



**Minutes of the
Summer Meeting of the
Board of Directors
of the
CHILI APPRECIATION SOCIETY INTERNATIONAL, INC.**

PENDING APPROVAL
Holiday Inn-Midtown
Austin, Texas
June 13, 2015

President Richard Knight called the meeting to order at 8:00am.

Secretary Kris Hudspeth called the roll.

The following Directors were present:

Richard Knight, President
Harvey West, Vice President
Ted Fichtl, Executive Director
Mary Ellen Gillen, Treasurer
Kris Hudspeth, Secretary
Cindy Noe, Director
Tim Collier, Director
Robert Schrade, Director
Susan Armand, Director
Patti Meyes-Jones, Director

Director Jenny Windsor was absent.

President Richard Knight thanked all board members, off board members, and the gallery for attending the Summer Board meeting and workshop. Richard reminded the gallery that there will be a workshop following the meeting and participation from the gallery is welcomed and advised.

President's Report

In looking at the votes taken in the Winter Board meeting and the electronic votes in between meetings, anyone can see that this board has been very busy carrying forward the business of the CASI organization.

Some of the things that we have accomplished:

1. Two new silver sponsors – potential of one being a gold sponsor next year
2. Quickbooks on line – more eyes / quicker response
3. Grand Opening of CASI's web store
4. Defined a strong Friends of CASI program
5. Have a new Trails Editor in training
6. Cooking for CASI program is gaining momentum

So what is our focus for the next few months. Some we will cover in the meeting today and some, just like the heat of the summer, will come at us very fast and hot in the next few months.

1. 49th TICC Planning: Today's workshop should be to focus on what are our challenges/what are our bumps in the road.
2. Develop Plan our Great Pepper's meeting in September: Elections / Workshop Topics
3. IT Development: We are moving forward, but staring at a deadline that will come quicker than we think.
4. CASI Store: Need awareness: More customers, both members and general public
5. Bylaw and Policy Changes: Re-structure the policy book and install in web resource section
6. Communications:
7. Sponsorships: We should all be looking and thinking about who would make good partners for CASI
8. Continued Planning for the 50th

As you can see by the mentioned focus items and challenges, the Board's work is never done.

In closing, I would like to make this statement:

Is this Board Paralyzed?

I keep hearing the words, "split board". I believe not!!!!!!

Ted wrote an article in his ED Blog about this subject and I am proud of how this board has proved that they will carry CASI forward with the votes on day-to-day business.

Between the GPM meeting last September and through the beginning of this meeting; we have had 56 motions, with a unanimous vote 41 times, a super majority margin vote 14

times, and only one vote on a motion where the Board was even close to being a tie vote. To me, that does not look like a split or paralyzed board.

Are we 11 individuals that care about this organization...YES!!!!

Did we care enough about this organization to put targets on our backs and volunteer for the Board...YES!!!

Do we have different opinions..... YES!!!

Do we voice those opinions in emails, phone calls and board meetings..... YES!!!

Do we have a couple of issues that the board is close to evenly divided on opinions..... YES!!!

Should we let these couple of issues completely halt CASI business or not accomplish what needs to be done on other issues....**NO!!!!**

It is time for each of us to pull together as a board, accomplish our individual tasks, voice our opinions and vote as individuals, but walk out of the board room as a group supporting the decision of this group.

I will begin to impress, and will continue to educate our Great Peppers and members that this board is made up of individuals, and individuals have different ideas. But we are NOT a board that is “split”; nor paralyzed.

As your elected Board President, I will continue to challenge each of you to complete your assigned and requested tasks... communicate on a regular basis...strive to make this organization better and to show your unity on decisions made by the majority of your peers.

If I am not completing my tasks as your board peer or as your elected President, then I expect the same challenges from you.

I am proud to have each of you as my board peers. I am also very proud of our off-board members and the commitments that they have to supporting this board and this organization day in and day out.

Thank each of you for being here today.

Executive Directors Report

Executive Director Ted Fichtl thanked all Directors for their help while he was down with his health issues. He has been given clearance to resume travel with no restrictions. Ted also thanked everyone in the organization for the thoughts and prayers during this time. Ted reviewed the compliance matrix for the CASI Organization. All Legal filings for trademarks and word marks are current and we are not due to renew any at this time.

An extension on the Form 990 tax document was filed for and approved prior to deadline. The Form 990 has been completed, and distributed to all Board members for review. The domain casichili.net has been transferred from the Kroenke's to CASI. Ted also announced that the State of Texas has approved Kris Hudspeth as the Registered Agent of CASI.

Ted asked that the Board continue to consider how we can incorporate more CASI members, and Great Peppers into Non-Board Support positions. Ted mentioned that this allows us to solicit help continue to grow this organization positively.

Ratification of Board Action

(Each of these votes were taken in accordance to the CASI Email Voting Policy)

1/28/15 Motion by Kris Hudspeth: To approve the Mid Atlantic ROC based on recommendation of the Events Committee. Second by Cindy Noe.

Motion Passed: 9-0, 1 abstain, 1 did not vote

2/4/15 Motion by Ted Fichtl: To approve the SD State Championship based on recommendation of the Events Committee. Second: Pattie Meyers-Jones.

Motion Passed: 9-0, two directors did not vote

2/9/15 Motion by Patti Meyers-Jones: To approve the AZ Wine Country ROC based on recommendation of the Events Committee. Second by Mary Ellen Gillen.

Motion Passed: 10-0, 1 abstention

2/16/15 Motion by Ted Fichtl: To approve the Winter Board Meeting Minutes that was held on 1/25/15. Second by Robert Schrade.

Motion Passed: Unanimous

2/20/15 Motion by Ted Fichtl: To partner with H&R Block as a part of the nonprofit tax referral program. CASI will receive \$20.00 for every new tax return using the CASI Coupon. Second by Kris Hudspeth.

