

Minutes of the
SUMMER BOD
MEETING OF THE
CHILI APPRECIATION SOCIETY INTERNATIONAL
DURANT, OKLAHOMA
JULY 10, 2021

President Kris Hudspeth called the meeting to order at 9:00 a.m.

Secretary Nancy Hewlett called roll with following in attendance :

Keith Karaff

Kris Hudspeth

Mike Whitten

Steve Herries

James Burns

Scotty Parker

Tiffany Messer

Jennifer Sherfield

Brian Spencer

Renee Moore

Nancy Hewlett

ED Keith Karaff presented the email votes for ratification. Mike Whitten made a motion to accept the email votes, seconded by Brian Spencer. Motion passed.

Keith Karaff presented the regulatory report. Keith said all trademarks are handled. Brian Spencer made a motion to accept the regulatory report, seconded by Renee Moore. **Motion passed.**

SPONSORSHIP REPORT

Kris Hudspeth gave the following sponsorship report.

With COVID impacting the world in 2020, the decision was made to not pursue any sponsorship agreements last year. All sponsors were notified that we would not have TICC in 2020, and as soon we knew what 2021 would bring, we would be in contact.

With my pending departure from the CASI Board, Jennifer Sherfield has been in the training process to take over Sponsorship for 2022. As discussions with sponsors have been taking place, Jen has been

copied on all correspondence. At TICC, Jen will be formally introduced to each sponsor, and will accompany me during any sponsor engagements as I transition out.

At the time of this report, which has been purposely delayed, we are still waiting on one 2019 sponsor to respond with their intentions, I am hoping to have an update from Bolner's Fiesta by the meeting but was just notified that Mike Bolner has recently retired and there has been some shuffling of duties and they are playing catch-up. At the end of 2019, beginning of 2020, there was interest from Bolner to sign a multi-year agreement, but that was not pursued due to the onset of the Pandemic. In our preliminary conversations recently, those discussion have been brought up, and I have mentioned that we are willing to commit to a multi-year agreement.

Kyle Adams and Richard Erwin will once again provide the funding for the chicken wings for the Wing Championship. Kyle approached me at the SWO in Wichita Falls about opening up the wing contest to anything goes, not just a fried buffalo wing. Kyle and Richard want to see wings expanded to help generate funds for the CASI Scholarship program. In talking with wing cooks, Keith, and Kyle, the idea to split the wing championship into two categories (like we did with salsa), was the best potential avenue to ensure the integrity of the Buffalo Wing contest, while providing the outlet for those that wanted to turn in other flavors/styles. In order to run a second wing contest, we would need approval from the Board, and from Southeastern Mills/Louisiana Hot Sauce.

Which brings me to SE Mills/LHS.

I have spoken with Jonathan Eubanks and Brad Olsen and confirmed that they will be back this year. I approached them with the idea about splitting wings into two categories, and them sponsoring both, under the same Sponsorship agreement and donations as in the years past. They are a Gold level sponsor providing \$6500 worth of monetary donations. They have agreed to the splitting of wings and covering the prize money out of this donation.

Renfro Foods will be back as a CASI Sponsor for the Salsa competition and providing chips and salsa for the bar areas.

Don Hoy has reached out to both Glazer's and L&F about beer and beer sponsorships. We have not received any donations from L&F in a number of years and do not anticipate that changing. Glazer's has provided a monetary donation in addition to product, however our representative has changed, and Don has not been able to mesh schedules with our new rep.

Brewster County Tourism Council – Unknown at this time.

Constellation Brands/Woodbridge – Unknown. Mike Benedetti's daughter has had a major health scare, and he has been handling family duties.

Statewide Remodeling – As many of you know, there was a possibility that Statewide would not be returning in 2020 due to a change in ownership at the end of 2019. Thankfully, the pandemic worked in our favor on this one, as it gave time for things to settle, and our Alcadessa a chance to extol the benefits of CASI and the what's/why's/how we do things. With Dusty working on the new ownership from inside the company, and the lack of a Bean Sponsor, I was able to work a Sponsorship package with Statewide remodeling to bring them back, this time as a GOLD SPONSOR and the presenting sponsor of the Bean Championship. They will be providing a \$6000 monetary donation, \$1500 of which will be

allocated to the Bean prize money. I am still working with Statewide and the new owners on ad design and banner sizes. We are also working to get representation (other than Dusty) to TICC to present trophies and see what we do.

Lajitas will remain a supporting sponsor for CASI. Once again, they have provided a discounted room block for CASI Sponsors, as well as providing comp room for our Band.

Nancy Hewlett made a motion to add a second wings competition Anything Goes, Mike Whitten seconded. **Motion passed.**

Keith Karaff reported that he had reached out to Barbara Trammel with Chisos Mining Company about donating a room. He has not heard back.

Jennifer Sherfield made a motion to accept the Sponsorship Report, seconded by Brian Spencer. **Motion passed.**

TREASURER REPORT

Mike Whitten presented the treasurer report:

See end of document for report.

