

AGENDA FOR THE
2023 SUMMER BOARD MEETING
OF CASI-
CHILI APPRECIATION SOCIETY INTERNATIONAL, INC
AMARILLO, TEXAS
JULY 8, 2023

1. Call to Order
2. Welcome and Establishment of Quorum
3. President's Comments
4. Executive Director's Comments
5. Consent Agenda
 - a. Ratification of Email Votes
6. Old Business (If there is no old business under certain of these, we will skip those items)
 - a. Regulatory Report
 - b. Sponsorship Report
 - c. Treasurer's Report
 - d. Tally Master's Report
 - e. Events Committee
 - f. Ranch Report
 - g. IT Status Report (CMS)
 - h. Membership Report
 - i. Terlingua Trails
 - j. Upcomings
 - k. Scholarship Report
 - l. Old 320 Report (if in attendance)
 - m. Friends of CASI
 - n. Merchandising
 - o. Governance Committee Report
 - p. Krazy Flats Report
7. New Business
 - a. TICC 2022
8. Persons Approved to Address the Board
9. Communications
10. Executive Session - (if needed)
11. Location, Date, and Time of Next Meeting
12. Adjournment

Executive Director Brian Spencer Called the Meeting to order at 12:31 p.m.

Secretary – Kathryn W. Cavender called roll with the following in attendance:

Renee Moore – President
Brian Spencer – Executive Director
Mike Whitten – Treasurer
Nancy Hewlett – Vice President
Kathryn Cavender – Secretary
Steve Herries
James Burns
Tiffany Messer
Michael Mayorga
John Pierce
Melissa Pate

Opening remarks from Renee Moore and Brian Spencer thanking the Amarillo Elks Lodge and the gallery for their attendance. Renee stated there were 4 positions open on the board with five candidates. The ED position is open with one candidate. Renee thanked everyone for their hard work and everything they do for the organization.

Brian Spencer called for the ratification of the email votes since the winter board meeting. Noted that the board had been very busy and action was taken almost every month for some decision.

February 2023 EMAIL VOTES

February 2, 2023

Mike Whitten made a motion that CASI allow the Treasurer to invest \$50,000 from the Life Fund and \$50,000 from the Scholarship Fund in 13-month CD's with the stipulation that the money and interest will go back into the respective funds upon maturity. Seconded by Kathryn Cavender.

Motion Passed: Unanimous

February 7, 2023

Mike White made a motion that we transfer \$5,000 from the General Fund to the Ranch Insurance Fund. Seconded by Melissa Pate.

Motion Passed: Unanimous

February 16, 2023

Nancy Hewlett made a motion to accept the minutes of the 2023 winter Board meeting. Seconded by Tiffany Messer.

Motion Passed: Unanimous

February 20, 2023

I make a motion to approve seven academics (five from general and two from Big Bend) and two trade scholarships. Seconded by Melissa Pate. **Motion Passed: Unanimous**

March 2023 EMAIL VOTES

March 3, 2022

Michael Mayorga moved that the BOD approve the application for the DFW Regional CCO as recommended by the events committee. Seconded by Mike Whitten.

Motion Passed: Unanimous

March 30, 2023

Mike Whitten made a motion to approve CASI's IRS 990 tax filings as required by law. Seconded by Steve Herries.

Motion Passed: Unanimous

April 2023 EMAIL VOTES

None

May 2023 EMAIL VOTES

May 5, 2023

Brian Spencer makes a motion to approve the 2024 USNO to be held on February 10, 2024, at Dinosaur Valley RV Park hosted by the Proud of Texas Pod and as recommended by the Events Committee. Seconded by Mike Whitten.

Motion Passed: 10-yaes; 1-nay

May 9, 2023

Steve Herries made a motion to renew the volunteer insurance for the next policy year 7/1/2023 to 7/1/2024 at the renewal rate of \$632.54. Seconded by Melissa Pate.

Motion Passed: Unanimous

May 11, 2023

James Burns made a motion that the BOD approve the following bands for TICC at the cost of \$7,500. The budget for bands is \$7,500 with an overage of \$250 funded by anonymous donors.

- Thursday night - Cactus Country from San Antonio - \$2750.00
- Friday and Saturday nights - Six Sons of a Gun from Austin - \$5000.00

Seconded by Michael Mayorga.

Motion Passed: 10-yaes; 1-nay

June 2023 EMAIL VOTES

June 27, 2022

Brian Spencer made a motion to hold a one day only CASI membership drive on Friday, July 21, 2023, with a \$15 new member fee and a \$20 renewal fee. Seconded by Tiffany Messer. **Motion Passed: Unanimous**

Motion to accept – Nancy Hewlett, Motion was duly seconded. Motion passed unanimously.

Old Business

REGULATORY REPORT

Brian reported everything is up to date on the trademarks. All trademarks are on a 10-year cycle. There is one trademark with the State of Texas that needs to be updated to Renee Moore from Kris Hudspeth.

Motion to accept – Tiffany Messer; Motion was duly seconded. Motion passed unanimously.

SPONSORSHIP INFORMATION

Brian Spencer presented the sponsorship report for Kris Hudspeth.

