195	\$ 6,359	\$ 8,544	\$ 8,885		
300-174		Post/Pre KF Store Sales	\$ 1,969		\$ -			
300-173	400-214	Square Sales - KF	\$ 4,329	\$ 136	\$ 2,552	\$ 78		
	400-215	Share-Sales Tax		\$ 2,535		\$ 2,263		
			\$ 32,869	\$ 22,197	\$ 29,350	\$ 23,471	\$ 5,879	\$ 4,793
				\$ 10,672				
Participant Related								
xxxxxx		Participant Revenue						
	400-145	Jackets		\$ 1,698		\$ 1,393		
	400-180	Shirts		\$ 8,399		\$ 8,476		
	440-525	Champion's Travel		\$ 2,150		\$ 4,335		
	400-225	Trophys & Stoves		\$ 10,351		\$ 10,843		
			\$ -	\$ 22,598	\$ -	\$ 25,048	\$ (25,048)	\$ 2,450
				\$ (22,598)				

TICC

		2018	2018	2018	2017	2017	2017	Diff P&L
		Revenues	Expenses	P & L	Revenues	Expenses	P & L	' 18 vrs '17
Other TICC								
300-140	Vendor Fees	\$ 1,475			\$ 2,560			
300-150	400-130, 235 Gate Admissions	\$ 25,365	\$ 500		\$ 29,108	\$ 500		
300-151	400-131 Gate Admissions - Square - Taxable Sales	\$ 4,723	\$ 130		\$ -	\$ -		
	400-215 Share-Sales Tax		\$ 2,320			\$ 2,245		
300-190	Misc Income	\$ 1,276			\$ 320			
	400-100 Band & Sound - Main		\$ 7,000			\$ 7,000		
	400-101 Band & Sound - KF		\$ 1,500			\$ 1,500		
	400-190 Posters - Banners		\$ 1,243			\$ 1,216		
	400-195 Radios		\$ 1,390			\$ 1,230		
	400-200 Security		\$ 1,925			\$ 480		
	400-217 Sponsor Appreciation		\$ 3,157			\$ 1,266		
	400-220 Trash Services		\$ 6,095			\$ 6,190		
	400-221 Site Clean Up		\$ 2,900			\$ 2,150		
300-155	400-222 Portable Restrooms	\$ 300	\$ 11,515		\$ 1,760	\$ 19,545		
300-242	400-242 Tuesday CCO	\$ 2,635	\$ 87		\$ 3,020	\$ 324		
	440-505, 510, 512, 515 Chilicity Expenses		\$ 796			\$ 533		
	400-150 Judging Supplies - Chili		\$ 5,651			\$ 2,588		
	400-170 Name Tags		\$ 310			\$ 272		
	400-111 Winner's Circle Expenses		\$ 200			\$ 224		
	400-299 Misc Expenses		\$ 770			\$ 541		
		\$ 35,774	\$ 47,489	\$ (11,715)	\$ 36,768	\$ 47,804	\$ (11,036)	\$ (679)
Area Contributions								
	900-100, 101 Sul Ross Rodeo Club		\$ 2,000			\$ 2,000		
	900-105 Brewster County		\$ 4,000			\$ 4,000		
	900-115 Terlingua EMS & VFD		\$ 5,000			\$ 5,000		
	900-125 Terlingua School		\$ 2,000			\$ 2,000		
	900-130 Terlingua Area Matching		\$ 2,000			\$ 2,000		
340-589	900-199 Donations - Special	\$ -	\$ 100		\$ 2,264	\$ 2,264		
	900-000 TICC Contributions	\$ -	\$ 15,100	\$ (15,100)	\$ 2,264	\$ 17,264	\$ (15,000)	\$ (100)
TICC	Without Sponsors	\$ 94,181	\$ 142,515	\$ (48,335)	\$ 85,513	\$ 140,116	\$ (54,603)	\$ 6,268
300-180	Sponsor Underwrite	\$ 20,116		\$ 20,116	\$ 18,106		\$ 18,106	\$ 2,010
TICC	With Underwrite	\$ 114,297	\$ 142,515	\$ (28,219)	\$ 103,619	\$ 140,116	\$ (36,497)	\$ 8,278
320-000	Sponsorships-Cash Donations *Cash Donations	\$ 32,466		\$ 32,466	\$ 36,444		\$ 36,444	\$ (3,978)
TICC	With Sponsorships	\$ 146,763	\$ 142,515	\$ 4,247	\$ 140,063	\$ 140,116	\$ (53)	\$ 4,300

CASI-Chili Appreciation Society International, Inc.