Mike reported that in 2019 we spent \$20,356 on the Trails and this year we spent \$195. Kris Hudspeth said the Trails was the second most expensive thing we have. The only thing more expensive was our insurance fee. He said had we not cut the Trails last year we would have been in the red and had to pull monies out of the life reserve fund. This year we would also have to pull monies out of the life reserve fund. The money is not there for the Trails, number one. Number two, everything has gone electronic. As we get further and further into this world, we have major newspapers that are not printed anymore. Everything is going to online based subscription. I would strongly encourage the Board to continue to look at this and not get hooked by the vocal minority that keeps pushing to have the Trails back out. Kris entertained a motion to move the Trails from behind the Members only section.

Renee Moore made a motion to move the Trails from behind the members only page to the front of the website, seconded by Mike Whitten. **Motion passed.**

Now that we have moved the Trails from behind the members page to the front page of the website it will be out there for anyone. The current addition will be out there, and everyone will be able to review the Trails. He encouraged Keith and Brian, as the new ED, to blast it on Facebook as soon as it comes out on the website.

Keith pointed out that we have two QR codes right now and that one should be pointed to our website Terlingua page and the other to the Trails. Kris thinks we need one more QR code that would be specially for the Trails.

Keith pointed out that the insurance policy will probably go up again this year to probably the \$24,000 range. Mike said we would be in the red with the insurance. Kris stated that Keith was just talking about the regular insurance but to not forget that we will have an increase this year as long as we have TICC

because we will have to add the liquor rider to the policy. It was taken off the policy last year because we did not have TICC, so it saved us about \$1000. This year we have to have it, so we are actually looking at about a \$26,000 insurance bill. Keith said the quotes start coming in about mid-August so that by the time of the GPM we already know what the new policy is and what is going to happen. At that point we will know how much. The one thing that we have traditionally done with that is to pay it off in full. That one is going to need some talking so get ready. Kris said that right now with only \$2 going into the insurance fund, with the cost of insurance going up, with a reminder that right now we are with the only insurance company who will insure us due to the nature of our business. We cannot shop our policy to get it any cheaper. We are with the only group that will cover us. The new board needs to consider going up at least a dollar maybe even \$2. Keith said there is a policy in the policy book that allows the board to raise the fee to \$5 without approval from the GPs.

Brian Spencer made a motion to accept the Treasurer's Report, seconded by Steve Herries. **Motion passed.**

Steve Herries made a motion to authorize Mike Whitten to take the Self-Insured Funds and put into a money market.

Keith asked that Nancy Hewlett write an article about the Scholarship Fund and why it is used for just scholarships.

Brian Spencer made a motion to approve the budget, seconded by Tiffany Messer. **Motion passed.**

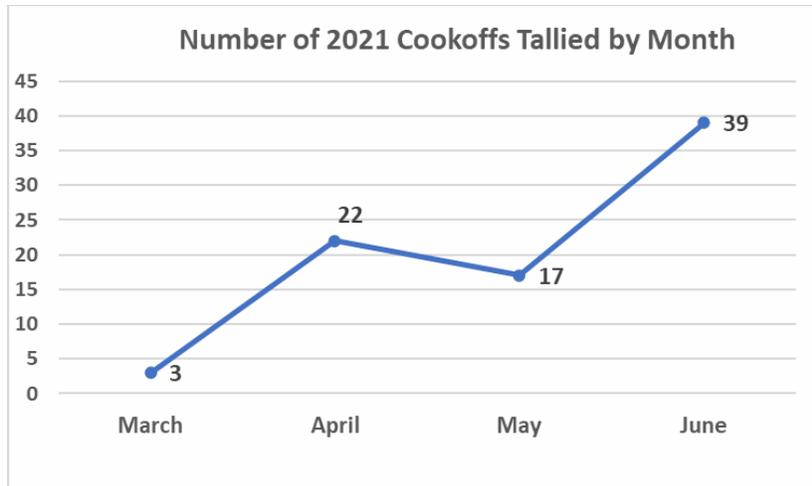
TALLYMASTER REPORT

Brian Spencer made the following report:

Chili is back! Although the beginning of 2021 continued to see ongoing postponements and cancellations because of the pandemic, there is some positive activity to report on. With only three cookoff results to report in the April Terlingua Trails, the months of May and June has seen an increased average of 19 cookoff results. The report for the July Trails saw the biggest uptick of 39 results. This is mainly due to entering the peak spring chili season. The forward looking cookoff calendar is promising.

2021 Highlights to Date:

- Fourteen states have held cookoffs and counting.
- The rate of cookoff result submissions via the online method was approximately 85% versus mail-in in June.