TICC Sponsors Confirmed for TICC:

Woodbridge Wine

Renfro Foods

Bolner's Fiesta – New 3 Year agreement starts in 2024

Y Knot Ranch

Still working to confirm:

Capital Ranch Sales – Becca Vizza (Formerly with Texas Ranch Sales)

Statewide Remodeling

Purple Haze Jeep Club

Visit Big Bend

Notes: Currently, we do not have a Gold sponsor to underwrite the two wing categories and prize payouts at TICC. Actively working with a potential sponsor for wings. This would be on a year to year basis.

Bolner's Fiesta is entering the final year of their original three-year agreement. The new three-year agreement will start in the 2024-2025 chili year and is the exact same as the original arrangement.

Woodbridge has provided wine pricing information to Kathryn as of 7/7/23 to start publicizing the Wine Presale. Mike Benedetti will be at TICC.

Renfro Food: Doug has informed me that he and James will not be attending TICC this year, due to his daughter getting married that weekend. He will have a portion of his "normal" group on site representing the brand, and will be back next year. We will need to coordinate again for product pick up in Ft Worth.

Nancy did pass along information about David Richardson's son being interested in being a CASI Sponsor. About the time I was notified, is when Mary Ann was placed on Hospice and I have not initiated contact at this time out of respect for the family.

As you come across any sponsorship leads or contacts, please send them my way so that we can have discussions and build a sponsorship proposal package.

Discussion: Y Knot Ranch and Purple Haze Jeep Club sponsorship covered some of the wing cost last year. Additional contact information for sponsorships have been passed on to Kris.

Motion to accept – Nancy Hewlett, Motion was duly seconded. Motion passed unanimously.

TREASURER REPORT

Presented by Mike Whitten

CASI-Chili Appreciation Society International, Inc.

Statement of Financial Position

As of May 31, 2023

	Total			
	As of May 31, 2022	As of May 31, 2021 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
100000 Cash in Banks			0.00	
100100 Ranch Property Self-Insurance Fund	0.00	31,000.38	-31,000.38	-100.00%
100101 West Texas National Bank MMA	10,000.12	10,000.30	-0.18	0.00%
100111 Regions Scholarship Fund	145,480.06	131,080.74	14,399.32	10.99%
100112 Money Market - LMIF	105,897.40	103,748.45	2,148.95	2.07%
100113 Regions Main Checking	152,248.36	135,466.21	16,782.15	12.39%
100114 Ranch Insurance Fund	40,004.54		40,004.54	
Life CD			\$	
	\$453,630.48	\$411,296.08	42,334.40	10.29%
Scholarship CD				
	0.00	0.00	0.00	
Total 100000 Cash in Banks			\$	
	\$453,630.48	\$411,296.08	42,334.40	10.29%
102000 Cash on Hand - TICC				
Total Bank Accounts	0.00	0.00	0.00	
Other Current Assets				
102100 TICC Cash Banks			\$	
	\$ 0.00	\$ 0.00	0.00	
102110 TICC Main Bank	0.00	0.00	0.00	
Total 102100 TICC Cash Banks	0.00	0.00	0.00	
103000 Undeposited Funds			\$	
	\$ 0.00	\$ 0.00	0.00	
Uncategorized Asset			\$	
	\$453,630.48	\$411,296.08	42,334.40	10.29%
Total Other Current Assets				

Statement of Financial Position May 2023 cont.

Total Current Assets			0.00	
Fixed Assets				
110209 Net Office Equipment	17,642.67	17,642.67	0.00	0.00%
110200 Office Equipment	-17,642.67	-17,642.67	0.00	0.00%
110205 Accumulated Depreciation Off Eq			0.00	
Total 110209 Net Office Equipment	2,574.68	2,574.68	0.00	0.00%
110219 Net Ice Merchandiser	-2,574.68	-2,460.10	-114.58	-4.66%
110210 Ice Merchandiser	\$ 0.00	\$ 114.58	114.58	-100.00%
110215 Accum Depr - Ice Merchandiser			0.00	
Total 110219 Net Ice Merchandiser	8,917.03	8,917.03	0.00	0.00%
110239 Net Sign & Plaque	-8,756.28	-8,649.14	-107.14	-1.24%
110230 Sign & Plaque	\$ 160.75	\$ 267.89	107.14	-39.99%
110235 Accumulated Depr - Sign & Plaq			0.00	
Total 110239 Net Sign & Plaque	39,968.00	39,968.00	0.00	0.00%
110319 Net Land & Buildings	71,847.00	71,847.00	0.00	0.00%
110300 Land	204,561.42	204,561.42	0.00	0.00%
110303 Land Improvements	-118,521.45	-112,356.16	-6,165.29	-5.49%
110310 Buildings	\$197,854.97	\$204,020.26	6,165.29	-3.02%
110315 Accumulated Depr - Bldgs	\$198,015.72	\$204,402.73	6,387.01	-3.12%
Total 110319 Net Land & Buildings				
Total Fixed Assets	1,500.00	1,500.00	0.00	0.00%
Other Assets	3,870.00	3,870.00	0.00	0.00%
190100 Postage Deposit	\$ 5,370.00	\$ 5,370.00	0.00	0.00%
192000 Trademark Fees	\$657,016.20	\$621,068.81	35,947.39	5.79%
Total Other Assets				
TOTAL ASSETS				
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities	2,000.00	3,000.00	-1,000.00	-33.33%

Statement of Financial Position May 2023 cont.