Motion Passed: Unanimous

3/3/15 Motion by Tim Collier: To approve negotiations with Larry Joe Taylor, for Friday night entertainment at TICC, not to exceed \$3500.00 and reasonable perks. Second by Susan Armand.

Motion Passed: Unanimous

3/6/15 Motion by Richard Knight: To approve the sound contract with Ron Tanner for \$2300.00. Second by Ted Fichtl.

Motion Passed: 9-2

3/11/15 Motion by Richard Knight: That corporate Membership donation should be \$125.00, not \$250.00 as approved during the Winter BOD meeting, and for the \$125.00 donation, the Corporate Member will receive a membership certificate to be designed by Susan, and one, single day gate pass to Terlingua. Second by Patti Meyers.

Motion Passed: 9-0 (two did not vote)

3/11/15 Motion by Ted Fichtl: The CASI policy number 5 that designates the President of the Board of Directors as the CASI Corporate Registered Agent be changed to, "The Board of Directors is responsible for appointing the CASI Corporate Registered Agent from within CASI's membership. With the initial appointment and any subsequent changes, the necessary paperwork will be filed with the State of Texas by a board member designated by the President of the Board. Second by Richard Knight.

Motion Passed: Unanimously

3/11/15 Motion by Tim Collier: The funding level for initial inventory be approved at \$7,000.00 and will not exceed that amount, and the online STORE be activated as quickly as possible to avoid unnecessary competition with the TICC store. Second by Patti Meyers.

Motion Passed: 10-0 (one abstained)

4/10/15 Motion by Harvey West: to approve the following policy as the CASI Friends of CASI policy:

Section 9.1 – CASI Policies and Protocols for Sponsorship Program – FRIENDS OF CASI (FOC)

Friends of CASI \$500 – \$2,500 Contributions

the **Friends of CASI** sponsors will be a major support group for the CASI TICC event to underwrite the cost of the TICC awards. This group of sponsors will underwrite the CASI expenses for the cast metal TICC pepper trophies, the TICC winner jackets, and the TICC winner chairs. These awards will be embroidered or engraved with the place and category of the recipient and used to promote CASI and TICC to all who see them.

In addition, all proceeds received over the cost of these items will be used toward a Friends of CASI Scholarship.

Sponsor benefits will include:

- FOC sponsor polo shirt
- Complimentary concessions
- Recognition on national CASI poster
- Recognition on FOC page in the Terlingua Trails
- photo opportunity with the TICC first place winner and/or trophy
- Recognition at GP meeting and all sponsor functions
- Optional: Recognition Plaque

The cost to join is not prohibitive and you can see your dollars at work. You can join as a business, individual, or group. This is a good and worthwhile opportunity.

Second by Patti Meyers.

Motion Passed: 7-2 (two did not vote)

4/13/15 Motion by Ted Fichtl: To amend the Friends of CASI Policy wording from “*In addition, all proceeds received over the cost of these items will be used toward a Friends of CASI Scholarship*” to “*In addition, proceeds received over the cost of these items will be used toward one Friends of CASI Scholarship, then any remainder may be applied to cover other TICC expenses.*” Second by Harvey West.

Motion Passed: 9-2

4/15/15 Motion by Ted Fichtl: To name Kris Hudspeth as the Registered Agent for CASI. Second by Patti Meyers.

Motion Passed: 9-1 (one Director abstained)

5/14/15 Motion by Ted Fichtl: To approve the purchase of a Laptop for the Trails Editor at a cost not to exceed \$1700.00. Second by Kris Hudspeth

Motion Passed: Unanimous

5/20/15 Motion by Harvey West: To purchase the following FOC decals:

- 2014 - 50 each
- 2015 - 100 each

The decals will be 2 1/4" x 6" and should be in the range of \$1.82 each. Second by Susan Armand.

Motion Passed: Unanimous

Motion by Mary Ellen Gillen: To approve the Consent Agenda (email votes). Seconded by Robert Schrade.

Motion Passed: Unanimous

Treasurer's Report

TICC 2013-2014		2014			2013			Diff P&L 2014-2013
		Revenues	Expenses	P & L	Revenues	Expenses	P & L	
Friday Events								
400-105	Beans		\$ (1,684)		\$ (1,845)			
400-143	Hot Wings		\$ (1,636)		\$ (1,512)			
400-240	Salsa		\$ (1,874)		\$ (1,780)			
	Total Friday Events	\$ -	\$ (5,195)	\$ (5,195)	\$ -	\$ (5,138)	\$ (5,138)	\$ (57)
Bars								
300-130	Bar - Main	\$ 12,146			\$ 26,184			
300-131	Wine Sales - Main	\$ 130			\$ -			
300-132	400-113 Wine Sales-Pre-Ordered	\$ 14,243	\$ (15,530)		\$ -	\$ -		
300-135	Bar - KF	\$ 7,006			\$ 11,376			
300-120	Ice	\$ 7,170			\$ 623			
400-140	Ice Purchases		\$ (3,519)			\$ (6,856)		
400-110	Product Cost		\$ (11,745)			\$ (31,841)		
400-160	Licenses		\$ (962)			\$ (962)		
400-215	Share-Sales Tax		\$ (2,250)			\$ (2,426)		
	Total Bar / Ice Concessions	\$ 40,695	\$ (34,005)	\$ 6,690	\$ 38,183	\$ (42,085)	\$ (3,902)	\$ 10,592
Note: Additional Breakouts to control								
Stores								
300-170	Store - Main	\$ 25,705			\$ 16,094			
400-210	Main Purchases		\$ (15,194)			\$ (15,362)		
300-175	Store - KF	\$ 12,322			\$ 7,540			
400-211	KF Purchases		\$ (9,223)			\$ (5,635)		
400-212	Square/Credit Card Expense		\$ (288)			\$ (4,406)		
400-215	Share-Sales Tax		\$ (2,552)			\$ (1,584)		
	Total Store Concessions	\$ 38,027	\$ (27,258)	\$ 10,769	\$ 23,634	\$ (26,987)	\$ (3,353)	\$ 14,122
Participant Related								
	Participant Revenue	\$ -			\$ -			
400-145	Jackets		\$ (2,474)			\$ (1,243)		
400-180	Shirts		\$ (8,847)			\$ (12,822)		
440-525	Champion's Travel		\$ (3,565)			\$ (2,766)		
400-225	Trophys & Stoves		\$ (10,496)			\$ (10,405)		
	Total - Participatn Related	\$ -	\$ (25,382)	\$ (25,382)	\$ -	\$ (27,236)	\$ (27,236)	\$ 1,854