Summary of TallyMaster Cookoff Statistics

Delinquent cookoffs: None to report

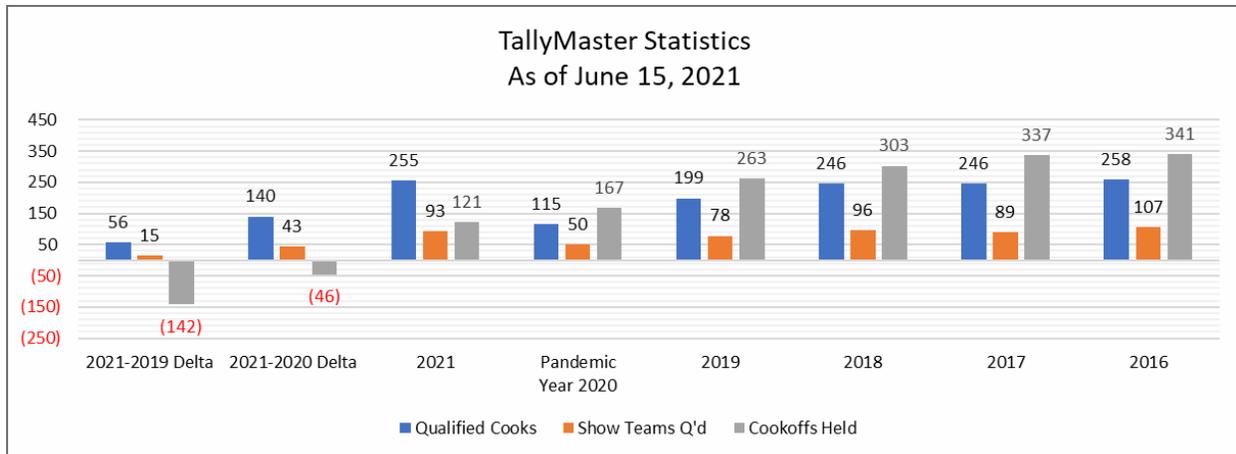
The following table and chart provide two different comparisons. One compares 2021 to 2020, while the other compares 2021 to per-pandemic numbers of 2019. This illustrates the impact the pandemic has left on the organization, its comeback as pandemic restrictions are relaxed, and the distribution of the vaccine ramped up in early spring of 2021.

- Qualifiers in both chili and showmanship are up compared to 2019. This is mainly due to applying the 2020 auto-qualifiers and those qualified-on points to 2021. There were 160 2020 qualified chilis applied to 2021.
- The number of cookoffs held and chilis judged are down from last year. This is mainly due to the ‘slow’ start of cookoffs taking place at the beginning of the chili year.
 - Cookoffs are down by 46 compared to 2020; and 142 compared to pre-pandemic 2019.
 - Chilis judged are down by 1,952 compared to 2020; and 4,783 compared to pre-pandemic 2019.

TallyMaster's Report on Statistics

As of June 15, 2021

	2021-2019 Delta	2021-2020 Delta	2021	Pandemic Year 2020	2019	2018	2017	2016
Qualified Cooks	56	140	255	115	199	246	246	258
Show Teams Q'd	15	43	93	50	78	96	89	107
Cookoffs Held	(142)	(46)	121	167	263	303	337	341
Chili's Judged	(4,783)	(1,952)	3,378	5,330	8,161	8,656	9,505	10,202
Money Raised	(\$576,393)	(\$289,341)	\$179,089	\$468,430	\$755,482	\$760,523	\$1,073,637	\$932,634



Note: The 2020 count of qualifiers for both chili and showmanship exclude the qualifies from the 2020 reduced point structure. There were 235 qualified in chili and 95 in showmanship under the 2020 reduced point structure.

Mike Whitten made a motion to accept the Tallymaster report, seconded by Nancy Hewlett. **Motion passed.**

IT REPORT

James Burns presented the following report:

IT Report: Other than Richard Knight updating the home page periodically and Dave and I resetting passwords, all has been quiet on the IT front since the Winter Board meeting. We have received no complaints from the membership about issues with the website or any of our applications.

Renee Moore made a motion to accept the IT report, seconded by Mike Whitten. **Motion passed.**

EVENTS REPORT

James Burns gave the following report:

Events Committee Report: The events committee, consisting of Sheri Johnson, Judy Russell, Mayo Blair, Jerry Ford, and Donna Conrad reviewed an application for the Southeast Texas Regional in April and recommended approval. I made a motion to the Board and the application was approved. An application for the West Texas Regional has been forwarded to the committee members. As soon as I receive the committee's response, I will submit a motion to the Board.

Brian Spencer made a motion to accept the Events report, seconded by Tiffany Messer. **Motion passed.**

RANCH REPORT

Steve Herries presented the Ranch report.

The freeze in February of 2021 caused minor damage at the ranch. The water catchment tanks appear to be in fine condition and are holding water. The PVC pipes coming out of the catchment tanks and to the pump in the judging pavilion burst and have been 95% repaired. I have the one extra fitting I need to make the final attachment and just need to get back out to the ranch. \$81.49 was spent on materials to make the repairs.

At this point, the roads seem to be in fairly good shape. The road behind the stage and concession area is passable. There has been some erosion on the downhill into the ranch from the entry gate and some on the uphill headed into Crazy Flats. At this time, neither area is bad, but the rainy season is coming. I expect it will get worse if we get much heavy rain. I have attached pictures on a separate page so you can choose to print them or not.

I have a rough project cost of \$600 for insulating and replacing the window AC unit at the entry gate. This includes 24 sheets of one-inch foam board, liquid nails for attaching the foam board, lumber for framing out a permanent mount for the AC unit, and the AC unit itself.

I expect to spend \$550-600 on a new pressure washer before TICC. The old pressure washer's pump has given out and it will be almost as expensive to repair as it will to replace.

Brian Spencer made a motion to accept the Ranch report, seconded by Jennifer Sherfield. **Motion passed.**

MEMBERSHIP REPORT

Tiffany Messer presented the membership report.

Annual Membership –

CASI has a decrease of 16 members since the 2021 Winter Board meeting.

