

Minutes of the
Winter Board Meeting of the
Board of Directors
Of the
CHILI APPRECIATION SOCIETY INTERNATIONAL, INC.

Approved 2/8/2019

Irving Elks Lodge

Irving, Texas

January 13, 2019

President Kris Hudspeth called the meeting to order at 8:00 a.m.

Secretary Nancy Hewlett called the roll.

The following Directors were present:

Kris Hudspeth, President

Cindy Noe, Vice-President

Keith Karaff, Executive Director

Mary Ellen Gillen, Treasurer

Nancy Hewlett, Secretary

Don Hoy, Director

James Burns, Director

Kit Rudd, Director

Scotty Parker, Director

Brian Spencer, Director

Mike Whitten, Director

President Kris Hudspeth opened the meeting by welcoming everyone to the winter board meeting of the CASI organization. He reminded the gallery that if anyone wanted to be recognized on the floor to raise their hand. He said that there would be not be an executive session today.

Executive Director Keith Karaff presented the consent agenda of the email votes that were taken in September, October, November and December 2018.

RATIFICATION OF BOARD ACTION

The following motions were conducted in the ratifications of the previous actions of the board:

(Each of these votes were taken in accordance to the CASI Email Voting Policy)

9/12/18

Kris Hudspeth made a motion to approve the 2018-2019 insurance quote of \$20,189.10, seconded by James Burns.

Motion passed: 10-0-1 not voting- Rudd

9/18/18

Don Hoy made a motion the board accept the Governance Committee new Trademark Policy as presented on September 18, 2018, seconded by Kris Hudspeth.

Motion passed: Unanimous

9/24/18

Don Hoy made a motion the board accept the bid from the ice factory for ice this year for \$3,040.00, seconded by Mike Whitten.

Motion passed: Unanimous

9/29/18

Nancy Hewlett made a motion to send place an order for 100,000 cup tickets from Thompson Printing Solutions with a cost quote of \$4275 plus approximately \$380 for ground shipping, seconded by James Burns.

Motion passed: Unanimous

10/05/2018

Nancy Hewlett mad a motion to accept the Friday morning meeting and the Saturday afternoon Special Session minutes seconded by Mike Whitten.

Motion passed: Unanimous

10/10/20178

Cindy Noe made a motion to purchase 13 cases of chicken wings from Porter's Grocery Store in Alpine for \$100 per case for a total of \$1300, seconded by Kris Hudspeth.

Motion passed: Unanimous

10/17/2018

Nancy Hewlett made a motion that we purchase an ad in the Alpine Paper for \$252 to run Thursday, October 26, 2018, seconded by Brian Spencer.

Motion passed: Unanimous

11/14/2018

Kris Hudspeth made a motion to approve all of the recommendations from the rules committee concerning the rules violation committed on October 20, 2018 at the Kerens CCO. Mike Whitten seconded.

MOTION PASSED: UNANIMOUS

11/15/2018

Mike Whitten made a motion to accept the recommendation of the Events Committee to accept Orlando Fla as the host of the Southeast Regional CCO. Brian Spencer seconded.

MOTION PASSED: UNANIMOUS

11/20/2018

Brian Spencer made a motion to approve Jennifer Sherfield to act on the calendar project. Kris Hudspeth seconded.

MOTION PASSED: 9 YES, KARAFF, HEWLETT, GILLEN, BURNS, WHITTEN, SPENCER, HOY, RUDD, PARKER

2 NOs, HUDSPETH, NOE

12/26/218

Cindy Noe made a motion to complete the following transactions:

1. Transfer of funds from general to scholarship fund:
 - \$4,000 for highest student at Terlingua
 - \$4,000 - FOC transfer
2. Transfer \$4,000 from the general fund to the property insurance fund.
3. Write donation checks to the following Terlingua community agencies:
 - \$4000 - Sheriff dept
 - \$5000 - EMS
 - \$2000 - School - normal donation
 - \$2000 - School - community matching funds

- \$2000 - Rodeo Club - Sul Ross

The motion was seconded by Kris Hudspeth.

MOTION PASSED: UNANIMOUS

Brian Spencer made a motion to approve the consent agenda, seconded by Don Hoy.

MOTION PASSED: UNANIMOUS

COMPLIANCE MATRIX REORT

Keith Karaff reviewed the Trademarks. The first was the two trademarks from Texas that we removed from the attorney. These are Texas only and we can do them ourselves. Basically, this is a renewal and they are up in April 2019. Richard Knight has consented to walk these thru in Austin. Don Hoy made a motion to allow Richard Knight to walk these thru Austin, seconded by Mike Whitten.

MOTION PASSED: UNANIMOUS

The second one is the status of our new trademarks for the four for the Friday Events. We have complied with all the criteria that we need. Richard Knight will also walk these thru Austin. They are \$50 each or \$200 for all the trademarks. Don Hoy made a motion to include these for Richard Knight to process, seconded by Kris Hudspeth.

MOTION PASSED: UNANIMOUS

CMS STATUS REPORT

James Burns reported the following accomplishments and goals:

2018 Accomplishments:

Added code to calculate the current CASI year and added a field titled "casiseasonyear" to the results tables. This change greatly reduces the end of year maintenance on the tables and allows multiple year's results within a single table.

Added TICC Judges application that is available on the website.

Added the 1st Time Cook Guide and the CASI Membership button to several main pages for better vision.

Performed routine maintenance and addressed break/fix issues on a timely basis.

2019 Goals:

Better utilize the Caspio data pages by combining like reports. This should reduce the total number of data pages required.

Streamline the Chili results entry process.

Streamline the Show results entry process.

Continue to merge previous year's Chili and Show results into their respective results tables.

Continue to prioritize break/fix issues.

Upgrade our Caspio plan to a full featured standard edition plan. Our current plan has been discontinued and is NOT a full featured plan. This greatly restricts, and in some instances prohibits, adding and/or maintaining both current and member requested reports. If we move from a monthly pay to an annual, the cost of the upgrade should be slightly less than our current cost.

Cost Breakdown:

Caspio Plan	Monthly Cost	Data Pages	Storage	Data Transfer	Notes
Current:	\$249.00	100	7.5 MB	1.0 MB	Base monthly
	\$50.00	10			+Additional Data Pages
	\$100.00			2.0 MB	+Additional Data Transfer
	<u>\$399.00</u>				Total
	(\$49.80)				-Non-Profit Discount
	\$349.20				Current Monthly Cost
	<u>\$4,190.40</u>				Current Annual Charges
	\$336.00				2018 Overage Charges
	<u>\$4,526.40</u>				2018 Forecasted Cost
Grow	\$498.75	100	12.0 GB	Unmetered	Base Monthly
	\$10.00	10			Additional @\$1.00 each
	<u>\$508.75</u>				Total
	(\$49.87)				-Non-Profit Discount
	<u>\$458.88</u>				Total
	<u>\$5,506.56</u>				2019 Cost
	(\$1,197.00)				Discount for Annual Pay
	<u>\$4,309.56</u>				2019 Forecasted Cost

Conclusion: \$216.84 cost savings in 2019.

Mike Whitten made a motion to accept the CMS Report, seconded by Scotty Parker.

MOTION PASSED: UNANIMOUS

BUDGET

		Projected 2019 Budget						
2018 VS 2019 Budget		2018	2018	2018	2019	2019	2019	2019
		Revenues	Expenses	P & L	Revenues	Expenses	P & L	' 18 vrs '19
TICC		\$146,763	\$142,515	\$4,247	\$151,200	\$144,285	\$6,915	(\$2,668)
Daily Operations		\$104,229	\$91,443	\$12,786	\$96,002	\$92,955	\$3,047	\$9,739
Scholarships		\$18,633	\$21,758	(\$3,125)	\$19,700	\$21,000	(\$1,300)	(\$1,825)
IRS Legal		\$0	\$688	(\$688)		\$700	(\$700)	\$13
Depreciation		\$0	\$6,912	(\$6,912)		\$6,150	(\$6,150)	(\$762)
Net P&L		\$269,624	\$263,316	\$6,309	\$266,902	\$265,090	\$1,812	\$4,497
CASH FLOW (w/o Depr)		\$269,624	\$256,404	\$13,220	\$266,902	\$258,940	\$7,962	\$5,258

Don Hoy made a motion to accept the Budget, seconded by Brian Spencer.