		Other TICC							
300-140		Vendor Fees	\$ 2,761		\$ 3,345				
300-141	400-141	Horseshoe Tournament	\$ 260	\$ (208)	\$ -	\$ -			
300-150		Gate Admissions	\$ 35,790		\$ 39,670				
400-215		Share-Sales Tax		\$ (2,883)		\$ (2,955)			
300-190		Misc Income	\$ 3,030		\$ 4,723				
400-100		Band & Sound - Main		\$ (3,400)		\$ (6,800)			
400-101		Band & Sound - KF		\$ (2,000)		\$ -			
400-111		Winner's Circle Expense		\$ (720)		\$ -			
400-190		Posters - Banners		\$ (1,039)		\$ (1,059)			
400-195		Radios		\$ (1,065)		\$ (902)			
400-200		Security		\$ (2,300)		\$ (10,733)			
400-217		Sponsor Plaques		\$ (693)		\$ (2,953)			
400-220		Trash Services		\$ (4,534)		\$ (6,027)			
400-221		Site Clean Up		\$ (2,300)		\$ (2,300)			
300-155	400-222	Portable Restrooms	\$ 2,901	\$ (18,810)	\$ -	\$ (21,320)			
300-242	400-242	Tuesday CCO	\$ 2,694	\$ (914)	\$ -	\$ -			
440-512, 513, 515		Chilicity Expenses		\$ (118)		\$ (6,060)			
400-150		Judging Supplies - Chili		\$ (1,124)		\$ (1,561)			
300-190	400-151	Judging Supplies - Show		\$ (550)		\$ -			
400-170		Name Tags		\$ (207)		\$ (436)			
400-235		Wrist Bands		\$ -		\$ (178)			
400-299		Misc Expenses		\$ (1,859)		\$ (4,262)			
		Total - TICC Other	\$ 47,437	\$ (44,723)	\$ 2,713	\$ 47,738	\$ (67,545)	\$ (19,807)	\$ 22,520
Area Contributions									
900-100		Sul Ross Rodeo Club		\$ (1,500)		\$ (2,200)			
900-105		Brewster County		\$ (4,000)		\$ (4,000)			
900-115		Terlingua EMS & VFD		\$ (7,500)		\$ (8,500)			
900-125		Terlingua School		\$ (2,000)		\$ (3,500)			
900-130		Terlingua Area Matching		\$ (2,000)		\$ (2,000)			
900-140		Terlingua Chamber		\$ (200)		\$ (500)			
900-000		Total - TICC Contributions	\$ -	\$ (17,200)	\$ (17,200)	\$ -	\$ (20,700)	\$ (20,700)	\$ 3,500
TICC		Without Sponsors	\$ 126,159	\$ (153,763)	\$ (27,604)	\$ 109,554	\$ (189,690)	\$ (80,136)	\$ 52,532
300-180		Sponsor Underwrite	\$ 14,840		\$ 14,840	\$ 15,176		\$ 15,176	\$ (336)
TICC		*Fri Payouts & Expenses							
TICC		With Underwrite	\$ 140,999	\$ (153,763)	\$ (12,764)	\$ 124,731	\$ (189,690)	\$ (64,959)	\$ 52,196
320-000	Less Ancira	Sponsorships-Cash Donations	\$ 33,539		\$ 33,539	\$ 63,716		\$ 63,716	\$ (30,177)

*Cash Donations - Underwrite

TICC	Total - With Sponsorships	\$ 174,538	\$ (153,763)	\$ 20,775	\$ 188,447	\$ (189,690)	\$ (1,243)	\$ 22,018
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Note: 2013 TICC Sponsors were given a credit of \$70,000 for products and services

Note: 2014 TICC Sponsors were given a credit of \$50,000 for products and services