National Chili Day was successful with 7 new members and 36 renewals.

As always, we need to continue to recruit new members but, in turn, retain the current membership. Monthly renewal notices are emailed through the website. After speaking with Jennifer, I am not sure that system is working so I will start personally emailing each renewal. At the first of the month that they are going to expire. The most heard comments are "I'm not sure I'm going to TICC" or "I hope I have enough points".

Corporate Membership –

CASI Corporate Membership is 10 members, up 3 from the 2021 BOD Winter meeting.

Lifetime Membership-

We have gained 1 new Life member during the past 4 months, but sadly, also lost 3 Life members who passed this past 4 months. Total number is 513 Lifetime members.

Deceased Members-

All information of which we have been made aware has been updated in the CIS.

Annual	523	629	509	493	
Corporate	9	14	7	8	
Life	520	516	515	513	
Totals	1057	1152	1031	1014	

Steve Herries made a motion to accept the Membership report, seconded by Scotty Parker. **Motion passed.**

TRAILS REPORT

The Trails report was presented by Jennifer Sherfield.

I do not have much to report. The Trails are running smoothly. We try very hard to have the Trails out by the first of every month, but sometimes it is not possible. Currently, it is still Mike Watkins, editor, Carol Knight proofreader and me, who work on the Trails each month. We are always looking for new individuals to give a helping hand. If you know anyone that is willing to help, please have them get in contact with me. Lastly, each month I have been working on returned email addresses. When I first started to email the Trails, I was around hundred or more returned emails, I am now at around a dozen or less.

Brian Spencer made a motion to accept the Trails report, seconded by Tiffany Messer. **Motion passed.**

UPCOMINGS REPORT

Nancy Hewlett reported on Upcomings.

Since the pandemic start fewer packets have been mailed due to the cancellation of cookoffs but lately that has changed. I am once again on a weekly schedule of mailing packets and sent about 8 to 10 a week.

The year is going to finish good! For the time frame July 9, 2021, thru September 30, 2021 we have 60 cookoffs on the books to be held. I also checked how our new chili year was progressing. So far, we have 17 cookoffs booked into the new chili year.

Mike Whitten made a motion to accept the Upcomings report, seconded by Jennifer Sherfield. **Motion passed.**

SCHOLARSHIP REPORT

Nancy Hewlett reported on Scholarship.

Brandy Reid-Rather has tendered her resignation. We advertised for applications. We received only two applications and I have copies of their applications for us to make a decision on today.

When a new Coordinator is appointed, I will be getting with them to train and go over the Policy. I would like to update the policy since it was last updated in 2013.

Tiffany Messer made a motion to accept the Scholarship report, seconded by Brian Spencer. **Motion passed.**

OLD 320 REPORT

Dusty Hudspeth said nothing in her report has changed this year. She did report that she was not running again this year. She reported that she still has the \$600 from chili sales last year to spend on new marking paint, spoons, and bowls for new chili sales.

Kris Hudspeth thanked Dusty for the job that she had done with the challenges she was faced with cleaning up the numbering system and records. She spent a lot of time on it. It is not perfect or complete, but it is in better shape to hand over to the next Alcalde.

Keith asked if there was a picture of a certificate that he could put on the website. Dusty said she has one she can get to him.

Nancy Hewlett made a motion to accept the OLD 320 Report, seconded by Tiffany Messer. **Motion passed.**

FRIENDS OF CASI REPORT

Nancy reported that she had asked Cindy Noe to take a lead in the FOC since she was unsure of what her illness would entail.

As of 7/10/21

Friends of CASI is a major support group for the CASI TICC event and their contributions. Underwrite the cost of the TICC awards. This group of sponsors underwrites the cast metal TICC pepper trophies, the TICC winner jackets, and the TICC winner chairs. Any proceeds over the cost of the awards will be used towards one Friends of CASI Scholarship, and then any remainder may be applied to cover other TICC expenses.

The benefits are:

- FOC sponsor polo shirt
- Complimentary concessions at TICC
- FOC Reception at TICC
- Recognition on national CASI poster
- Recognition on FOC page in the Terlingua Trails

Photo opportunity with the TICC first place winner and/or trophy
Recognition at GP meeting and all sponsor functions
Annual window decal to show pride of membership
Monthly electronic or paper copy of the Terlingua Trails
Facility Usage Fee at TICC waived
Optional: Recognition Plaque

The Friends of CASI donations for 2019 were \$34,308 which was \$4,076 more than the \$30,232 collected in 2018. In Kind donations were given to Bloody Revolution, CED Dallas, High Sierra Bar & Grill, Clayton & Patti Jones and Wendell Rankin. In 2020 FOC donations totaled \$24,349 and were used to help donate to the Terlingua Area Charities, FOC scholarship and trophy expenses.

July 2021 is FOC month for the 2020-2021 year. As of 7-10-21 the program had paid and pledged contributors totaling \$16,351. As of the date of this report, there are 33 past supporters that have not responded.

In Kind donations will be given to Clayton & Patti Jones, Wendell Rankin, and Michael Watkins. Bloody Revolution, Chisos Mining Company and High Sierra Bar & Grill will be recognized this year.