MOTION PASSED: UNANIMOUS

TALLY MASTER REPORT

Brian Spencer read the TM Report.

The TallyMaster position underwent a smooth and successful transition following the 2018 Great Peppers Meeting. Four interactive video conferencing sessions were conducted to aid the learning process for this important transition. Dave Hewlett was also in attendance during these sessions, he was instrumental in the process as I learned the IT aspects of the TallyMaster role. The role of TM was fully transitioned on October 1, 2018 with continued support from Retired Asst. TallyMaster, Melissa Pate, who has always been there when a question presented itself.

Three-Month Observations:

- Received many “Official Result Sheets” varying in origin, meaning there are some forms from up to ten years ago still in use rather than the most current version.
- Overall cookoff results quality is good, 98% of all those received via USPS or online contained zero mistakes. Examples of the discrepancies are:
 - Online submittal of winners contains an individual with same name but different address who was not the official winner.
 - The charity and sanctioning fees section of the Official Results Sheet wasn’t filled out.
- Identified a Tally process for instances when State Qualifiers fall outside the top 10 places and they happen to be new cooks with no member/cook record in the database.

TICC

There were 272 cooks registered out of 388 qualified at the 2018 52nd TICC. This is an increase of 26 additional cooks from the previous year of 246 registered.

- A special “Official Results Sheet” custom tailored specifically for TICC has been developed for continued use. It contains an area to record all the winners for large, small, and single person show.

Summary of TallyMaster Cookoff Statistics

There are no delinquent cookoffs to date.

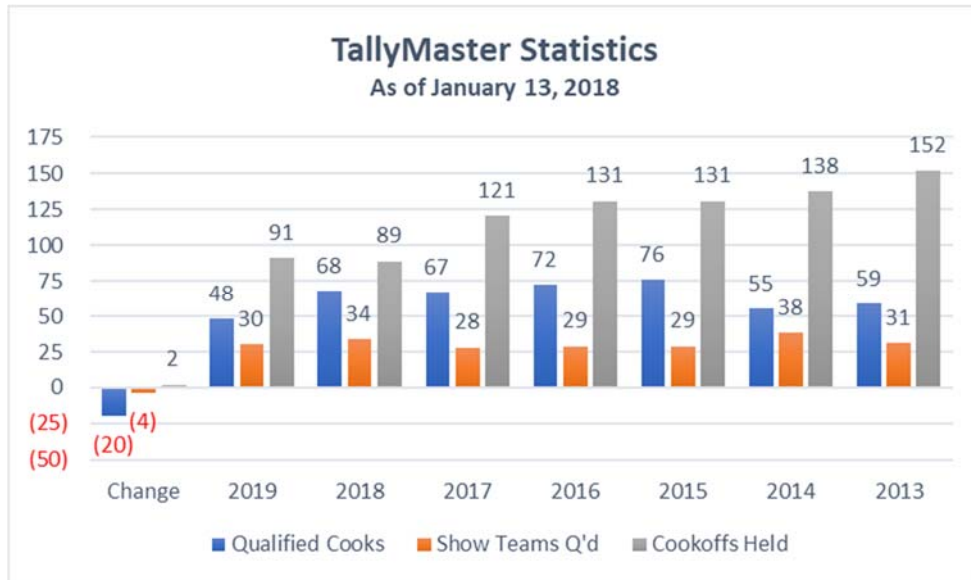
Current cookoff data shown below reflects results received and endorsed through January 10, 2019 versus a traditional reporting period of January 15th. This has resulted in a wider spread of change from the previous year. This is due to an earlier than normal Winter Board Meeting that normally occurs after the January 15th reporting period. There are currently 7 cookoffs unaccounted for that have occurred between December 28, 2018 and January 6, 2019.

Another factor in the overall delta is contributed by the nine cancellations this chili year beginning October 1, 2018. Most of these cancellations were the result of torrential rains and flooding over a large area in central Texas during the month of October. There was one October cancellation in Florida caused by Hurricane Michael.

There are two sets of reports: the first illustrates the current year results compared to previous years through mid-January. The second report contains yearend cookoff results. These tables and charts provide a historical comparison over the last seven to nine years.

TallyMaster's Report As of January 13, 2019

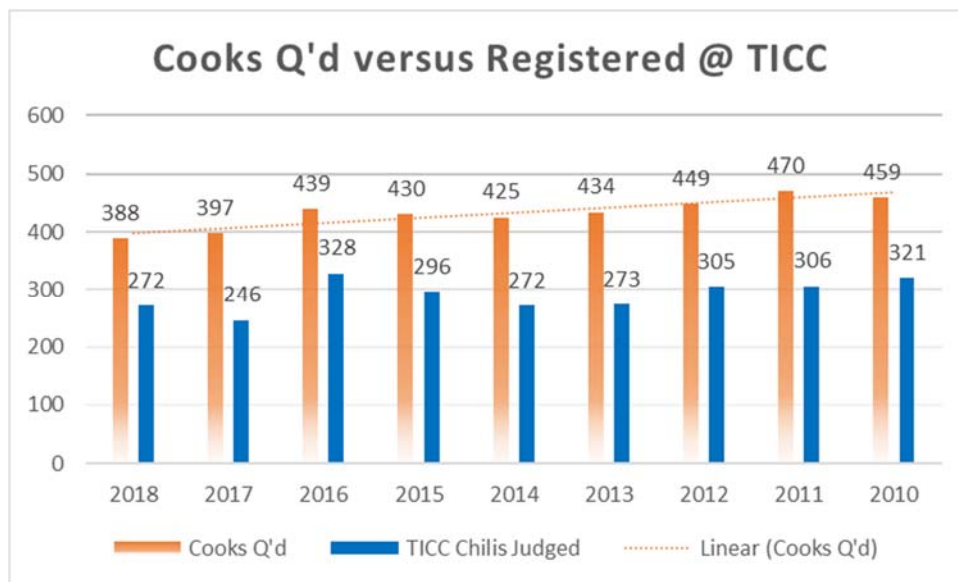
	Change	2019	2018	2017	2016	2015	2014	2013
Qualified Cooks	(20)	48	68	67	72	76	55	59
Show Teams Q'd	(4)	30	34	28	29	29	38	31
Cookoffs Held	2	91	89	121	131	131	138	152
Chili's Judged	281	2,946	2,665	3,527	3,952	3,946	4,122	4,393
Money Raised	(\$34,907)	\$182,145	\$217,052	\$285,588	\$302,821	\$249,855	\$325,115	\$330,345



TallyMaster Yearend Results

TallyMaster Yearend Results

Cookoff Year	Cookoffs Held	Chilis Judged	Cooks Q'd	TICC Chilis Judged
2018	398	11,023	388	272
2017	451	12,032	397	246
2016	493	13,657	439	328
2015	492	14,178	430	296
2014	522	14,460	425	272
2013	550	15,000	434	273
2012	542	15,174	449	305
2011	558	15,570	470	306
2010	572	16,251	459	321



He said he nearly had a heart attack because his \$2200 check showed up 10 days late in Mary Ellen's mailbox. He wondered about scanners, but Mary Ellen said she would lose all control and that the bank charged a high price. Mary Ellen also said this was the first time for a delay in checks arriving. Cindy Noe made a motion to accept the TM Report, seconded by Mary Ellen Gillen.

MOTION PASSED: UNANIMOUS

EVENTS COMMITTEE REPORT

Cindy Noe reported that she had kept the same committee members this year.

The Events Committee recommended, and the board approved, the Southeast Regional CCO to be held on February 16th, 2019 in Orlando FL.

The Southeast Regional CCO includes FL, AL, GA and TN. At this time, with the folding of GA and TN pods, it only contains FL and AL. The Pride of Dixie Pod has agreed to let Florida hold the CCO for two years at a time, with 2019 as the second year in a row and Alabama will hold it every third year beginning in 2020. This agreement will change if there is formation of any pods in GA or TN.

This regional met their five-year requirement at the end of 2018 and will be brought to the Great Pepper's for a vote to become a permanent regional in 2019 assuming they have the Southeast Regional cookoff in 2019. If they fail to have the Southeast Regional cookoff in 2019, then the five-year period starts all over.

At this time there, the committee has received one application this year and will begin discussions within the next two weeks.

U.S. National applications will need to be submitted by May 1st and an article will be put in the Trails as early as March as a reminder.