Note: 2012 Sales Tax of \$7606 paid in 2013 not shown in this comparison

**Revised 06/01/2015

CASI Daily Operations		2014	2014	2014	2013	2013	2013	Diff P&L
		Revenues	Expenses	P & L	Revenues	Expenses	P & L	2014-2013
Insurance								
355-100	CLIF Cooks Fee	\$ 19,823			\$ 15,062			
700-100	General Liability		\$ (10,076)			\$ (10,852)		
700-120	Property Ins		\$ -			\$ (3,888)		
700-140	D&O Ins		\$ (1,273)			\$ (1,273)		
700-160	Volunteers Ins		\$ (287)			\$ (286)		
700-220	Umbrella		\$ (6,941)			\$ (8,940)		
	TOTAL INSURANCE	\$ 19,823	\$ (18,576)	\$ 1,247	\$ 15,062	\$ (25,239)	\$ (10,177)	\$ 11,424
GPM								
355-200	GPM Cooks Fees	\$ 14,130			\$ 15,062			\$ (932)
340-535	GPM Admin Fees	\$ 1,612			\$ 1,975			
340-510	GPM Misc Income	\$ 1,813			\$ -			
600-000	GPM Expenses		\$ (14,538)			\$ (15,728)		
	TOTAL GPM	\$ 17,555	\$ (14,538)	\$ 3,017	\$ 17,037	\$ (15,728)	\$ 1,309	\$ 1,707
Ranch								
340-525	Cell Tower	\$ 7,580			\$ 10,000			\$ (2,420)
340-520	Old 320 Income	\$ 200			\$ 1,200			
340-587	KF Donors	\$ 700			\$ 900			
470-700	Improvements		\$ (1,200)			\$ (1,028)		
470-715/720/730	Telephone, Utilities & Taxes		\$ (4,969)			\$ (5,816)		
470-705/725	Maintenance & Misc		\$ (513)			\$ (1,324)		
	TOTAL RANCH	\$ 8,480	\$ (6,682)	\$ 1,798	\$ 12,100	\$ (8,167)	\$ 3,933	\$ (2,135)
TOTAL DAILY OPERATIONS		\$ 99,791	\$ (96,169)	\$ 3,622	\$ 92,124	\$ (95,158)	\$ (3,034)	\$ 6,656

2014 2014 2014 2013 2013 2013 Diff P&L

		Revenues	Expenses	P & L	Revenues	Expenses	P & L	2014-2013
Scholarship								
300-100	Friday Event Entries	\$ 6,585			\$ 9,120			
300-160	TICC Related Events	\$ 3,706			\$ 4,944			
320-355	Ancira Contribution	\$ -			\$ 2,500			
370-100	Contributions	\$ 11,178			\$ 11,165			
475-000	Admin Expense		\$ (1,455)			\$ (1,242)		
950-000	Scholarships		\$ (29,500)			\$ (32,500)		
	TOTAL SCHOLARSHIPS	\$ 21,469	\$ (30,955)	\$ (9,486)	\$ 27,729	\$ (33,742)	\$ (6,013)	\$ (3,473)
IRS Legal	340-590/495-925	Legal & Acct Expenses						
		\$ 50	\$ (2,908)	\$ (2,858)	\$ 7,885	\$ (10,810)	\$ (2,925)	\$ 67
Depr	420-300	Depreciation						
		\$ -	\$ (8,882)	\$ (8,882)	\$ -	\$ (9,309)	\$ (9,309)	\$ 427

Analysis Summary:	2014	2014	2014	2013	2013	2013
	Revenues	Expenses	P & L	Revenues	Expenses	P & L
TICC	\$ 174,538	\$ (153,763)	\$ 20,775	\$ 188,447	\$ (189,690)	\$ (1,243)
Daily Operations	\$ 99,791	\$ (96,169)	\$ 3,622	\$ 92,124	\$ (95,158)	\$ (3,034)
Scholarships	\$ 21,469	\$ (30,955)	\$ (9,486)	\$ 27,729	\$ (33,742)	\$ (6,013)
IRS Legal	\$ 50	\$ (2,908)	\$ (2,858)	\$ 7,885	\$ (10,810)	\$ (2,925)
Depreciation	\$ -	\$ (8,882)	\$ (8,882)	\$ -	\$ (9,309)	\$ (9,309)
2012 Sales Tax	\$ -	\$ -	\$ -	\$ -	\$ (7,606)	\$ (7,606)
Net P&L	\$ 295,847	\$ (292,677)	\$ 3,170	\$ 316,185	\$ (338,709)	\$ (30,130)
CASH FLOW +/-			\$ 17,220			\$ (18,506)

Jan - May 15
YTD P&L

<u>Total 300-000 · TICC Revenues</u>	3,000.00
<u>Total 310-000 · Membership</u>	6,875.00
<u>Total 320-000 · Sponsorships *</u>	16,500.00
<u>Total 330-000 · Terlingua Trails</u>	517.00
<u>Total 340-000 · Misc Income**</u>	7,199.92

<u>Total 355-000 · Cookoff Fees</u>	31,136.00
<u>Total 370-000 CASI Scholarship Fund***</u>	
<u>Income</u>	18,755.00
<u>Total Income</u>	83,985.15
<u>Gross Profit</u>	83,985.15
<u>Total 400-000 · TICC Expenses</u>	8,122.34
<u>Total 410-000 Trails Expenses</u>	7,685.78
<u>Total 420-300 · Depreciation</u>	
<u>Total 440-000 · Chilicity Expenses</u>	2,148.88
<u>Total 450-569 · Secretary's Exp</u>	54.11
<u>Total 450-579 · Treasurer Expenses</u>	318.91
<u>Total 450-000 · Director Expenses</u>	2,457.99
<u>Total 460-000 · Membership Expenses</u>	360.00
<u>Total 470-000 · Ranch Exp</u>	1,159.57
<u>Total 490-000 · Rules & Sanction Exp</u>	959.49
<u>Total 495-000 · Misc Expenses</u>	7,985.18
<u>Total 700-000 · CLIF Expenses</u>	-311.59
<u>Total Expense</u>	31,324.61
<u>Total 900-000 · Charitable Cont</u>	
<u>Total 950-000 · CASI Scholarships</u>	500.00
<u>Total Other Expense</u>	607.06
<u>Net Other Income</u>	-607.06
<u>Net Revenue</u>	52,053.48

*This is the Bruce Foods check in the amount of \$11,500.00 from 2014, which was sent to the wrong PO BOX, and the Choctaw Nation check in the amount of 2,000.00 from 2014, which was paid late due to a mix up at the Choctaw Nation.

**Misc Income- this is post sales from the TICC store

***This includes the \$8,000 from the Pendrey's Sponsorship, and \$5,000 from the Terlingua Photography Club. These funds have been earmarked for the Pendrey's Scholarship program, and the Terlingua Schools Scholarships, respectively.