Other Current Liabilities				
	\$ 2,000.00	\$ 3,000.00	1,000.00	-33.33%
200300 Accrued Liabilities - General				
	\$ 2,000.00	\$ 3,000.00	1,000.00	-33.33%
Total Other Current Liabilities				
	\$ 2,000.00	\$ 3,000.00	1,000.00	-33.33%
Total Current Liabilities				
Total Liabilities	0.00	0.00	0.00	
Equity				
	1,812.52	0.00	1,812.52	
300000 Opening Balance Equity				
	358,553.12	316,595.43	41,957.69	13.25%
303000 Unrestricted Net Assets				
	10,000.00	10,000.00	0.00	0.00%
310000 General Op Fund Balance				
	117,488.73	116,607.69	881.04	0.76%
320000 GP Meeting Fund Balance				
	151,328.01	146,680.25	4,647.76	3.17%
330000 Life Member Fund Balance				
	-11,779.80	-1,648.18	-10,131.62	-614.72%
340000 CASI Schol Fund Balance				
	27,613.62	29,833.62	-2,220.00	-7.44%
350000 CASI Liab Ins Fund (CLIF) Bal				
	\$655,016.20	\$618,068.81	36,947.39	5.98%
Net Revenue				
	\$657,016.20	\$621,068.81	35,947.39	5.79%
Total Equity				
TOTAL LIABILITIES AND EQUITY				

CASI-Chili Appreciation Society International, Inc.				
Statement of Activity				
January - May, 2023				

	Total			
	Jan - May, 2023	Jan - May, 2022 (PY)	Change	% Change
Revenue				
300-000 TICC Revenues			0.00	
300-130 Main Bar - Taxable Sales	115.00	50.00	65.00	130.00%
300-135 KF Bar - Taxable Sales	115.00	50.00	65.00	130.00%
300-140 Vendor Fees	75.00		75.00	
300-150 Gate Admissions - Taxable Sales		-80.00	80.00	100.00%
300-170 Main Store - Taxable Sales	735.00	540.00	195.00	36.11%
Total 300-000 TICC Revenues	\$ 1,040.00	\$ 560.00	\$ 480.00	85.71%
310-000 Membership			0.00	
310-200 Annual Membership Dues	5,685.00	4,265.00	1,420.00	33.29%
310-205 Corporate Membership Dues		125.00	-125.00	-100.00%
310-210 Life Membership Dues		850.00	-850.00	-100.00%
Total 310-000 Membership	\$ 5,685.00	\$ 5,240.00	\$ 445.00	8.49%
320-000 Sponsorships			0.00	
320-001 Sponsorships - Gross			0.00	
320-360 Friends of CASI	2,500.00	5,500.00	-3,000.00	-54.55%
320-503 Friends of Krazy Flats (deleted)		1,972.23	-1,972.23	-100.00%
320-504 Texas Ranch Sales		2,500.00	-2,500.00	-100.00%
320-505 Constellation Brands		3,575.00	-3,575.00	-100.00%
Total 320-001 Sponsorships - Gross	\$ 2,500.00	\$ 13,547.23	-\$ 11,047.23	-81.55%
Total 320-000 Sponsorships	\$ 2,500.00	\$ 13,547.23	-\$ 11,047.23	-81.55%
330-000 Terlingua Trails			0.00	
330-400 Advertisements	75.00	75.00	0.00	0.00%
Total 330-000 Terlingua Trails	\$ 75.00	\$ 75.00	\$ 0.00	0.00%
340-000 Miscellaneous Income			0.00	
340-500 Cooking for CASI		374.00	-374.00	-100.00%
340-501 Royalties Revenue	7,672.32	7,568.64	103.68	1.37%
340-520 Old 320 Income	800.00	1,143.00	-343.00	-30.01%

340-525 Cell Tower Lease Payments	3,000.00	3,000.00	0.00	0.00%
340-580 TICC Memorial Board Donations		50.00	-50.00	-100.00%
340-585 General Fund Donations	1,217.20	-4,321.00	5,538.20	128.17%
340-586 AmazonSmile	368.81	226.09	142.72	63.13%
340-593 Friends of KF	4,919.49		4,919.49	
Total 340-000 Miscellaneous Income	\$ 17,977.82	\$ 8,040.73	\$ 9,937.09	123.58%
355-000 Cookoff Fees			0.00	
355-100 CLIF Premium per Cook \$2	6,048.50	7,387.00	-1,338.50	-18.12%
355-200 GP Meeting Cook's Charge \$1	3,024.25	3,643.50	-619.25	-17.00%
355-300 Registration Fee - \$25	2,450.00	3,050.00	-600.00	-19.67%
355-400 Sanctioning Fee per Cook \$1	3,024.25	3,643.50	-619.25	-17.00%
Total 355-000 Cookoff Fees	\$ 14,547.00	\$ 17,724.00	-\$ 3,177.00	-17.92%
370-000 CASI Scholarship Fund Income			0.00	
370-100 Scholarship Donations	4,177.02	5,095.06	-918.04	-18.02%
Total 370-000 CASI Scholarship Fund Income	\$ 4,177.02	\$ 5,095.06	-\$ 918.04	-18.02%
390-000 Interest Income	35.14	10.17	24.97	245.53%
Total Revenue	\$ 46,036.98	\$ 50,292.19	-\$ 4,255.21	-8.46%
Gross Profit	\$ 46,036.98	\$ 50,292.19	-\$ 4,255.21	-8.46%
Expenditures				
400-000 TICC Expenses			0.00	
400-145 TICC Jackets		-328.45	328.45	100.00%
400-190 Posters & Bannners	262.42		262.42	
400-210 Store Expenses - Main	128.35	804.38	-676.03	-84.04%
400-217 Sponsor Appreciation	373.88	66.10	307.78	465.63%
400-220 Site Maintenance		0.00	0.00	
400-225 Trophy/Stove Purchase/Donations		10,083.96	-10,083.96	-100.00%
400-245 TICC Jackets Income & Expenses	81.71	86.00	-4.29	-4.99%
Total 400-000 TICC Expenses	\$ 846.36	\$ 10,711.99	-\$ 9,865.63	-92.10%
410-000 Terlingua Trails Expenses			0.00	