STATEMENT OF FINANCIAL POSITION

As of December 31, 2018

	TOTAL			
	AS OF DEC 31, 2018	AS OF DEC 31, 2017 (PY)	CHANGE	% CHANGE
ASSETS				
Current Assets				
Bank Accounts				
100000 Cash in Banks				
100100 Ranch Property Self-Insurance Fund	23,000.38	19,000.38	4,000.00	21.05 %
100101 West Texas National Bank MMA	10,000.00	10,715.16	-715.16	-6.67 %
100115 Frost Bank Checking	115,592.53	113,185.70	2,406.83	2.13 %
100116 Frost Bank - LMIF	100,850.00	100,000.00	850.00	0.85 %
100117 Frost Bank - Scholarship Fund	126,628.44	119,950.44	6,678.00	5.57 %
Total 100000 Cash in Banks	376,071.35	362,851.68	13,219.67	3.64 %
Total Bank Accounts	\$376,071.35	\$362,851.68	\$13,219.67	3.64 %
Total Current Assets	\$376,071.35	\$362,851.68	\$13,219.67	3.64 %
Fixed Assets				
110209 Net Office Equipment				
110200 Office Equipment	17,642.67	17,642.67	0.00	0.00 %
110205 Accumulated Depreciation Off Eq	-17,280.48	-16,974.00	-306.48	-1.81 %
Total 110209 Net Office Equipment	362.19	668.67	-306.48	-45.83 %
110219 Net Ice Merchandiser				
110210 Ice Merchandiser	2,574.68	2,574.68	0.00	0.00 %
110215 Accum Depr - Ice Merchandiser	-2,000.80	-1,771.00	-229.80	-12.98 %
Total 110219 Net Ice Merchandiser	573.88	803.68	-229.80	-28.59 %
110239 Net Sign & Plaque				
110230 Sign & Plaque	8,917.03	8,917.03	0.00	0.00 %
110235 Accumulated Depr - Sign & Pla	-8,392.03	-8,182.03	-210.00	-2.57 %
Total 110239 Net Sign & Plaque	525.00	735.00	-210.00	-28.57 %
110319 Net Land & Buildings				
110300 Land	39,968.00	39,968.00	0.00	0.00 %
110303 Land Improvements	71,847.00	71,847.00	0.00	0.00 %
110310 Buildings	204,561.42	204,561.42	0.00	0.00 %

	TOTAL			
	AS OF DEC 31, 2018	AS OF DEC 31, 2017 (PY)	CHANGE	% CHANGE
110315 Accumulated Depr - Bldgs	-100,026.29	-93,861.00	-6,165.29	-6.57 %
Total 110319 Net Land & Buildings	216,350.13	222,515.42	-6,165.29	-2.77 %
Total Fixed Assets	\$217,811.20	\$224,722.77	\$ -6,911.57	-3.08 %
Other Assets				
190100 Postage Deposit	1,500.00	1,500.00	0.00	0.00 %
192000 Trademark Fees	3,870.00	3,870.00	0.00	0.00 %
Total Other Assets	\$5,370.00	\$5,370.00	\$0.00	0.00 %
TOTAL ASSETS	\$599,252.55	\$592,944.45	\$6,308.10	1.06 %
LIABILITIES AND EQUITY				
Liabilities				
Total Liabilities			\$0.00	0.00%
Equity				
303000 Unrestricted Net Assets	0.00	0.00	0.00	
310000 General Op Fund Balance	300,824.24	328,266.47	-27,442.23	-8.36 %
320000 GP Meeting Fund Balance	10,000.00	10,000.00	0.00	0.00 %
330000 Life Member Fund Balance	112,025.00	112,025.00	0.00	0.00 %
340000 CASI Schol Fund Balance	159,420.23	162,968.12	-3,547.89	-2.18 %
350000 CASI Liab Ins Fund (CLIF) Bal	10,674.98	7,679.01	2,995.97	39.02 %
Net Revenue	6,308.10	-27,994.15	34,302.25	122.53 %
Total Equity	\$599,252.55	\$592,944.45	\$6,308.10	1.06 %
TOTAL LIABILITIES AND EQUITY	\$599,252.55	\$592,944.45	\$6,308.10	1.06 %

CASI-Chili Appreciation Society International, Inc.