Richard Knight mentioned that we have \$303,000.00 in the bank currently. In the workshop today Richard will talk a little bit about what should be our daily running balance. If you take the \$303,000.00 and back out the \$100,000.00 for the life reserve and back out the \$148,000.00 for the Scholarship Program then we are down somewhere in the \$60,000.00 range. In the workshop I would really like the input of the Board and gallery of what it takes to run the day to day business and not just automatically put \$100,000.00 in the Life Reserve Fund.

Motion by Patti Meyers-Jones: To accept the Treasurer's report and send the 2014 P&L Statement to CASI Great Peppers. Seconded by Cindy Noe.

Motion Passed: *Unanimous*

Tallymaster's Report

Summer 2015

	Change	2015	2014	2013	2012	2011	2010	2009	2008	2007
Qualified Cooks	19	264	245	258	248	239	260	253	242	236
Show Teams Qualified	12	115	103	123	101	117	126	117	122	115
Cookoffs held	(1)	351	352	381	358	369	370	358	367	374
Chills judged	114	10,716	10,602	11,540	10,978	11,202	11,343	11,405	10,735	11,201
Money Raised	\$113,143	\$1,113,781	\$1,000,637	\$1,012,209	\$1,199,244	\$1,159,045	\$1,067,433	\$892,066	\$843,872	\$853,791

Data as of 6/15

DELINQUENT COOKOFFS:	
West Tawakoni, TX	4/11/2015-003
emailed Larry no response	

Ranch Report

Robert reported that Texas Disposal who does our trash service at TICC has not changed. This is the same price that we have paid for the past couple of years.

Motion by Robert Schrade: To approve trash bid of \$5,504.00. Seconded by Kris Hudspeth.

Motion Passed: *Unanimous*

Two bids were received for the porta-potties. Bid from B&S Services was for \$19,305.00, and the Texas Disposal Bid was for \$21,860.00.

Motion by Robert Schrade: To approve Porta-potty bid by B&S Services for \$19,305.00. Seconded by Harvey West.

Motion Passed: *Unanimous*

Robert also reported that B&S Services will have 3 units placed as close to the stage as possible. The facilities near the Old 320 will be serviced early Saturday morning.

A request has been made to move B&S Services from the bottom of the hill where they have been parked the past few years by the cooks area, to up near where the Sheriff Department is camped. Robert will contact Sheriff Ronnie Dodson and make sure that they make room for the B&S Trucks.

Robert said that David Jones is going to patch and repaint the wall between the dance floor and main concession stand. Robert is also looking at some wicker shades to put up for registration, between the Tally building and the main concession stand, that will help add shade during registration.

Membership Report

MEMBERSHIP SUMMARY
(as of June 11, 2015)

	June 2009	June 2010	June 2011	June 2012	June 2014	June 2015
ANNUAL	935	1000	899	881	825	788
LIFE	493	494	502	500	504	508
CORPORATE	55	53	38	21	27	24
TOTAL	1483	1547	1439	1402	1356	1320

From the Winter Board Meetings 2009-2015

	Jan. 2009	Jan. 2010	Jan. 2011	Jan. 2012	Jan. 2014	Jan. 2015
ANNUAL	915	1028	899	935	820	803
LIFE	494	498	502	505	501	506
CORPORATE	42	41	38	30	26	23
TOTAL	1451	1567	1439 *	1470	1347	1332

*Reports wrong in January 2011 due to wrong report printed

Connie Collier reminded everyone of the new rule change that membership must be current prior to TICC, in order to cook at TICC. If your membership expires in October, it must be paid prior to September 30, 2015 to be able to register for TICC. You will not be allowed to pay for your membership at TICC.

Upcomings Report

	2014	CX or R/S	2013	CX or R/S	2012	CX	2011
October	72	4	82	6	84		93
November	35	5	34	2	26		31
December	30	3	37	11	40		32

	2015		2014		2013		2012	
January	43	4	45	6	35		34	
February	40	4	44	3	41		33	
March	62	7	58	5	51		54	
April	52	9	50	5	50		46	
May	54	3	54	1	42		42	
June	42	5	51	4	56		50	
July	36	0	38	1	40		40	
August	27	2	44	1	42		37	
September	18	1	58	2	61		59	
	511	47	595	47	568	55	551	
Total	464		548		513			
Cook-offs scheduled/sanction 2014 to 2015 as of June 2, 2015 from CIS								

Events Committee Report

Permanent Regional Open Championships											
REGION	OPEN	REGION DEFINED	PODS	2011 SITE	COMMENTS	2015	2014	2013	2012	2011	2010
Southwest	Southwest Open	Texas Referee Regions TXR and TXM, Plus the Oklahoma Counties of Cotton, Jefferson, Love, Marshall, and Bryan.	North of Brazos Pod, Black Sheep of Texas Pod	Durant OK	Made permanent at 2011 GPM		\$4000/153	\$3500/136	\$3500/152	\$4300/162	
Four Corners	Four Corners Regional Open	Entire States of Colorado and New Mexico	Colorado Chill Pod, New Mexico Chill Society, Ruidoso Chill Society	Red River NM	Made permanent at 2011 GPM		CO=\$1100/25	NM=\$800/40	NM=\$6500/53	NM=\$3000/55	NM=12,800/39
Mid-South	Mid-South Open	Entire States of Arkansas & Mississippi	Borderline Chillheads, Arkansas Social Society, Central Arkansas Pod, Pod on the River	Fort Smith AR	Made permanent at 2011 GPM. 2013 - TN dropped out of this region.	AR=	AR=\$10,000/22	MS=\$500/25	AR=\$11,300/34	AR=9500/30	
Midwest	Midwest Regional Open	Entire States of Kansas and Missouri	Gladiator Pod, MO-KAN Pod, Sunflower Pod	Lenexa KS	Made permanent at 2011 GPM		KS=\$4170/19	KS=\$3125/29	KS=\$6761/112	KS=\$3500/116	
South Central TX	Chilympiad	Texas Region C - Caldwell, Hayes and Guadalupe Co.	Purgatory Creek & Alamo Area PODS		Made permanent at 2014 GPM	\$2200/104	\$2300/112	\$2500/117	\$1500/89	\$2500/109	
Tri-State	Tri-State Open	Texas Referee Region TXI	Tall in Texas Pod	Amarillo TX	Made permanent at 2011 GPM	\$32,404.68/111	\$22,000/120	\$20,000/125	\$19,300/130	\$12,000/120	\$15,000/115
Three-I	Three-I Regional Open	Entire States of Iowa, Illinois and Indiana	Iowa Chill Pod, Chilini Chill Pod, Indiana Pepper Pod	St. Charles IL	Made permanent at 2011 GPM		IL=\$800/28	IN=\$650/28	IA=\$600/27	IL=\$400/31	IN=\$0/37