410-330 Editor Computer Related Expense	194.72	194.72	0.00	0.00%
410-340 Editor Supplies		4.90	-4.90	-100.00%
Total 410-000 Terlingua Trails Expenses	\$ 194.72	\$ 199.62	-\$ 4.90	-2.45%
430-000 IT Expenses			0.00	
430-100 Recurring IT Expenses	5,836.63	4,651.60	1,185.03	25.48%
Total 430-000 IT Expenses	\$ 5,836.63	\$ 4,651.60	\$ 1,185.03	25.48%
440-000 Chilicity Expenses			0.00	
440-505 Chilicity Expenses	1,451.87	1,769.78	-317.91	-17.96%
Total 440-000 Chilicity Expenses	\$ 1,451.87	\$ 1,769.78	-\$ 317.91	-17.96%
450-000 CASI Director Expenses			0.00	
450-579 Treasurer Expenses	671.23	460.45	210.78	45.78%
450-599 All Other Directors Expenses	300.00	300.00	0.00	0.00%
Total 450-000 CASI Director Expenses	\$ 971.23	\$ 760.45	\$ 210.78	27.72%
460-000 Membership Expenses			0.00	
460-600 Membership Expenses	483.55	541.40	-57.85	-10.69%
Total 460-000 Membership Expenses	\$ 483.55	\$ 541.40	-\$ 57.85	-10.69%
470-000 Rancho CASI de Los Chisos Exp			0.00	
470-700 Ranch Expenses	1,184.72	1,865.49	-680.77	-36.49%
Total 470-000 Rancho CASI de Los Chisos Exp	\$ 1,184.72	\$ 1,865.49	-\$ 680.77	-36.49%
490-000 Rules & Sanctioning Expenses			0.00	
490-750 Rules & Sanctioning Expenses	468.51	539.84	-71.33	-13.21%
Total 490-000 Rules & Sanctioning Expenses	\$ 468.51	\$ 539.84	-\$ 71.33	-13.21%
495-000 Miscellaneous Expenses			0.00	
495-914 Bolner's Fiesta License Expenses	50.00	50.00	0.00	0.00%
495-923 990 & 990T Taxes Due	191.85	961.38	-769.53	-80.04%
495-925 Legal & Other Expense		127.02	-127.02	-100.00%
Total 495-000 Miscellaneous Expenses	\$ 241.85	\$ 1,138.40	-\$ 896.55	-78.76%
700-000 CLIF Expenses			0.00	

700-160 Volunteers Insurance	632.54		632.54	
Total 700-000 CLIF Expenses	\$ 632.54	\$ 0.00	\$ 632.54	
Total Expenditures	\$ 12,311.98	\$ 22,178.57	-\$ 9,866.59	-44.49%
Net Operating Revenue	\$ 33,725.00	\$ 28,113.62	\$ 5,611.38	19.96%
Other Expenditures				
900-000 Charitable Contributions			0.00	
900-140 Terlingua Chamber of Commerce		0.00	0.00	
Total 900-000 Charitable Contributions	\$ 0.00	\$ 0.00	\$ 0.00	
950-000 CASI Scholarships			0.00	
950-100 CASI Scholarship Program	250.00		250.00	
950-150 CASI/Tex Schofield Scholarship		1,000.00	-1,000.00	-100.00%
950-160 CASI/Ancira FoC Scholarship		-500.00	500.00	100.00%
Total 950-000 CASI Scholarships	\$ 250.00	\$ 500.00	-\$ 250.00	-50.00%
Total Other Expenditures	\$ 250.00	\$ 500.00	-\$ 250.00	-50.00%
Net Other Revenue	-\$ 250.00	-\$ 500.00	\$ 250.00	50.00%
Net Revenue	\$ 33,475.00	\$ 27,613.62	\$ 5,861.38	21.23%

			2023 Budget 5 Months			Actual 5 months		
CASI TICC 2022 vs 2021			2023	2023	2023	2023	2023	2023
			Revenues	Expenses	P & L	Revenues	Expenses	P & L
		Friday Events						
	400-105	Scholarship Day Expenses &N Pay-Outs		\$ 5,910			\$ -	
				\$ 5,910	\$ (5,910)		\$ -	\$ -
		Bars						
300-130	400-109	Main Bar - Taxable	\$ 3,333	\$ 3,750		\$ 115	\$ -	