Word of mouth is the best way to promote the FOC program. We encourage every member to discuss the FOC program with anyone they know. If you have someone you would like for Nancy or Jennifer to talk to, please let them know. The information to become a Friends of CASI member is also on the casichili.net site.

Brian Spencer made a motion to accept the FOC report, seconded by Tiffany Messer. **Motion passed.**

MERCHANDISING REPORT

Renee Moore presented this report.

In August 2020, I travelled to Terlingua and picked up all merchandise not sold during TICC 2019. I, subsequently, sold items at the 2020 Great Peppers Meeting, NM Women's & Men's State 2020, and TX Ladies' State and am happy to report there is a very small inventory at this time: less than 1 tub of items.

After the Board Meeting and budgets are determined, I will commence purchasing items for sale at TICC. I plan to work closely with the Crazy Flats store to ensure we don't purchase too many 'like' items. I would also like to explore the possibility of both stores selling each other's items in limited numbers. In doing so, we would reach the customers who sometimes don't venture but to one store.

Nancy Hewlett made a motion to accept the merchandising report, seconded by Mike Whitten. **Motion passed.**

GOVERNANCE REPORT

Renee Moore presented this report.

The Governance Committee consisting of Steve Herries, Nancy Draper, Dick Deitos, John Gray, April McDonald, Kevin Stovall, and me only had one issue this year (thus far). A complaint was filed that a motion passed by the Board at the GPM would have an adverse effect on the States of Arkansas, Illinois, New Mexico, and Oklahoma.

The motion: Due to the effects COVID-19 has had on the number of cook-offs within a state/province that has been completely out of their control in 2020 that the 2019 state totals be temporarily maintained into the 2021 chili year under Rules VII.E.1.e. for the 2021 chili year only.

It was the decision of the Governance Committee that the Board should consider the complaint. As a result, the Board reversed the decision to freeze state point totals.

James Burns said he has had a lot of questions about the qualification this year. If they qualified last year, are they qualified this year. Keith said it depends on how they qualified. He said if their points were the same as their state totals, they qualified, if they won an auto qualified, they qualified, if they did not do either one of those then their points just rolled over. Kris asked Keith to put together an article for the Trails on the qualifying requirements.

Nancy Hewlett made a motion to accept the governance report, seconded by Jennifer Sherfield. **Motion passed.**

KRAZY FLATS

Keith Karaff presented this report.

Plans and training have been made regarding the transition of the Flats to Keith Karaff and Michael Mayorga. We have been working with Don and Dianna Hoy on all aspects of the transition.

I have begun getting quotes on merchandise and with the help of Diana, she too has begun working on quotes.

There are some plans in the works for the Flats this year. At the time of this writing, we are unsure if we will have the ABC contest this year. We will know more as time progresses.

The Golf Cart Parade will once again be held on Tuesday evening. We are going to try this theme one more time- MARDI GRAS Details are in the works on where it will begin and end.

We will continue the Thursday morning breakfast and Thursday afternoon Happy Hour. We are also looking at running some beer bucket specials throughout the week utilizing different brands of beer that we will determine by sales. The less sales of one brand will likely be the Bucket Special for that day.

With the popularity of cornhole tournaments, I am looking at implementing a cornhole tournament this year. Details are still being worked out.

We are going to look at building a wall on the stage under the pavilion. The wall will be constructed out of barn wood donated by Don and Diana. We are looking at hopefully making a trip to the Ranch in September to drop off merchandise and construct the wall. I have attached a pic that gives you some idea what I am talking about.

Also, we are going to look at installing two light bars under the pavilion that will hold colored lights to shine at the stage.

While we are there, we are also going to look at what it will take to install four metal platforms in the corners of the pavilion that will hold speakers. CASI has acquired a sound system from Becky and Brent Allen. This system is complete with four small speakers, two larger speakers and speaker stands, a mixer, microphones, and cables. Once we can get measurements etc., it is possible we will need to purchase additional or longer speaker cables but at this time we don't know.

Michael and I are looking forward to being the coordinators for Krazy Flats. We have some very big shoes to fill and consider ourselves blessed that Don and Diana have consented to be our mentors this year.

Brian Spencer made a motion to accept the Krazy Flats report, seconded by Renee Moore. **Motion passed.**

NEW BUSINESS

Jennifer Sherfield made a motion to have a membership drive on August 5 with a \$15 new member fee and a \$20 renewal fee, seconded by Tiffany Messer. **Motion passed.**

James Burns made a motion to accept Sherrie Davis as the new National Scholarship Administrator, seconded by Renee Moore. **Motion passed.** Kris recommended that Rebel Rowlette be offered as the replacement of Sherrie Davis on the committee and thank her for her willingness to take this on.

Keith Karaff made a motion to change the current red TICC jacket to the jacket made by Port Authority style, SanMar J317 in red. All embroidered information will remain the same in font and color, seconded by Kris Hudspeth. **Motion passed.** Keith asked Renee to get a mockup sample made up for GPM for everyone to see, touch, and feel.

Tiffany Messer made a motion to auction off the four electrical sites at ranch using the online auction site with a minimum bid of \$150 for 30-amp sites and \$200 for 50- amp sites starting October 1 and ending October 10 at 6 pm, seconded by Scotty Parker. **Motion passed.** Sites will be posted and marked with names. You must park in the site (no extension cords allowed).