New Regional Open Championships										
Marble Falls	Howdy Roo Regional	Texas Referee Region TXW plus the (TXC), Bastrop, Lee, Travis, and Williamson from TXJ.	Highland Lakes Pod, State of Texas Pod	Marble Falls TX	First held 2011	\$10,000/181	\$8000/162	\$7000/158	\$8000/161	\$9000/163
Formerly Pinetop/Lakeside. Wine Country Regional	Wine Country was Pines Regional Open Championship	Arizona Counties, Graham, Apache, and Navajo (AZA), Maricopa, Pinal, Gila, and Yavapai (AZB), and Cochise (AZC)	Chill Appreciation of Arizona, Yavapai Chill Society, Chill Heads of Puerto Penasco.	Pinetop-Lakeside AZ	First held 2011. Desert Breeze & Alpine. Moved to Elgin in 2014.	\$750/25	\$2200/31	\$4000/26	\$7500/25	\$5000/39
Midland / Odessa	Horned Toad Regional Open Championship	Texas Referee Region TXF and TXE.	Black Gold and Concho Valley	Rankin, TX	First held Feb 2012	\$2200/55	\$2900/73	\$3000/68	\$4000/106	
South Eastern	South Eastern Regional	Entire States of Florida, Georgia, Alabama and Tennessee	Sunshine State POD, Peachtree, Alabama & HOT POD	Held in FL on even numbered years	First held Feb 2014	TN: \$100,000/60	FL: \$20,000/26			
Mid Atlantic	Mid Atlantic Regional	Entire States of North Carolina, Virginia and Maryland.	Mason Dixon POD, CASINOva POD, Capital POD and Piedmont Pepper POD	Held in NC but could alternate	First held May 2014	\$10,000/25	\$25,000/25			
North East Texas	NE Texas ROC	Collin County, Fannin County, Grayson County, Lamar County, Red River County, Hunt County, Delta County, Rockwall County and Rains County, all of Louisiana and P from 2011 TX Map.	Red River Valley Pod, East of Dallas Pod, East Texas and LA CASI Louisianne	Telephone, TX (West Pecan Farm)	First held July 2014	Not Granted	\$1000/54			
	AO	Glendale, AZ	Arizona		First held Jan 2015	\$2500/56				
US National Open		Traveling	Sunshine State Pod	Held in Florida 2015.		FL \$30,000/30				

There was only one application for the 2016 US National Open. The request was to hold the event in January, which would precede our 50th TICC. This has the possibility of providing some additional exposure for CASI in the area heading into our premier event in November.

Motion by Patti Meyers-Jones: To approve the 2016 US National Open in Terlingua, TX. Seconded by Susan Armand.

Motion Passed: 8-2

Ted wanted to publicly thank Keith Longabaugh for his efforts in starting the Cooking for CASI idea.

Trails Report

Dana said that she has not started training Pam Clark on the Trails. They are waiting on the new Trails Computer to come in. Ted mentioned that the computer has been ordered and will have any necessary software loaded on it at no cost to CASI.

Dana will work with Scholarship Committee to provide picture and bio of all scholarship recipients going forward.

Discussion ensued about moving the Trails to an electronic distribution. The IT committee is looking into having the ability to email a link to those who wish to receive the e-Trails, but right now it would not provide much savings to CASI on the Trails printing because of our current price discount based on quantity printed.

Scholarship Committee

CASI NATIONAL SCHOLARSHIP PROGRAM

June 12, 2015

DONATIONS Total : \$1388 from Donations and Memorials

1950 from Texas Ladies State

\$3338 Total from 1/19/2015 – 05/28/2015

Received checks for Pendreys Scholarship - \$8000

Received checks for Photo Club Scholarship - \$5000

ACADEMIC SCHOLARSHIPS

Charlsey Smith – Blanco, Texas

Andrew Goss – Shreveport, Louisiana

Kaylyn Cooper – Frisco, Texas

Lisa Romeo – Tucson, Arizona

Shelcee Clark – Marble Falls, Texas

TRADE SCHOLARSHIPS

Jeremiah Baker – Shreveport, Louisiana

Thomas Pinnell – Shreveport, Louisiana

Tegan Carrier – Scottsbluff, Nebraska

A request was made by the Board to have all scholarship recipients to provide a picture and a small biography about themselves, and any affiliation with CASI or a relation to a CASI member.

Ted is going to put an article in the Trails asking for any information on Pod based Scholarships that are given out. He would like any information available from these already established programs in the hopes of sharing with all of the Pods.

Old 320 Report

Bob Steinle reported that there is nothing new to report at this time.

Sponsorship Report

Richard Knight reported that returning Gold Sponsors are: Hill Country Software, Bruce Foods, Tequila Rose, HEB/Tyson, Woodbridge Wines.