Kris Hudspeth suggested putting the article about the application for National in the Trails in March to give people more time. Mary Ellen Gillen made a motion to accept the Events Committee Report, seconded by Scotty Parker.

MOTION PASSED: UNANIMOUS

SPONSORSHIP REPORT

Kris Hudspeth gave the following report:

2018 TICC Sponsors:

Gold:

Teasdale Foods

SE Mills/Louisiana Hot Sauce

Glazers Beer

Silver:

Statewide Remodeling

L&F Distributors

Renfro Foods

Ancira

Big Bend Tourism

Choctaw Resorts

Pendery's

Woodbridge

Other Contributing Sponsors:

Lajitas – Band Rooms

Xochitl – Chips

At TICC we had sponsorship representation from 7 sponsors, including all 3 Gold Sponsors during the week. Additionally, discussions and a tour of the Ranch were started with Paisano Village, which is a new RV Park/Hotel in Study Butte. They are located next to Many Stones, before you get to Cottonwood.

The co-owner of Statewide Remodeling, Frank Manzare, made his first trip to TICC this year, and his reaction was very favorable. Frank has connections to a few different RV Dealerships and potential Trailer brands that he is interested in approaching a conversation with. Frank has a very big profile with car shows throughout the state and is hoping to help leverage these connections to initiate conversations of sponsorship on behalf of CASI.

Glazer's and Ancira checks are still outstanding for 2018. Glazer's has said that we will receive a double check in 2019 to cover both years.

To date, conversations have begun with Woodbridge to re-engage on reinstating cash into their sponsorship agreement.

L&F will be removed going forward until they provide again. We will order beer and no sponsorship. We will go with Glazers on the tables. Kris Hudspeth asked Kit Rudd to pull the Budweiser ad from the Trails.

Kris said that Frank M of Statewide Remodeling would like to contact RV dealers and manufacturers to help generate sponsorship thru his contacts. Kris also asked Mary Ellen to go back to Ancira and see if she could possibly get their check.

Kris said he played phone tag with the lady that now owns Forever Resorts. Tom Williams is going to help facilitate a meeting with her to get her to come back on board as a \$1000 sponsor. There was a little miscommunication with Bruce Foods this year. They showed up for about 2 hours on Thursday and 2 hours on Friday. Friday, they showed up but scheduled a conference call at the same time as the

announcements so no representation from them at Friday announcements. They are coming back, and their timing will not be an issue next year.

Mary Ellen reported that Ancira insisted their money goes into the Scholarship Fund. Kris said that he and Cindy moved money from the General Fund for last year's donation knowing Ancira was going to pay their part of the scholarship. Cindy Noe said it was fine to put check in Scholarship Fund but \$2500 would need to be replaced back in General Fund then. Kris asked Mary Ellen if she could also get a new picture for Ancira ad because the lettering was backward on the current ad.

Kris also reported that we are getting new banners, but we need 4 new flags (2 Ancira, 1 Mexene and 1 Louisiana Hot Sauce). Don Hoy will measure the current flags and give Kris Hudspeth the measurements.

Kris has been in contact with Mike from Woodbridge about if they are going to be able to bring any cash to the table this year. They came on board so late this year that all budgets had been set. He is working on getting us some money.

Prior to TICC Teasdale had a slight restructuring and the person over CASI, Fisher Smith, was let go the week and half before TICC. They sent Colton to TICC basically with some caps and a couple of bottles of Mexene. Kris had a conversation at TICC with Colton and wanted to know what was happening. This is the third year that Teasdale has not known what was going on into TICC. Kris asked if he needed to be concerned and if he needed to come to the office and have a conversation with the leadership. Colton promised 100% commitment to CASI.

Cindy Noe made a motion to accept Sponsorship Report, seconded by Don Hoy.

MOTION PASSED: UNANIMOUS

RANCH REPORT

Don Hoy discussed the following fixes at the Ranch:

Fixing handrail by the ramp (estimate \$500)

Pouring ladder slab by front of Admin Building (estimate \$300)

Replace closure strips on roof at Main Concession (estimate \$300)

Replace closure strips at Krazy Flats (estimate \$200)

Installing new rail at Northwest corner of 320 area - \$20 a foot, 60-80 feet estimated needed \$1200-1600, this would be posts set in concrete and welded, no paint.

Diversion for water going across the road by the Ravine that continues to washout (estimate \$2500-3000)

These bids come from Heath Turner out of Alpine.

A bid from him to also after looking at behind the Main Concession to fix water drainage issues:

Backhoe - \$1000 a day, if they have to put the hammer on it that will run an additional \$75 an hour for the duration of the hammer on the tractor.

Skid steer and dump truck \$800 a day depending on the usage.

These were part of the budget approved earlier.

Don will go back to Heath Turner and get an estimate of time on the work behind the concession stand. Kris Hudspeth asked Don if he had talked to Richard Erwin. Don said that is where he got Heath Turner's name.

Don also suggested that we not hold the electric raffle this year because it was not profitable. Only made \$500 last year. Kris Hudspeth said we need to determine who entertainment is again. He is going to talk with Pat Krenek first because she has some ideas. Electric raffle tabled for now.

Don said the sun breaks for the stage need to be replaced. Carol Knight was intending to make herself. Kris Hudspeth said he would check with Richard and Carol on the sun breaks.

Kris Hudspeth made a motion to accept the Ranch Report, seconded by Mike Whitten.

MOTION PASSED: UNANIMOUS

MEMBERSHIP REPORT

Kit Rudd presented the following report:

	2016	2017	2018	2019
Annual	711	645	619	641
Corporate	20	10	14	16
Lifetime	549	633	632	521*
Total	1280	1288	1265	1178

*Decrease in 2019 lifetime membership number from 2018 to be discussed (possible data, reporting or data query issue)

Memberships are not all due at the same time every year however, a lot of people renew in September because of POD officers but just think about the fluidity that membership annual number does fluctuate during the year. It is really based on when people join so Kit is cautiously optimistic about that.

The problem is more about the Lifetime Membership. Kris Hudspeth reported he asked Nancy to talk to Dave Hewlett about this number and Dave said that the 521 number is correct. James Burns said that the deceased seemed to be included in the numbers in years past. Kris said we have not lost 112 members in the last 2 years. Kit said maybe we have lost 10 members. Kit thinks something happened when we migrated from CIS to CMS that caused this difference. Kris reported that before the Lifetime Membership was increased, we did not have a jump of that many numbers between 2016 and 2017.

Kris Hudspeth reported that Keith Karaff did the math between the years 2017-2018 and it is a 28-member difference. Kris asked for a field for date joined as a field to help with data. Kit says when he does membership, he has about 12 items to fill in, so it increases the chance for human error. James

and Kit will work together. James said the new upgrade will allow more flexibility. Kris Hudspeth made a motion to accept the membership report, seconded by Brian Spencer.

MOTION PASSED: UNIANIMOUS

TRAILS REPORT

Kit said that he and Pam Clark had been working on zip codes and found many to be missing a number and the extra four numbers often trips a no delivery. They have deleted those in the system. We do not deliver Trails internationally, so they deleted those addresses. When they join thru Pay Pal it creates a member profile so he must go in and check status of these and input a status. Kris Hudspeth asked James with the changes in Caspio is there a way for us to pull who gets Trails versus email. Kris said we need to entertain the electronic delivery of Trails. We may have to quit the physical copy somewhere down the line.

UPCOMINGS

Nancy Hewlett read the following report:

Everything is moving smoothly with Upcomings. I got the cookoff tickets delivered and they are taking over my home!

There are 9 cancellations on the books from 10/01/2018 to 09/30/2019. Five did not give any reasons, 2 had venue issues, 1 was weather and 1 was not enough cooks.

Nancy said that people were waiting later and later to enter cookoffs and that Texas Ladies State was not in yet. Mary Ellen Gillen made a motion to accept the Upcomings Report, seconded by Scotty Parker.

MOTION PASSED: UNANIMOUS

SCHOLARSHIP REPORT

Nancy Hewlett gave the following report:

We currently have 19 students on scholarship.

I would like to ask the BOD to unencumber the following funds:

Kaylyn Cooper	\$2500
Yedelin Hernandez	\$2000
Chad Ritchison	\$3500
Lisa Romeo	\$1000

Total \$8000

With those funds unencumbered we have \$45,710 encumbered (this does include the amount in Pendery fund).