STATEMENT OF FINANCIAL POSITION

As of July 31, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
100000 Cash in Banks	
100100 Ranch Property Self-Insurance Fund	23,000.38
100101 West Texas National Bank MMA	10,000.00
100111 Regions Scholarship Fund	500.00
100112 Money Market - LMIF	500.00
100113 Regions Main Checking	500.00
100115 Frost Bank Checking	131,646.33
100116 Frost Bank - LMIF	100,775.00
100117 Frost Bank - Scholarship Fund	131,923.44
Total 100000 Cash in Banks	398,845.15
Total Bank Accounts	\$398,845.15
Total Current Assets	\$398,845.15
Fixed Assets	
110209 Net Office Equipment	
110200 Office Equipment	17,642.67
110205 Accumulated Depreciation Off Eq	-17,280.48
Total 110209 Net Office Equipment	362.19
110219 Net Ice Merchandiser	
110210 Ice Merchandiser	2,574.68
110215 Accum Depr - Ice Merchandiser	-2,000.80
Total 110219 Net Ice Merchandiser	573.88
110239 Net Sign & Plaque	
110230 Sign & Plaque	8,917.03
110235 Accumulated Depr - Sign & Plaq	-8,392.03
Total 110239 Net Sign & Plaque	525.00
110319 Net Land & Buildings	
110300 Land	39,968.00
110303 Land Improvements	71,847.00
110310 Buildings	204,561.42
110315 Accumulated Depr - Bldgs	-100,026.29
Total 110319 Net Land & Buildings	216,350.13
Total Fixed Assets	\$217,811.20
Other Assets	
190100 Postage Deposit	1,500.00
192000 Trademark Fees	3,870.00
Total Other Assets	\$5,370.00
TOTAL ASSETS	\$622,026.35
LIABILITIES AND EQUITY	
Liabilities	

	TOTAL
Total Liabilities	
Equity	
303000 Unrestricted Net Assets	291.86
310000 General Op Fund Balance	301,868.44
320000 GP Meeting Fund Balance	10,000.00
330000 Life Member Fund Balance	113,300.00
340000 CASI Schol Fund Balance	161,693.23
350000 CASI Liab Ins Fund (CLIF) Bal	12,390.88
Net Revenue	22,481.94
Total Equity	\$622,026.35
TOTAL LIABILITIES AND EQUITY	\$622,026.35

CASI-Chili Appreciation Society International, Inc.

STATEMENT OF ACTIVITY

January - July, 2019

	TOTAL
Revenue	
300-000 TICC Revenues	
300-130 Main Bar - Taxable Sales	135.00
300-135 KF Bar - Taxable Sales	226.00
300-150 Gate Admissions - Taxable Sales	1,980.00
300-170 Main Store - Taxable Sales	45.00
300-175 KF Store - Taxable Sales	40.00
300-190 Miscellaneous Income	100.00
Total 300-000 TICC Revenues	2,526.00
310-000 Membership	
310-200 Annual Membership Dues	6,710.00
310-205 Corporate Membership Dues	375.00
310-210 Life Membership Dues	425.00
Total 310-000 Membership	7,510.00
320-000 Sponsorships	
320-001 Sponsorships - Gross	
320-320 Statewide Remodeling	2,500.00
320-360 Friends of CASI	17,381.59
Total 320-001 Sponsorships - Gross	19,881.59
Total 320-000 Sponsorships	19,881.59
330-000 Terlingua Trails	
330-400 Advertisements	510.00
Total 330-000 Terlingua Trails	510.00
340-000 Miscellaneous Income	
340-500 Cooking for CASI	2,331.50
340-501 Royalties Revenue	9,294.48
340-515 Online Store	46.00
340-520 Old 320 Income	200.00
340-525 Cell Tower Lease Payments	3,600.00
340-535 GPM admin fee	245.00
340-585 General Fund Donations	716.00
340-586 AmazonSmile	90.82
Total 340-000 Miscellaneous Income	16,523.80
355-000 Cookoff Fees	
355-100 CLIF Premium per Cook \$2	12,974.00
355-200 GP Meeting Cook's Charge \$1	6,487.00
355-300 Registration Fee - \$25	5,600.00
355-400 Sanctioning Fee per Cook \$1	6,487.00
Total 355-000 Cookoff Fees	31,548.00
370-000 CASI Scholarship Fund Income	
370-100 Scholarship Donations	6,945.00
Total 370-000 CASI Scholarship Fund Income	6,945.00