300-132	400-113	Wine Sales-Pre-Ordered	\$ 1,042	\$ 917		\$ -	\$ -	
300-135	400-110	KF Bar - Taxable	\$ 3,333	\$ 3,750		\$ 115	\$ -	
300-120	400-140	Mobile Ice - Taxable	\$ -	\$ -		\$ -	\$ -	
	400-160	Licenses		\$ 333			\$ -	
	400-215	Share-Sales Tax		\$ 479			\$ -	
			\$ 7,708	\$ 9,229	\$ (1,521)	\$ 230	\$ -	\$ 230
		Stores						
300-170	400-210	Main Store - Taxable Sales	\$ 6,667	\$ 4,167		\$ 735	\$ 128	
300-175	400-211	KF Store - Taxable Sales	\$ 5,000	\$ 3,125		\$ -	\$ -	
	400-215	Share-Sales Tax	\$ -	\$ 784		\$ -	\$ -	
			\$ 11,667	\$ 8,076	\$ 3,591	\$ 735	\$ 128	\$ 607
		Participant Related						
	400-145	Jackets		\$ 833		\$ 82	\$ -	
	400-180	Shirts Cont and officials		\$ 3,750			\$ -	
	440-505	Champion's Travel		\$ 2,083			\$ 1,452	
	400-225	Trophys & Stoves & Chairs		\$ 5,000			\$ -	
				\$ 11,666	\$ (11,666)		\$ 1,452	\$ (1,452)
		Other TICC						
300-140		Vendor Fees	\$ -			\$ 75		
300-150	400-130	Gate Admissions	\$ 13,750			\$ -	\$ -	
	400-215	Share-Sales Tax		\$ 1,209			\$ -	
300-190		Misc Income	\$ 188			\$ -		

	400-100	Band & Sound (Main & KF)		\$ 4,688			\$ -	
	400-190	Posters - Banners		\$ 167			\$ 262	
	400-195	Radios		\$ 833			\$ -	
	400-200	Security		\$ 417			\$ -	
	400-217	Sponsor Appreciation		\$ 1,875			\$ 373	
	400-220	Site Maintenance		\$ 10,000			\$ -	
	400-221	Site Cleanup		\$ 1,000			\$ -	
	400-242	Tuesday CCO		\$ 52			\$ -	
	440-505	Chilicity Expenses - Less Champion's Travel		\$ 333			\$ -	
	400-150	Judging Supplies - Chili & Show		\$ 500			\$ -	
	400-170	Name Tags		\$ 250			\$ -	
	400-299	Misc Expenses		\$ 250			\$ -	
			\$ 13,938	\$ 21,574	\$ (7,636)	\$ 75	\$ 635	\$ (560)
		Area Contributions						
	900-100	Sul Ross Rodeo Club		\$ 2,000			\$ -	
	900-105	Brewster County		\$ 4,000			\$ -	
	900-115	Terlingua EMS & VFD		\$ 5,000			\$ -	
	900-125	Terlingua School		\$ 2,000			\$ -	
	900-130	Terlingua Area Matching		\$ 2,000			\$ -	
	900-140	Terlingua COC		\$ 100			\$ -	
	900-000	TICC Contributions	\$ -	\$ 15,100	\$ (15,100)	\$ -	\$ -	\$ -
TICC								

		Without Sponsors	\$ 33,313	\$ 71,555	\$ (38,242)	\$ -	\$ 2,215	\$ (2,215)
300-180								
		TICC Underwriting Revenues	\$ 28,001		\$ 28,001	\$ -		\$ -
TICC								
		With Underwrite	\$ 61,314	\$ 71,555	\$ (10,241)	\$ -	\$ 2,215	\$ (2,215)
320-000								
		Sponsorships-Cash Donations	\$ 42,600		\$ 42,600	\$ -		\$ -
		*Cash Donations	\$ 38,580	\$ 2,022				
TICC								
		With Sponsorships	\$ 103,914	\$ 71,555	\$ 32,359	\$ -	\$ 2,215	\$ (2,215)
		2023 Budget	\$ 139,600	\$ 139,993	\$ (393)			
			\$ (35,686)	\$ (68,438)				