Kris Hudspeth made a motion to pay \$300 donation to KOA Care Camps as a thank you to Choctaw for the use of the facility, seconded by Brian Spencer. **Motion passed.**

Renee Moore made a motion to adjourn, seconded by Tiffany Messer. **Motion passed.**

Respectfully submitted
Nancy Hewlett, Director/Secretary

CASI-Chili Appreciation Society International, Inc.
Statement of Financial Position
As of May 31, 2021

	As of May 31, 2021	As of May 31, 2020 (PP)	Total Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
100000 Cash in Banks			0.00	
100100 Ranch Property Self-Insurance Fund	31,000.38	27,000.38	4,000.00	14.81%
100101 West Texas National Bank MMA	10,000.30	10,000.30	0.00	0.00%
100111 Regions Scholarship Fund	131,080.74	130,939.24	141.50	0.11%
100112 Money Market - LMIF	103,748.45	102,812.23	936.22	0.91%
100113 Regions Main Checking	135,331.21	134,187.40	1,143.81	0.85%
Total 100000 Cash in Banks	\$ 411,161.08	\$ 404,939.55	\$ 6,221.53	1.54%
102000 Cash on Hand - TICC	0.00	0.00	0.00	
Total Bank Accounts	\$ 411,161.08	\$ 404,939.55	\$ 6,221.53	1.54%
Other Current Assets				
102100 TICC Cash Banks	0.00	0.00	0.00	
102110 TICC Main Bank	0.00	0.00	0.00	
Total 102100 TICC Cash Banks	\$ 0.00	\$ 0.00	\$ 0.00	
103000 Undeposited Funds	0.00	0.00	0.00	
Uncategorized Asset	0.00	0.00	0.00	
Total Other Current Assets	\$ 0.00	\$ 0.00	\$ 0.00	
Total Current Assets	\$ 411,161.08	\$ 404,939.55	\$ 6,221.53	1.54%
Fixed Assets				
110209 Net Office Equipment			0.00	
110200 Office Equipment	17,642.67	17,642.67	0.00	0.00%
110205 Accumulated Depreciation Off Eq	-17,642.67	-17,522.26	-120.41	-0.69%
Total 110209 Net Office Equipment	\$ 0.00	\$ 120.41	-\$ 120.41	-100.00%
110219 Net Ice Merchandiser			0.00	
110210 Ice Merchandiser	2,574.68	2,574.68	0.00	0.00%

110215 Accum Depr - Ice Merchandiser	-2,460.10	-2,230.31	-229.79	-10.30%
Total 110219 Net Ice Merchandiser	\$ 114.58	\$ 344.37	-\$ 229.79	-66.73%
110239 Net Sign & Plaque			0.00	
110230 Sign & Plaque	8,917.03	8,917.03	0.00	0.00%
110235 Accumulated Depr - Sign & Plaq	-8,649.14	-8,542.00	-107.14	-1.25%
Total 110239 Net Sign & Plaque	\$ 267.89	\$ 375.03	-\$ 107.14	-28.57%
110319 Net Land & Buildings			0.00	
110300 Land	39,968.00	39,968.00	0.00	0.00%
110303 Land Improvements	71,847.00	71,847.00	0.00	0.00%
110310 Buildings	204,561.42	204,561.42	0.00	0.00%
110315 Accumulated Depr - Bldgs	-112,356.16	-106,190.87	-6,165.29	-5.81%
Total 110319 Net Land & Buildings	\$ 204,020.26	\$ 210,185.55	-\$ 6,165.29	-2.93%
Total Fixed Assets	\$ 204,402.73	\$ 211,025.36	-\$ 6,622.63	-3.14%
Other Assets				
190100 Postage Deposit	1,500.00	1,500.00	0.00	0.00%
192000 Trademark Fees	3,870.00	3,870.00	0.00	0.00%
Total Other Assets	\$ 5,370.00	\$ 5,370.00	\$ 0.00	0.00%
TOTAL ASSETS	\$ 620,933.81	\$ 621,334.91	-\$ 401.10	-0.06%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
200300 Accrued Liabilities - General	3,000.00		3,000.00	
Total Other Current Liabilities	\$ 3,000.00	\$ 0.00	\$ 3,000.00	
Total Current Liabilities	\$ 3,000.00	\$ 0.00	\$ 3,000.00	
Total Liabilities	\$ 3,000.00	\$ 0.00	\$ 3,000.00	
Equity				
300000 Opening Balance Equity	0.00	0.00	0.00	
303000 Unrestricted Net Assets	-135.00	20,056.78	-20,191.78	-100.67%
310000 General Op Fund Balance	316,595.43	306,187.84	10,407.59	3.40%
320000 GP Meeting Fund Balance	10,000.00	10,000.00	0.00	0.00%
330000 Life Member Fund Balance	116,607.69	115,574.33	1,033.36	0.89%
340000 CASI Schol Fund Balance	146,680.25	157,815.23	-11,134.98	-7.06%
350000 CASI Liab Ins Fund (CLIF) Bal	-1,648.18	11,700.73	-13,348.91	-114.09%