	TOTAL
Total Revenue	\$85,444.39
GROSS PROFIT	\$85,444.39
Expenditures	
400-000 TICC Expenses	
400-130 Gate Expenses	34.99
400-180 Officials & Contestants Shirts	2,304.25
400-210 Store Expenses - Main	7,405.89
400-211 Store Expenses - KF	1,459.44
400-225 Trophy/Stove Purchase/Donations	129.10
Total 400-000 TICC Expenses	11,333.67
410-000 Terlingua Trails Expenses	
410-300 KDT - Printing Costs	5,700.00
410-305 KDT - Parcel Post	1,413.36
410-310 KDT - Bulk Mail	3,799.64
Total 410-000 Terlingua Trails Expenses	10,913.00
430-000 IT Expenses	
430-100 Recurring IT Expenses	5,567.47
Total 430-000 IT Expenses	5,567.47
440-000 Chilicity Expenses	
440-505 Chilicity Expenses	3,178.71
Total 440-000 Chilicity Expenses	3,178.71
450-000 CASI Director Expenses	
450-579 Treasurer Expenses	667.76
450-599 All Other Directors Expenses	4,230.48
Total 450-000 CASI Director Expenses	4,898.24
460-000 Membership Expenses	
460-600 Membership Expenses	239.38
Total 460-000 Membership Expenses	239.38
470-000 Rancho CASI de Los Chisos Exp	
470-700 Ranch Expenses	2,259.33
470-703 Ranch Non-Depreciated Equipment	500.00
Total 470-000 Rancho CASI de Los Chisos Exp	2,759.33
475-000 Scholarship Administrative Exp	
475-100 Scholarship Administrator Expenses	492.78
Total 475-000 Scholarship Administrative Exp	492.78
480-000 Tallymaster Expenses	
480-770 Tally PayPal Expenses	354.53
Total 480-000 Tallymaster Expenses	354.53
490-000 Rules & Sanctioning Expenses	
490-750 Rules & Sanctioning Expenses	253.80
Total 490-000 Rules & Sanctioning Expenses	253.80
495-000 Miscellaneous Expenses	
495-914 Bolner's Fiesta License Expenses	50.00
495-925 Legal & Other Expense	300.00

	TOTAL
495-930 Old 320 Expenses	4.70
495-960 Sponsorship Expenses	286.00
495-995 Miscellaneous Expense	68.29
Total 495-000 Miscellaneous Expenses	708.99
600-000 GP Meeting Expense	
600-110 Beer,Wine, other Hosp Suite	132.00
600-113 Hotel-Food and Beverage	20,000.00
Total 600-000 GP Meeting Expense	20,132.00
700-000 CLIF Expenses	
700-160 Volunteers Insurance	530.55
Total 700-000 CLIF Expenses	530.55
Total Expenditures	\$61,362.45
NET OPERATING REVENUE	\$24,081.94
Other Revenue	
890-000 Transfers between funds	
890-100 Paying Fund	-1,500.00
890-200 Receiving Fund	1,500.00
Total 890-000 Transfers between funds	0.00
Total Other Revenue	\$0.00
Other Expenditures	
950-000 CASI Scholarships	
950-100 CASI Scholarship Program	1,000.00
950-140 CASI Scholarship - Penderey's	600.00
Total 950-000 CASI Scholarships	1,600.00
Total Other Expenditures	\$1,600.00
NET OTHER REVENUE	\$-1,600.00
NET REVENUE	\$22,481.94