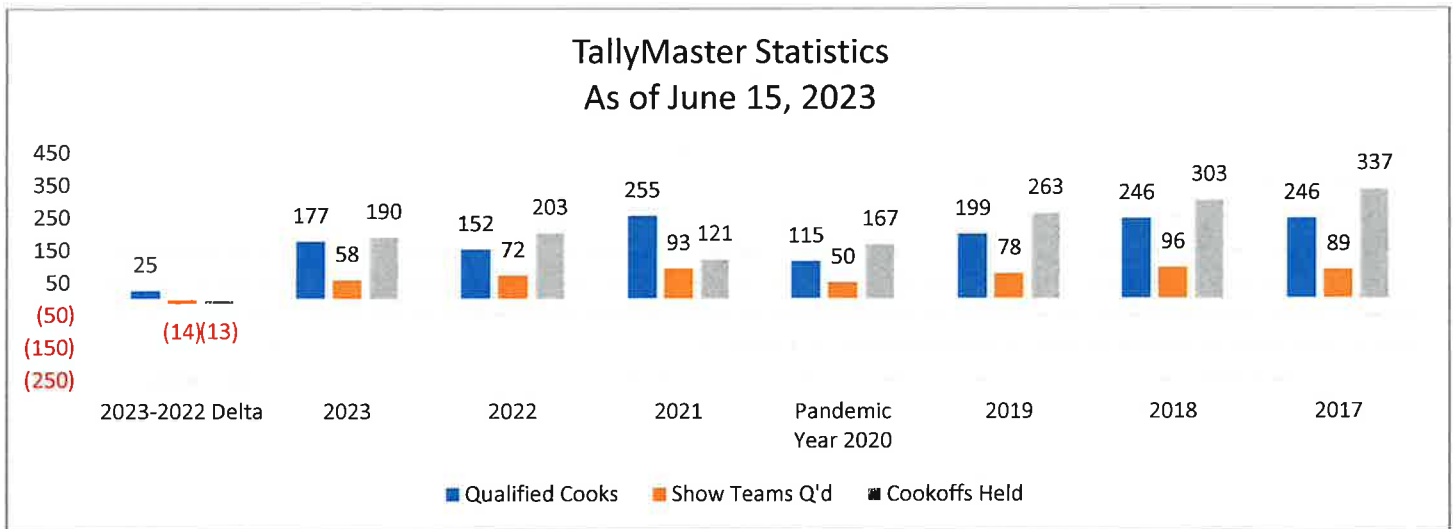
Mike Whitten reported that CASI is 18K in the positive over this time last year. The store already has income from selling last year's products, sponsorship is a little behind and FOC is on track from last year. The Crazy Flats money was moved to its own account and CASI is simply the holder of the money. Chilicity expenses include the Birds Eye map and any other promotion of chili including champion travel.

Scholarship Fund - \$111,159 +50K CD; Ranch Insurance - \$45,009; Life Fund - \$58016 + 50K CD; General Fund \$149,517; and the CD's have paid \$879 to date.

Motion to accept - Tiffany Messer. Motion was duly seconded. Motion passed unanimously.

TallyMaster

Presented by Melissa Pate



TallyMaster Report- Summer TallyMaster's Report on Statistics

As of June 15, 2023

	2023-2022 Delta	2023	2022	2021	Pandemic Year 2020	2019	2018	2017
Qualified Cooks	25	177	152	255	115	199	246	246
Show Teams Q'd	(14)	58	72	93	50	78	96	89
Cookoffs Held	(13)	190	203	121	167	263	303	337
Chili's Judged	(134)	5,947	6,081	3,378	5,330	8,161	8,656	9,505
Money Raised	\$81,831	\$556,596	\$474,766	\$179,089	\$468,430	\$755,482	\$760,523	\$1,073,637

Note: Qualifiers in 2021 includes all the carryover qualifiers from the 2020 pandemic year as passed by the GP's at the 2020 GPM Meeting.

Melissa reported that there are 25 more qualified cooks than last year at this time. Less show teams qualified but shows are not going unclaimed. The number of cookoffs are down pre-pandemic but there are a lot of cookoffs still on the books. The money raised is up from last year.

Motion to accept – Steve Herries. Motion was duly seconded. Motion passed unanimously.

EVENTS

Michael Mayorga presented

The US National and the DFW regional was approved by the committee. Anticipate they may resubmit next year.

Motion to accept – Nancy Hewlett. Motion was duly seconded. Motion passed unanimously.

RANCH REPORT

Steve Herries presented

I made a visit to the Ranch in May to get a look at things six months out from TICC. The roads at that time were in good condition. All electrical seemed to be working. I made a minor plumbing repair to the water catchment tank at Krazy Flats. There was no cost to the organization as I found we had the parts on-hand at the ranch. Two weeks after I left the ranch the area was hit with heavy rains. Mel and Diane Fitzhenry sent photos showing that there was significant erosion in and around the Well Creek crossing. One of those photos showed what appeared to be a buried cable that had been unearthed during the flooding. Jim Ezell reported that it was the worst he had ever seen it. I have been in contact with the Rio Grande Electric Co-op and requested that they send a crew out to check for electrical hazards. As of the time of this report, I have not heard back from them.

I plan to get back out to the ranch between the Summer Board Meeting and the GPM. I would like to have an accurate, current assessment of the ranch condition for the GP's.

Discussion: Steve to contact the phone company to determine what the line is out of the ground. A few ceiling fans need replacing but no damage to any building.

Motion to accept - John Pierce. Motion was duly seconded. Motion passed unanimously.

IT REPORT

James Burns presented

Website - We have not had any major failures with the website. Most of the requests we received were to reset passwords.

Office 365 – It appears that Microsoft is going to enable multifactor authentication by the middle of July.

Spam to Directors continues. Reminder not to answer these emails.

Motion to accept – Michael Mayorga. Motion was duly seconded. Motion passed unanimously.

MEMBERSHIP

John Pierce presented

Annual Membership:

CASI has 457 members as 6/29/2023

As always, we need to continue to recruit new members but, in turn, retain the current membership. I have been emailing reminders for members that are expiring every month.

Corporate Membership:

CASI Corporate Membership is 4 down one Member as of 6/29/2023. Please remember to send me any correspondence for any new corporate sponsor. Future meeting should discuss the increase of the corporate membership.

Lifetime Membership:

Lifetime members went down by 5 for a total of 508 as of 6/29/2023. During the meeting a new member joined as lifetime.