Silver Sponsors: Pendrey's, Lone Star Spice Co., Choctaw Nation.

Western Spirits will no longer be a sponsor due to a major reorganization of the company. The Sponsorship Committee is currently looking for a new whiskey sponsor for TICC. Contact has been established with Glazer's out of Waco, and Forty Creek Whiskey about the possibility of them joining.

Total Wine and Spirits has contacted Richard about possibly donating prize baskets for local area cook-offs.

Beer Sponsors and pricing is unknown at this time. Kris has been trying to get in contact with them earlier this year, but has been unsuccessful to date. Prior to July 4th is the industries busiest time of the year and Richard, Ted and Kris will continue to contact the beer distributors.

Richard reported that there have been preliminary conversations with HEB Corporate Office about them being a bigger part of CASI. HEB is interested in helping get there other partners involved with CASI in some capacity. Talks are very preliminary right now, but HEB officers have been invited to the Great Pepper's Meeting. Richard thanked Donna Conrad for her efforts over the years to bring HEB into the CASI organization and for all the work that she has done sending letters, pictures, and hosting cook-offs at local HEB stores.

If any CASI member has any Sponsorship leads, please contact Richard Knight.

Rules Committee

Ted complimented the work of the Rules Committee and their prompt clarification and response when questions arise.

Governance Committee

Robert reported that there is nothing new to report. Ted asked that the Governance Committee consider being the keeper of the By-Laws and keeping them update and in a consistent format.

Credentials Committee

Ted reported that they have started going through the process of verifying the Pods for the Great Pepper's Meeting. They are looking for a way to streamline this process going forward.

Nominations Committee

Ted reported that we have six applicants running for the Board of Directors at this time.

Kris Hudspeth	Patti Meyers-Jones	Susan Armand
Don Hoy	Keith Longabaugh	Jerry Ford

Ted will start sending out the packets for the current applicants by the end of June.

There are two additional applications that have been sent out to Andy Williams and Tonya Jester but they have not been returned, yet.

Champions Travel Committee

Winners Committee selected and funded the following that he has cooked at:

- Us National Open Championship – Orlando
- Texas Men's State – Johnson City, TX
- SW Open –Durant, OK
- Louisiana State - Minden

Jason also attended the following at his expense

- Pendry's CCO – Dallas
- Lady's State – helper
- State Wide CCO – DFW
- Tokio – Tokio Texas
- 1st Annual Cross Roads Meridian CCO – Meridian TX

- American Legion – Elm Mott, TX
- Out West Bar & Grill – West, TX

Upcoming CCO's he is required to attend is the Annual California State CCO that is sponsored by Woodbridge.

Ted mentioned that with this being the fourth year of the Champions Travel, it seems to be money well invested. Our Champions have done a great job traveling and being positive ambassadors for CASI.

Critical Vacancies

Pam Clark will begin training on Trails once the computer comes in. Jenny Windsor will hang on to Tallymaster, with help from Janice Miller, until the IT project is complete. Bill Pierson and Janice Miller will run registration at TICC.

Once Jenny's resignation becomes effective (July 15, 2015) a vote will be needed to approve Jenny as a Non-Board Support member, and a Director will be named to oversee the Tallymaster.

Richard mentioned that we will need to fill the Ranch Manager position once Robert's term is done, and that all Board Members need to keep that in the back of their mind.

Friends of CASI

Harvey reported that July will be Friends of CASI month. An ad will be placed in the Trails to encourage renewals, and recruit new members. Richard said that he will focus on Friends of CASI with his Presidents Article for July. Dana said that she will put the Friends of CASI ad on the front page of the July Trails.

Richard mentioned that this program has grown over the years to now being equal to 2-3 Gold Level Sponsors. Richard commended the CASI members for embracing this program and helping make it an extremely important and successful program.

IT Committee

Ted reported that we have two environments that are currently being evaluated. Wild Apricot is the one that we started with is membership based virtual environment that has good technical possibilities, but meant that we had to start from ground zero. The IT Committee, mainly Dave Hewlett, Roland Pate, and Richard Knight worked on moving that ahead with by looking at system requirements. They have been doing interviews with the subject matter experts that work in the CASI areas daily, mainly Jenny, Connie, and

Dana. The opportunity was presented to resurrect the project that was started in Caspio, two years ago, by Lee and Shelly Kroencke. Lee and Shelly did a demonstration for Ted and Richard via teleconference on where Caspio stands right now. Lee and Shelly have turned over all of this work to CASI, and the Kroencke's are working with the IT Committee on where we want to go and how we need to proceed. Until we have a firm grasp on what we can accomplish what we need and the long term costs, both systems will continue to be tested.

The IT Committee will have a portion of the new website ready for a demonstration at the Great Pepper's Meeting. There will be a closed demonstration for the Board in the weeks leading to the Great Pepper's Meeting. The tentative goal is to be able to run a beta test, parallel to CIS by January 2016 to work through the kinks and provide some preliminary training to the Directors.

IT Expenses: Through June 7, 2015

1. Development Expenses Incurred:

\$100.00 - Wild Apricot 90 day test

\$ 29.00 - Weebly Test Site

\$ 45.00 - Acrobat Software

2. Monthly Recurring Expenses:

\$199.00 - Caspio Account Opened

IT Expenses: Future

1. Development Expenses Expected:

\$ 50.00 - 3rd Month of 90 day test - Due June 22

CASI On-Line Store

Ted reported that we had a good opening surge, and a Father's Day sale is being planned. Total sales for the first two weeks of store are \$1,865.10 and out of that we will be getting a check for \$1,694.53. Ted recommended that we reinvest this money back into the CASI Store to increase our inventory and offerings.

Susan Armand mentioned that there is *Suggestion* link at the top of the home page. This is to provide any suggestions for items that members would like to see offered in the store.