Pendery's had a balance of \$12,685 at the start of August 2018. We paid out \$2,475 leaving that fund with a balance of \$10,210. I have contacted Britany Lambert of the Dallas Housing Crisis to see if any of the students are returning but have not gotten any response.

Brandy is working on the raffle for TICC. She has several ideas that she will present to the BOD for approval.

Nancy stated that we had \$40,000 available for use this year. It was discussed and decided to give \$20,000 with 3 academic and if a trade is received then we can go back to ask for additional funds for 1 trade. The motion to unencumber the funds as requested in report was made by Cindy Noe, seconded by Scotty Parker.

MOTION PASSED: UNANIMOUS

Kris Hudspeth made the motion to approve the Scholarship Report, seconded by Don Hoy.

MOTION PASSED: UNANIMOUS

OLD 320 REPORT

Dusty Hudspeth presented the following report:

The Old 320 Annual Meeting was held on Friday, November 2ND, 2018 after announcements of the Scholarship day events. Bob Steinle did not wish to re-run as Alcalde. Nominations, discussions and voting were conducted during the meeting to elect the new Alcalde. I am pleased to have been elected the new Alcaldessa of the Old 320.

TICC Report:

Thanks goes out to the volunteers that worked so diligently on Wednesday preparing the arena for the big show on Saturday.

On Saturday at TICC, there were 180 cooking in the Old 320 arena.

Two lucky cooks won Wendell Rankin painted OLD 320 stove for cooking in the arena.

Chili Sales was held in the Arena during Showmanship, with net sales of \$420. Bob Steinle will be purchasing a new wireless microphone to be used in the judging area. I have requested that he hold back \$100 to purchase a permanent banner and two signs to be used to promote Chili Sales.

EXCHANGE OF INFORMATION / REQUESTED RECOMMENDATIONS FROM THE BOD:

The first weekend of December, I meet with Bob Steinle in San Antonio to pick up the OLD 320 tote filled with Certificates, Old Letters, and Flash drives from past Alcalde's. As I started reviewing all of the information given to me by Bob, I found that each Alcalde had a different way of record keeping with

very little uniformity. I have begun consolidating the multiple flash drives of information onto one flash drive with a folder for each past Alcalde's information. As I have continued to review all of this information it has become very clear to me that this program is in need of written processes or a policy that is included in the OLD 320 Section of the CASI Policy book for use by future Alcaldes.

The intent of the OLD 320 per the original letter sent out to the membership was to offer cooks the ability to donate revenue for a cooking site in the arena which would allow CASI to purchase the land for a permanent site for the TICC event. Each member that donated was awarded a certificate with their placeholder number. Sites were elected in numerical order with placeholder number 1 having the first site selection, followed by number 2 and so on. As this program has progressed and sites have been surrendered and resold, new certificates are issued to new members. This is the largest area of discrepancy that I have found; is how the transfer of sites and issuance of new certificates has been handled. Previously there has been no consistency of how the Certificates for new members have been numbered. It is my understanding that some Alcalde's issued certificates with the certificate number of the original owner and other's issued certificates with Site numbers. The result is that there are now two different people holding certificates with the same certificate number. With this being said, comparing lists is tedious and a time consuming task. I am seeking a clearly defined process on the issuance of new certificates and how they should be numbered from the BOD.

I have also found that the numbers reflected for Old 320 members in the CASI information System are certificate numbers opposed to the site number assigned to the member. This makes pulling a report from this system for a registration list next to impossible. I am seeking direction from the BOD on which number should be recorded in the CASI Information System. Additionally, can an additional field be added to record past Old 320 members that have surrendered their sites but maintain their Old 320 membership privileges and would need to be included on Gate / Registration Lists at TICC?

My final thoughts after the review of materials and reviewing the past information regarding the development of this program is that this program is lacking accountability or Director Support. Other off board positions are assigned a member of the Board of Directors in which they can report issues for review to the BOD.

The current CASI policy book regarding NON Voting Support Designation states:

A NON-VOTING CASI NON-BOARD POSITION MAY BE DESIGNATED BY A RESOLUTION ADOPTED BY A MAJORITY OF THE DIRECTORS PRESENT AT A MEETING AT WHICH A QUORUM IS PRESENT OR BY UTILIZING THE CASI POLICY FOR EMAIL VOTING AND RATIFIED AT THE NEXT SCHEDULED BOARD MEETING. EXCEPT AS OTHERWISE PROVIDED IN SUCH RESOLUTION, A PERSON RECOGNIZED AS A CASI NON-BOARD POSITION MUST BE A MEMBER OF CASI IN GOOD STANDING AND POSSESS THE SKILLS TO FULFILL THE RESPONSIBILITY OF THE POSITION. THE NON-BOARD POSITION WILL REPORT TO THE BOARD OF DIRECTORS THROUGH A MEMBER OF THE BOARD DESIGNATED BY THE CASI PRESIDENT.

Has there been a Director Designated to this program?

According to the information that I received from Bob, we currently have six sites available for purchase. When I have a clear handle on what number to use when issuing new certificates, I will begin contacting those cooks on the Old 320 Site waiting list.

In conclusion, I would like to request that the board again approve the purchase of stoves for a stove raffle for TICC 2019.

Dusty Hudspeth reported that for a number of years the Alcalde has not had accountability. As she went thru info given her, she found 3 different methods of issuing sites and certificates. She went thru records from 1999 thru 2018. She said what was disturbing to her is there has not been any consistency in numbering certificates. Some are being issued as 1a, 1b etc. If someone gave up a site, the next person getting the site got the same certificate number again. Then when Bob Steinle started issuing sites, he gave the certificate number the same as the site number. So, there is no consistent way to pull up sites. She asked for recommendation from the Board of Directors on issuing certificates. She did not want to start reaching out to people until she has some kind of process to carry forward to number certificates that would make it easy to number and for the future gate list and Old 320 List. Kris Hudspeth said the logical thing to do is you have a list of the original Old 320 members. And he would like Dusty to take that list and use the other list of Old 320 that have gotten sites and number the sites going down in order. It was the original responsibility of the Alcalde to issue in numerical order but that did not happen. At this point everyone should be put in order wherever those new 5 or 6 that got sites at TICC and start with whatever number they would fall into. Dusty said originally when this was set up the first 320 had a certificate number because you got first pick of what site you wanted. This is not the case anymore. You do not get to pick your site. You get whatever is available. So, at that point if you want to trade thru the Alcalde it is great. Dusty said if you look at the report in CIS right now for Old 320 it is certificate number that is in the CIS, not site numbers. Again, that is a little gray and what she wants to know should we change where it is a site number for when you pull up report for sites at TICC. Do you want to see site number or certificate numbers? Nancy asked if James could add site numbers to the certificate number. Kris Hudspeth said he thought there was two different questions. The first question is on the certificate number. The certificate number and site number are two totally different things. On certificate number should be in chronological order as best you can. As far as the gate list and CMS he thinks we list by site number. The certificate number should never change. Dusty said if site 270 is listed on gate list that could change but your certificate number will never change. If someone certificate number is 500 and he trades his site out his certificate number is still going to be 500. In the CMS we should go by site number. Kris believes this to be so. Mike Whitten suggested putting dash but Dusty said that was the same as using an a or b. Kris said you get people like Shelley who is on the wait list now. His number is 271 but Shelley may not be able to get 272 so their sites would be together or side by side. She could get site number 5 but at some point, she may have the ability to change site 5 for 272. That is what the Bottom of the Barrel Gang has done to maneuver to where they can cook together, and other groups have also done this. Maneuvering sites thru horse trading so groups of friends can cook together in Old 320. The issue with adding site to certificate number is anytime you change site number then certificate is not accurate. That is the difference in site and certificate numbers. The certificate number should be the chronological number of Old 320 sites we have turned over or added to the list. That way it is a list of anyone who has ever owned a 320 site because they still have membership rights. The certificate number list will be used for the gate. Kris asked Dusty as she develops her processes, she gets them to Don Hoy and he will get to the Governance committee and they will format accordingly and present to the Board for inclusion into the policy book. Once the Board approves the policy they will be added to Easy Find and uploaded onto the website. Dusty will include all changes transfer so it is clear to the membership. Keith Karaff said he had one

correction in the minutes of the Old 320. It was not Keith and Mike doing the tally of votes it was Connie Collier. Dusty will correct.

Kris Hudspeth made a motion that the Old 320 Alcalde-Alcaldessa liaison to the Board is thru the Executive Director, seconded by Mary Ellen Gillen.