Net Revenue		29,833.62		29,833.62	
Total Equity	\$	617,933.81	\$	621,334.91	-\$ 3,401.10
TOTAL LIABILITIES AND EQUITY	\$	620,933.81	\$	621,334.91	-\$ 401.10

Monday, Jul 05, 2021 11:58:00 AM GMT-7 - Cash Basis

Statement of Activity Jan-May

January - May, 2021

	Total			
	Jan - May, 2021	Jan - May, 2020 (PP)	Change	% Change
Revenue				
300-000 TICC Revenues			0.00	
300-130 Main Bar - Taxable Sales		320.00	-320.00	-100.00%
300-135 KF Bar - Taxable Sales		330.00	-330.00	-100.00%
300-170 Main Store - Taxable Sales	687.00	540.60	146.40	27.08%
300-175 KF Store - Taxable Sales	10.00		10.00	
Total 300-000 TICC Revenues	\$ 697.00	\$ 1,190.60	-\$ 493.60	-41.46%
310-000 Membership			0.00	
310-200 Annual Membership Dues	3,785.00	4,732.48	-947.48	-20.02%
310-205 Corporate Membership Dues	125.00	875.00	-750.00	-85.71%
310-210 Life Membership Dues	425.00		425.00	
Total 310-000 Membership	\$ 4,335.00	\$ 5,607.48	-\$ 1,272.48	-22.69%
320-000 Sponsorships			0.00	
320-001 Sponsorships - Gross			0.00	
320-360 Friends of CASI	6,695.00	3,890.00	2,805.00	72.11%
Total 320-001 Sponsorships - Gross	\$ 6,695.00	\$ 3,890.00	\$ 2,805.00	72.11%
Total 320-000 Sponsorships	\$ 6,695.00	\$ 3,890.00	\$ 2,805.00	72.11%
330-000 Terlingua Trails			0.00	
330-400 Advertisements	599.50		599.50	
Total 330-000 Terlingua Trails	\$ 599.50	\$ 0.00	\$ 599.50	
340-000 Miscellaneous Income			0.00	
340-500 Cooking for CASI		1,759.00	-1,759.00	-100.00%
340-501 Royalties Revenue	8,943.84	8,501.76	442.08	5.20%
340-515 Online Store		39.00	-39.00	-100.00%
340-525 Cell Tower Lease Payments	3,000.00	2,400.00	600.00	25.00%
340-585 General Fund Donations	300.00	1,411.84	-1,111.84	-78.75%
340-586 AmazonSmile	189.45	454.75	-265.30	-58.34%
340-591 Memorial Wall Contributions		25.00	-25.00	-100.00%
Total 340-000 Miscellaneous Income	\$ 12,433.29	\$ 14,591.35	-\$ 2,158.06	-14.79%
355-000 Cookoff Fees			0.00	
355-100 CLIF Premium per Cook \$2	4,002.00	5,778.00	-1,776.00	-30.74%
355-200 GP Meeting Cook's Charge \$1	2,001.00	2,889.00	-888.00	-30.74%

355-300 Registration Fee - \$25	1,725.00	2,225.00	-500.00	-22.47%	
355-400 Sanctioning Fee per Cook \$1	2,001.00	2,889.00	-888.00	-30.74%	
Total 355-000 Cookoff Fees	\$ 9,729.00	\$ 13,781.00	-\$ 4,052.00	-29.40%	
370-000 CASI Scholarship Fund Income			0.00		
370-100 Scholarship Donations	5,932.50	4,059.80	1,872.70	46.13%	
Total 370-000 CASI Scholarship Fund Income	\$ 5,932.50	\$ 4,059.80	\$ 1,872.70	46.13%	
390-000 Interest Income	15.76	112.90	-97.14	-86.04%	
Total Revenue	\$ 40,437.05	\$ 43,233.13	-\$ 2,796.08	-6.47%	
Gross Profit	\$ 40,437.05	\$ 43,233.13	-\$ 2,796.08	-6.47%	-24.82%
Expenditures					-24.82%
400-000 TICC Expenses			0.00		
400-100 Band & Sound System		2,500.00	-2,500.00	-100.00%	-24.82%
400-145 TICC Jackets		379.80	-379.80	-100.00%	-24.82%
400-150 Judging Supplies		305.76	-305.76	-100.00%	
400-180 Officials & Contestants Shirts		30.25	-30.25	-100.00%	
400-217 Sponsor Appreciation	54.00	420.00	-366.00	-87.14%	
400-225 Trophy/Stove Purchase/Donations	27.91		27.91		
Total 400-000 TICC Expenses	\$ 81.91	\$ 3,635.81	-\$ 3,553.90	-97.75%	
410-000 Terlingua Trails Expenses			0.00		
410-300 KDT - Printing Costs		3,200.00	-3,200.00	-100.00%	
410-305 KDT - Parcel Post		490.50	-490.50	-100.00%	
410-310 KDT - Bulk Mail		2,221.98	-2,221.98	-100.00%	
410-330 Editor Computer Related Expense		194.72	-194.72	-100.00%	
410-340 Editor Supplies	194.72		194.72		
410-955 Editor Miscellaneous Expense		134.61	-134.61	-100.00%	
Total 410-000 Terlingua Trails Expenses	\$ 194.72	\$ 6,241.81	-\$ 6,047.09	-96.88%	
430-000 IT Expenses			0.00		
430-100 Recurring IT Expenses	4,651.60	4,658.55	-6.95	-0.15%	
Total 430-000 IT Expenses	\$ 4,651.60	\$ 4,658.55	-\$ 6.95	-0.15%	
440-000 Chilicity Expenses			0.00		
440-505 Chilicity Expenses	550.00		550.00		
Total 440-000 Chilicity Expenses	\$ 550.00	\$ 0.00	\$ 550.00		
450-000 CASI Director Expenses			0.00		
450-579 Treasurer Expenses	432.20	889.79	-457.59	-51.43%	
450-599 All Other Directors Expenses	16.20	1,834.20	-1,818.00	-99.12%	
Total 450-000 CASI Director Expenses	\$ 448.40	\$ 2,723.99	-\$ 2,275.59	-83.54%	
460-000 Membership Expenses			0.00		