Great Pepper's Meeting Committee

Richard Knight discussed the layout for the 2015 GPM. CASI will have the use of the entire Ballroom, two sections will be used for the meeting and round tables, and the other section will be closed off for our hospitality room. This will provide ample room for the hospitality area, as well as providing direct access to the pool area. CASI will also have 2-3 meeting rooms, in the area of the Ballroom, to use for meetings, breakout sessions, and storage. Registration will be located in the lobby adjacent to the Ballroom, not in the lobby of the hotel.

The hotel does provide a shuttle service to local restaurants near the hotel, and a list of local restaurants will be available prior to GPM.

Donna Conrad announced that each guest will receive 2 coupons for use at the breakfast buffet in the hotel restaurant.

Donna has solicited the help of Kris Hudspeth and Keith Longabaugh, Great Pepper of the Golden Triangle Pod, to cook hamburgers and hot dogs on Saturday night by the pool. Donna will work on getting this donated. Donna is also working on getting karaoke for Saturday night to go along with the burgers and hot dogs.

Donna asked for a budget of \$15,000.00 to cover all costs associated with the putting on the GPM. She feels that this is overshooting a bit, but wants to make sure that everything is covered.

Discussion ensued on providing all of the money upfront, or breaking it up into a \$5,000 rolling budget not to exceed \$15,000.00.

Motion by Kris Hudspeth: To advance \$5,000.00 to Donna Conrad for running expenses, related to 2015 Great Peppers Meeting, not to exceed \$15,000.00. Seconded by Susan Armand.

Motion Passed: *Unanimous*

Form 990

Cindy Noe announced that she has completed the Form 990, and the form was reviewed by the auditors her company uses, at no cost to CASI. Cindy forwarded a copy of the Form 990 to all Directors for review. By having Cindy complete the Form 990, and having her auditor review, CASI saved \$2,500.00.

Motion by Robert Schrade: To approve and submit the 990 Form. Seconded by Patti Meyers-Jones.

Motion Passed: *Unanimous*

Motion by Kris Hudspeth: To declare a recess of the Board Meeting and enter into workshop. Seconded by Robert Schrade.

Motion Passed: *Unanimous*

Motion by Patti Meyers-Jones: To end the recess and reconvene Summer Board Meeting. Seconded by Cindy Noe.

Motion Passed: *Unanimous*

New Business

TICC Entertainment

The entertainment schedule for TICC will be: Thursday night- Jamming at the Ranch, Friday- Larry Joe Taylor, Saturday is undecided.

Wally Roberts can have the Brendan Dawes Band come to TICC for Saturday night for \$1500.00.

Motion by Robert Schrade: To allocate \$1,500.00 for the Brendan Dawes Band on Saturday night at TICC. Seconded by Mary Ellen Gillen.

Motion Passed: 8 yes, 1 no, 1 abstained

Senior Referee

Motion by Ted Fichtl: To approve the appointment of a Senior Referee as Head of the Rules Committee and an off board support person. Seconded by Mary Ellen Gillen.

Motion Passed: *Unanimous*

Life Membership

During the Workshop, discussion ensued on the price and cost of a Life Membership. Right now the Life Membership is on a 10 year pay back. In 2014 the Board voted to increase the Annual Membership to \$25.00 but did not change the Life Membership. The previous Life Membership was a 16 year pay back. By raising the cost of a Life Membership, we would maintain a 16 year pay back.

Richard Knight presented an option to freeze Life Membership, and offer a 5 year discounted rate of 5 years for \$100.00. Susan Armand presented the option of just freezing new Life Memberships for a 3 year period.

Motion by Patti Meyers-Jones: To increase Life Membership to \$425.00 effective 10/1/2015. Seconded by Harvey West.

Motion Passed: 6 yes, 1 no, 3 abstained

Special Election

During the workshop, discussion ensued on how the candidates will appear on the ballot. Patti Meyers-Jones and Don Hoy said that they would prefer the option to run for both the Special Election, to fill Jenny Windsor's Term, and the General Election. Kris Hudspeth and Susan Armand said that they would prefer to see a candidate declare for one election or the other.

Motion by Patti Meyers-Jones: To allow candidates to declare for Special Election, General Election, or both elections. Seconded by Mary Ellen Gillen.

Motion Passed: 7 yes, 3 no

Contestant Shirts for TICC

Harvey West mentioned that Richard Knight sent a survey to CASI members and 42% of the members wanted a Polo Shirt, 12% said that they would pay extra for a polo. Tim Collier mentioned that we just heard that we need to make up a \$50,000.00 deficit in our Life Membership fund. If we forgo Polo Shirts this year, we can continue with our budget cuts from 2014 and help make some headway on this deficit.

Motion by Harvey West: To purchase Polo Shirts as the contestant shirt for TICC. Seconded by Robert Schrade.

Motion Failed: 2 yes, 7 no, 1 abstained

Motion by Cindy Noe: To purchase lowest bid T-Shirt as the contestant shirt for TICC, not to exceed \$4,000.00. Seconded by Susan Armand.

Motion Passed: 7 yes, 3 no

Motion by Kris Hudspeth: To enter Executive Session. Seconded by Robert Schrade.

Motion Passed: *Unanimous*

Motion by Kris Hudspeth: To adjourn Executive Session and return to Regular Session. Seconded by Patti Meyers-Jones.

Motion Passed: *Unanimous*

Motion by Ted Fichtl: To install sign over CASI Store. Seconded by Robert Schrade.

Motion Passed: 7 yes, 3 no

Next scheduled Board meeting is Friday, September 11, 2015 at the Holiday Inn Midtown, Austin, TX.

Motion by Robert Schrade: To adjourn Board Meeting. Seconded by Tim Collier.

Motion Passed: *Unanimous*