MOTION PASSED: UNANIMOUS

Kris Hudspeth made a motion to purchase 2 stoves for the Old 320, seconded by Cindy Noe.

MOTION PASSED: UNANIMOUS

Kris Hudspeth said that the Alcalde/Alcaldessa should provide two things to CASI Board coming out of TICC. Number one, they should provide an After Action Report after TICC just like every other Director following the same deadline as the other Directors. The Alcalde/Alcaldess should provide a report on the workings of the Old 320 after TICC that year. The other thing the Alcalde/Alcaldessa should provide after the After Action Report is submitted is to provide a copy of the minutes of the Old 320 meeting to the Board to include with the Secretary so we can put them in the minutes. This is so we create a little more transparency. If we do not document our history we will not have it. Dusty did report that she did send Keith, Kris and Nancy a copy of the minutes from the last meeting. After Action Reports typically are due by the 15th of December. He reported this should be part of the procedures. Kris requested a copy of the minutes in addition to the After Action Report typically due around the 15th of December following TICC. Turn in the After Action Report to the Executive Director with a copy of your meeting minutes so that we can put those into our winter board meeting packet. Keith Karaff said he would like to see a copy of the certificate on the website under the Old 320 tab. Also, a list of members, the waiting list so we would have a copy. Keith said if you do not have a certificate most people have never seen one. Kris said once the chronological list is completed showing everyone that has ever been a member it should be included with a list of the current Old 320 members. Kris asked what was being done to get corrected phone numbers of people on waiting list. He suggested Kit might be able to help Dusty get some of the numbers of people in his area. Dusty will start contacting people on the wait list for the available sites

Kris Hudspeth asked, for the members that have already declined, the question is once they say they are not interested at this time do they go back to the bottom? It was discussed that this should be the option. Kris just wants the processes to be defined. Kris said if someone is on the list but does not have the funds available right this minute and they have been on list the since 2012 and they just do not have \$200 right now. There was a precedence set previously by Pat Krenek of allowing someone to pay out their Old 320 dues for four months. Basically \$50 a month. What happens if they default after paying 3 months what happens? It was discussed giving them 30- day grace and after that they forfeit.

Dusty reported that it was voted to use the chili money to purchase a wireless microphone. Bob Steinle has taken this money and will be making the purchase. Dusty is pulling back \$100 for purchasing banners for the popup on the Old 320 site during TICC. Dusty said the popup is a personal popup and maybe we could purchase one in the future for the Old 320. It was discussed also buying roasters to leave out there also instead of using personal ones.

Minutes of Old 320 Meeting

Nov. 2, 2018

The 2018 Old 320 Meeting was called to order at 6:30 by CASI Executive Director Keith Karaff. He welcomed all attendees.

Outgoing Alcalde Bob Steinle asked for a moment of silence for deceased members and those in need.

Past Alcaldes were recognized as well as new members. New members included Dianne Lewis, Randy and Cindy Pittman, Kris and Kasey Hudspeth, and the Cavenders.

Bob stated that there are currently 6 spots available that the new Alcalde will be able to issue.

Old Business: The Board of Directors has approved the standard of passing on sites that the members requested. Those are:

1. A site may be passed on upon the death of the member, one time only, to a member of his/her immediate family or a CASI member in good standing.
2. The site may be passed on additional times within the immediate family only upon payment of a \$100 transfer fee.

Melissa Pate asked if the first passing of the site was free. Bob confirmed that it was.

Chili Sales: A new amplifier and an additional speaker were purchased with the chili sales money. There is \$50 left over in the fund. Richard Knight asked what the next purchase would be and suggested that a wireless microphone would be useful. There was a general consensus on the microphone so we will look into that purchase.

New Business: Bob asked for volunteers to assist in chili sales between 12:30 and 2:30 on Saturday. Michael Mayorga and Dusty Hudspeth volunteered.

Bob turned the meeting over to ED Keith to conduct the election of the new Alcalde.

Keith asked for nominations. Melissa Pate nominated Randy Pittman. Pat Krenek nominated Dust Hudspeth. Richard Knight moved that nominations cease. Kristi Knight seconded.

Kristi asked if proxy votes were allowed. Bob stated that they were not allowed by the original 320 documents.

Dusty and Randy each spoke on their visions for CASI and the Old 320.

Votes were collected by Keith and Michael M. and taken to be tallied.

Two Old 320 volunteer shirts were raffled off. They were won by Bucky Seelig and Pat Krenek.

Keith returned with the results and announced that Dusty Hudspeth will be the new Alcaldesa. She was congratulated with a round of applause.

There being no further business, Clyde Rogers moved for adjournment. Norma Holmsley seconded. An enthusiastic, unanimous vote followed.

Scotty Parker made a motion to accept the Old 320 Report, seconded by Mike Whitten.

MOTION PASSED: UNANIMOUS

FRIENDS OF CASI REPORT

Cindy Noe presented the following report:

The Friends of CASI donations for 2018 were \$28,982, of which \$1,500 was collected for 2018-2019 year. The total collected ($\$28,982 - 1,500 = \$27,482$) was \$4,468 less than the \$31,950 collected in 2017. In Kind donations were given to Bloody Revolution, High Sierra Bar & Grill, Clayton & Patti Jones, Fast Signs and Wendell Rankin.

The FOC program funded the TICC prizes for 2018 and funded \$1,500 of the Terlingua School Scholarship. Ancira typically funds \$2,500 of the Terlingua School Scholarship, however the funds were not received by the end of 2018, so we transferred all \$4,000 from FOC at year end. When Ancira pays, this will be reimbursed to the General Fund.

Once again July will be FOC month, but Cindy Noe and Nancy Hewlett will begin working on donations within the next few months and articles for the Trails.

Word of mouth is the best way to promote the FOC program. Every board member is encouraged to discuss the FOC program with anyone they know. If you have someone you would like for Cindy or Nancy to talk to, please let them know.

Cindy reported that she needed to order FOC stickers. She has a bid from Fast Signs to do three years of stickers for \$286.50. She will make the choice of colors after reviewing the past stickers. Kris Hudspeth made a motion to purchase the stickers, seconded by Don Hoy.

MOTION PASSED: UNANIMOUS

Kris Hudspeth made a motion to accept the FOC report, seconded by Don Hoy.

MOTION PASSED: UNANIMOUS

NEW BUSINESS

Kris Hudspeth made a motion to make a \$500 donation to the Irving Elks for the use of the room. They made breakfast and lunch at no cost to everyone, seconded by Cindy Noe.

MOTION PASSED: UNANIMOUS

Don Hoy reported that he would not be running for reelection and Diana will no longer be taking care of Krazy Flats after that time. He would like to have a trainee to learn this year and next year. Kris Hudspeth said he had heard rumor that Longabaugh's might be interested. Don Hoy stated they had inquired at TICC but he had not heard anything more. Don will be putting an ad in the Trails seeking help. We will still have a director over Krazy Flats just like before Don took office.

FINANCIAL REPORT

Statement of Financial Position

As of December 31, 2018

	Total			
	As of Dec 31, 2018	As of Dec 31, 2017 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
100000 Cash in Banks			0.00	
100100 Ranch Property Self-Insurance Fund	23,000.38	19,000.38	4,000.00	21.05%
100101 West Texas National Bank MMA	10,000.00	10,715.16	-715.16	-6.67%
100110 Capital One Checking	0.00	0.00	0.00	
100115 Frost Bank Checking	115,592.53	113,185.70	2,406.83	2.13%
100116 Frost Bank - LMIF	100,850.00	100,000.00	850.00	0.85%
100117 Frost Bank - Scholarship Fund	126,628.44	119,950.44	6,678.00	5.57%
		\$	\$	
Total 100000 Cash in Banks	\$ 376,071.35	362,851.68	13,219.67	3.64%
102000 Cash on Hand - TICC	0.00	0.00	0.00	
		\$	\$	
Total Bank Accounts	\$ 376,071.35	362,851.68	13,219.67	3.64%
Other Current Assets				
		\$	\$	
Total Other Current Assets	\$ 0.00	0.00	0.00	
		\$	\$	
Total Current Assets	\$ 376,071.35	362,851.68	13,219.67	3.64%
Fixed Assets				
		\$	-\$	
Total Fixed Assets	\$ 217,811.20	224,722.77	6,911.57	-3.08%
Other Assets				
190100 Postage Deposit	1,500.00	1,500.00	0.00	0.00%
192000 Trademark Fees	3,870.00	3,870.00	0.00	0.00%
		\$	\$	
Total Other Assets	\$ 5,370.00	5,370.00	0.00	0.00%
		\$	\$	
TOTAL ASSETS	\$ 599,252.55	592,944.45	6,308.10	1.06%
LIABILITIES AND EQUITY				
			\$	
Total Liabilities			0.00	
Equity				
300000 Opening Balance Equity	0.00	0.00	0.00	
303000 Unrestricted Net Assets	0.00	0.00	0.00	
310000 General Op Fund Balance	300,824.24	328,266.47	-27,442.23	-8.36%
320000 GP Meeting Fund Balance	10,000.00	10,000.00	0.00	0.00%
330000 Life Member Fund Balance	112,025.00	112,025.00	0.00	0.00%
340000 CASI Schol Fund Balance	159,420.23	162,968.12	-3,547.89	-2.18%
350000 CASI Liab Ins Fund (CLIF) Bal	10,674.98	7,679.01	2,995.97	39.02%
Net Revenue	6,308.10	-27,994.15	34,302.25	122.53%