460-600 Membership Expenses	290.74	279.57	11.17	4.00%
Total 460-000 Membership Expenses	\$ 290.74	\$ 279.57	\$ 11.17	4.00%
470-000 Rancho CASI de Los Chisos Exp			0.00	
470-700 Ranch Expenses	1,170.77	1,164.39	6.38	0.55%
Total 470-000 Rancho CASI de Los Chisos Exp	\$ 1,170.77	\$ 1,164.39	\$ 6.38	0.55%
475-000 Scholarship Administrative Exp			0.00	
475-100 Scholarship Administrator Expenses		274.22	-274.22	-100.00%
Total 475-000 Scholarship Administrative Exp	\$ 0.00	\$ 274.22	-\$ 274.22	-100.00%
490-000 Rules & Sanctioning Expenses			0.00	
490-750 Rules & Sanctioning Expenses		205.23	-205.23	-100.00%
Total 490-000 Rules & Sanctioning Expenses	\$ 0.00	\$ 205.23	-\$ 205.23	-100.00%
495-000 Miscellaneous Expenses			0.00	
495-914 Bolner's Fiesta License Expenses	50.00	50.00	0.00	0.00%
495-915 Online Store		73.16	-73.16	-100.00%
495-920 Picnic Time Expenses & Income	0.00	84.82	-84.82	-100.00%
495-923 990 & 990T Taxes Due	38.00		38.00	
495-925 Legal & Other Expense	1,541.34	1,200.00	341.34	28.45%
495-945 NSF Checks	0.00	0.00	0.00	
Total 495-000 Miscellaneous Expenses	\$ 1,629.34	\$ 1,407.98	\$ 221.36	15.72%
600-000 GP Meeting Expense			0.00	
600-110 Beer,Wine, other Hosp Suite		84.80	-84.80	-100.00%
Total 600-000 GP Meeting Expense	\$ 0.00	\$ 84.80	-\$ 84.80	-100.00%
700-000 CLIF Expenses			0.00	
700-160 Volunteers Insurance	585.95		585.95	
Total 700-000 CLIF Expenses	\$ 585.95	\$ 0.00	\$ 585.95	
Total Expenditures	\$ 9,603.43	\$ 20,676.35	-\$ 11,072.92	-53.55%
Net Operating Revenue	\$ 30,833.62	\$ 22,556.78	\$ 8,276.84	36.69%
Other Revenue				
890-000 Transfers between funds			0.00	
890-100 Paying Fund		3,822.50	-3,822.50	-100.00%
890-200 Receiving Fund		-3,822.50	3,822.50	100.00%
Total 890-000 Transfers between funds	\$ 0.00	\$ 0.00	\$ 0.00	
Total Other Revenue	\$ 0.00	\$ 0.00	\$ 0.00	
Other Expenditures				
950-000 CASI Scholarships			0.00	-24.82%
950-100 CASI Scholarship Program	0.00	2,500.00	-2,500.00	-100.00%
950-160 CASI/Ancira FoC Scholarship	1,000.00		1,000.00	

Total 950-000 CASI Scholarships	\$	1,000.00	\$	2,500.00	-\$	1,500.00	-60.00%	
Total Other Expenditures	\$	1,000.00	\$	2,500.00	-\$	1,500.00	-60.00%	
Net Other Revenue	-\$	1,000.00	-\$	2,500.00	\$	1,500.00	60.00%	
Net Revenue	\$	29,833.62	\$	20,056.78	\$	9,776.84	48.75%	
Other Expenditures								
950-000 CASI Scholarships						0.00		
950-100 CASI Scholarship Program		2,500.00		500.00		2,000.00	400.00%	400.00%
950-140 CASI Scholarship - Penderey's				<u>300.00</u>		<u>-300.00</u>	<u>-100.00%</u>	<u>-100.00%</u>
Total 950-000 CASI Scholarships	\$	2,500.00	\$	800.00	\$	1,700.00	212.50%	212.50%
Total Other Expenditures	\$	2,500.00	\$	800.00	\$	1,700.00	212.50%	212.50%
Net Other Revenue	\$	27,333.62	\$	19,256.78	\$	8,076.84	41.94%	-212.50%
Net Revenue	\$	27,333.62	\$	19,256.78	\$	8,076.84	41.94%	-66.09%

Friday, May 22, 2020, 05:51:20 PM GMT-7 - Cash Basis