Deceased Members:

All information of which we have been made aware has been updated in the CIS.

Looking forward to the Membership Drive in July.

Motion to accept- Mike Whitten. Motion was duly seconded. Motion passed unanimously.

TERLINGUA TRAIL

Kathryn Cavender presented

Mike Watkins, Editor-in-Chief with Carol Knight, co-editor continue to do all the work on the Trails. Approximately 1200 trails are emailed each month to lifetime, annual members current in their dues, sponsors, corporate members and FOC members who are not members of CASI. The Trails is now sent in a compressed format with the hopes that not as many are kicked back by the members server.

Once emailed the publication is placed on the front page of the casichili.net website and posts are made on all CASI Facebook pages and Instagram. Cost for the Trail's publication continues to be minimal with an annual fee for the In-Design software license. This cost has been offset a little by business card size ads. The cost of the ad is \$50 a year and we currently have 2 ads which run every month. We have also received two POD ads that were larger than ¼ page and those PODs paid for the additional space.

Sponsor ads continue to rotate and Michael contacts them each month to ensure we have the correct ad running.

There continues to be issues with emailing the trails to the members. Approximately 36% of lifetime members do not have an email listed. Almost all of the annual members now have emails listed. In addition, 15-20 emails are kicked back each month because they are bad addresses, or the email is not accepted by the recipient's server. I have also received random emails or emails through the website saying they did not receive a Trails, many times it is because their membership has expired. There are two members who do not receive the trails unless emailed individually.

Motion to accept – Nancy Hewlett. Motion was duly seconded. Motion passed unanimously.

UPCOMINGS

Michael Mayorga presented

It has been a busy year so far. To-date, we have registered:

- CCOs for this chili year (including 7 Cancelled):	288
- CCO's for chili year 2024:	<u>31</u>
-	
Total:	319

Expenditures to-date:

- 87 CCO USPS Packets mailing expense:	\$320.23
- Printer paper, envelopes, and Ink:	<u>\$137</u>
-	
Total:	\$457.70

Virtually all CCO registration requests are being entered via the direct entry website link, which makes the process accurate and minimizes additional data entry/corrections. A few still use the "fill-in the blanks" pdf file link that is on our website. However, I think that form should be eliminated, since the person entering the data can just as easily use the direct entry link. The number of cookoffs are up over last year.

I would like to thank Nancy and David Hewlett for all their training and support provided to me. It certainly made my job run smoother.

I would also like to thank Carol Knight for her support in being my watchdog and keeping the CCO Trails entries clean and up to date.

And of course, thanks to everyone who has submitted CCO requests for being patient and understanding in the process getting them registered.

Motion to accept- Melissa Pate. Motion was duly seconded. Motion passed unanimously.

SCHOLARSHIP

Nancy Hewlett presented

Scholarship Recipients

4 year \$4000 each

Alexandria Goymerac – University of Texas San Antonio

Leslie Silva-Garcia – Boston Conservatory at Berklee

Regan LaPray – Lamar University

Doris Onyedionu – University of Texas Arlington

Isabelle Russell – University of Louisiana Lafayette

Trade School approximately \$2000 ea

Matt Herries

Brad Knight

Tex Scholfield Terlingua Valedictorian 4 Year \$4000
Kaycie Krueger – Sul Ross State University
Friends of CASI Terlingua Salutatorian 4 year \$4000
Melenie Orozco – Sul Ross State University

Financial

Contributions as of 4/25 \$4,177.02 – which \$200 is for a Trade School recipient
Anticipated donation – Space City Pod proceeds from the June cookoff
Bank account as of 5/12/23 \$111,084.00
Certificate of Deposit - \$50,000 taken out of the Scholarship Account earning 4.160% interest.

Motion to accept- Michael Mayorga. Motion was duly seconded. Motion passed unanimously.

320 REPORT

Pat Krennek presented

Since 2022 TICC, we have added 7 new members bringing the waiting List down to 5 – 2 of those declined membership when their name came up but asked to remain on the wait List.

Presently 5 sites are available for new members.

I continue to shop for the “stepping stones” to replace 13 missing or broken row markers.

I would like to add 320 times to the Sign-Up Genius on Wednesday registration not to conflict with the 320 site marking in hopes to encouraging more members and qualified cooks to cook in the area.

Request a stove raffle for cooking in the arena.

Chili Sales booth will again be open after turn in on Saturday. We collect non-advancing chili from the Tuesday CCO and store in the ice truck until Saturday.

There is the Old 320 Profile on the website to update memberships’ contact information and their bequeath options –

1. To a relative or a CASI cook in good standing at no fee or 2. return to CASI.

Encourage people to cook in 320 Area either through on-site encouragement or flyers on social media or the trails.

Motion to accept- Melissa Pate. Motion was duly seconded. Motion passed unanimously.

FRIENDS OF CASI

Tiffany Messer reported

Reminder letters were sent out to all previous donors the first week of June to let everyone know of the August 1st deadline for ordering shirts.

Ran front page ad in May Trails and in June trails Renee added to reminder and description in her president letter.

Reminder on the Facebook page 2 weeks ago and will send another notice this week.

To date I have received \$13,000. I also heard of who are joining soon. I will give a more accurate accounting at the GPM.