Total Equity	\$	599,252.55	\$	592,944.45	\$	6,308.10	1.06%
TOTAL LIABILITIES AND EQUITY	\$	599,252.55	\$	592,944.45	\$	6,308.10	1.06%

Statement of Activity

January - December 2018

	<u>Total</u>
Revenue	
300-000 TICC Revenues	
300-100 Friday Event Entries	5,800.00
300-120 Ice Revenues - Taxable Sales	3,520.00
300-130 Bar Sales - Main Concession - Taxable Sales	5,686.50
300-131 Wine Sales - Main Concession - Taxable Sales	1,528.50
300-132 Wine Sales - Pre-Ordered - Taxable Sales	5,900.00
300-133 Wines Sales - Krazy Flats - Taxable Sales	3,454.50
300-135 Bar Sales - Krazy Flats - Taxable Sales	5,024.00
300-136 Donations - Krazy Flats Bar - Offset Expenses	424.00
300-140 Vendor Fees	1,475.00
300-142 42 Tournament Income	240.00
300-150 Gate Admissions - Taxable Sales	25,365.00
300-151 Gate Admissions - Square - Taxable Sales	4,723.00
300-155 Port-A-Potty Fund	300.00
300-160 Scholarship Related Events	1,590.00
300-170 CASI Store - Taxable Sales	10,184.00
300-171 CASI Store - Square Sales - Taxable Sales	8,539.00
300-172 Post/Pre TICC CASI Store Sales - Taxable Sales	653.00
300-173 KF Store - Square Sales - Taxable Sales	4,329.00
300-174 Post/Pre TICC KF Store Sales - Taxable	1,969.00
300-175 Krazy Flats Store Sales - Taxable Sales	7,195.00
300-180 TICC Underwriting Revenues	20,116.37
300-190 Miscellaneous Income	1,276.00
300-242 Tuesday CCO	2,635.00
	<u>2,635.00</u>
Total 300-000 TICC Revenues	121,926.87
310-000 Membership	
310-200 Annual Membership Dues	14,769.90
310-205 Corporate Membership Dues	1,500.00
310-210 Life Membership Dues	1,275.00
	<u>1,275.00</u>
Total 310-000 Membership	17,544.90
320-000 Sponsorships	
320-001 Sponsorships - Gross	0.00
320-311 Teasdale Foods Inc.	10,000.00

320-312 Southeastern Mills, Inc.	11,500.00
320-313 Brewster County Tourism Council	5,000.00
320-320 Statewide Remodeling	4,500.00
320-330 Lajitas Resort	1,000.00
320-335 Pendery's Inc.	2,000.00
320-350 Renfro Foods	5,000.00
320-360 Friends of CASI	30,232.00
320-362 Glazer's	3,500.00
320-370 L & F Distributors	1,000.00
320-382 Outlaw Cigars	500.00
320-390 Robert Mondavi	2,500.00
320-395 XOCHITL INC	500.00
320-401 Choctaw Nation	5,000.00
	\$
Total 320-001 Sponsorships - Gross	82,232.00
320-999 Less Total Sponsor Allowances	
320-920 Less Sponsor Service Allowances	-29,650.00
320-930 Less Sponsor TICC Event	-20,116.37
	-
Total 320-999 Less Total Sponsor Allowances	-\$ 49,766.37
	\$
Total 320-000 Sponsorships	32,465.63
330-000 Terlingua Trails	
330-400 Advertisements	1,572.00
	\$
Total 330-000 Terlingua Trails	1,572.00
340-000 Miscellaneous Income	0.00
340-500 Cooking for CASI	6,145.14
340-501 Logo Royalties	25.00
340-502 Bolner's Fiesta Royalties	6,898.32
340-515 Online Store	1,789.35
340-520 Old 320 Income	1,000.00
340-525 Cell Tower Lease Payments	7,200.00
340-535 GPM admin fee	2,650.00
340-580 TICC Memorial Board Donations	245.00
340-585 Donations to General Fund	3,258.53
340-586 AmazonSmile	146.87
340-587 Krazy Flat Donors	500.00
	\$
Total 340-000 Miscellaneous Income	29,858.21
355-000 Cookoff Fees	
355-100 CLIF Premium per Cook \$2	22,426.00
355-200 GP Meeting Cook's Charge \$1	11,213.00
355-300 Registration Fee - \$25	10,400.00
355-400 Sanctioning Fee per Cook \$1	11,213.00
	\$
Total 355-000 Cookoff Fees	55,252.00

370-000 CASI Scholarship Fund Income	
370-100 CASI Scholarship General Contributions	11,003.00
	<u>\$</u>
Total 370-000 CASI Scholarship Fund Income	11,003.00
390-000 Interest Income	1.75
	<u>\$</u>
Total Revenue	269,624.36
	<u>\$</u>
Gross Profit	269,624.36
Expenditures	
400-000 TICC Expenses	
400-100 Band & Sound System - Main	7,000.00
400-101 Band & Sound System - KF	1,500.00
400-105 Bean Cookoff Exp & Payouts	1,593.00
400-109 Beer, Soda & Water Purchases - Main	6,155.05
400-110 Beer, Soda & Water Purchases - KF	7,007.82
400-111 Winner's Circle Expenses	200.00
400-113 Wine - Pre-Sales	6,747.66
400-114 Wine Purchases - KF	1,164.48
400-115 Wine Purchases - Main	1,156.50
400-130 Gate Expenses	500.00
400-131 Square - Credit Card Fees - Gate Admissions	129.89
400-140 Ice Purchases	3,465.00
400-143 Hot Wings Cookoff Exp & Payout	2,683.00
400-145 TICC Jackets	1,697.75
400-150 Judging Supplies - Chili	5,650.82
400-160 Licenses	1,424.00
400-170 Name Tags	309.61
400-180 Officials & Contestants Shirts	8,399.12
400-190 Posters & Banners	1,242.95
400-195 Radios	1,390.00
400-200 Security	1,925.00
400-207 Square - Credit Card Fees - KF Beer & Wine	10.23
400-208 Square - Credit Card Fees - CASI Beer & Wine	3.30
400-210 CASI Store Purchases - Main	12,916.18
400-211 CASI Store Purchases - KF	6,358.57
400-212 Square - Credit Card Fees - CASI Store	236.98
400-213 Pre/Post TICC Sales - CASI Store - S&H	14.09
400-214 Square - Credit Card Fees - KF Store	136.31
400-215 Sales Tax Expense	6,791.33
400-217 Sponsor Appreciation	3,157.35
400-220 Trash Services	6,095.00
400-221 Site Cleanup Expense	2,900.00
400-222 Portable Restrooms Expense	11,515.00
400-225 Trophy/Stove Purchase/Donations	10,350.62

400-240 Salsa Cookoff Expenses & Payout	1,786.00
400-242 Tuesday CCO Expenses	87.22
400-299 Miscellaneous Exp	770.12
	<u>\$</u>
Total 400-000 TICC Expenses	124,469.95
410-000 Terlingua Trails Expenses	
410-300 KDT - Printing Costs	8,820.00
410-305 KDT - Parcel Post	2,566.63
410-310 KDT - Bulk Mail	6,371.08
410-335 Editor Postage Expense	225.00
	<u>\$</u>
Total 410-000 Terlingua Trails Expenses	17,982.71
420-300 Depreciation	
420-355 Depreciation - Signs and Plaque	210.00
420-365 Depreciation - Buildings	6,165.29
420-375 Depreciation - Office Equipment	306.48
420-385 Depreciation - Ice Merchandiser	229.80
	<u>\$</u>
Total 420-300 Depreciation	6,911.57
430-000 IT Expenses	
430-100 Recurring IT Expenses	5,023.88
	<u>\$</u>
Total 430-000 IT Expenses	5,023.88
440-000 Chilicity Expenses	
440-505 Chilicity Printing & Copies Exp	144.86
440-512 Newspaper Advertisement	452.00
440-515 Chilicity Misc Expense	199.00
440-525 TICC Winner's Travel	2,150.16
	<u>\$</u>
Total 440-000 Chilicity Expenses	2,946.02
450-000 CASI Director Expenses	
450-579 Total Treasurer Expenses	
450-575 Treasurer Postage Expense	129.20
450-576 Computer Related Expenses	814.01
450-577 Treasurer Miscellaneous Expense	260.78
	<u>\$</u>
Total 450-579 Total Treasurer Expenses	1,203.99
450-599 Total Other Director Expenses	
450-592 Directors Travel Expenses	4,298.26
450-593 Directors' Meeting Expense	600.00
450-597 Other Dir Miscellaneous Exp	315.50
	<u>\$</u>
Total 450-599 Total Other Director Expenses	5,213.76
	<u>\$</u>
Total 450-000 CASI Director Expenses	6,417.75
460-000 Membership Expenses	
460-625 Membership Corporate Plaques	33.95
460-630 Membership Postage Expense	9.97
460-640 Membership Miscellaneous Exp	67.90

	\$
Total 460-000 Membership Expenses	111.82
470-000 Rancho CASI de Los Chisos Exp	
470-700 Ranch Improvements	6,986.95
470-715 Ranch Telephone Expense	1,977.40
470-720 Ranch Utilities Expense	2,050.98
470-725 Ranch Miscellaneous Expense	2,783.16
470-730 Ranch Property Taxes	2,004.21
	<hr/>
	\$
Total 470-000 Rancho CASI de Los Chisos Exp	15,802.70
475-000 Scholarship Administrative Exp	
475-100 Postage	173.74
475-200 Printing	184.72
475-300 TICC Plaques	648.00
475-400 Administrative Expenses - Other	126.67
	<hr/>
	\$
Total 475-000 Scholarship Administrative Exp	1,133.13
490-000 Rules & Sanctioning Expenses	
490-750 Supplies	78.88
490-765 Postage	633.41
490-767 Computer related expense	123.67
	<hr/>
	\$
Total 490-000 Rules & Sanctioning Expenses	835.96
495-000 Miscellaneous Expenses	
495-905 Bank Charges	48.27
495-914 Bolner's Fiesta License Expenses	50.00
495-915 Online Store	996.56
495-920 Picnic Time Expenses & Income	-13.30
495-925 Legal & Other Expense	687.50
495-954 Credit Card Fees	1,052.41
495-956 TICC Memorial Board Expense	1,925.00
	<hr/>
	\$
Total 495-000 Miscellaneous Expenses	4,746.44
600-000 GP Meeting Expense	
600-110 Beer,Wine, other Hosp Suite	1,893.45
600-111 Hotel-Audio or Visual rental	2,958.35
600-112 Hotel-Guest rooms	953.21
600-113 Hotel-Food and Beverage	10,332.89
600-120 CASI Directors Expense	4,361.33
	<hr/>
	\$
Total 600-000 GP Meeting Expense	20,499.23
700-000 CLIF Expenses	
700-100 General Liability	11,248.65
700-140 Directors & Officers Insurance	1,329.00
700-160 Volunteers Insurance	521.00
700-220 Umbrella	7,611.45
	<hr/>
	\$
Total 700-000 CLIF Expenses	20,710.10

Total Expenditures	\$ 227,591.26
Net Operating Revenue	\$ 42,033.10
Other Revenue	
890-000 Transfers between funds	
890-100 Paying Fund	2,641.23
890-200 Receiving Fund	-2,641.23
Total 890-000 Transfers between funds	\$ 0.00
Total Other Revenue	\$ 0.00
Other Expenditures	
900-000 Charitable Contributions	
900-100 Sul Ross Rodeo Club	2,000.00
900-105 Brewster County	4,000.00
900-115 Terlingua EMS & VFD	5,000.00
900-125 Terlingua School	2,000.00
900-130 Terlingua Area Matching Program	2,000.00
900-199 Donations Special	100.00
Total 900-000 Charitable Contributions	\$ 15,100.00
950-000 CASI Scholarships	
950-100 CASI Scholarship Program	13,500.00
950-140 CASI Scholarship - Penderey's	1,125.00
950-150 CASI/Tex Schofield Scholarship	4,000.00
950-160 CASI/Ancira FoC Scholarship	2,000.00
Total 950-000 CASI Scholarships	\$ 20,625.00
Total Other Expenditures	\$ 35,725.00
Net Other Revenue	-\$ 35,725.00
Net Revenue	\$ 6,308.10

BUDGET

TICC budget has been approved. Budget is approved for entertainment and Kris Hudspeth will continue to work on the entertainment. We have \$4500 for the main stage budget for entertainment and \$1500 for Krazy Flats.

TRADEMARKS

New trademarks and existing trademarks have been approved.

TAX FILINGS

Last couple of years Cindy Noe has completed the 990 (tax form) for us and she consents to do so again. Kris Hudspeth made a motion for Cindy Noe to complete the 990, seconded by Don Hoy.

MOTION PASSED: UNANIMOUS

Cindy Noe will again ask Sheila Wilkinson to be our reviewer for the 2018 financials.

BYLAWS

Discussions were held in the Board of Directors workshop on Saturday, January 12, 2019.

ARTICLE 4

MEETING OF GREAT PEPPERS

SECTION 7. At any meeting of Great Peppers, a Great Pepper entitled to vote may designate an individual to vote by proxy executed in writing by the Great Pepper and submitted to the Executive Director or by his duly authorized attorney-in-fact. The designated individual must be a CASI member in good standing. No proxy shall be valid after eleven (11) months from the date of its execution, unless otherwise provided in the proxy. No member shall have more than a total of one vote.

Cindy Noe made a motion to approve the changes to Article 4, seconded by Mike Whitten.

MOTION PASSED: UNANIMOUS

ARTICLE 5

BOARD OF DIRECTORS

SECTION 1. The Board of Directors is responsible for providing direction for the affairs of the organization. This responsibility will include the organization and promotion of the annual CASI Terlingua International Chili Championship (TICC).

SECTION 2. The number of Directors shall be eleven (11). This number includes the Executive Director, who will serve as a Director while serving as Executive Director.

- a. The Board of Directors consists of six three-year term Directors, four two-year term Directors, and the Executive Director who serves a two-year term. At the annual meeting of the Great Peppers, two Directors will be elected to serve three-year terms, and two Directors will be elected to serve two-year terms. Terms will be determined by the number of votes received by each candidate. The two candidates receiving the greatest number of votes will hold three-year terms and the two candidates receiving the next greatest number of votes will hold two-year terms. Every other year the Executive Director will be elected to serve for two years.
- b. Election of Directors shall be conducted in accordance with the current edition of Robert's Rules of Order Newly Revised. The method of voting shall be by ballot. In the event the balloting results in a tie vote for either a three-year term or a two-year term, a runoff election shall be conducted between only the candidates involved in the tie vote.
- c. The election will be the last order of business at each Great Peppers Meeting. When the candidate is present, the election takes effect immediately. If the candidate is absent, their election will take effect as soon as they are notified.

1. In the event that there are the same number of candidates for election to the Board that there are vacancies on the Board, an election will be held as follows:
A ballot containing the names of all candidates will be distributed. Delegates will only vote for the two candidates they wish to receive three-year terms. Ballots that do not contain two (2) votes will be declared invalid and will not be tallied. In the event that the balloting results in a tie vote, refer to Section 2b above.
- d. Upon the election and notification of the new Directors, the retiring Directors will no longer have voting status, but will continue to serve their obligations until midnight on Saturday at TICC. During this time, they will mentor the newly elected Directors in the positions they will assume.