Remember people can go in together and get a membership. If you know of any interested parties, please contact me.

The FOC reception will be a light meal or snack similar to last year. Tiffany will coordinate with everyone once decided.

Motion to accept- Steve Herries. Motion was duly seconded. Motion passed unanimously.

MERCHANDISING

Renee Moore presented

Four of the 5 shirts that will be available in the store have been ordered, received and are in bins behind the stage at the Ranch. We used a different company than last year and their prices were very competitive. We were contacted through our Instagram account and asked to be a vendor. Total cost so far is \$4917 for shirts. The jewelry this year is earrings and those have been received and are at the Ranch. What remains to be ordered are caps, beanies and the poster shirts. All of the shirts, including old judging, staff and contestant have been sorted and marked as Garage Sale.

Outside of the "store" the Staff and Judging shirts for 2023 have been received and are at the Ranch.

370 Judges shirts and 164 Staff shirts for a cost of \$3144 or \$5.88 per shirt. There is still a bin with Judges shirts with no date that we can use as a backup.

Brian wanted to consider preordering jackets or other more expensive items.

Motion to accept - Tiffany Messer. Motion was duly seconded. Motion passed unanimously.

GOVERNANCE COMMITTEE

Nothing to Report

KRAZY FLATS

[Report Provided by Keith Karaff - Krazy Flats Coordinator]

In May, Michael and I traveled to the Ranch with Don and Dianna Hoy to take care of some things in the Flats.

1. Dianna and Michael did a complete inventory of all merchandise in storage at Krazy Flats.
2. Don and Michael installed a new TV bracket in the Saloon. This bracket will hold a television that was donated. The plan for this is there will be daily updates and pics that will slideshow all day. Powerpoints will have been created for each day announcing what events are going on in the Flats and what CASI events are happening each day that the spectators are allowed to participate in. Once we are in Terlingua this year, it is possible that because of the type of television it is, we may be able to stream the World Series Monday, Tuesday and Wednesday evening depending on its schedule and if we can get the tv to tune in. If so, then it's possible that we can increase sales on those evenings.
3. The 100+year old wooden bar top was sealed with epoxy resin to help keep the top in shape.
4. Don and Dianna donated sheets of tin that we used to cover the outside back wall of the stage on the pavilion. We also added a tarp to cover the wall. Hopefully that tarp will hold up in the Terlingua weather.
5. Shopping for the store has begun. I am hoping that everything will be ready to go by September. I plan on making a trip to the Ranch to drop off the KF Store merchandise for this year to ease the burden of having to take everything in October.
6. The Krazy Flats Homeowners Association is still accepting members. Part of the monies raised were to help complete Phase two of the expansion which is adding a concrete slab. In May, I received three bids. One for \$5650, one for \$8500 and the third was for \$16k. At this time, we haven't raised enough money to cover any of these quotes. Hopefully after TICC this year, we will be able to have the monies to get Phase two completed.
7. The KFHOA meeting will take place on Thursday afternoon at 5:00pm.

I want to thank Don and Dianna for their donations of time and materials to help get these projects completed.

Renee asked if the Ranch budget could help with the slab at Krazy Flats if they almost had enough money. Steve wanted to see what the road repair would cost.

Motion to accept- Steve Herries. Motion was duly seconded. Motion passed unanimously.

NEW BUSINESS

Michael Mayorga made a motion to provide three stoves at TICC. Krazy Flats, Old 320 and a Raffle Stove.

Motion to accept- Steve Herries. Motion was duly seconded. Motion passed unanimously.

Mike Whitten made a motion to bring to the Great Peppers Meeting an increase in individual scholarships. No vote needed.

Brian stated that the Texas Men's State Committee has asked to use the CASI logo. Brian made a motion to allow TMS to use the logo as requested. Motion to accept- Melissa Pate. Motion was duly seconded. Motion passed unanimously.

Renee stated currently the membership drive is a bi-annual event and it currently takes a vote of the board for it to occur. Renee would like to see this an automatic annual occurrence. Michael Mayorga made a motion that CASI would adopt that a membership drive would occur on National Chili Day and a date determined in July or August each year. Motion to accept – Michael Mayorga. Motion was duly seconded. Motion passed unanimously.

Brian stated that in years past CASI has been on Birds Eye map at a cost of \$500 per year. Brian Spencer made a motion to continue the relationship with the new company/name Map it Out for advertising around the Big Bend Area. Motion to accept – Michael Mayorga. Motion was duly seconded. Motion passed unanimously.

Brian stated that Terlingua is in the process of modernizing their internet. CASI has been approached to bring fiber onto the Ranch, to each building, at no cost, at part of the infrastructure upgrade in the Terlingua Area. Motion to accept James Burns. Motion was duly seconded. Motion passed unanimously.

Discussion- activation from phone service to using internet would be discussed later once activation cost are available.

Brian Spencer stated that the IT Committee is going to look into what it would take to modernize the web site making it more user friendly and current with the times.

No one asked to address the Board.

Break for Executive Session

Reconvene into regular session with no action taken.

Brian Spencer made a motion to donate \$300 to the Amarillo Elks Lodge 923. Motion was duly seconded. Motion passed unanimously.

Nancy Hewlett made a motion to make a motion to adjourn the meeting at 2:56 pm. Motion was duly seconded. Motion passed unanimously.