Don Hoy made a motion to accept changes to Article 5, seconded by Nancy Hewlett.

MOTION PASSED: UNANIMOUS

ARTICLE 7

COMMITTEES

Section 4. Prior to the Annual Meeting of the Great Peppers, the President shall appoint a three-member Nominating Committee. The Nominating Committee shall present at the Annual Meeting of the Great Peppers at least one nominee for each open position of the Board of Directors. Nominations for the Board of Directors and Executive Director must be submitted to the Chairperson of the duly appointed Nominating Committee prior to July 1 of each year. No nominations from the floor will be permitted at the Annual Meeting.

Kris Hudspeth made a motion to accept changes to Article 7, seconded by Don Hoy.

MOTION PASSED: UNANIMOUS

ARTICLE 13

CASI-AFFILIATED PODS

SECTION 1 – To establish a Pod for CASI affiliation and sanctioning, the group must meet the following Criteria:

- a. Work for the benefit and promotion of chili through CASI only.
- b. Present a paid membership list of at least 15 members.
- c. Hold an election of officers.
- d. Hold a CASI Pod Cookoff advertised as such in the Terlingua Trails during the chili year.
- e. Obtain letters of support from two (2) Pods currently in good standing.
- f. Be approved for CASI affiliation and sanctioning by a two-thirds vote of the voting delegates at an annual Great Peppers' Meeting.
- g. Submit evidence of Section 1 (a) – (f) to the CASI Executive Director as part of the Great Peppers' Meeting credentials process. This evidence must be sent in time to meet the stated deadline.

SECTION 2 – A pod must meet the following criteria to maintain CASI affiliation and sanctioning:

- a. Work for the benefit and promotion of chili through CASI only.
- b. Maintain a paid membership of at least twenty-five (25) members.
- c. Hold an annual election of officers.
- d. Hold a CASI Pod cookoff advertised as such in the Terlingua Trails during the chili year.
- e. Submit evidence of Section 2 (a) – (d) to the CASI Executive Director as part of the Great Peppers’ Meeting credential process. This evidence must be sent in time to meet the stated deadline.

SECTION 3 – The Great Pepper, Pod Officers, Regional and Area Referees must be members of CASI; membership must be maintained throughout the entire chili year in which they will be serving beginning October 1 and ending September 30.

SECTION 4 – The Great Pepper or duly authorized proxy shall attend the annual Great Peppers’ Meeting. Only one Pod representative can vote or represent the Pod proxy at the annual Great Peppers’ Meeting. No one person may have more than one (12) vote at any CASI meeting. If a Pod is not represented at the annual Great Peppers’ Meeting, the Pod will be placed on probation. If a Pod is not represented at two (2) consecutive Great Peppers’ Meeting, the Pod will be suspended.

SECTION 5 – Any Pod not conforming to Article XIII can be suspended by the CASI Board of Directors And suffer loss of all privileges and sanctioning.

SECTION 6- Any Director, Great Pepper, Pod Officer, Regional or Area referee not conforming to Article XIII can be removed from office by the CASI Board of Directors whenever in its judgement the best interest of CASI would be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the Directors, Officers or Referees to be removed.

Don Hoy made a motion to accept changes in Article 13, seconded by Scotty Parker.

MOTION PASSED: UNANIMOUS

JACKETS

Discussion was held at the Board of Directors workshop on January 12, 2019 about allowing final table to purchase jackets. Kris Hudspeth made a motion that we allow anyone on final table to purchase jackets at cost.

MOTION FAILED: FAILED TO GET A SECOND

QUALIFICATION CARDS

Mike Whitten had presented costs and Mary Ellen Gillen agreed to underwrite these costs for 5 years if cost were kept under \$300 a year. Kris Hudspeth made a motion to bring back Q cards with Mary Ellen Gillen underwriting for 5 years at \$300 a year, seconded by Mike Whitten.

MOTION PASSED: UNANIMOUS

ARIZONA REQUEST

Nancy Hewlett presented some requests from a member in Arizona asking for:

1. Acknowledge Arizona as a 9-point state. That has been done.
2. Direct/request High Desert Pod to organize Arizona into a single pod state. High Desert Pod is the only legal/functioning pod in the state.
3. Validate the CASI approval of Opens, Regionals, Internationals and other special event cook offs for Arizona.
4. Request new Arizona Pod leadership to submit a schedule for 9 Arizona cookoffs plus regionals, opens and state championships.

Discussion from workshop was there are 2 pods in Arizona currently. Three pods have ceased to operate in the state. Keith Karaff stated that Yavapai Pod credentials are in accordance with by laws and they are still an active functioning pod of Arizona Basically, based on this information High Desert Pod is asking for the CASI Board of Directors to only recognize High Desert Pod as a CASI Pod.

And as far as validation of regionals, nationals and other special cookoffs, being a 9- point state and Arizona is the only state in that region, to have regionals or opens they must have 15 cookoffs that would be in direct violation of CASI rules. For a special circumstance of one state, it was discussed in the workshop, we could recommend to High Desert Pod that if they want to hold regionals, they would have to follow rules of every other pod in every other organization in CASI of having 15 scheduled cookoffs. They could have their regular 9 cookoffs and then hold 6 additional Cooking For CASI cookoffs which would not affect their state cookoff totals. With a request from the pod we could also look at expanding their region to include whatever states around them not already in another region to try to help them meet that 15 cookoff minimum in a region. The Board of Directors is not going to make an exception to the rules to help them have a regional or open cookoff and the Board of Directors is not going to recognize the High Desert Pod as the only CASI pod in the state of Arizona. Don Hoy said if we did and another pod wanted to establish, they could not and that just would not be right. Kris Hudspeth made a motion that the Executive Director sent a letter to the High Desert Pod acknowledging 1) Arizona as a 9-point state based on the number of cookoffs held in the previous chili year. 2) We will not and cannot dissolve a Pod in good standing. 3) Based on the 2018 credentials report that Pod is in accordance with CASI Bylaws. To accomplish the goal of having a regional or open championship as spelled out in Rule 6.2 and 6.3 you would need to meet the 15 cookoffs and the two (2) pods in the region requirement. The 15 cookoffs can be accomplished by hosting additional Cooking for CASI cookoffs which do not affect state cookoff point totals or by requesting the CASI Board of Directors to redistrict your region, seconded by Don Hoy.

MOTION PASSED: UNANIMOUS

PRESALE OPTIONS

Discussion was held on the pre-sale options for TICC tickets. Kit Rudd presented some options using Event Brite. They are a clearing house sale on a transaction basis. They get a percentage based on ticket sales. They offer 3 levels of service. For example, in level 1 a \$40 ticket would cost \$42.59. In level 2 a \$40 ticket would be \$43.99. The difference is with level 2 they cover more search engines. We

could set a cut off date for ticket sales. We would have a list of all sales. The pro would be it is simple to use and start. Kris Hudspeth requested Kit Rudd to do more research and come back to the Board by Feb. 1st so we could possibly roll this out March 1st. Kit said the con was payment processing. We do not get paid until the event is over.

MARKETING OPPORTUNITY

Kris Hudspeth said Jim Ezell wanted to let us know about an opportunity. Keith Karaff said it is called Terlingua Bird's Eye View and it is a map-calendar. It shows all roads with points of interest. It would increase exposure with this map and the Ranch is listed on it already. Maps are good for 365 days and can be handed out at the State Fair and with the Bureau of Tourism. The rates are single \$395, and double is \$750. A single ad is 1.5 X 1.5 square and the double ad is 1.5 X 3. There is a discount for members of Chamber of Commerce, and we are listed members. The discount for single is \$100 making cost \$295. The double has a \$200 discount making costs \$550. These are sent to Big Bend Area, Hill Country Area and Fredericksburg. Sending maps also to the State Fair of Texas with the Big Bend Tourism. Their website will hyperlink to our website. Kris Hudspeth said we have not done much in Chilicity in the past few years and he thinks it would be worth it to do the \$550 double ad. Release date is in March. Brian Spencer made a motion to purchase a double ad, seconded by Kris Hudspeth.

MOTION PASSED: UNANIMOUS

It was decided to stay at the Irving Elks in Irving for the summer board meeting on June 29, 2019.

Don Hoy made a motion to adjourn, seconded by Mike Whitten.

MOTION PASSED: UNANIMOUS

Respectfully submitted,

**Nancy Hewlett
Secretary**